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Layers and beyond, modern use of
connected spatial and non-spatial
datasets to unlock insights in R&D



The Implications of Using
Multiple Data Sources for
Major Survey Programs

16th May 2022 - NAS





Agriculture faces profound opportunities and challenges

Vegetables
by Bayer

Grow **enough** food
on **less** land

Scarcity of
natural resources

Societal changes
and influence **of NGOs**

Consumers need to be
informed about food choices

Farm economics
strive for efficiency

Disruptive technologies
and Big Data

New entrants
in established markets

Demographics
and succession



Agriculture

Innovation is essential to address challenges and seize opportunities



Focusing on our customers and their growing environments

/// **Vegetables**
by Bayer

Vegetable Seeds Strategic Segments

Open Field

Professional growers cultivating many types of vegetables to supply fresh, nutritious and convenient fruits and vegetables

Protected

Highly specialized, technology-focused greenhouse and glasshouse growers. Increasing value chain orientation working retail, food service, or end consumers

Smallholder

Growers working on small land holdings for sustainably feeding communities and help manage risk to earn and maximize stable farm income

Processing

Companies processing vegetables contracted from large-scale operations and dealers who work with them. Focused on operational efficiency and trading of fresh, frozen and shelf stable products.



A changing landscape requires continuous evolution

Vegetables
by Bayer

Our Breeding pipeline is strong across crops and addresses grower and consumer benefits

Grower Benefits



Yield



Pest and Disease Management



Harvestability

Consumer Benefits



Quality Produce



Convenience



Sensory Experience

Product Highlights



Sweet Onions:
convenience



Sweet Pepper:
shelf life – snacking



Watermelon:
eating pleasure – seedless

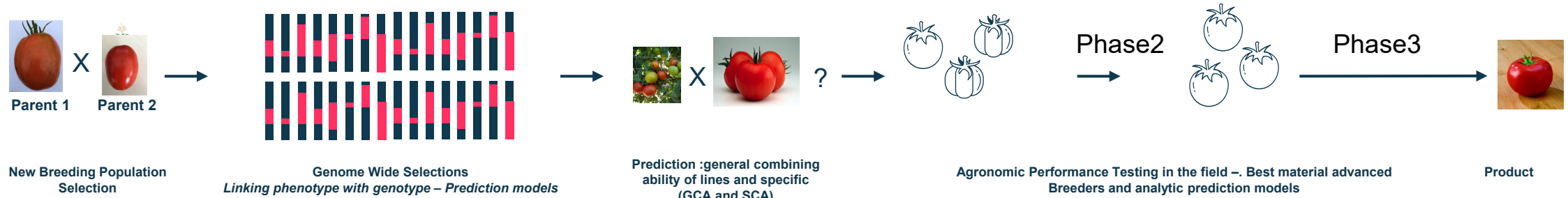


Cherry tomato:
eating pleasure & taste



E2E Breeding workflow requires predictive capability

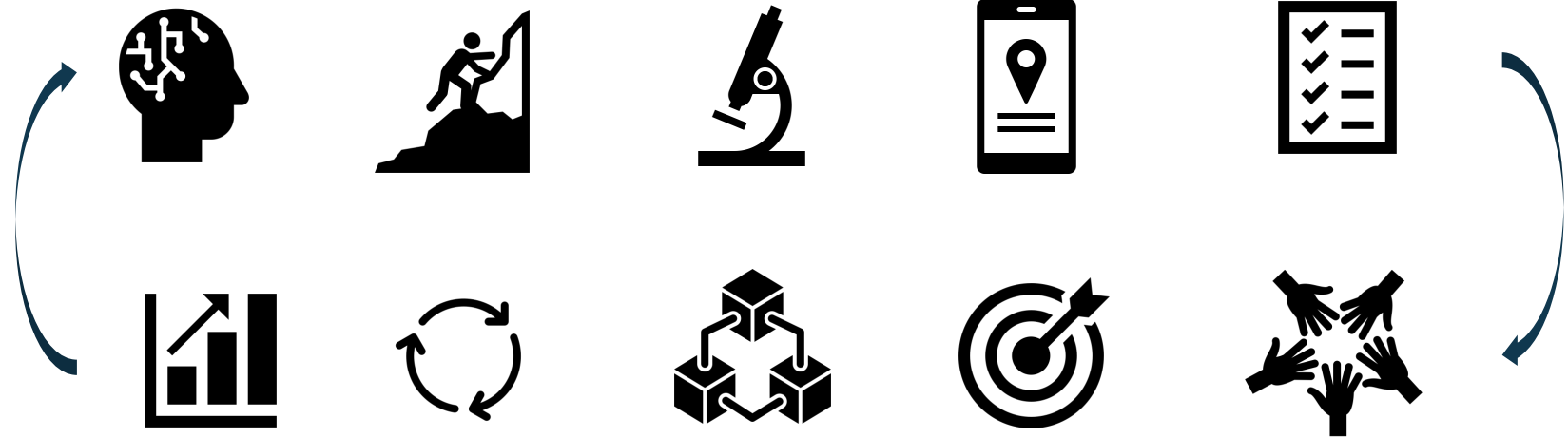
DATA ENABLED



DATA ENABLED

Stage 1: Data Collection

Stage 2: Analytics/Insights



Goals

- predict the best breeding populations
- predict the best hybrids
- predict the best performance (small trial and grower conditions)



A core set of data improves every step ability to deliver value

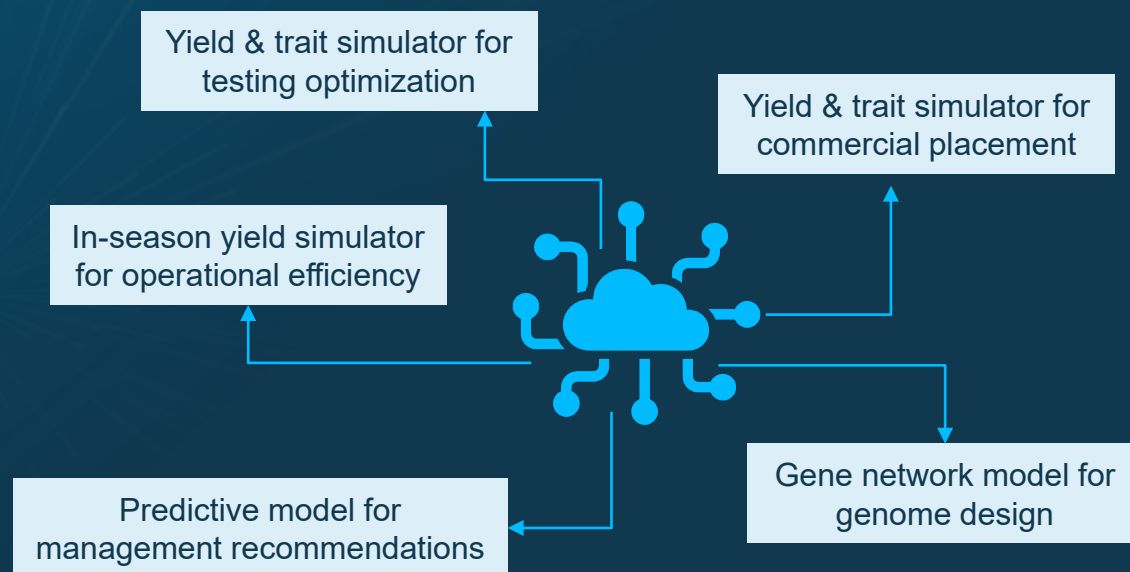
Core set of environmental and imagery data



A strong foundation of data means we can build something amazing.

Additional, specific data collected by each group still improves the collective modeling effort.

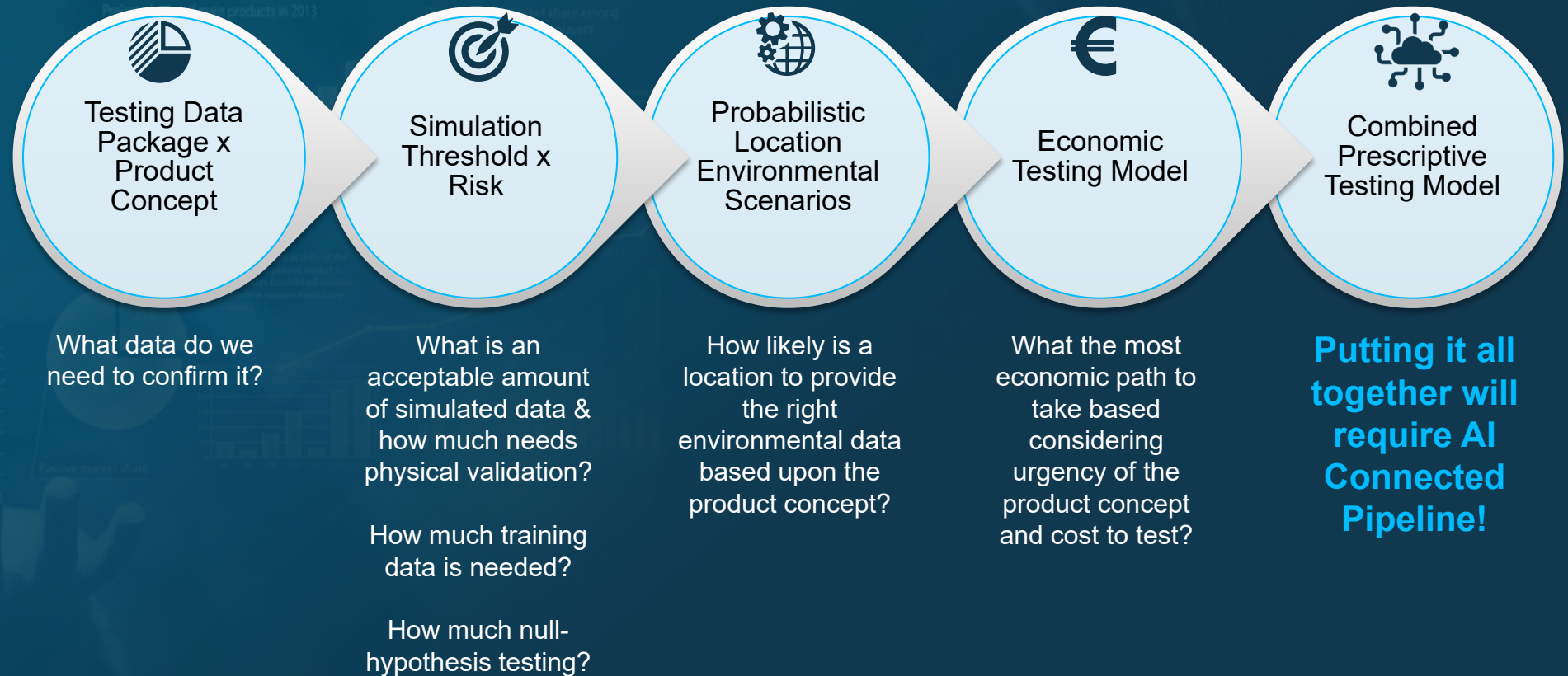
Core modeling engine that can be tuned for specific applications





With better data, the model improves, and we can use simulated data in more ways.

Target State: Decreased time to market and improve resource efficiency



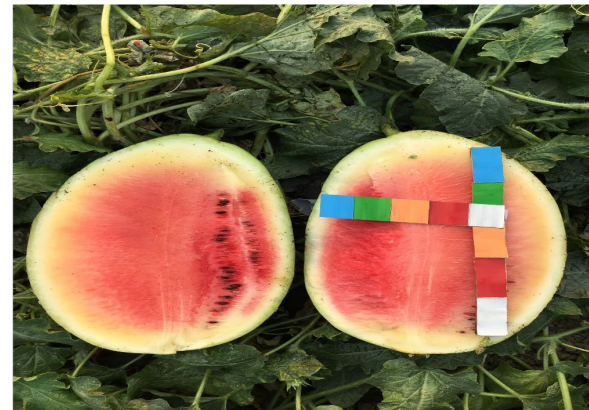


Project Objective:

Rate watermelon based on the amount of red, of two cut halves.

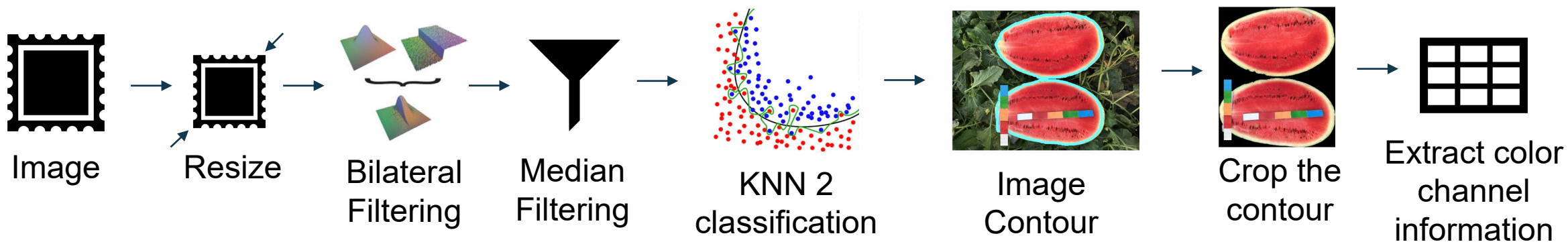


Rating: 1



Rating: 9

Watermelon Image Pre-Processing Pipeline





Project Objective

Digital phenotyping for product characterization

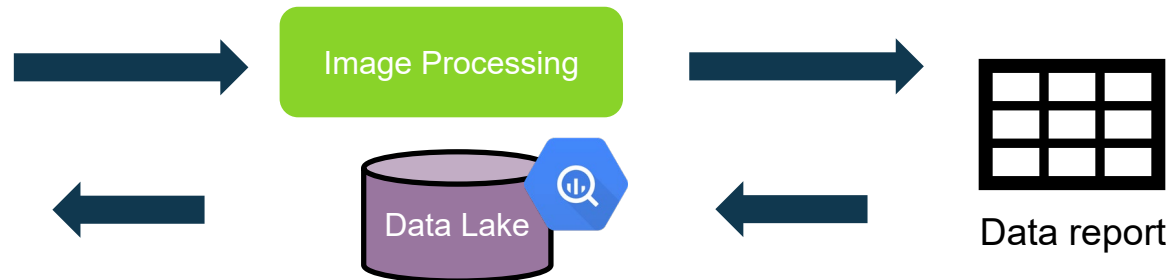
Input Image



Detected Peppers



After Removing Background



Our Vegetable Seeds Organization

Delivering value to, on and beyond the farm



Helping Vegetable Growers Meet Diverse Needs of the Value Chain

- // 22-crop portfolio of 2,000+ varieties marketed under our Seminis® and De Ruiter® brands
- // Serving customers across open field, protected, smallholder and processing environments to deliver:
 - // Choices & nutritional value
 - // Year-round access to fresh, sustainably grown foods
 - // Contribute to food security, food quality & convenience



Thank You



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