

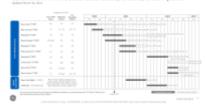
#### US Offshore Wind | Multiple drivers converging to push industry

**Underlying Wind** Resource



Strong offshore wind resources close to major load centers. Continental shelf off the East Coast is well-suited for fixed foundation technology

**State Government** Support



State government offshore wind targets now exceed 30GW and a dependable pipeline of offtake auctions has been established

**Federal** Government Support



Biden administration highly supportive of offshore wind, new BOEM leadership, Investment Tax Credit extension and permit grants

**Experience** Transfer

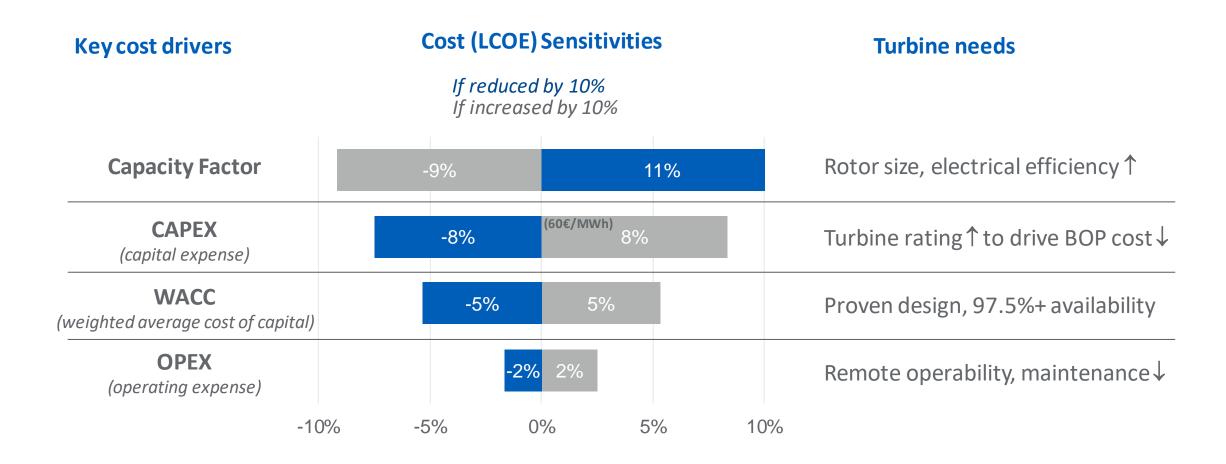




Existing developers are driving the first generation of US projects, bringing proven technology, experience, and capital



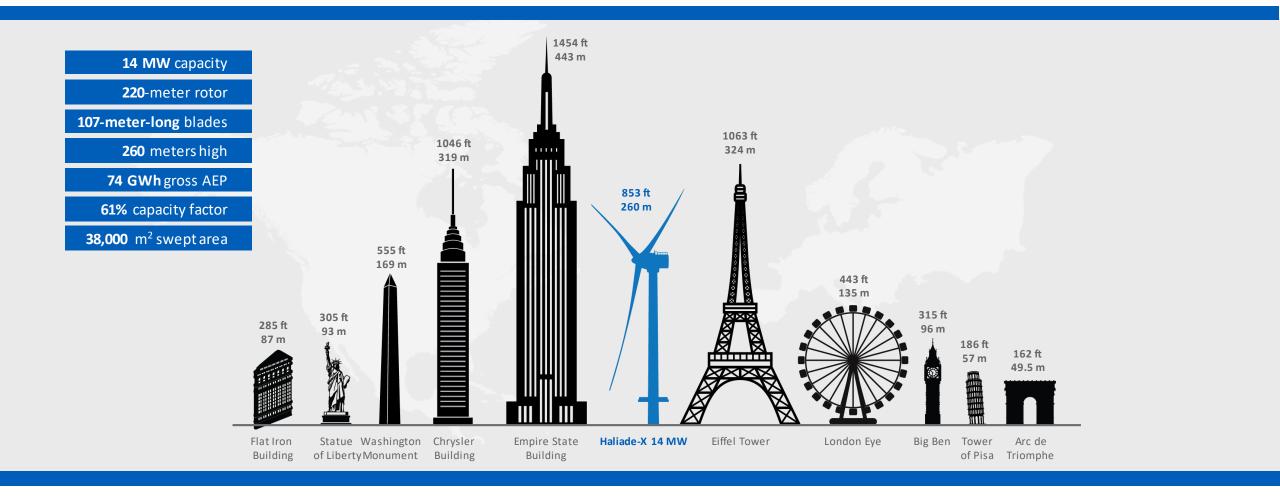
#### Key product levers to drive down cost of offshore wind



Turbine scale is biggest driver for cost reductions ... Longer rotors & higher power rating



#### Offshore systems scale to new heights





## Component scale demands a reinvention of manufacturing



Size requires breakthrough thinking on how to manufacture in a LEAN and cost-effective way



Learning at scale ... Haliade-X prototype installation



#### New technology risk reduction is key ... at all stages of development

Component

**Integration** 

**System** 

**Wind Turbine** 

Design specifications

Component level reliability
Certifications (CE marking)

Supplier facilities Laboratory Mech & elec integration Functional tests at subsystem level

Turbine factory
Tower factory

Performance

Reliability Lifetime

Full nacelle test Blade test bench Type certificate

Turbine level performance assessment

Prototype (Rotterdam, NL)









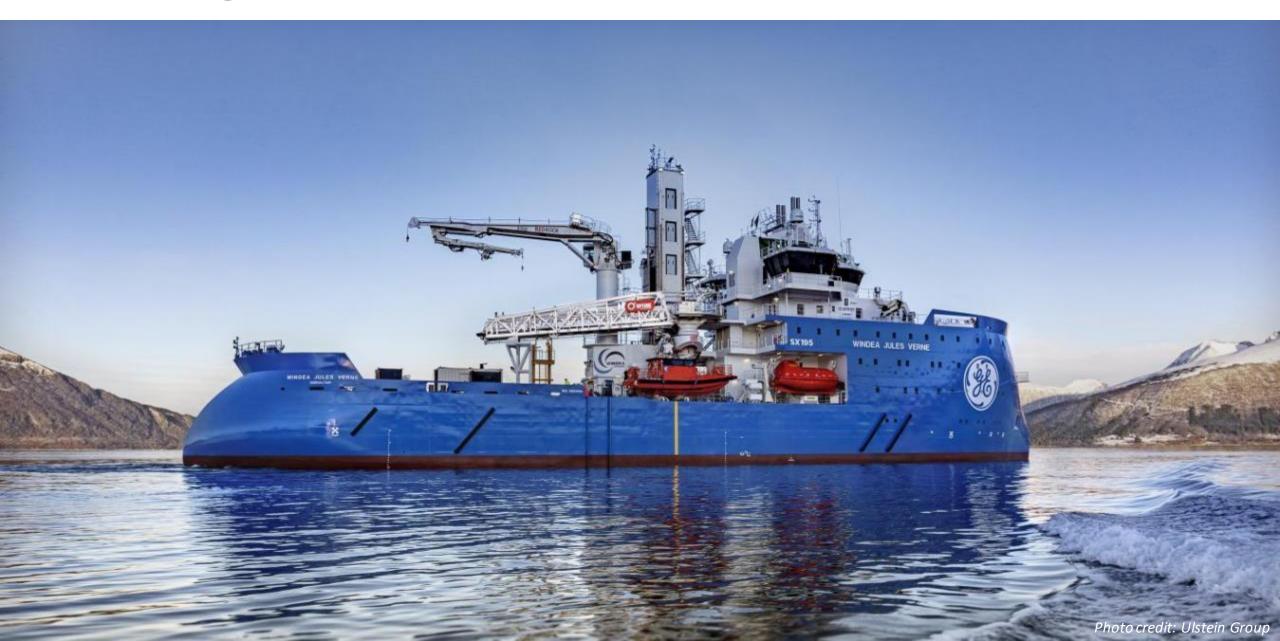








# Lowering the cost of Service ... avoiding costly engagement

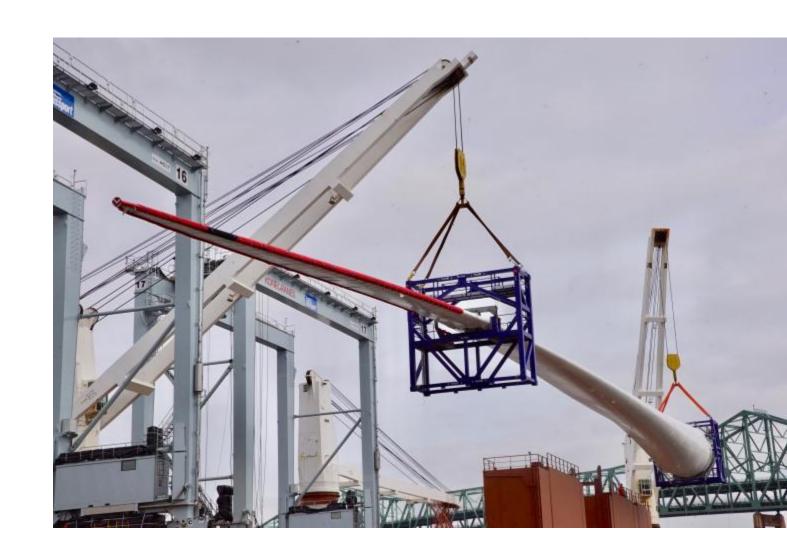


# Supply chain development ... shaping solutions for growth

Regional tenders → Development to meet regulatory criteria

Volume will drive confidence in supply chains

Ports, suppliers and servicers as emerging areas of investment



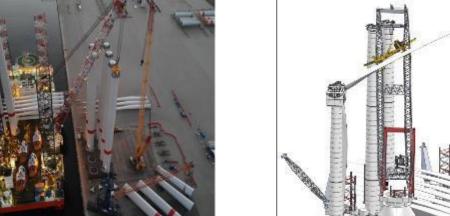


## Offshore operations ... improvements to enable growth

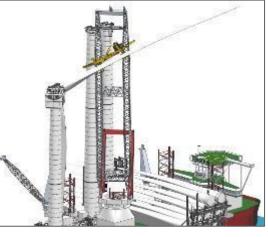
#### **Logistic and installation vessels**













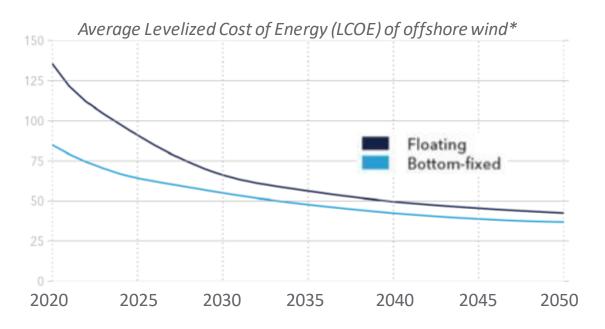
- Few specialized vessel to carry offshore wind components
- Obsolescence of existing installation vessel fleet for the next turbines
- Markets restrictions: i.e. Jones act

- Inadequate access for logistics & installation vessels
- Not enough storage capacity
- Lack of experience and trained staff



#### Floating wind power ... niche segment with growth potential

DOE: "60% of US offshore wind resources are in deep water areas that would require floating foundations"



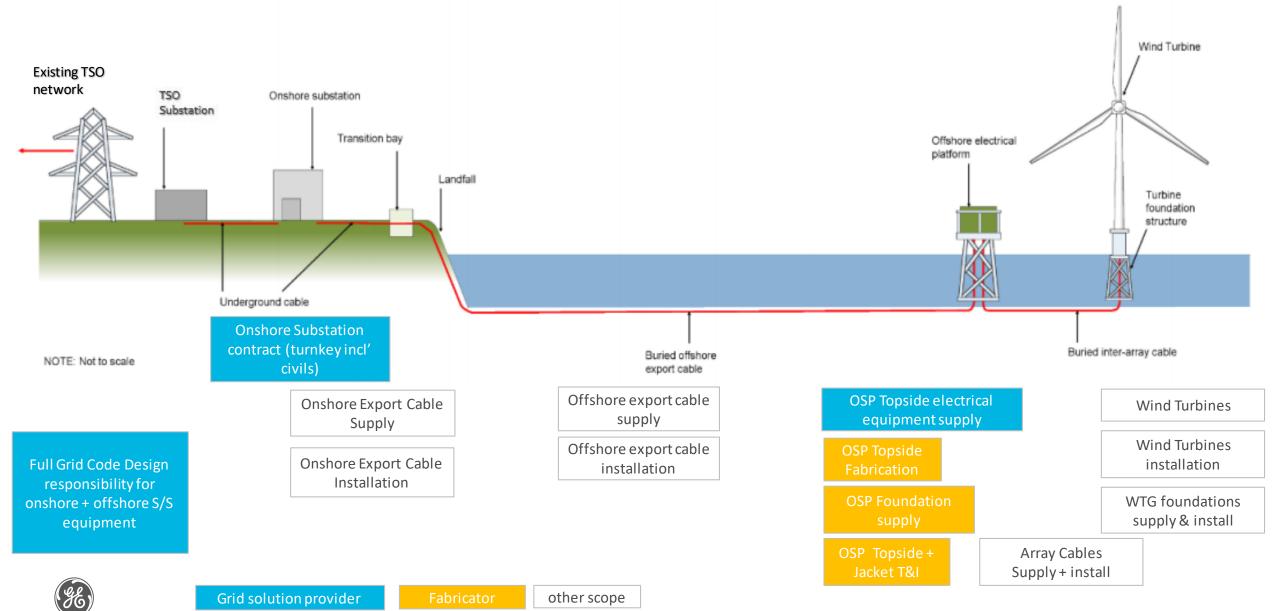


Industry challenged on cost and technology ... commercial growth expected in late '20s



<sup>\*</sup>Sources: BNEF 1H21 OFW Market Outlook, VOC21, DNV 2020 Energy Transition Outlook, IWEA December 2020

#### Grid connection for offshore wind farms



#### HVDC for offshore wind connection





## Offshore wind energy on path to grid parity

