

LACTATION ECONOMICS

Where we are, what we know, and
opportunities for the future



Briana J. Jegier, PhD

GOALS AND OBJECTIVES

Review & Explore

- 1) Review the mechanisms of breastfeeding/lactation and their associated health benefits
- 2) Review the basis for economic evaluation of breastfeeding and lactation
- 3) Describe the existing evidence strengths and limitations.

Imagine

- 4) Identify opportunities for future collaboration in practice and research.



ABOUT ME



Education

BA – Communications – Interpersonal & Organization Development
MS – Health Systems Management
PhD – Public Health – Economics & Finance



Professional Service

American Public Health Association (APHA)
International Society for Research in Human Milk & Lactation (ISRHML)
Association of University Programs in Health Administration (AUPHA)



Fun Facts

Favorite Classes: Econometrics, Maternal and Child Health Epi,
Corporate Finance

Growing up: Multi-generation Marine Corp Kid

Family: I am outnumbered by my 4 boys at home – Hubby & 3 Sons

Interests: I still play softball, soccer, and basketball and
sing in the choir

Random: I have visited and/or lived on 6 of the 7 continents.



FUNDING

Served as the statistical and/or economic principal or co-investigator on a variety of projects related to patient outcomes for premature infants, stroke patients, disaster preparedness, outcomes in the hospital setting, economic modeling for whole population health interventions, and development and evaluation of college programs.

Current Projects

Multi-site PI: Tennessee COVID-19 Community-engaged Research Coalition (TCCRC)

Site PD: Community Health Worker Training Program Partnership

Site PD: Community-Academic Collaborative: Community Health Worker Training

Co-I/Consultant: Economics of Baby Friendly Hospital Initiative

Past Funders

Agency for Health Research and Quality

National Institutes of Health

Centers for Disease Control and Prevention

Health Resource and Service Agency

Office of Minority Health

W.K. Kellogg Foundation

Other Foundation, Corporations, and Government Agencies



Career Funding Sources (2001–present)

Breastfeeding and Lactation Related Projects

Health and Human Services (IPA 16IPA16O4494)
Agency for Healthcare Research and Quality (1 R36 HSO16O12)
Medela, Inc, McHenry, IL
National Institutes of Health (1 RO1 NR010009)
WK Kellogg Foundation

Other work

Programs and Pathways Projects

Department of Labor, Health Services Research Agency,
Community Partners of Western New York – DY6, Office
of Minority Health

Projects Addressing Equity

Community Partners of Western New York – DY6, Office
of Minority Health, Tennessee Department of Health, TN
CEAL

Evaluation and Statistical Projects

Buffalo Public Schools, National Institutes of Health,
Office of Minority Health, Chainlink Solutions, Robert
Wood Johnson Foundation, Metis Advisory Group, RUSH

Personal (1980–present)

Past chair of the Breastfeeding Forum of APHA

APHA Member Rep to USBC

Certified lactation counselor (lapsed)

Mom of 3 boys

8 years of breastfeeding and pumping

Breastfeeding Economist

3rd Generation Marine Corp Kid

Childhood Primarily as a Rural Resident

White, German–Irish Catholic

Wife, Daughter, Sister, Aunt, Friend

I love putting the right people with the right resources
to achieve the greatest good.

Disclosures

WITH THANKS TO ALL OF MY AMAZING COLLABORATORS THESE
MANY YEARS AND THE PATIENTS, FAMILIES, AND
COMMUNITIES WHO INFORMED MY RESEARCH AND CAREER

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Jennifer Beauregard, PhD
Ellen Boundy, PhD
Cria Perrine, PhD
Renee Cadzow, PhD
Jeremiah Davie, PhD
David Stewart, PhD
Katia Noyes, PhD, MPH

Julie Smith, PhD
Sam Hohmann, PhD
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Debra L. Bogen, MD
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Tarah T. Colaizy, MD, MPH
Brittany D. Green, MSc
Noah S. Green
Jamus T. Jegier, MS
Arnold G. Reinhold, MBA
Andrew J. Schaefer, PhD
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Gina Camodeca, PhD
Ebbin Dotson, PhD
Ann Dozier, RN, PhD, FAAN
Eileen Fitzpatrick, DrPH, MPH, RD, CLC



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HEALTH AND ECONOMIC BENEFITS



Mother / Lactating Parent

- Improved bonding and attachment (Peñacoba & Catala, 2019)
- Robust epidemiological evidence of lower risk of chronic diseases and mortality and associated cost savings/avoided (Renfrew et. al 2012, Bartick et. al, 2016, Victora, et al. 2016, Rollins, N. C., et al. 2016, Walters, D. D., et al., 2019, Wang, et al, 2022)
- Positive impact on labor through higher employee satisfaction and lower absenteeism and turnover (Galtry, 1997 Ball & Bennett, 2001, DHHS, 2008)

Enabling **optimal breastfeeding** would prevent **2619 maternal deaths** & **721 child deaths** annually in the U.S.

Breastfeeding is a women's health issue

2619 deaths

DISEASE	CASES PREVENTED
Breast cancer	5,023
Type 2 diabetes	12,320
Hypertension	35,982
Heart attacks	8,487

... and a children's health issue

CASES PREVENTED	DISEASE	721 deaths
185	Leukemia	
601,825	Ear infections	
271	Crohn's disease & Ulcerative colitis	
2,558,629	GI infections	
20,900	Severe lower respiratory infections	
45,298	Childhood obesity	
1355	Necrotizing Enterocolitis	

HEALTH AND ECONOMIC BENEFITS



Infant / Child

- Improved physiological stability, bonding, and attachment (Linde, et al 2020)
- Robust epidemiological evidence of lower risk of infectious disease, some chronic diseases, and mortality and associated cost savings/avoided (Renfrew et. al 2012, Bartick et. al, 2016, Victora, et al. 2016, Li, et al. 2021, Sankar et al. 2015, Bowatte, et al. 2015, Horta, et. al. 2013)
- Improved cognitive function and associated long term cost (Hanushek & Woessmann, 2008, Rollins, et al. 2016, Walters, et al., 2019)
- For preterm infants, documented dose/response relationship particularly for necrotizing enterocolitis (NEC) (Miller et al 2018.)

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721 deaths

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Childhood obesity

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Necrotizing Enterocolitis

HEALTH AND ECONOMIC BENEFITS

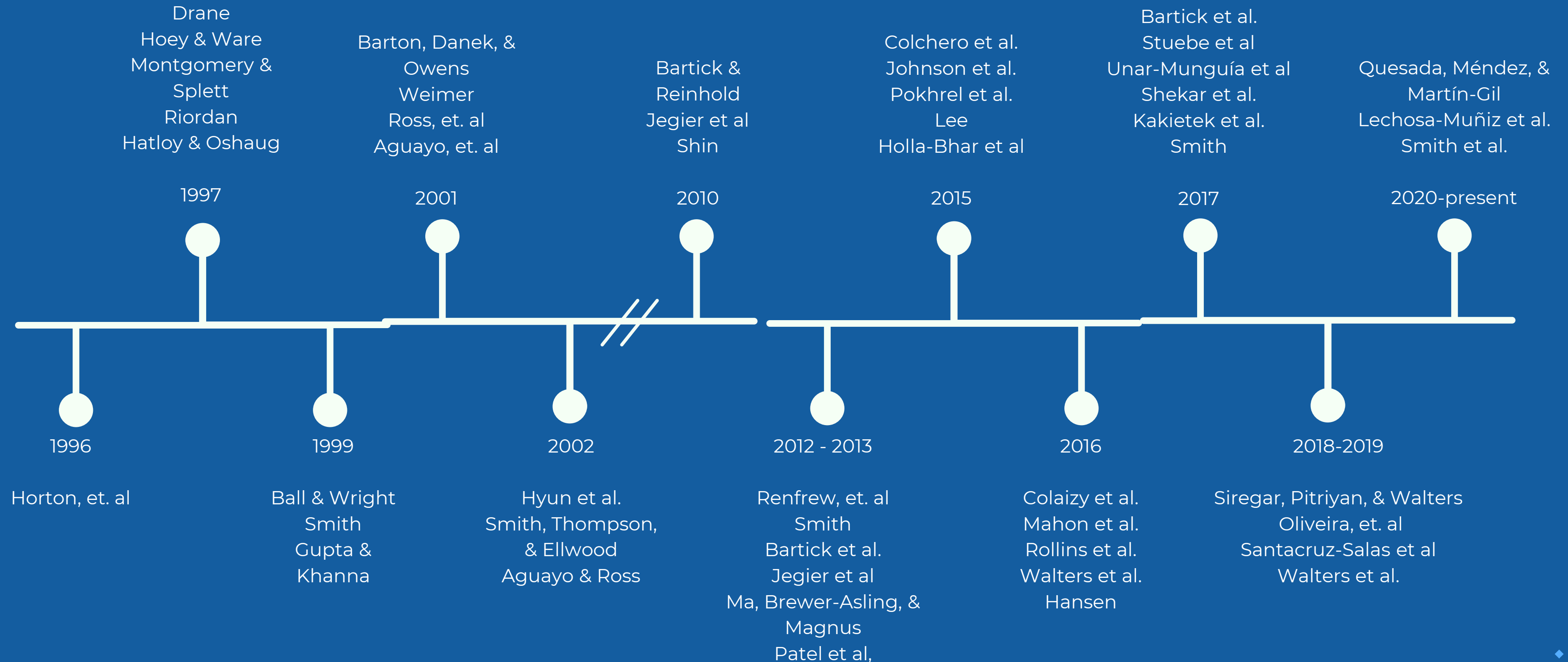


Society and the Environment

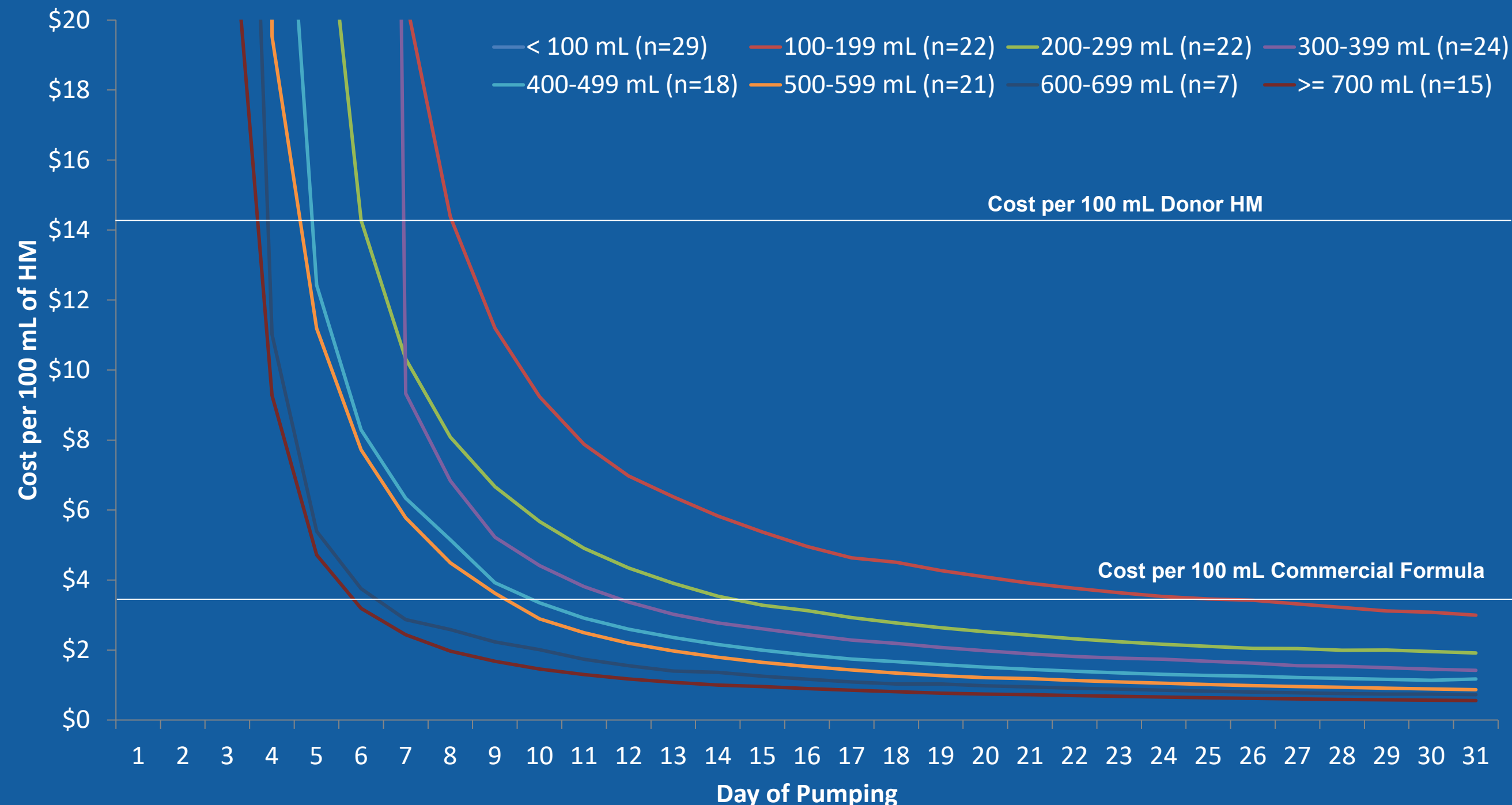
- Higher human capital potential and positive contribution to GDP (Rollins, et al. 2016, Smith, 2013, Smith, 2017)
- Cost savings/avoided from lower illness risk and preventable mortality (Renfrew et. al 2012, Bartick et. al, 2016, Victora, et al. 2016, Walters, et al., 2019)
- Lower environmental impact (Linnecar, et al 2014, Andresen, et. al 2022)



TIMELINE OF LACTATION ECONOMICS RESEARCH



HUMAN BREAST MILK (HM) FROM THE INFANT'S PARENT IS THE LEAST EXPENSIVE FEEDING OPTION FOR HOSPITALS



The day HM becomes less expensive:

- Is related to maternal production
- Is feasible in the first month of life only if average daily production is ≥ 100 mL

HOSPITAL STRATEGIES LIKE THE BABY FRIENDLY HOSPITAL INITIATIVE ARE RELATIVELY INEXPENSIVE.

A small case-series of 4 Academic Medical Centers identified the following costs per birth to obtain BFHI designation (US\$2017)

External costs paid per birth: \$4.94 (\$3.65-\$7.23)

Total cost paid per birth: \$26.44 (\$19.17-\$65.34)





Cost of Suboptimal Breastfeeding Calculator

Select State: Rhode Island

Select Year: 2014

Set Future rate to: Healthy People 2020 80% 90%

Calculate






Number of women age 15 in 2002: 6,678

Number of births per year, 2012: 10,926







Number of VLBW births per year, 2012: 186

	Initiation	Exclusive in hospital	3 mo exclusive	6 mo exclusive	6 mo any	12 mo any
Baseline Rate, %	80.6	71.1	48.5	26.6	54.8	36.5
Future Rate, %	90	90	90	90	90	90

Maternal Outcomes

		Cases (95% CI)	Deaths (95% CI)	Medical Costs (95% CI)	Non-Medical Costs (95% CI)	Death Cost (95% CI)
Pre-menopausal Ovarian Cancer		-0 (-2, 2)	-0 (-1, 1)	\$-7,005 (\$-182,070, \$172,800)	\$-1,604 (\$-41,694, \$39,571)	\$-400,137 (\$-5,079,895, \$4,623,658)
Breast Cancer		12 (-3, 28)	2 (-4, 9)	\$294,314 (\$-62,552, \$672,248)	\$67,398 (\$-14,324, \$153,945)	\$6,699,820 (\$-10,877,319, \$25,926,085)
Hypertension		91 (62, 123)	1 (-2, 5)	\$741,717 (\$506,829, \$1,009,406)	\$97,478 (\$66,608, \$132,658)	\$2,068,774 (\$-6,251,051, \$12,204,025)
Diabetes		32 (6, 62)	1 (-4, 6)	\$3,098,824 (\$566,312, \$6,048,672)	\$818,661 (\$149,611, \$1,597,964)	\$3,896,916 (\$-11,376,215, \$20,437,077)
Myocardial Infarction		22 (6, 40)	2 (-2, 8)	\$2,041,002 (\$519,614, \$3,730,993)	\$93,542 (\$23,815, \$170,996)	\$5,985,487 (\$-4,133,324, \$18,254,363)
Total			7 (-3, 18)	\$6,168,853 (\$3,178,633, \$9,604,619)	\$1,075,474 (\$395,968, \$1,865,243)	\$18,250,860 (\$-8,873,563, \$48,610,593)

Child Outcomes

		Cases (95% CI)	Deaths (95% CI)	Medical Costs (95% CI)	Non-Medical Costs (95% CI)	Death Cost (95% CI)
Acute Lymphoblastic Leukemia		1 (-1, 2)	0 (-1, 1)	\$81,752 (\$-163,531, \$351,246)	\$5,929 (\$-11,860, \$25,474)	\$796,638 (\$-4,565,051, \$7,260,207)
Crohns Disease		0 (-1, 2)		\$4,650 (\$-7,145, \$19,840)	\$80 (\$-124, \$343)	
Ulcerative Colitis		0 (-1, 2)		\$2,667 (\$-8,988, \$15,300)	\$168 (\$-566, \$963)	
Sudden Infant Death Syndrome			1 (0, 2)			\$11,953,039 (\$132,869, \$24,556,465)
Ear Infections		1,488 (1,421, 1,571)		\$463,943 (\$443,125, \$489,891)	\$253,226 (\$241,863, \$267,388)	
Gastrointestinal Illness		6,397 (6,271, 6,548)		\$341,121 (\$334,387, \$349,156)	\$1,741,109 (\$1,706,738, \$1,782,118)	

Increasingly there are tools that you can use to project the value of improving breastfeeding and lactation in your community.

US calculator: (Available on the US Breastfeeding Committee website)

Stuebe, A. M., et al. (2017)

In Revision: Jegier & Bartick

The cost of inadequate breastfeeding due to preventable deaths.

Child mortality **\$232,852,013**

Maternal mortality **\$52,198,483**

Combined child and maternal mortality **\$285,050,496**

Total as % GNI **0.053%**

The cost of inadequate breastfeeding due to cognitive losses

Total in USD **\$3,976,034,327**

As a % GNI **0.735%**

The total cost of inadequate breastfeeding (combined health system, mortality, and cognitive losses)

Total in USD **\$4,284,267,125**

As a % GNI **0.114%**

Increasingly there are tools that you can use to project the value of improving breastfeeding and lactation in your community.

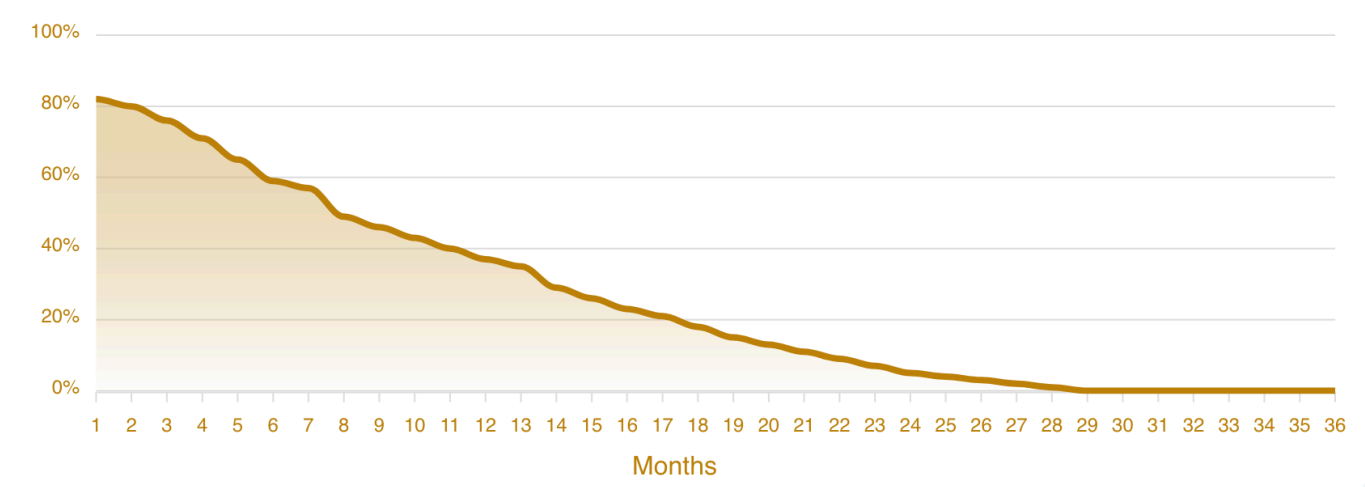
Global Cost of Not Breastfeeding Calculator (Available on the Alive & Thrive website)

Walters, D. D., et al., 2019

United States of America

ISO Code: USA
Region: North America
Income class: High-Income
Data collection year: 2018
Data source: Partial data, Source: National survey
Number of data points: 28
No. of livebirths: 3,991,000
Year: 2020
Exchange rate US\$ 1: 1
Currency: US Dollar
CurrencyCode: USD
Currency rate date: 01-Apr-23

Prevalence of Breastfeeding



Milk Production, Value and Loss

All three years (0-35.9 months)	Milk volume in million liters	Value in million USD	Value in million USD
1. Actual annual production of breastmilk	604.55	60,454.52	60,454.52
2. Potential production of breastmilk	1,686.13	168,612.88	168,612.88
3. Lost breastmilk	1,081.58	108,158.36	108,158.36
4. Percent lost	64%		

Increasingly there are tools that you can use to project the value of improving breastfeeding and lactation in your community.

Mother’s Milk Tool (Available at <https://mothersmilktool.org/#/>)




SUMMARY OF EXISTING LITERATURE

STRENGTHS

- Robust epidemiological models that provide risk ratios for a wide variety of maternal health and child health and development outcomes by infant feeding exposure
- Costs estimates measured from multiple perspectives including individual, institutional/payer, and societal
- Over the past 12 years, marked increase in the availability of geographically diverse estimates
- Electronic tools that are readily accessible to policymakers and the public

WEAKNESSES

- Limitation of observational designs on causality
 - Limitations of existing studies measurement and definition of the “exposed population” and of incidence ratios
 - Methodological assumptions and technical weaknesses related to costing, discounting, and sensitivity analyses
 - Unpaid work for lactation related activities and for the care of illness are largely unaccounted for in existing studies
 - Limited research on the price elasticity and externalities of breastfeeding and lactation
- 



EXTERNALITIES AND ELASTICITIES

Externality: Condition where the consumption, production, and investment decisions of individuals, households, and firms affect people not directly involved in the transactions. Individuals, households, and firms do not internalize the indirect costs of or the benefits from their economic transactions. (Helbling, 2010)

Elasticity: A measure of the sensitivity of a variable in accordance with another variable's change. (Economic Times, 2024)



EXTERNALITIES AND ELASTICITIES

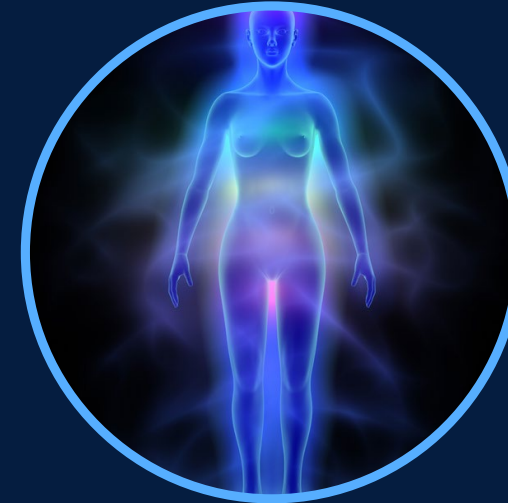
Breastfeeding is
the biological
norm that
connects all
mammalian
species



Mother/Parent/
Surrogate



Time



Energy



Environment



ALTERNATIVE OR SUBSTITUTE?

Substitute: products or services in different forms that have the same functionality

Alternative: products or services with different functions that serve the same purpose

ALTERNATIVE OR SUBSTITUTE?

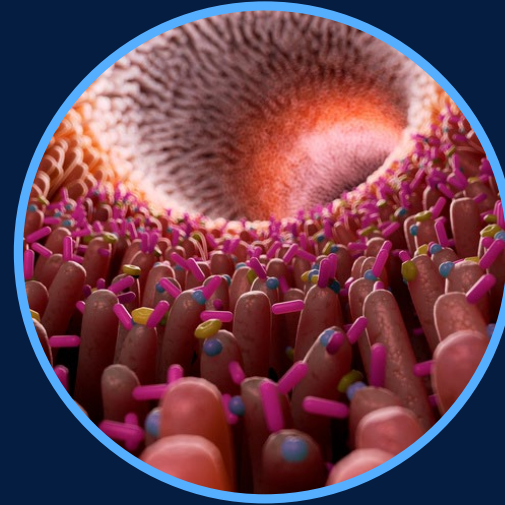
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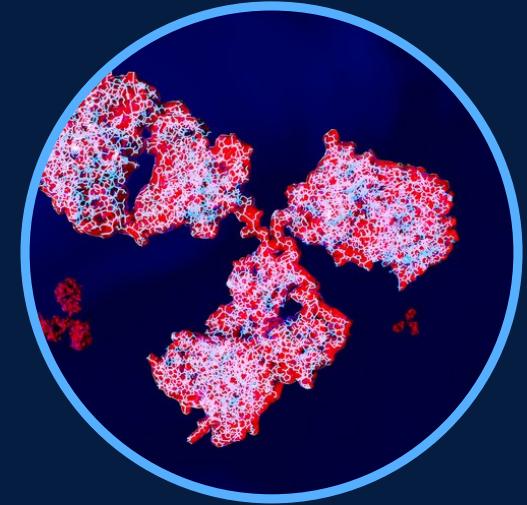
Nutrition



Bonding



Early life
programming of
gut microbiota



Signaling to
young &
provision of
immunity

SUMMARY

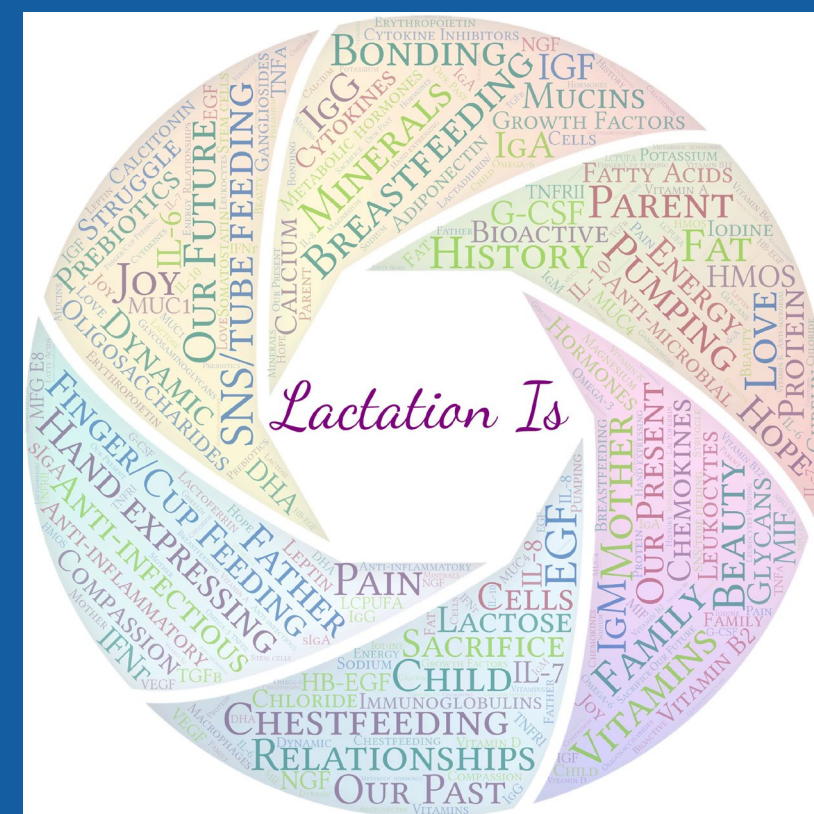


Breastfeeding and lactation have significant health and economic impact at the individual, familial, institutional, and societal levels.

Regardless of measure, investing in the infant's breastfeeding/lactating mother/parent FIRST is the most economically efficient approach for generating health and cost benefits.

There are many free tools available that you can use to estimate the potential impact of your breastfeeding interventions.

Greater research is needed to understand the economics of human milk lactation as well as the mechanisms for incentives and optimal support through public health programs, health care delivery systems, insurance, and other societal investments.



IMAGINE



OPPORTUNITIES FOR NEXT STEPS



Research and Sponsored Projects

Partnering across disciplines to pursue funding opportunities and to demonstrate efficacy of different care models.



Talent Development and Deployment

Utilizing the multi-sector nature and opportunity in breastfeeding and lactation to create a continuum of care and support wherever there is a need.



Recognition and Service

Intentionally partnering in care models as well as distributing service to the professions to maximize impact at the local, state, and national levels.

Thank you for your time!

Please share your questions now.



Connect on LinkedIn