Proposal Process My Perspective from Planetary Discovery and New Frontiers mission Proposals

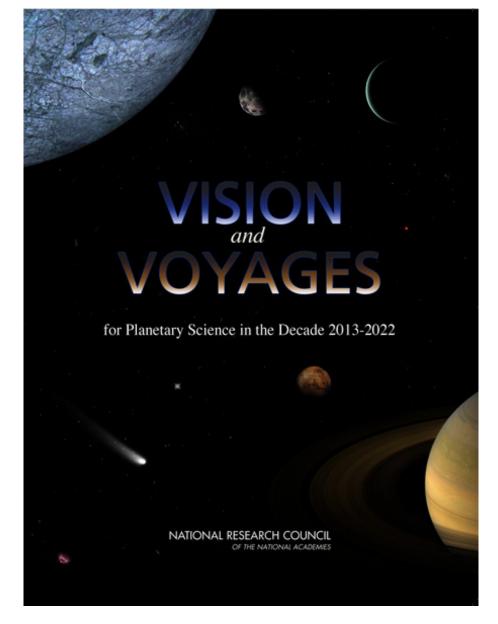
Cathy Olkin

8 February 2021



Ideation and Team formation

- Identify an Science Goal and an Opportunity (SIMPLEX, Discovery, New Frontiers)
- Science has to be compelling and grounded in the Decadal Survey
- Form Partnerships
 - Partners may build the spacecraft, provide instruments, mission management, systems engineering or mission operations.
- How are the partnerships established?
 - Sometimes introductions from other mission Pls.
 - Sometimes reaching out to the people who do new business development for the institution you want to reach.
- When does this happen? Before the DRAFTAO comes out.



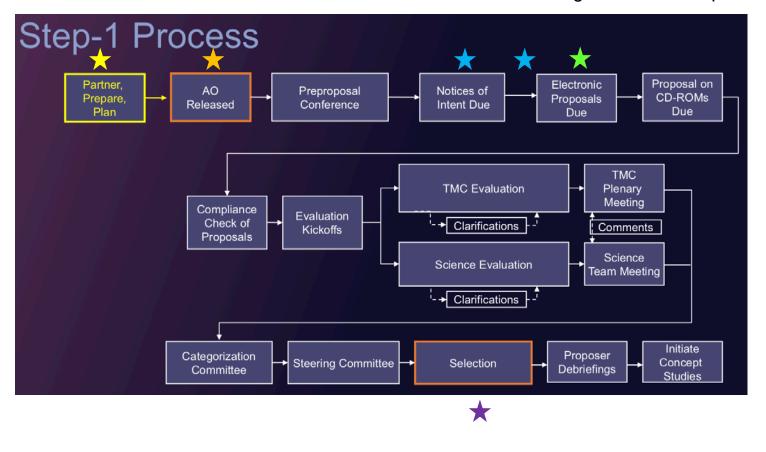




Sample timeline: Lucy 2015

From Zurbuchen "Writing Successful Proposals"

Event	Date
Starting to Form Team 🗡	March 2014
Draft AO released	July 2014
AO released 🗡	Nov 2014
Red Team Review	Dec 2014
Gold Team Review	Jan 2015
Proposal Due 🛨	Feb 2015
Potential Major Weakness Questions	June 2015
Selected for Phase A 🖈	Sept 2015





Gate Reviews

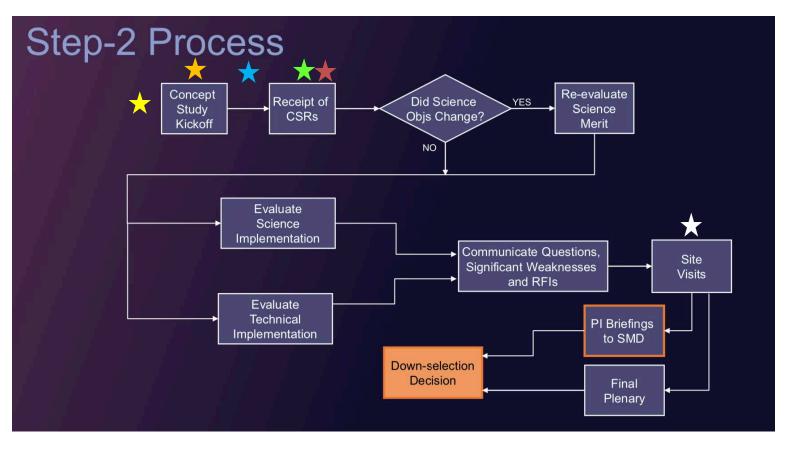
- Many institutions have gate reviews to determine if the proposal will continue on.
 - The team will have to support gate reviews at institutional partners
- SwRI doesn't have formal gate reviews
 - The process is more organic
- SwRI has a strong internal review process
 - Purpose is to give feedback to improve the proposal
- The process takes initiative but if you don't have the initiative to lead the proposal you won't be successful as a Pl.
- The process is open to all. SwRI welcomes opportunities to work with outside Pls.



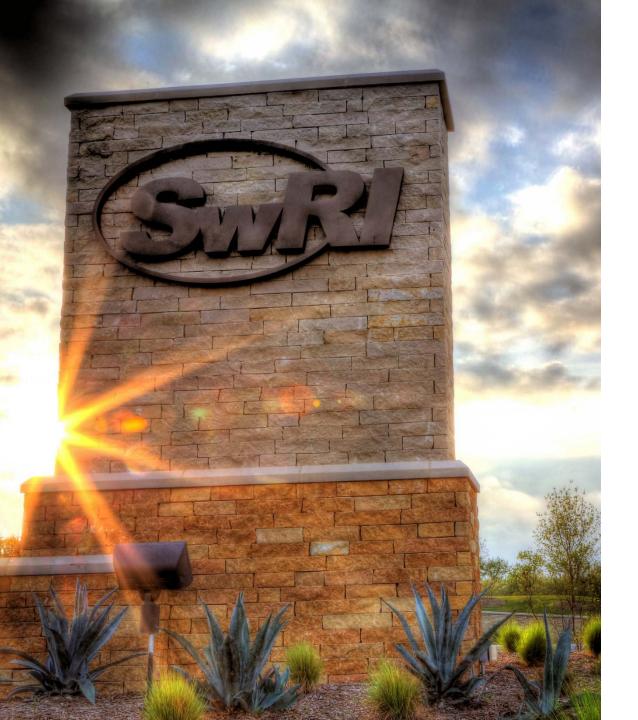


Sample timeline: Lucy 2015

Event		Date
Started CSR Work		Sept 2015
CSR Kickoff	*	Nov 2015
Red Team Review	*	Apr 2016
Gold Team Review	*	June 2016
Platinum Team Review	*	July 2016
CSR Submitted	*	Aug 2016
Site Visit Planning	*	Sept 2016
Site Visit		Nov 2016







Thank You!