

Innovations in Sustainable Agrochemistry

Tejas K. Shah

NASEM Chemical Sciences Roundtable Webinar

November 12th, 2020



What Does Farming Look Like in 2020?



Agrochemistry Challenges & Opportunities

Discovery



*Novel Mode
of Action*



*(non)-Target Site
Biochemical Data*

Process & Product Development



*Green Chemistry
Manufacturing Principles*



*Renewable & Safe
Raw Materials*

Application Technology



Precision Ag



Drone Technology

Product Stewardship



Farmer Training



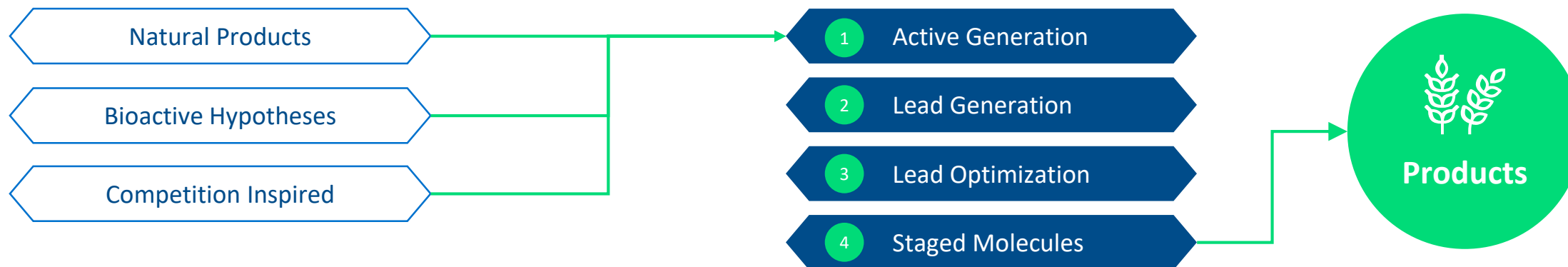
Integrated Solutions

Sustainability is not only about the active ingredient!

Crop Protection Discovery

Strategic Platform of Active Generation Approaches

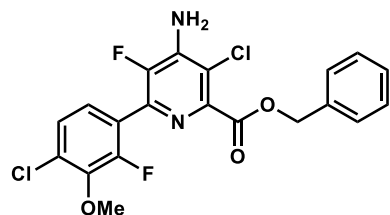
Design-Build-Test approach to analog design & optimization



Control weeds



Herbicides help control weeds that compete with crops for light, moisture, and nutrients



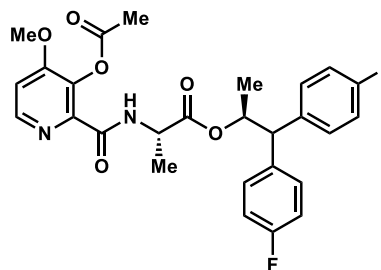
Rinskor™ herbicide (2018)



Manage diseases



Fungicides help prevent or cure fungal diseases; fungi are the #1 cause of crop loss worldwide¹

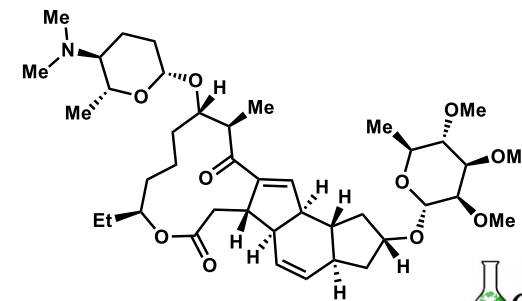


Adavelt™ fungicide

Control crop-damaging pests



By managing harmful insects and nematodes, farmers protect yields and the health of their crops

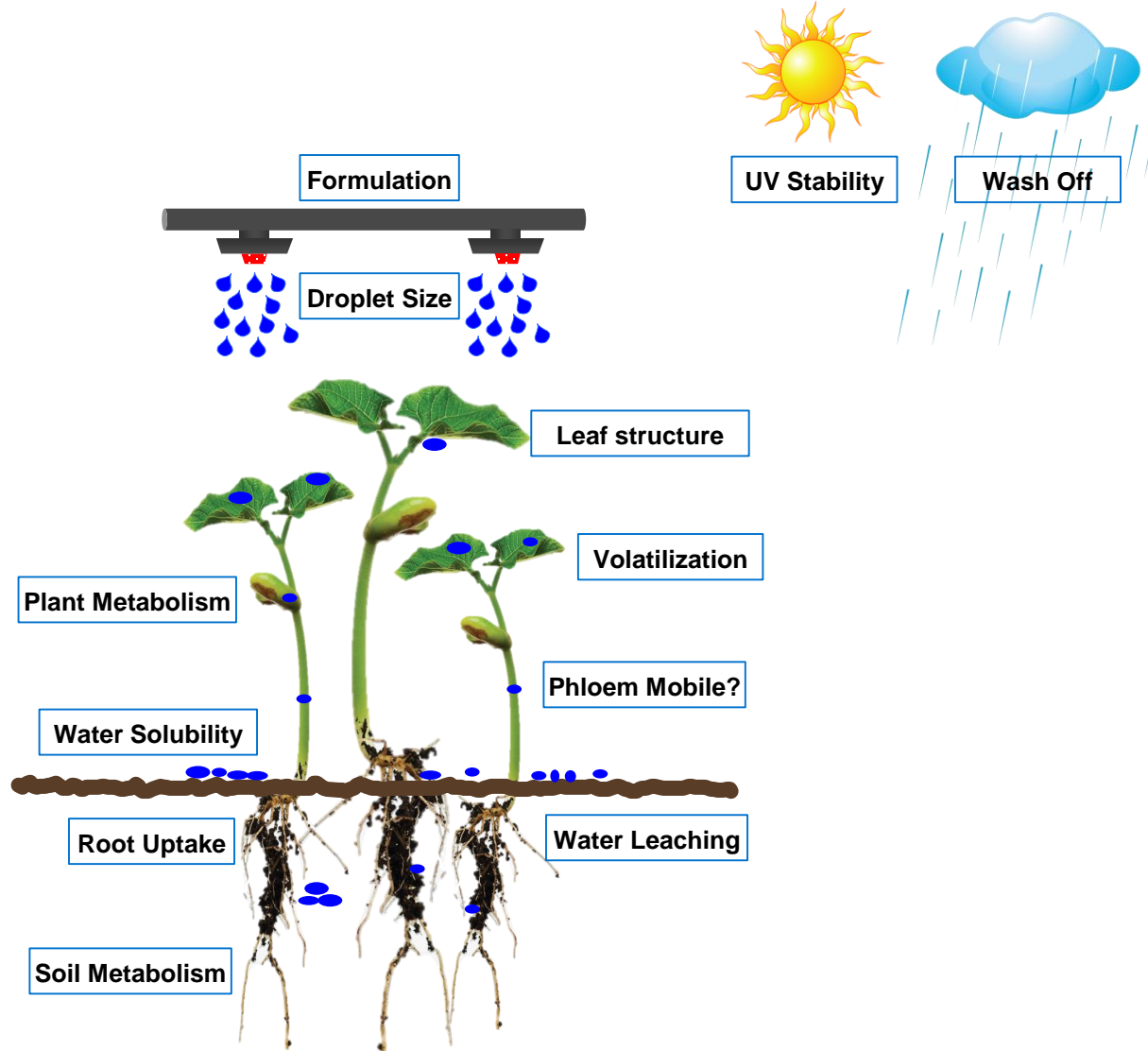


Difficulty of Delivering an Agrochemical Solution

- Absorption
- Distribution/Translation
- Metabolism
- Degradation

Many variables before
and after spraying

Essential properties
differ depending on
research area



Sustainable Active Ingredient Design

Product Design

Crop protection products are designed for high efficacy and minimal environmental impact

- Aquatic toxicity
- Mammalian toxicity
- Beneficial insect safety
- Ground water leaching
- Soil degradation

Tools & Capabilities

Early High Throughput Screening

Mode of Action Determination Assays

Biochemical Assays for Resistance Type

in-Silico Models

Machine Learning



Presidential Green Chemistry Challenge Awards



6-time Recipient

1998

Confirm™
(as Rohm
and Haas)

1999

Spinosad

2000

Sentricon™
Termite Colony
Elimination
System

2008

Spinetoram

2016

Instinct®
technology

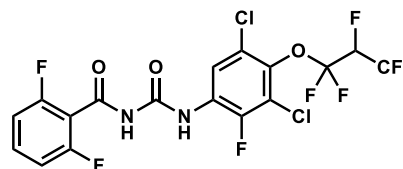
2018

Rinskor™ active

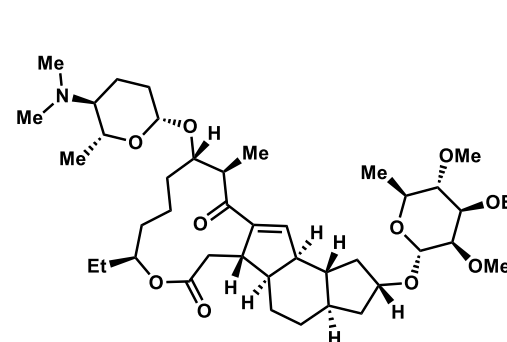
The Design of Greener Pathways

The Design of Greener Reaction Conditions Award

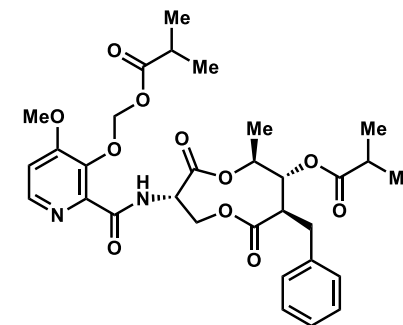
The Design of Greener Chemicals Award



Noviflumuron insecticide (2000)

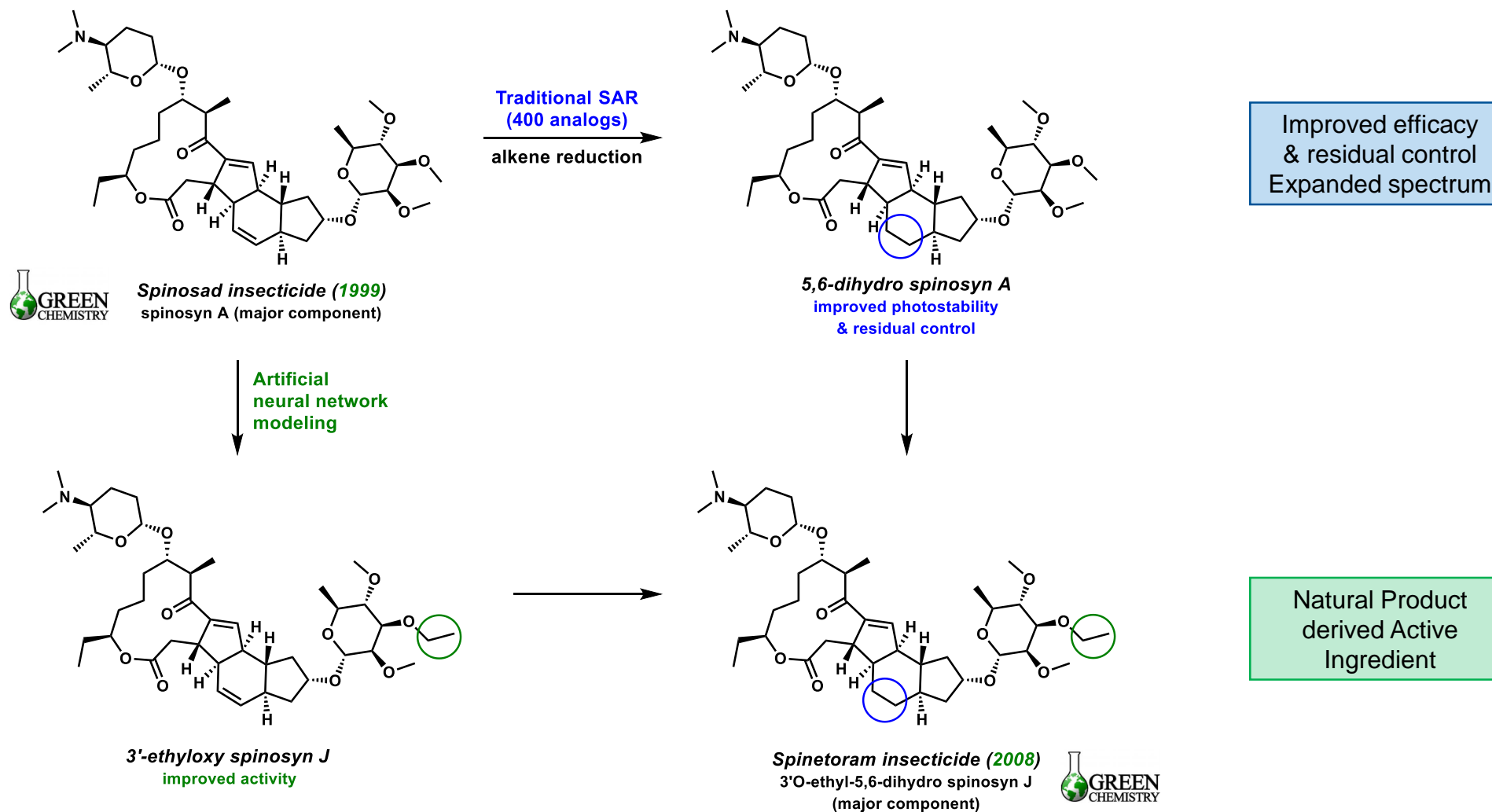


Spinetoram insecticide (2008)



Inatreq™ fungicide
(Natural Product-based)

Combining Traditional Design With Computer-Aided Design



On-Going Discovery Challenges



*Novel Mode
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*(non)-Target Site
Biochemical Data*

Dearth of protein crystal structures
related to plants, insects, & fungi

Limited funding for academic research in
agrochemistry compared to pharmaceuticals

Basic research in organic chemistry and chemical
biology not applied to crop protection



Sustainability with Manufacturing Process in Mind

Process Design

Production volumes are much higher than pharma although structural complexity is similar

- Global glyphosate use in 2014 was 750,000 MT¹
- Other top products are ~10,000 MT/yr

Process Optimization Tools

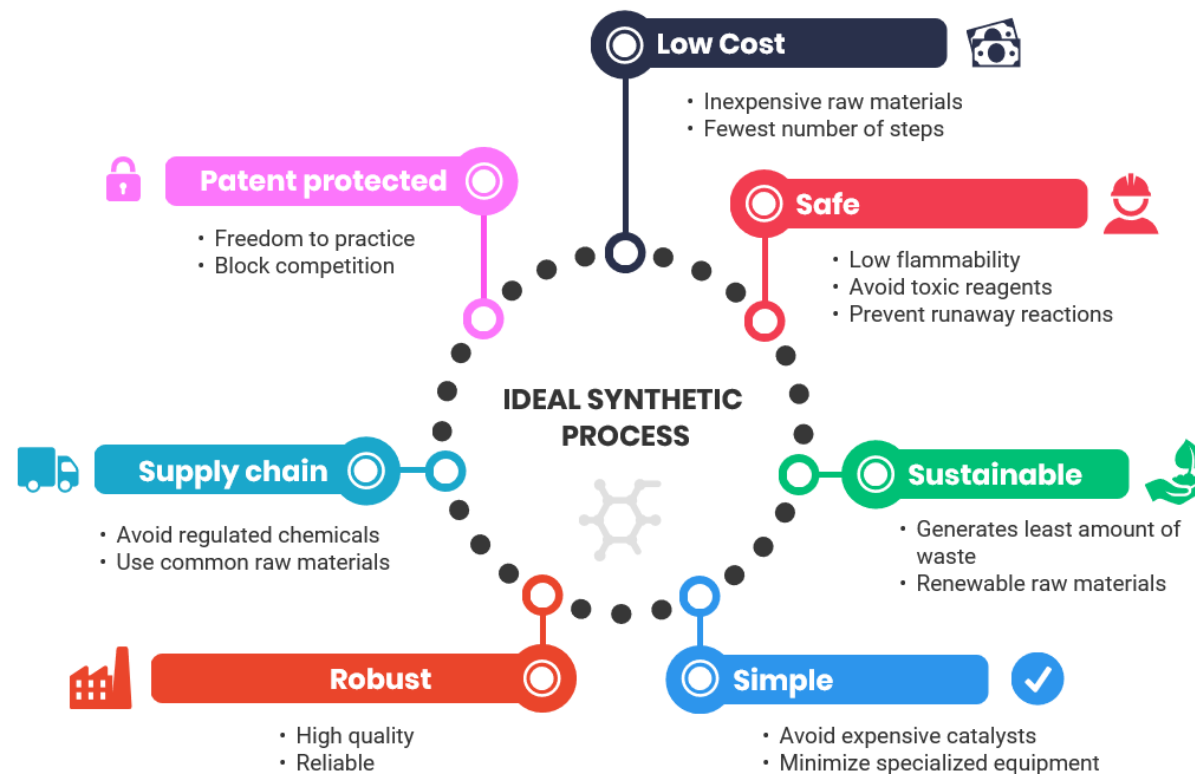
*High-Throughput
Experimentation &
Design of Experiments*

Route Evaluation Metrics

Cost-effective (\$X/kg)

Available on >100 MT

Renewable/sustainable

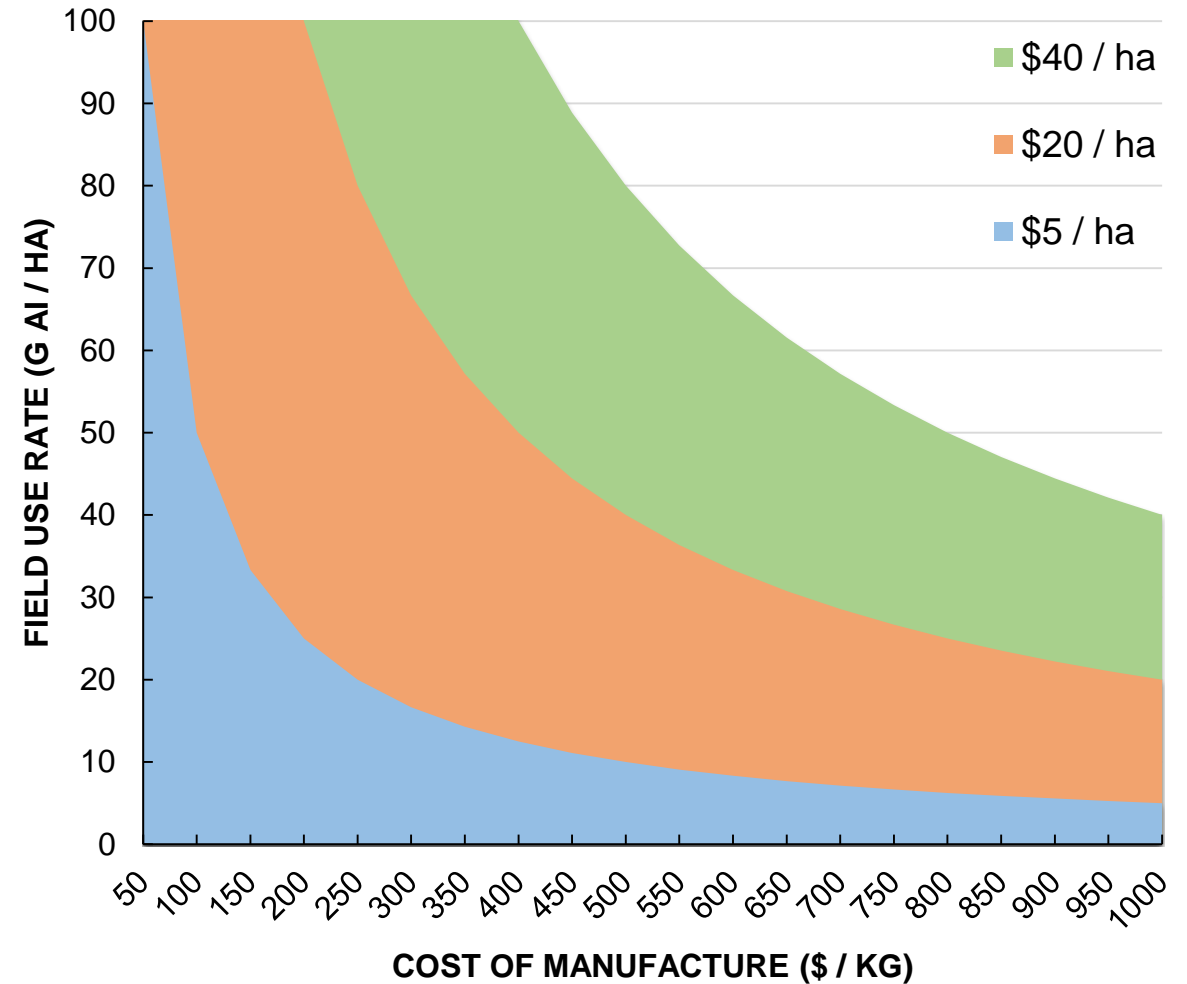


Sustainability with Cost of Manufacturing in Mind

$$(\text{Field Use Rate}) \times (\text{COM}) = \$/\text{ha}$$

x g	\$ y	1 kg	=	$\frac{\$}{\text{ha}}$
ha	kg	1000 g		

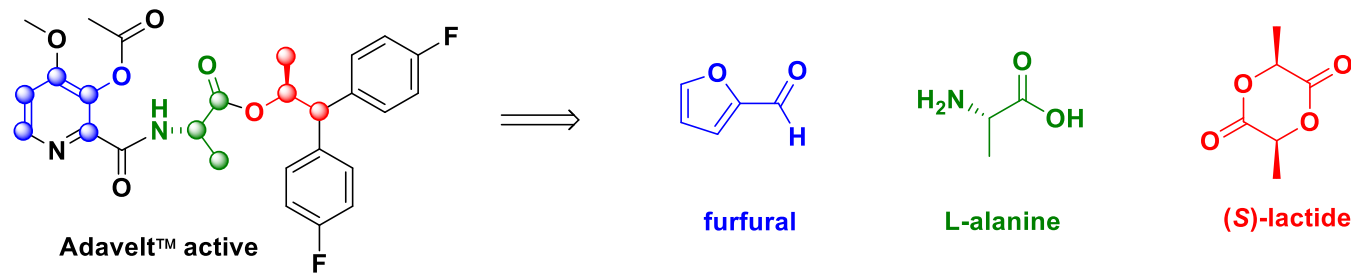
Farmers have a budget per hectare



1 Hectare equals ~ 1 professional baseball field

Sustainably-Focused Process Development

Route Identification



Renewable carbon content = 41%

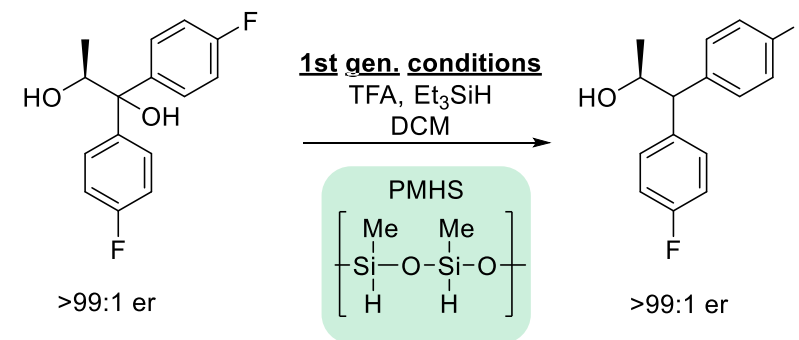
Furfural raw material

- Renewable Feedstock
- \$~1/kg

Process Optimization: Unchained Labs HTE Instrumentation

- Yield
- Selectivity
- Cost, availability, safety & sustainability of reagents
- Cost, availability, safety & sustainability of solvents

~400 reactions conducted (acids, reductants, solvents)



Replaced Et₃SiH with PMHS

PMHS (\$2/mol hydride) is a by-product of the silicone industry¹

Sustainable Formulation Science Successes



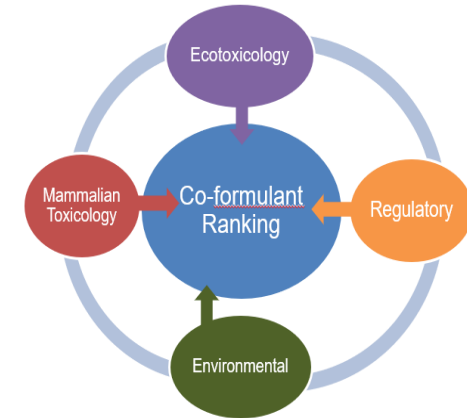
Low Drift Technology

Products are developed with formulation technology that enables products to apply and stay on-target



Sustainable Ingredients

Co-formulants for all products are chosen with health and safety of people and the environment as primary factors



Farmer Convenience

Award winning products leverage expertise in product design, multi-component formulations, and controlled release to deliver customer-friendly features

Local Focus

Products are designed with local conditions and end-users in mind and tested in grower-specific applications.



On-Going Process & Product Development Challenges



*Green Chemistry
Manufacturing Principles*



*Renewable & Safe
Raw Materials*

“Green” & low-cost catalytic
reactions

Ability to synthesize chiral agrochemical
products with cost in mind

Limited formulation science education and
research in academic settings



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Integrated Solutions

People

*Next Generation
of Farmers*

*Conscience
Consumers*

*Fruitful
Collaborations*

*Diversity of Scientists,
Farmers & Consumers*

People Drive Change



***Farmers Adopting New
Sustainable Technologies
& Practices***



***Consumers Requesting
Sustainably Grown
Food***



***Diversity is a Pillar of
Sustainability***

Collaborations Lead to Success

Mode of Action

Natural Products

Green Chemistry

Regulatory

Machine Learning

meiji

EXELIXIS[®]

GVK[®] **BIO**

INDIANA
BIOSCIENCES
RESEARCH
INSTITUTE

 **VIAMET**

Micro **MGX**



 **agPlenus**



*Publicly Announced Collaborations

Conclusion



Sustainability should be a whole system approach

Machine learning and automation will drive the future of sustainable agrochemistry

Numerous sustainable products on the market with many based on natural products

Manufacturing, formulations & “Green Chemistry” are key attributes for a sustainable product

Solving agriculture’s biggest challenges will require **creative scientists** with different skill-sets, **new tools** and **partnerships** from around the world



Acknowledgements

Vid Hegde, Beth Lorsbach, Nicholas Babij,
Jessica Herrick, Ben Nugent, Gregory Whiteker

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