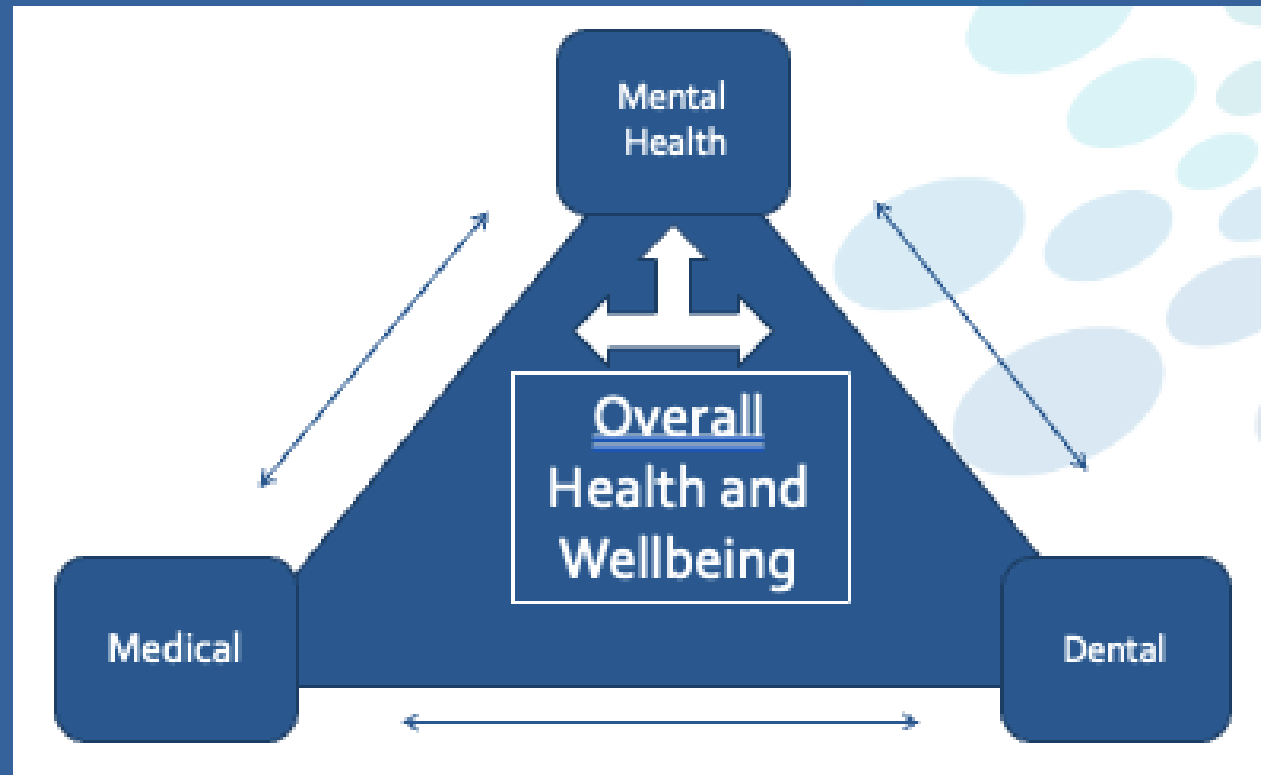
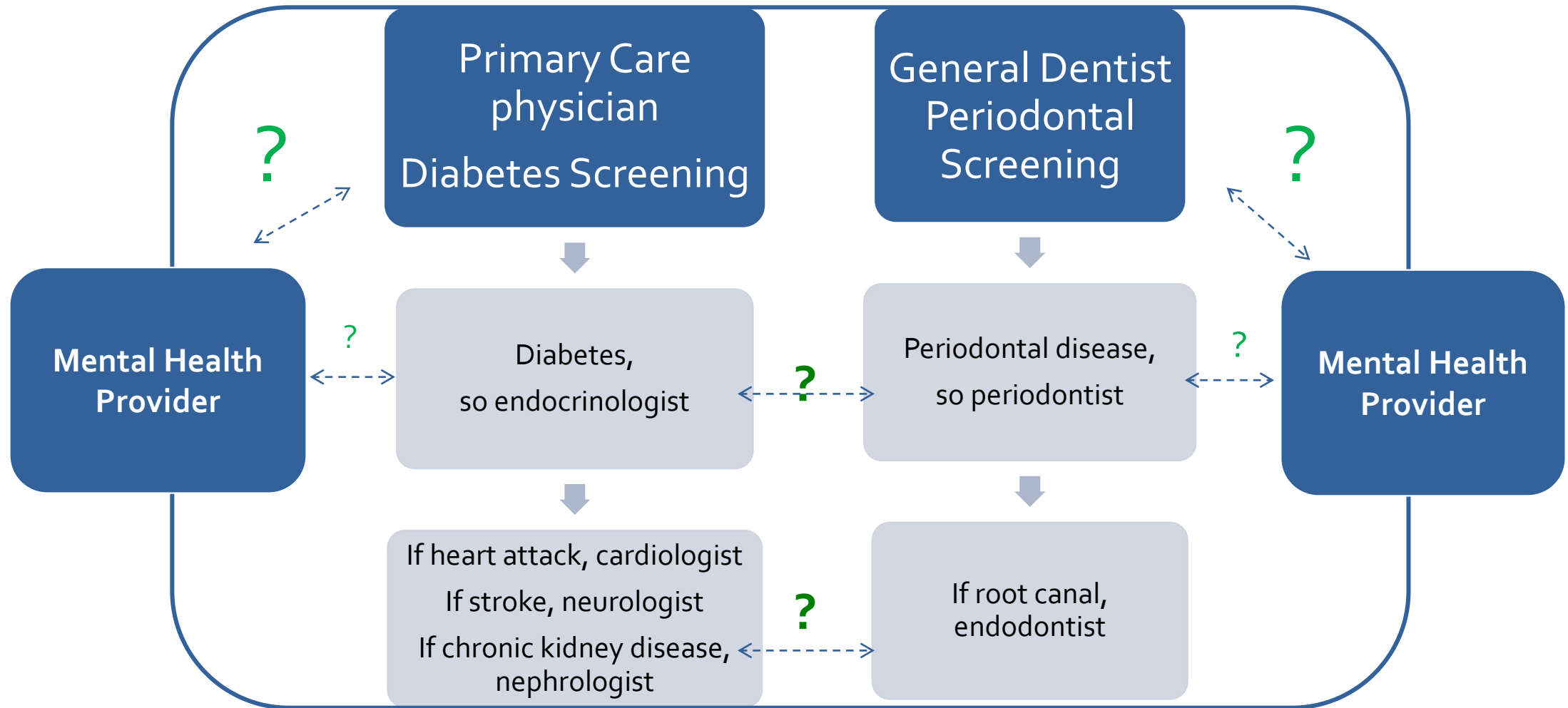


Accelerating Systems Change Through Integrated Whole Person Care From Education To Practice

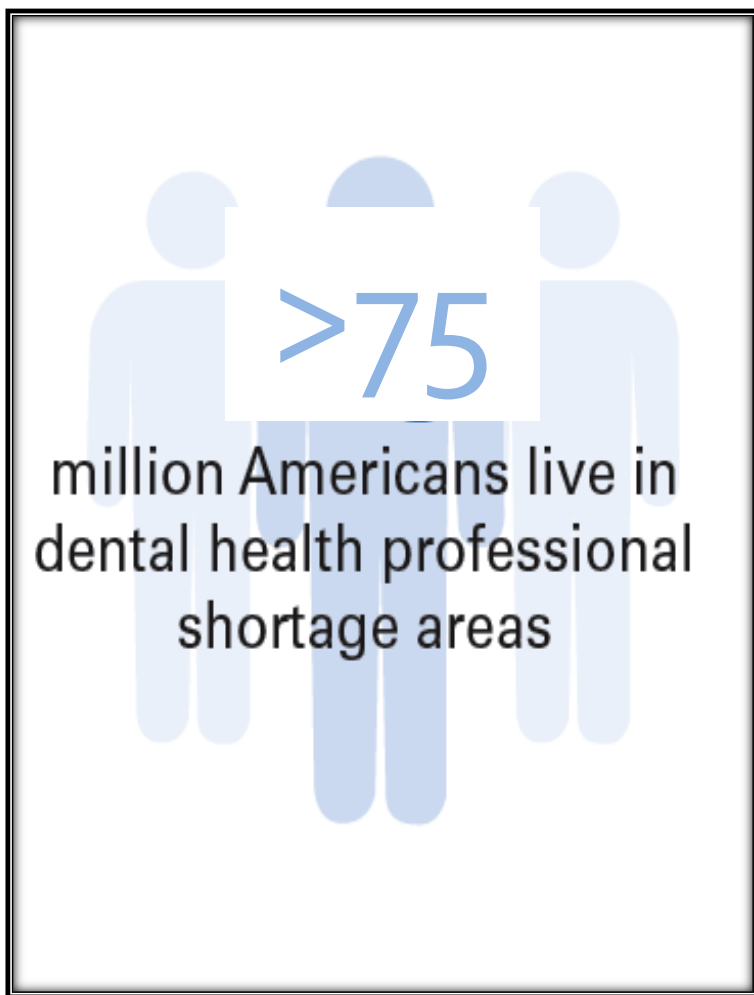


Flow of Information



**Communication is tenuous,
usually carried out by patient, if at all.**

Health Professional Shortage Areas



Who, What and Why – 2009

Consortium: *Funders, health professionals +national organizations*
Vision: *Eradicate dental disease*
Mission: *Engage primary care team and dental colleagues*
Focus: *Integrate oral health into primary care education + practice*

The Short Answer

NiiOH is a systems change initiative that provides “Backbone Support” and facilitates interprofessional agreement and alignment to ready an interprofessional oral health workforce for whole person care



FIELD

Oral Health in America:
A Report of the
Surgeon General

A National Call to Action
to Promote Oral Health

A Public-Private Partnership
Under the Leadership of
The Office of the Surgeon General

Advancing
Oral Health
in America

Improving Access to
Oral Health Care for
Vulnerable and
Underserved Populations

Interprofessional Competencies
The "What" and
"How"



NIDCR
2021



MOVEMENT



Collective Impact

Engaging Front Line Health Workers in
Oral Health



Global Oral Health



Relationship of Oral
& Systemic Health



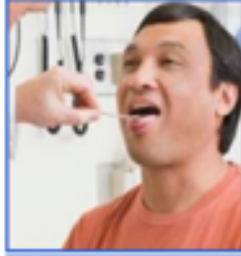
COURSE 1

Child
Oral Health



COURSE 2

Adult
Oral Health



COURSE 3

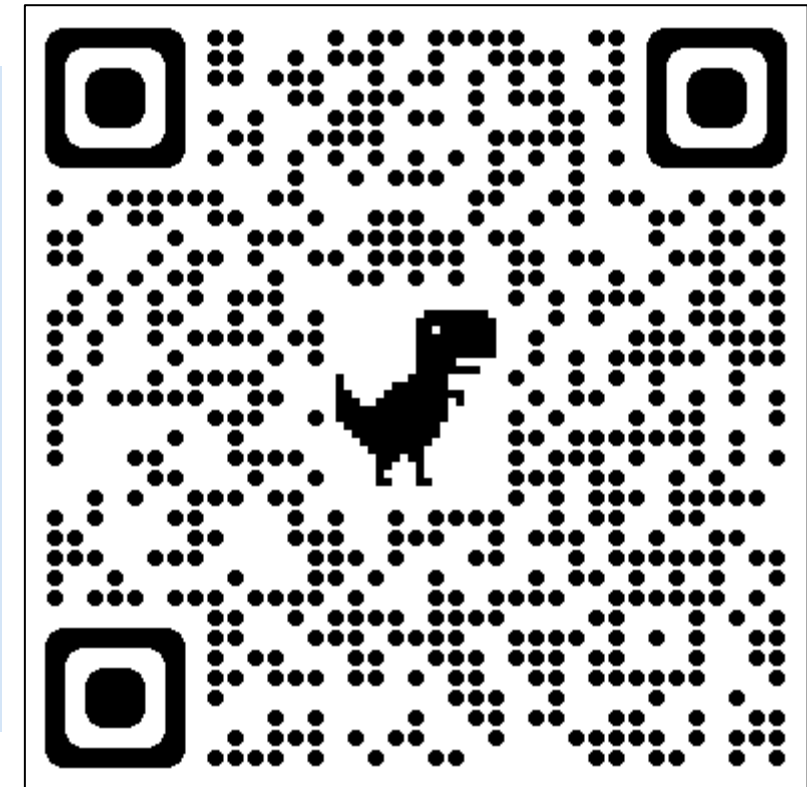
Acute
Dental Problems



COURSE 4

22
Endorsing
organizations
representing

Medicine
PA's
Nursing
Dentistry
Dental Hygiene
Pharmacy
Community
Health Centers
And More!



Pregnancy & Woman's
Oral Health



COURSE 5

Caries Risk Assessment
Fluoride Varnish &
Counseling



COURSE 6

The Oral Exam



COURSE 7

Geriatric
Oral Health



COURSE 8

Educate. Transform.

What Have We Learned?

The organizational change process requires **system-wide intervention**

Having the **right people, right place, right reason** can change ideas and practice

A key is having the **right tools and strategies** to impact knowledge, skills and attitudes of providers

We cannot achieve our vision of “**oral health for all**” unless we change our approach to oral health care

Integration and collaboration is key, we can't do this alone!

Many Thanks to
Our Legacy
Funders



ARCORA

Foundation of Delta Dental of Washi



Where Do We Go From Here?

We need to move beyond symptoms of health disparities to aiming policy, funding, and workforce development at changing the structure that creates those disparities

We need to continue to work together across health professions to create a shared vision for whole person care to bridge medical, dental, and mental health silos and define shared performance measures with a focus on prevention, value and population health.

**Anita Duhl Glicken, MSW
Executive Director,
National Interprofessional Initiative on Oral
Health
Anita.Glicken@NIIOH.org**

**Associate Dean and Professor Emerita,
University of Colorado Anschutz Medical
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Anita.Glicken@UCDenver.edu**



The Value of Oral Health Promotion & Disease Prevention to Limit the Need for Costly/Invasive Intervention

Helen H. Lee MD, MPH

University of Illinois Chicago

Exploring Holistic Oral Health Value Proposition Frameworks

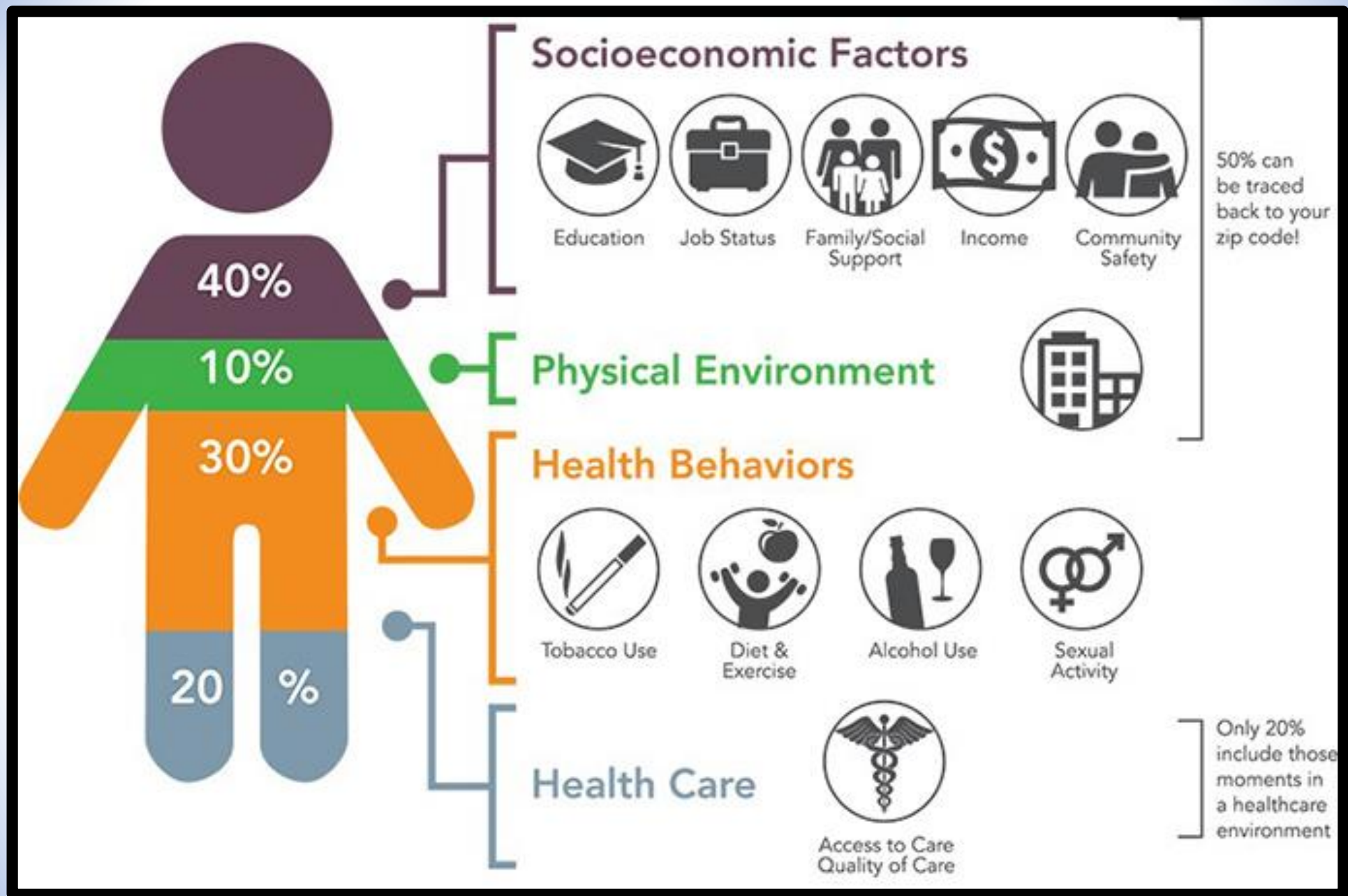
Embedded Within A Whole Health Home

National Academies Sciences, Engineering, Medicine

February 15, 2024

Disclosures

- Funding:
 - Co-PI “Testing a Multi-behavioral intervention to Improve Oral Health Behaviors in the Pediatric Dental Surgery Population.” NIH/NIDCR UG3DE032003
 - co-I, “Coordinated Oral Health Promotion (CO-OP) Chicago Cohort Study.” NIH/NIDCR U01 DE030067



My Journey: Disease, Treatment, Health Care

- ED visits for toothache
- Variability in dental surgeries
- $\uparrow$ preventive dental visits $\neq$ $\triangle$ dental surgeries
- Prevention (water fluoridation) $\neq$ $\triangle$ dental surgeries

- Lee HH, Lewis CW, Saltzman B, Starks H. Visiting the emergency department for dental problems: trends in utilization, 2001 to 2008. Am J Public Health. 2012 Nov;102(11):e77-83. doi: 10.2105/AJPH.2012.300965. Epub 2012 Sep 20. PMID: 22994252; PMCID: PMC3477981.
- Lee HH, Lewis CW, McKinney CM. Disparities in Emergency Department Pain Treatment for Toothache. JDR Clin Trans Res. 2016 Oct;1(3):226-233. doi: 10.1177/2380084416655745. Epub 2016 Jun 27. PMID: 28879242; PMCID: PMC5576301.
- Lee HH, Faundez L, Yarbrough C, Lewis CW, LoSasso AT. Patterns in Pediatric Dental Surgery under General Anesthesia across 7 State Medicaid Programs. JDR Clin Trans Res. 2020 Oct;5(4):358-365. doi: 10.1177/2380084420906114. Epub 2020 Feb 10. PMID: 32040927.
- Lee HH, Faundez L, Nasseh K, LoSasso AT. Does Preventive Care Reduce Severe Pediatric Dental Caries? Prev Chronic Dis. 2020 Oct 29;17:E136. doi: 10.5888/pcd17.200003. PMID: 33119483; PMCID: PMC7665577.
- Lee HH, Faundez L, LoSasso AT. A Cross-Sectional Analysis of Community Water Fluoridation and Prevalence of Pediatric Dental Surgery Among Medicaid Enrollees. JAMA Netw Open. 2020 Aug 3;3(8):e205882. doi: 10.1001/jamanetworkopen.2020.5882. PMID: 32785633; PMCID: PMC7424407.

C

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Table 2.

Characterizing Caries Disease Burden, Surgical Prevalence, and Related Spending across State Medicaid Programs.

				DGA		Total Expenditures, ^a \$	
					Place of		

Table 2. Association Between Proportion of County Population With Access to Community Water Fluoridation and Pediatric Oral Health Outcomes

Characteristics of regression model	Prevalence of caries-related visits		Prevalence of DGA visits ^a	
	Unadjusted	Adjusted	Unadjusted	Adjusted
Proportion with community water fluoridation (range, 0-1), percentage points, mean (95% CI) ^b	-0.31 (-0.47 to -0.15)	-0.45 (-0.59 to -0.31)	-0.39 (-0.67 to -0.12)	-0.23 (-0.49 to 0.02)
P value	<.001	<.001	.006	.07
Observations, No.	872	872	872	872
Demographic controls ^c	No	Yes	No	Yes

Notes:

**p* <

FIGURE

NATIONAL

FL	200	1,073,339	8.7	6.0	77.7, 17.1, 5.2	33.48	8.60
TX	200	1,989,198	24.7	6.6	58.2, 25.6, 16.2	262.19	42.29

ASC, ambulatory surgery center; DGA, dental general anesthesia; FPL, federal poverty level.

^aCosts are inflation adjusted to December 2012 and based on the Consumer Price Index (shown in millions). All figures are averages for 2011 and 2012.^bHighest Medicaid income eligibility level as a percentage of FPL in January 2011 (Kaiser Family Foundation 2018).^cMedicaid claims data for children enrolled in either a fee-for-service or managed care plan who submitted individual claims data.^dThe prevalence of DGA events was calculated among children who had a caries-related claim. DGA events were billed in 3 facilities: hospital, ASC, or an office.

Total caries expenditures were based on claims for caries-related procedures or visits. Total DGA expenditures were based on claims for caries-related procedures associated with general anesthesia claims.

- Lee HH, Lewis CW, Saltzman B, Starks H. Visiting the emergency department for dental problems: trends in utilization, 2001 to 2008. *Am J Public Health*. 2012 Nov;102(11):e77-83. doi: 10.2105/AJPH.2012.300965. Epub 2012 Sep 20. PMID: 22994252; PMCID: PMC3477981.
- Lee HH, Lewis CW, McKinney CM. Disparities in Emergency Department Pain Treatment for Toothache. *JDR Clin Trans Res*. 2016 Oct;1(3):226-233. doi: 10.1177/2380084416655745. Epub 2016 Jun 27. PMID: 28879242; PMCID: PMC5576301.
- Lee HH, Faundez L, Yarbrough C, Lewis CW, LoSasso AT. Patterns in Pediatric Dental Surgery under General Anesthesia across 7 State Medicaid Programs. *JDR Clin Trans Res*. 2020 Oct;5(4):358-365. doi: 10.1177/2380084420906114. Epub 2020 Feb 10. PMID: 32040927.
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Severe Disease and Health Care=\$\$\$

- Emergency Department Visits
 - Number=>4 million visits
 - Cost/visit= \$760
 - Total cost=\$2.7 Billion charged over 3 years
- Dental Surgery (2011)
 - Number=0.5% children enrolled in Medicaid
 - Cost/case = \$2581
 - Total cost >\$450 M (**underestimation!**)

- Lewis C, Lynch H, Johnston B. Dental complaints in emergency departments: a national perspective. *Ann Emerg Med.* 2003;42(1):93-99.
- Allareddy V, Rampa S, Lee MK, Allareddy V, Nalliah RP. Hospital-based emergency department visits involving dental conditions: profile and predictors of poor outcomes and resource utilization. *JADA.* 2014;145(4):331-337.
- Davis EE, Deinard AS, Maiga EW. Doctor, my tooth hurts: the costs of incomplete dental care in the emergency room. *J Public Health Dent.* 2010; 70(3):205-210.
- Bruen BK, Steinmetz E, Bysshe T, Glassman P, Ku L. Potentially preventable dental care in operating rooms for children enrolled in Medicaid. *J Am Dent Assoc.* 2016 Sep;147(9):702-8. doi: 10.1016/j.adaj.2016.03.019. Epub 2016 May 6. PMID: 27158078.

Disease Focus ↔ Publication

- Costs of treating caries
- Who, when and where
 - <3 years
 - Highest care utilizers
 - Most expensive services
- Disease persists, even with preventive dental care

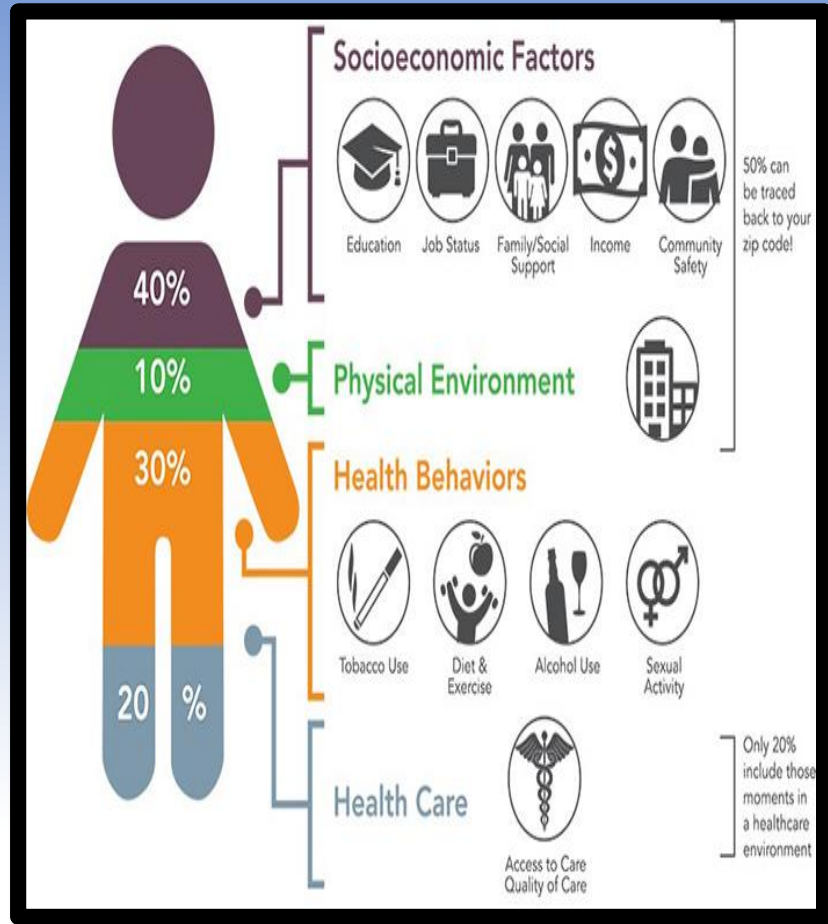
Health-Focused Interprofessional Collaborations: Barriers

- Reimbursement & coding
- Electronic records
- Funding
 - College/Department/Individual Credit
 - Indirects
- Health Professions
 - Theory and Practice

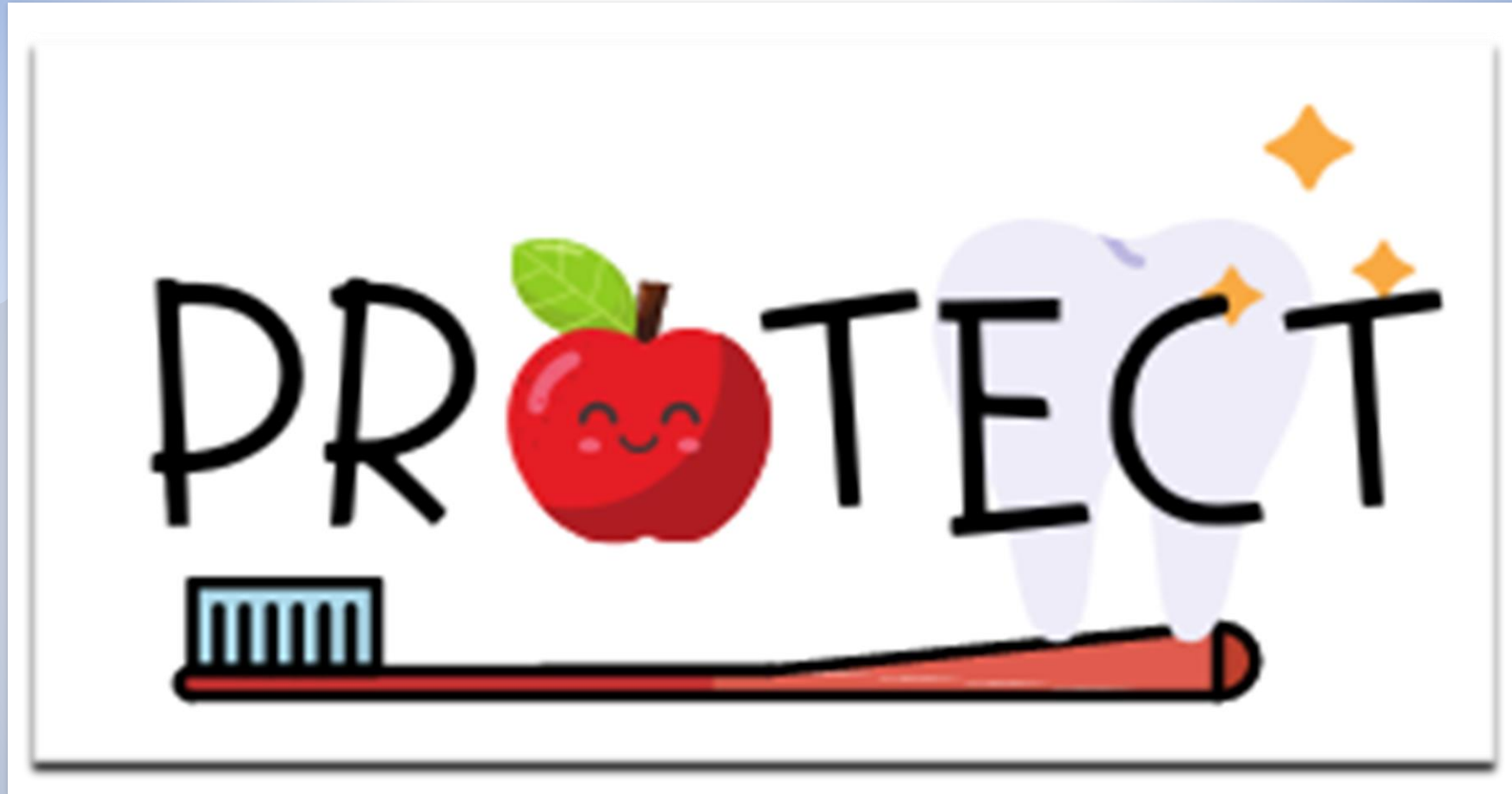
Changing Culture Towards Whole Health

- General Public
 - Community based
- Future Workforce
 - undergraduate
 - graduate
 - clinical training
- Health Delivery
 - Integration in clinical practice

Focusing on Health



- Promoting health in early childhood (CO-OP)
- Promoting health in pre-natal period



Moving From Healthcare to Health

Contact

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Director, Medical Scholars Program
University of Illinois Chicago College of Medicine

leehelen@uic.edu

Creating Value in Oral Health Care for People with Disabilities Through Community-Engaged Oral Health Systems

Paul Glassman DDS, MA, MBA
Professor and Associate Dean for
Research and Community Engagement
California Northstate University
Paul.Glassman@cnsu.edu



PAINFUL REALITIES: GENERAL ANESTHESIA ACCESS IN SACRAMENTO GMC DENTAL MANAGED CARE



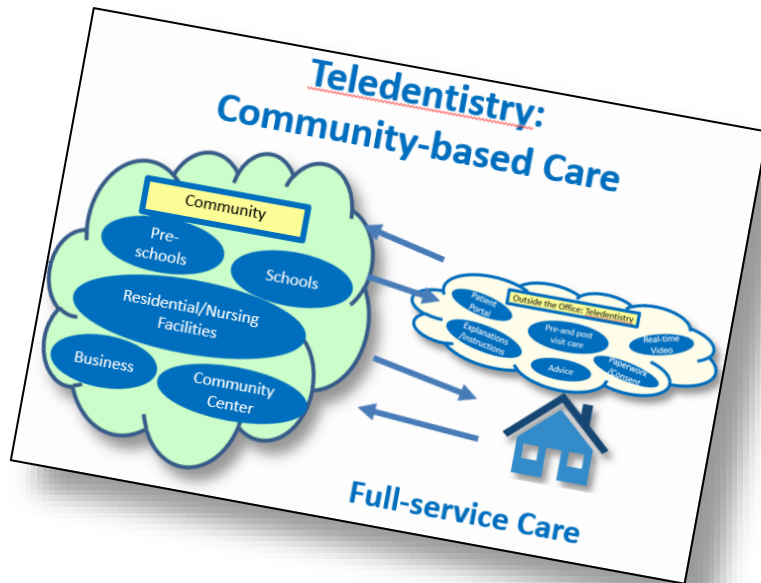
ARTICLE

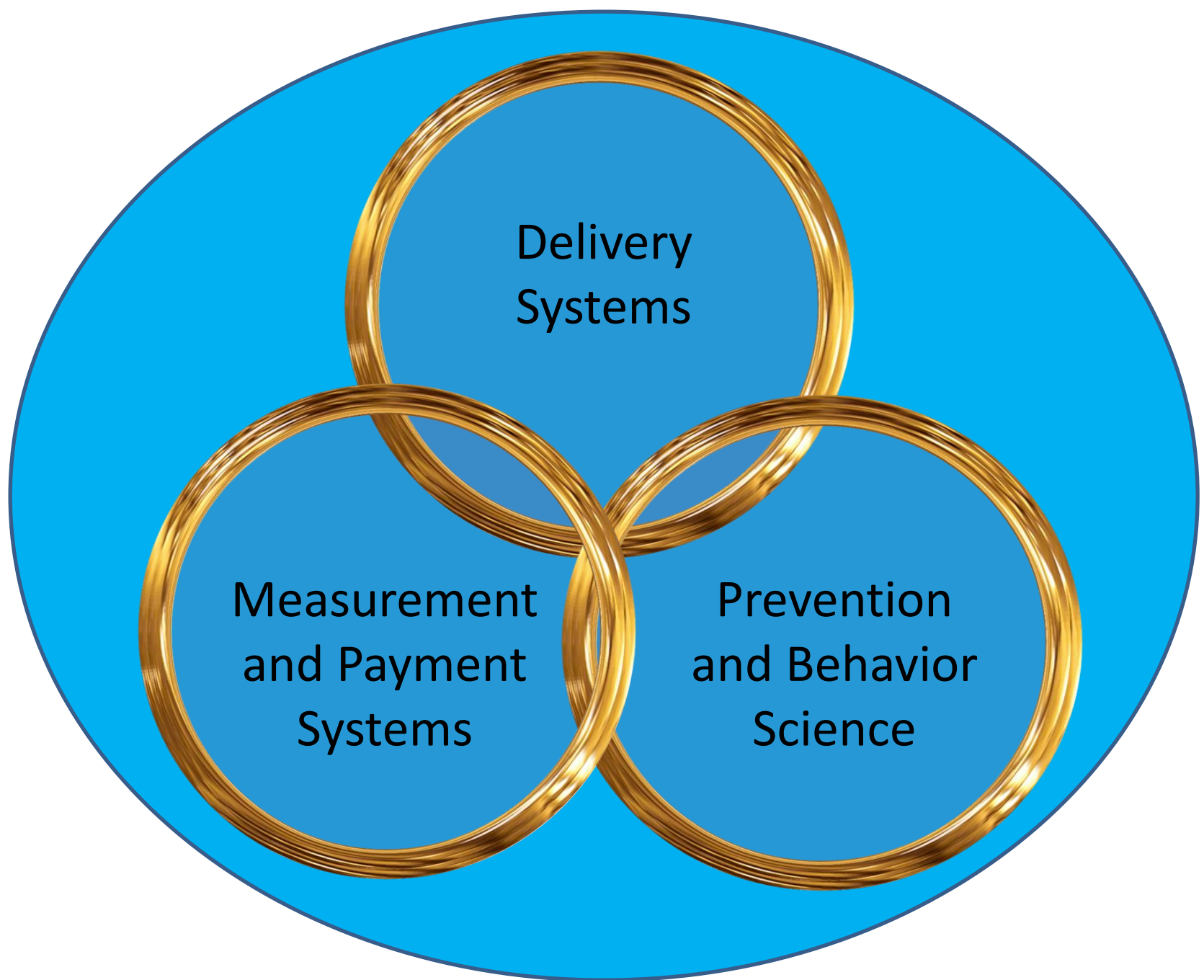
Special Care Dentistry Association consensus statement on sedation, anesthesia, and alternative techniques for people with special needs

Paul Glassman, DDS, MA, MBA;^{1*} Anthony Caputo, DDS;² Nancy Dougherty, DMD;³ Ray Lyons, DDS;⁴ Zakaria Messieha, DDS;⁵ Christine Miller, RDH, MHA, MA;⁶ Bruce Peltier, PhD;⁷ Maureen Romer, DDS⁸

Spec Care Dentist 29(1): 2-8, 2009

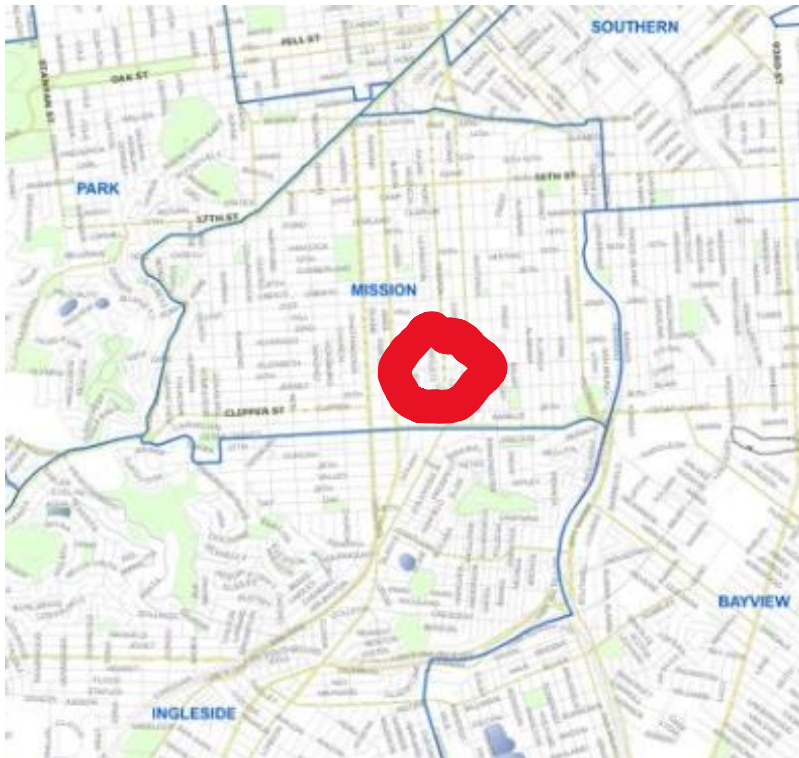
Community Engaged Oral Health Systems





Oral Health Outcomes

Clinic vs Community



Prevention
and Behavior
Support Science

Medical Management: The Declining Role for the Dental Drill

Remineralization



CAMBRA

Buffering Agents

Caries Arresting Medications

Sealing Caries



Toothpaste, School brushing, Iodine, Arginine,

California Northstate University College of Dental Medicine

Fluoride Varnish



Silver Diamine Fluoride



Sealing Caries

Dental Sealants



Deep Grooves in Tooth Surface



Painting Sealant into Grooves



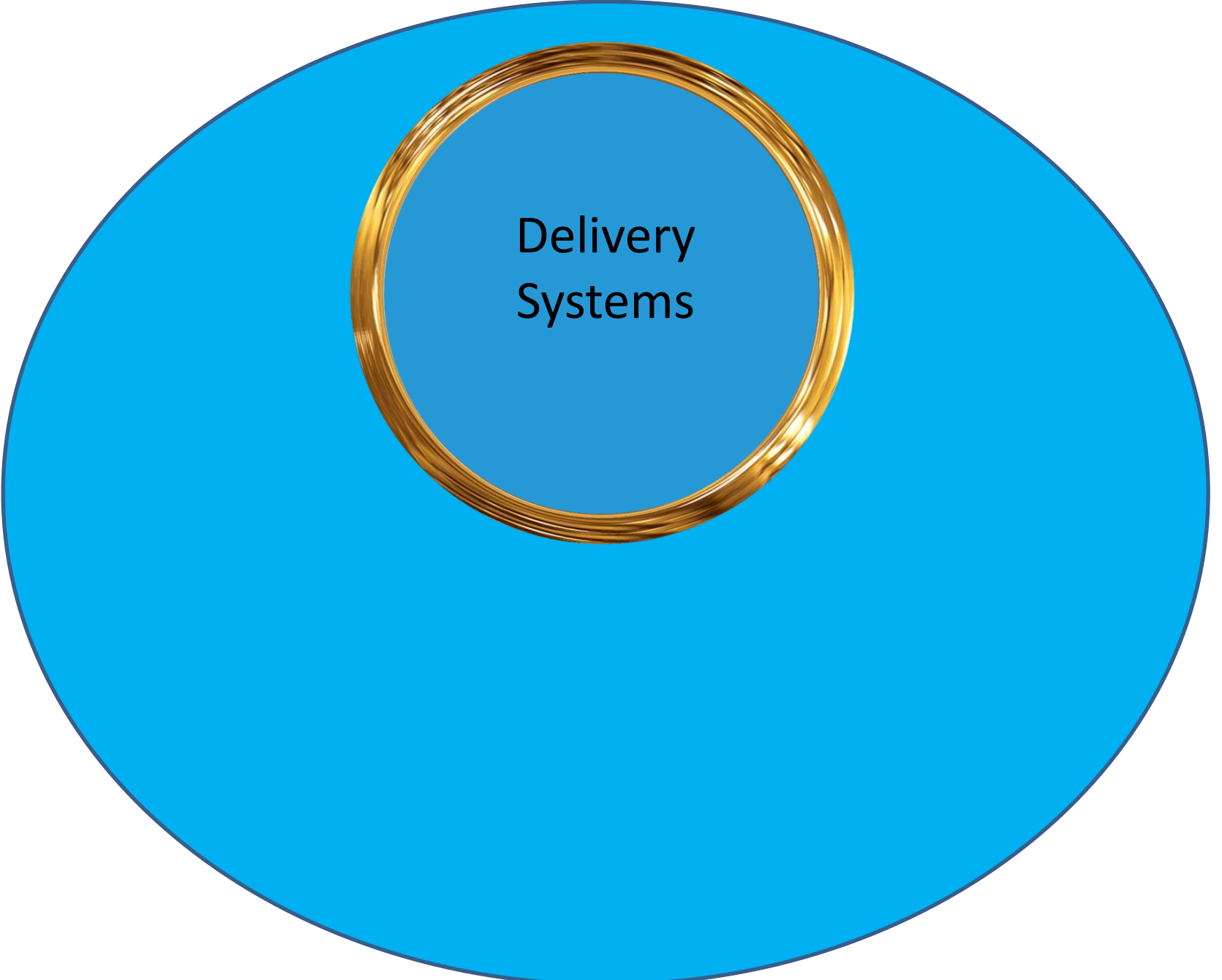
Hardened Sealant

Interim Therapeutic Restorations



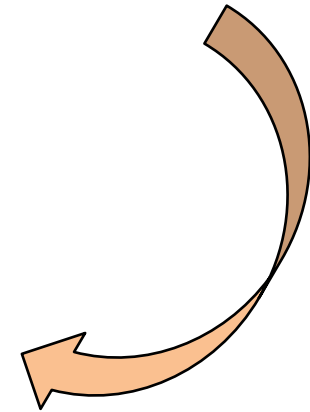
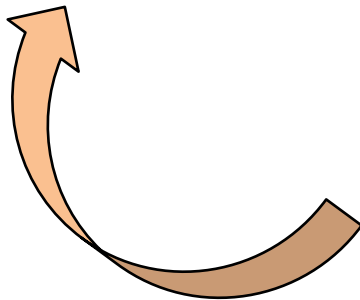
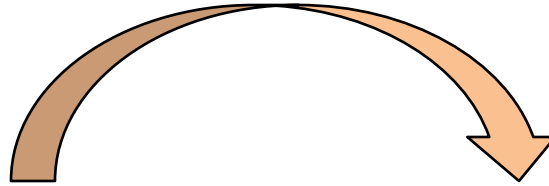
Behavior Change Principles: Supporting Adoption of “Mouth Health Habits”

- Messages delivered by trusted (culturally congruent) members of the community
- Multiple people delivering the same message
- Small incremental behavior changes
- Ongoing reinforcement, coaching
- Peer support
- -> Integration with community organizations



Delivery Systems

The Virtual Dental Home



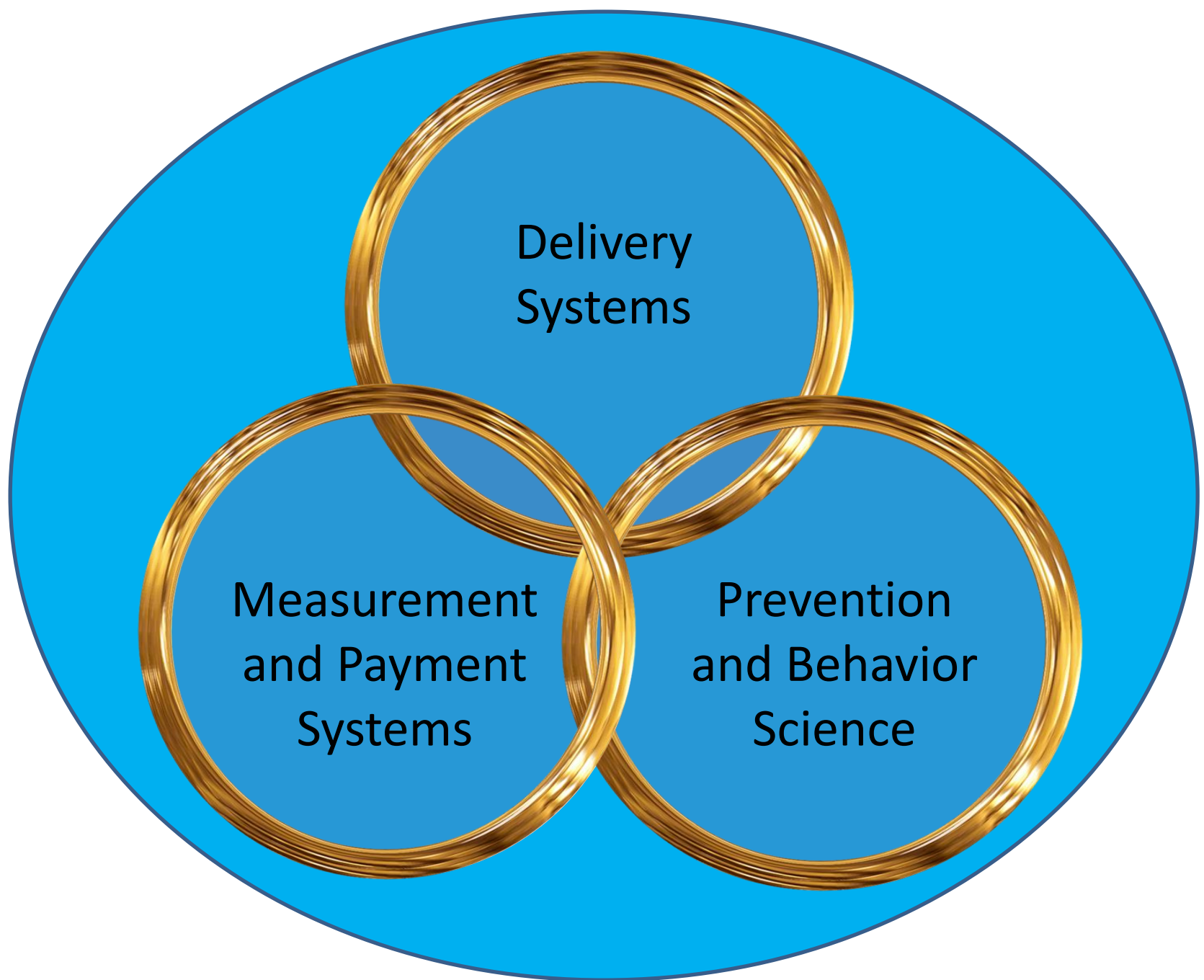
Community Engaged Oral Health Systems



California Northstate University College of Dental Medicine



California Northstate University College of Dental Medicine



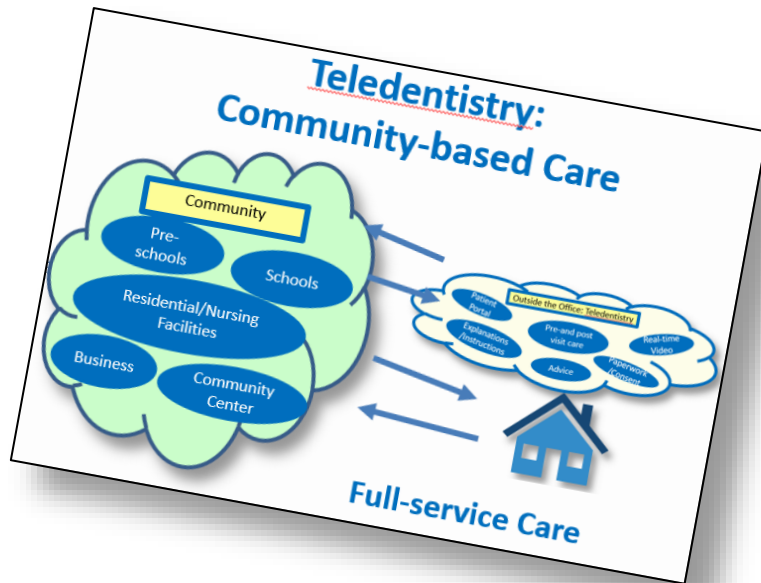


California Northstate University College of Dental Medicine

The Road to Value in Oral Health

- Population focus
 - Improve the health of communities
- Measure outcomes
 - Population outcomes, not just clinic attenders
- Delivery systems
 - Reach people who do not come to the clinic
 - Integrate: medical, educational, social systems
- Prevention and behavior science
 - Follow, understand, and use best evidence-based approaches

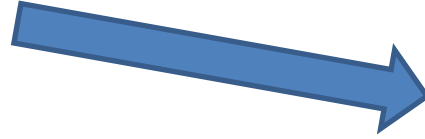
Community Engaged Oral Health Systems



Addressing Barriers to Adoption

- Awareness
- Policy
 - Can it be done
 - Licensure/scope of practice?
 - Is it paid for?
- Implementation challenges
 - even if people are aware, and it is allowed, and it is paid for, there are still numerous implementation challenges in doing something different than what is now the mainstream approach to oral health.





Creating Value in Oral Health Care for People with Disabilities Through Community-Engaged Oral Health Systems

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Professor and Associate Dean for Research and Community Engagement

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Richard Berman

Associate Vice President for Strategic Initiatives for
Innovation and Research

The University of South Florida

Understanding A Value Proposition

The Business Model Canvas

Designed for:

Designed by:

Date:

Version:

Key Partnerships 	Key Activities 	Value Propositions 	Customer Relationships 	Customer Segments 
	Key Resources 		Channels 	
Cost Structure 			Revenue Streams 	

Key Activities



Value Propositions

Customer Relationships

Customer Segments

The Business Model Canvas

Designed for:

Designed by:

Date:

Version:

Key Partnerships



Key Activities



Value Propositions



Customer Relationships



Customer Segments



Key Resources



Channels



Cost Structure



Revenue Streams



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The makers of Business Model Generation and Strategyzer



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Strategyzer

strategyzer.com

Key Resource



activities



Value Propositions



Customer Relationships



Stakeholder Segments



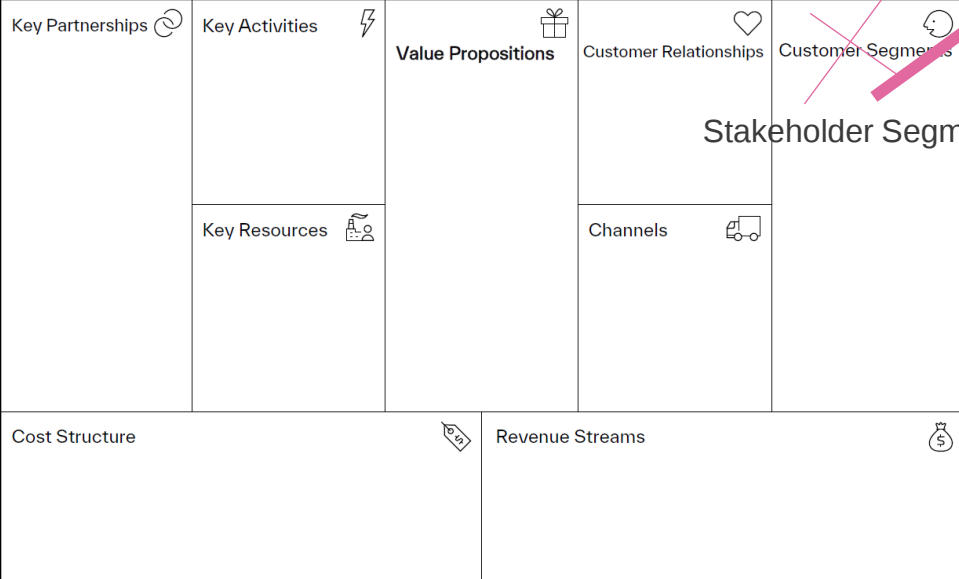
The Business Model Canvas

Designed for:

Designed by:

Date:

Version:



Stakeholder Segments

- Persons/Communities
- Providers/Educators
- Payers/Polycymakers

resources



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Strategyzer
strategyzer.com

Stakeholder Segments

Who is the audience for holistic oral health professional education?

Patients/Clients/Communities

- Persons with cognitive disabilities & mental health conditions
- Persons with physical disabilities
- Low income & traditionally minoritized populations
- Persons with fear, anxiety, and other mental health conditions

Providers/Educators

Interprofessional teams learning from and with each other

- Social Workers
- Psychologists
- Nutritionists
- Physical Therapists
- Occupational Therapists
- Speech/Language Pathology
- Pharmacists
- Medical Doctors
- Nurses
- Physician Assistants
- Dental Hygienists
- Dentists
- Community Health Workers
- Others as well

Payers

- Medicare
- Medicaid
- Governments
- HMOs
- Commercial Insurance
- Foundations

Pains & Gains

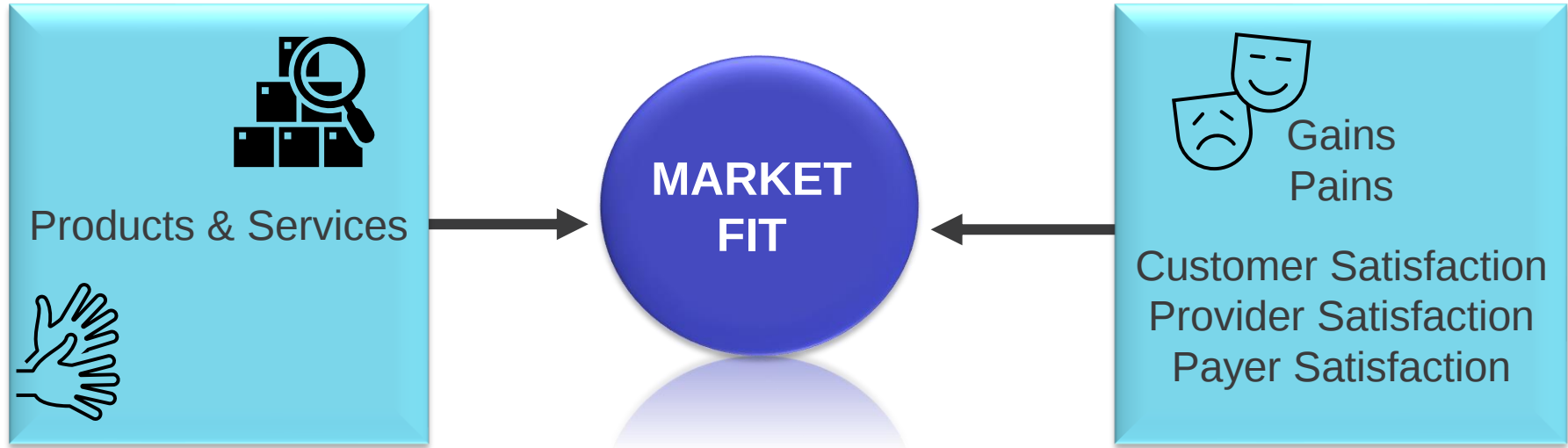
Pains – Understand the pain

- Patients - Transportation, Financial, Language, Fear/Anxiety
- Providers - Payment structures, Respect in the hierarchy, Communication
- Payers - Cost:Value

Gains – Target the gain

- Patients – prevent mouth pain, able to eat, avoid tooth decay
- Providers – work and educate together for better use of time, greater satisfaction, improved patient care
- Payers – reduced cost, better ROI, improved public image, competitive advantage, medical claims costs, the person's health

The **Value Proposition** is solving pains and enhancing gains for each of the stakeholder segments



Oral Health and Value-Based Care

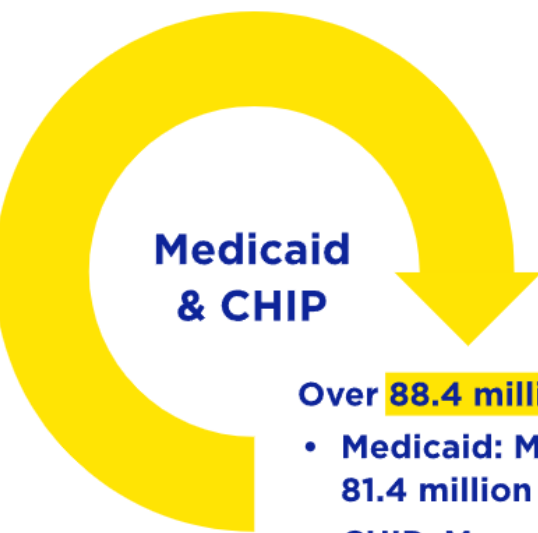
Natalia I. Chalmers DDS, MHSc, PhD

Chief Dental Officer, Office of the Administrator

Centers For Medicare & Medicaid Services



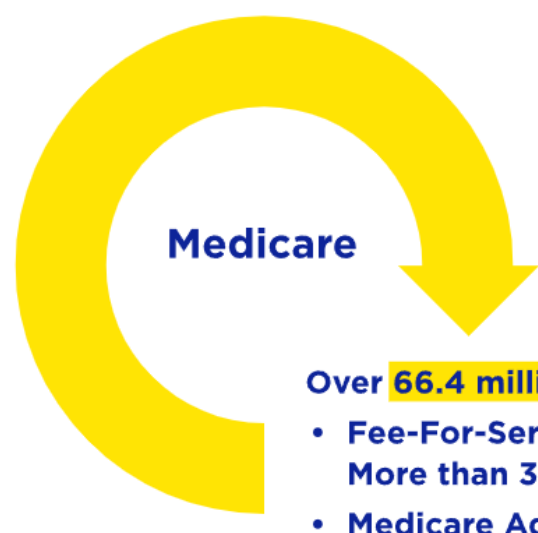
Every day, CMS ensures that 159.2 million* people in the U.S. have health coverage that works



Medicaid & CHIP

Over **88.4 million** enrollees:

- Medicaid: More than 81.4 million individuals
- CHIP: More than 7.0 million



Medicare

Over **66.4 million** enrollees:

- Fee-For-Service: More than 33.9 million
- Medicare Advantage plans: Close to 32.5 million



Marketplace

Over **16.4 million** consumers:

- State based & Federal Marketplace plan selections

*Subtotal: 171.2 million. Adjust for Medicare/Medicaid dual eligibles (-12 million).

CMS Vision Statement and Strategic Pillars

CMS serves the public as a trusted partner and steward, dedicated to advancing health equity, expanding coverage, and improving health outcomes

STRATEGIC PILLARS



ADVANCE EQUITY

Advance health equity by addressing the health disparities that underlie our health system



EXPAND ACCESS

Build on the Affordable Care Act and expand access to quality, affordable health coverage and care



ENGAGE PARTNERS

Engage our partners and the communities we serve throughout the policymaking and implementation process



DRIVE INNOVATION

Drive Innovation to tackle our health system challenges and promote valuebased, personcentered care



PROTECT PROGRAMS

Protect our programs' sustainability for future generations by serving as a responsible steward of public funds



FOSTER EXCELLENCE

Foster a positive and inclusive workplace and workforce, and promote excellence in all aspects of CMS' operations

CMS Cross-Cutting Initiatives

ELEVATING STAKEHOLDER VOICES THROUGH ACTIVE ENGAGEMENT

CMS will ensure that the public has a strong voice throughout CMS' policymaking, operations, and implementation process.

BEHAVIORAL HEALTH

Increase and enhance access to equitable and high-quality behavioral health services and improve outcomes for people with behavioral health care needs.

DRUG AFFORDABILITY

Ensure that prescription drugs are accessible and affordable for consumers, providers, plans, our programs, and state partners.

MATERNITY CARE

Work with states, health care facilities, community providers, and other partners to improve the quality of maternity care, expand postpartum coverage, and support a diverse provider workforce.

ORAL HEALTH

Expand access to oral health coverage so consumers achieve the best health possible, and partner with states, health plans, and providers to expand access and coverage.

RURAL HEALTH

Promote access to high-quality, equitable care for all people served by our programs in rural and frontier communities, Tribal nations, and the U.S. territories.

SUPPORTING HEALTH CARE RESILIENCY

Prepare the healthcare system for operations after the COVID-19 Public Health Emergency (PHE).

NATIONAL QUALITY STRATEGY

Shape a resilient, high-value health care system to promote quality outcomes, safety, equity, and accessibility for all individuals, especially for people within historically underserved and under-resourced communities.

COVERAGE TRANSITION (COVID-19/PHE UNWINDING)

Ensure as many individuals enrolled in Medicaid and the Children's Health Insurance Program (CHIP) maintain a source of coverage as possible after the COVID-19 Public Health Emergency (PHE) continuous enrollment requirement expires.

NURSING HOMES AND CHOICE IN LONG TERM CARE

Improve safety and quality of care in the nation's nursing homes.

DATA TO DRIVE DECISION-MAKING

Make more informed policy decisions based on data and drive innovation and person-centered care through the seamless exchange of data.

INTEGRATING THE 3Ms (MEDICARE, MEDICAID & CHIP, MARKETPLACE)

Promote seamless continuity of care, including experience with health care providers and health coverage, for people served by the 3Ms.

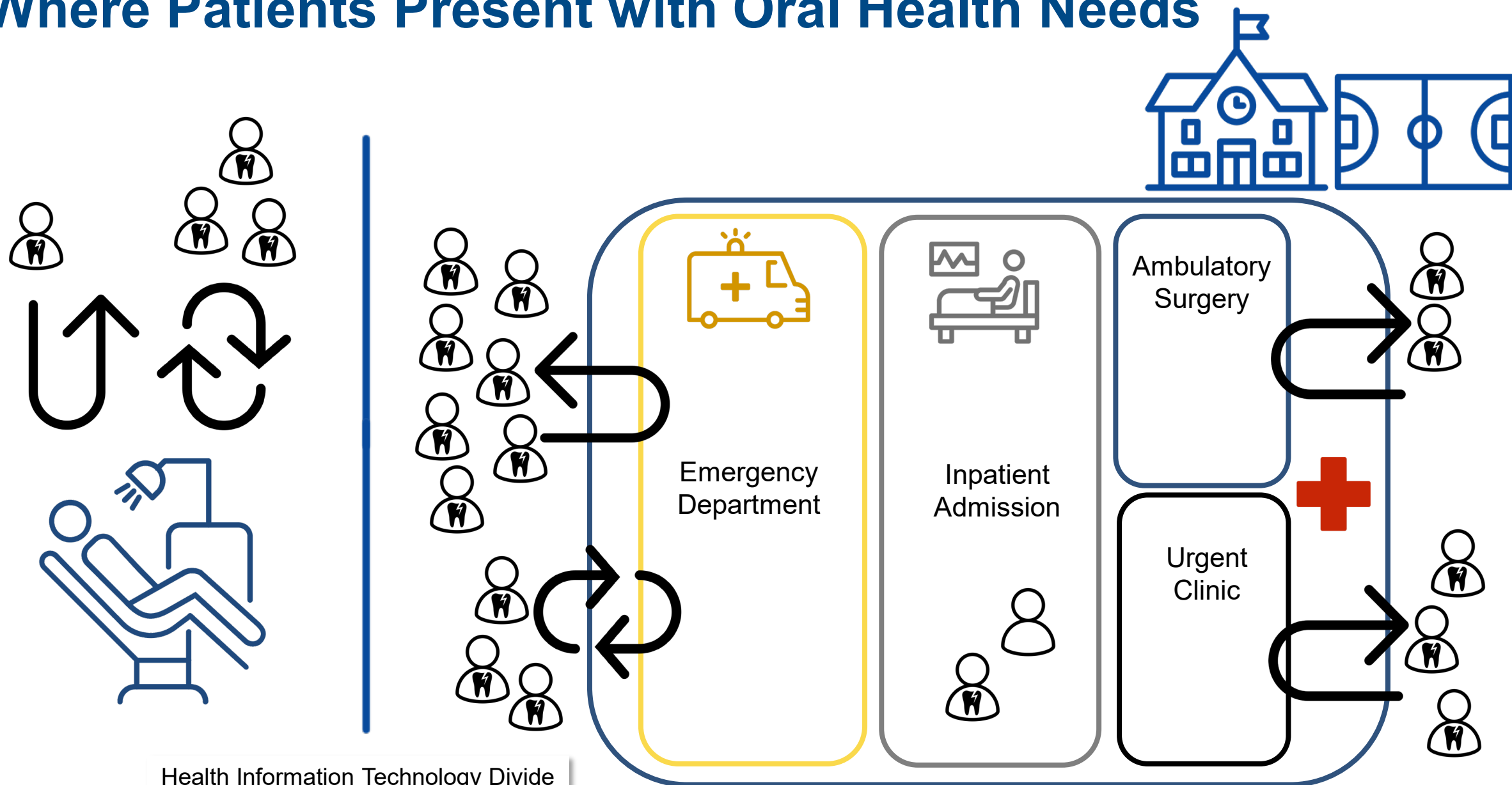
FUTURE OF WORK @ CMS

Foster a culture of care that values employee health and well-being, emphasizes workplace flexibilities and leverages technology to support remote and hybrid collaboration.

ORAL HEALTH

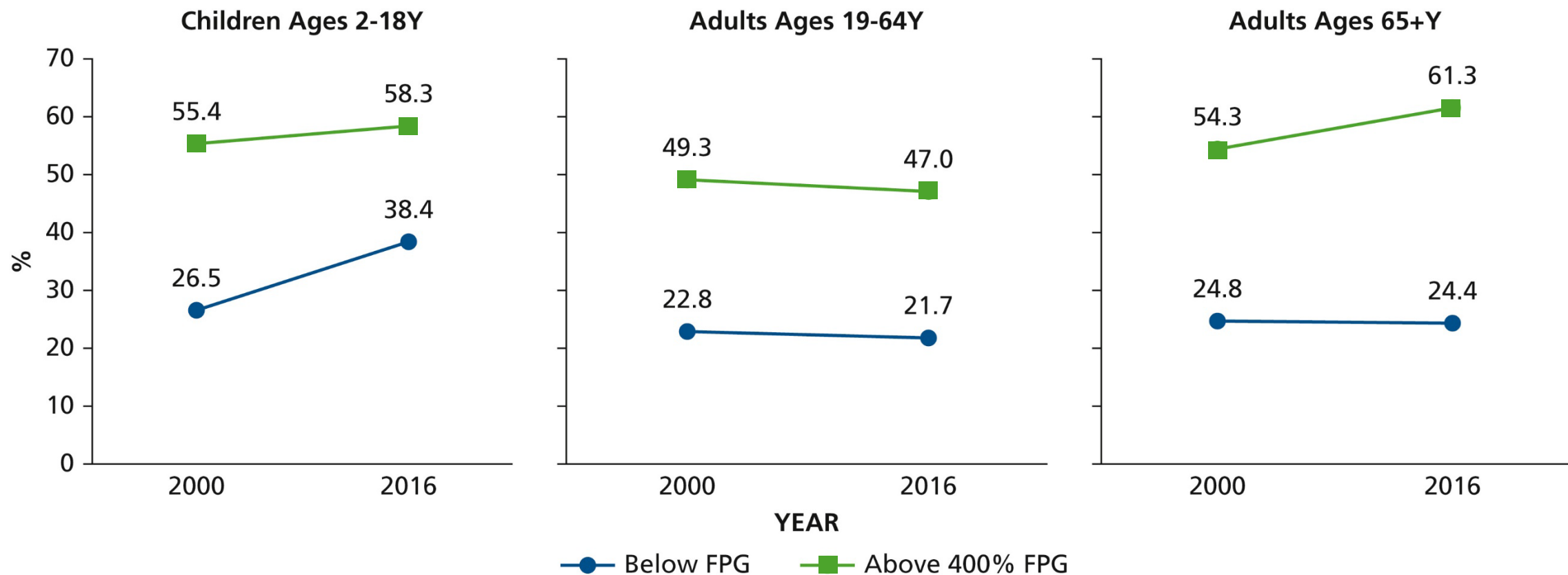
CMS will consider opportunities to expand access to oral health coverage using existing authorities and health plan flexibilities. Access to oral health services that promote health and wellness is critical to allow beneficiaries and consumers to achieve the best health possible, consistent with the current program authorities for Medicare, Medicaid/CHIP, and the Marketplace. Therefore, CMS plans to partner with states, health plans, and healthcare providers to find opportunities to expand coverage, improve access to oral health services and consider options to use our authorities creatively to expand access to care.

Where Patients Present with Oral Health Needs

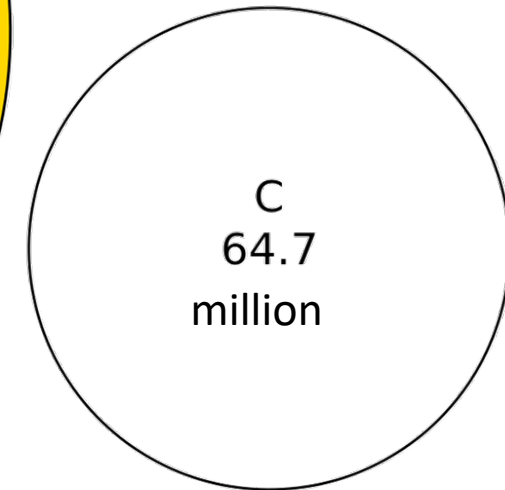
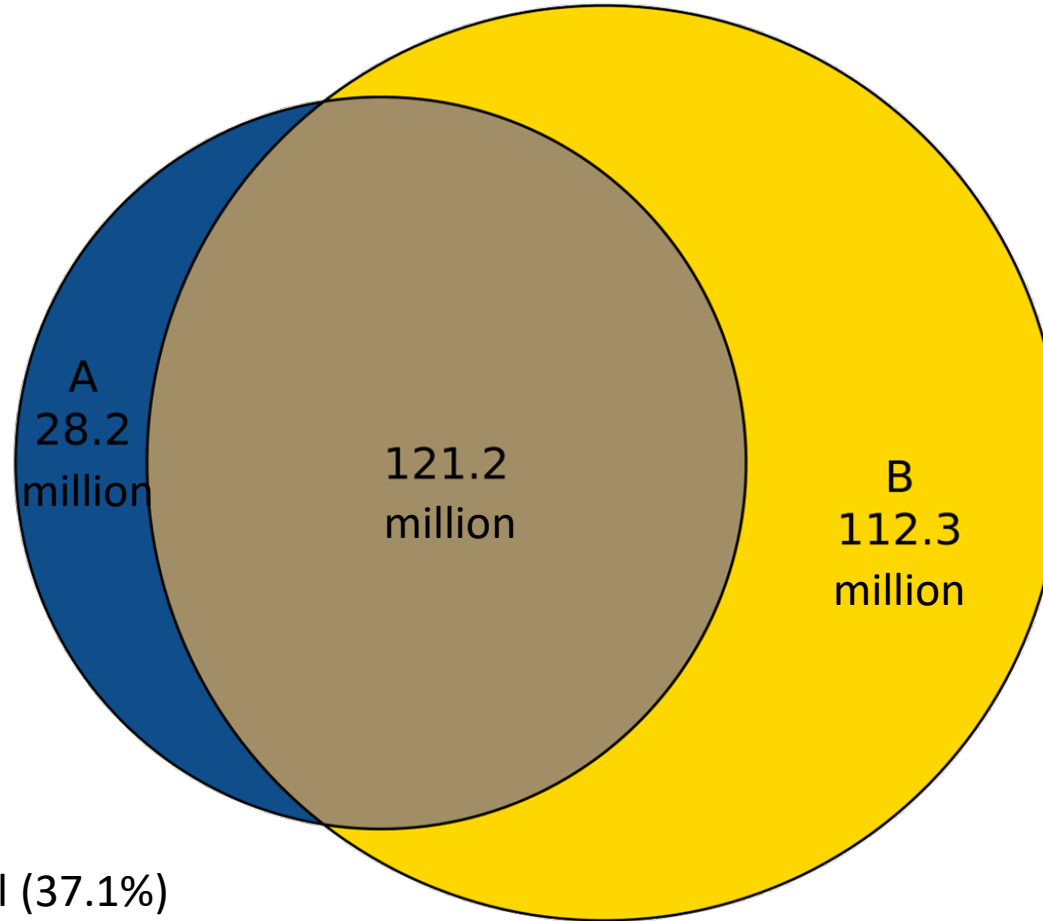


Health Information Technology Divide
Diagnostic Coding
Integration and Coordination of Care

Dental Visit in the Past Year By Poverty

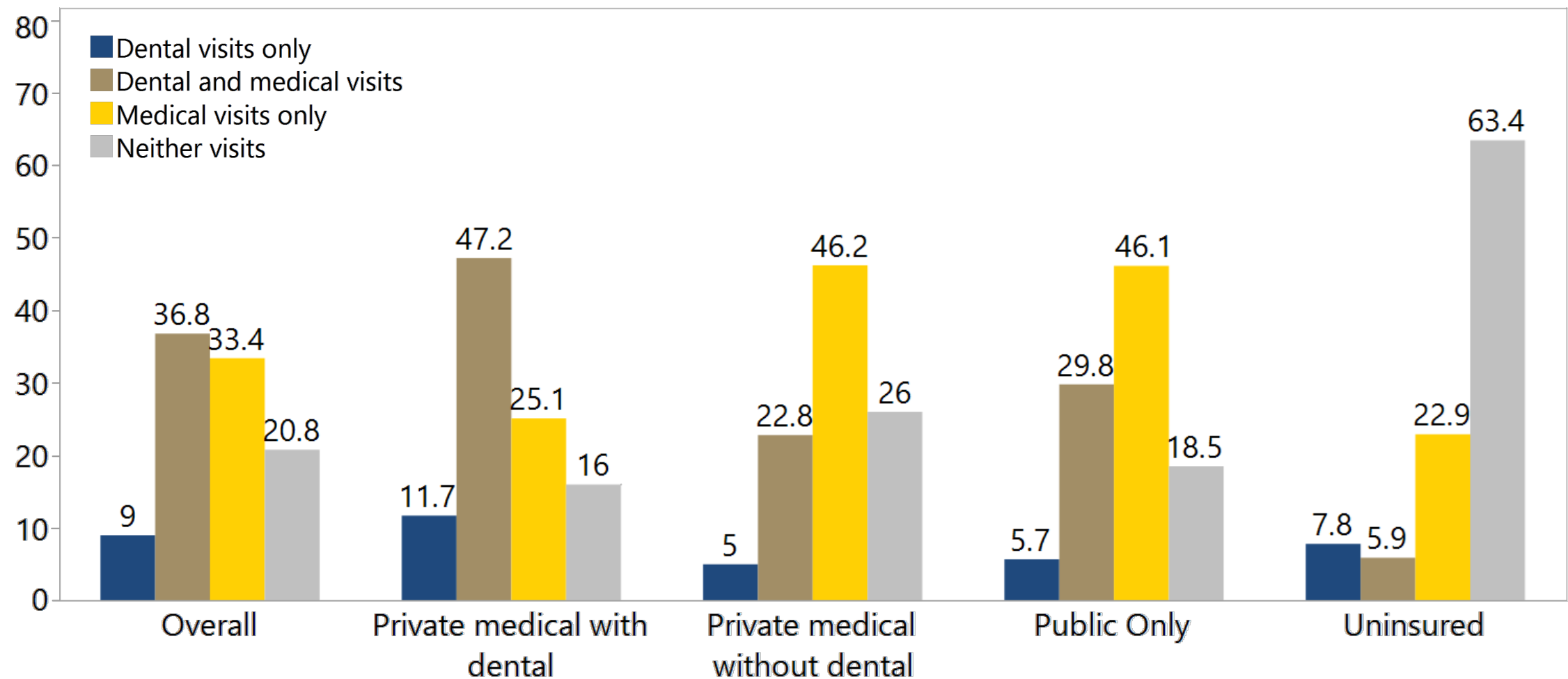


Population with Any Dental and Medical Visits, 2018



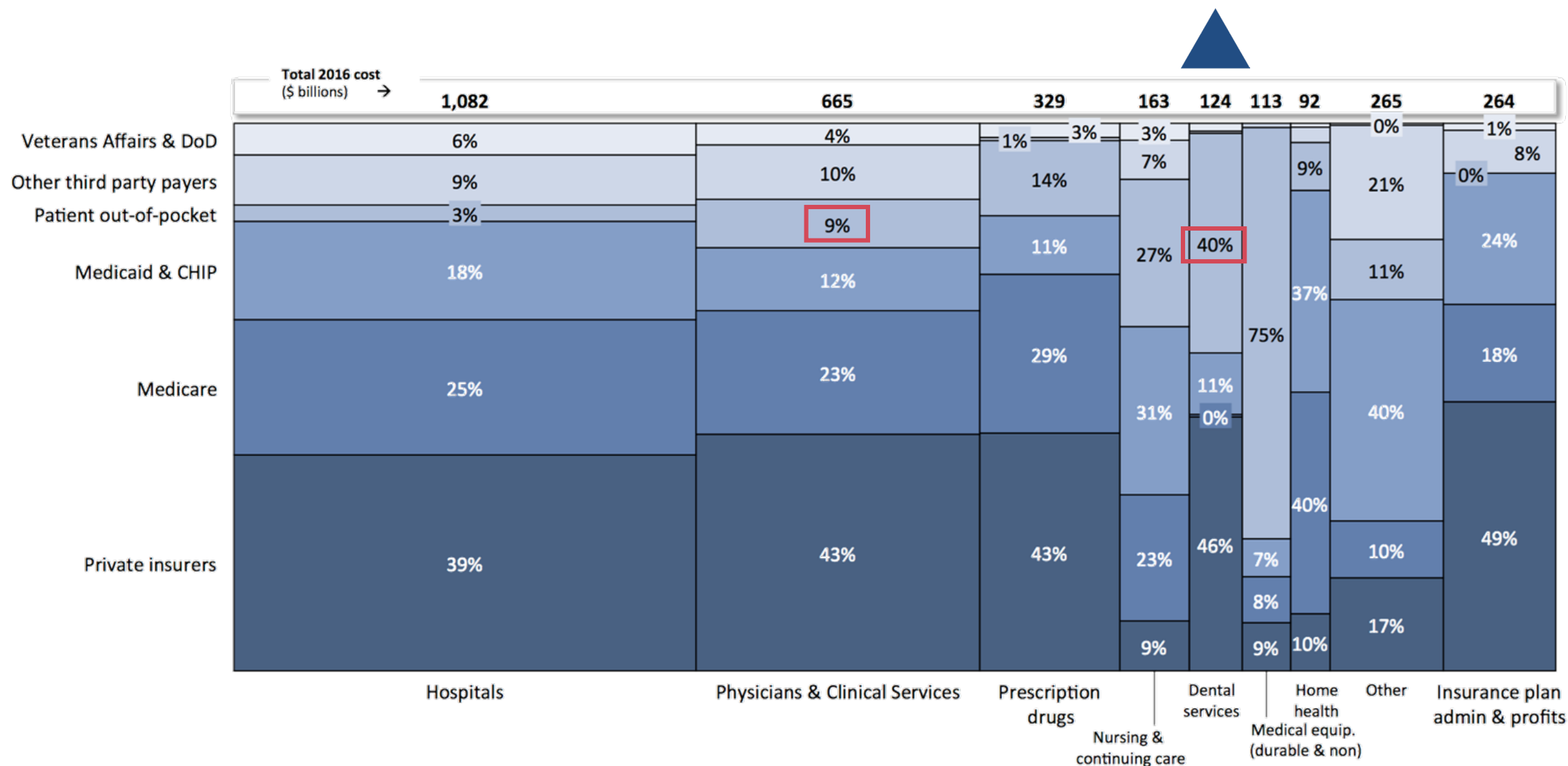
A: Dental only (8.6%)
B: Medical only (34.4%)
A and B: Dental and Medical (37.1%)
C: Neither dental nor medical (19.8%)

Overall Proportion of the Population with Any Dental or Medical Visits by Insurance Coverage, 2019

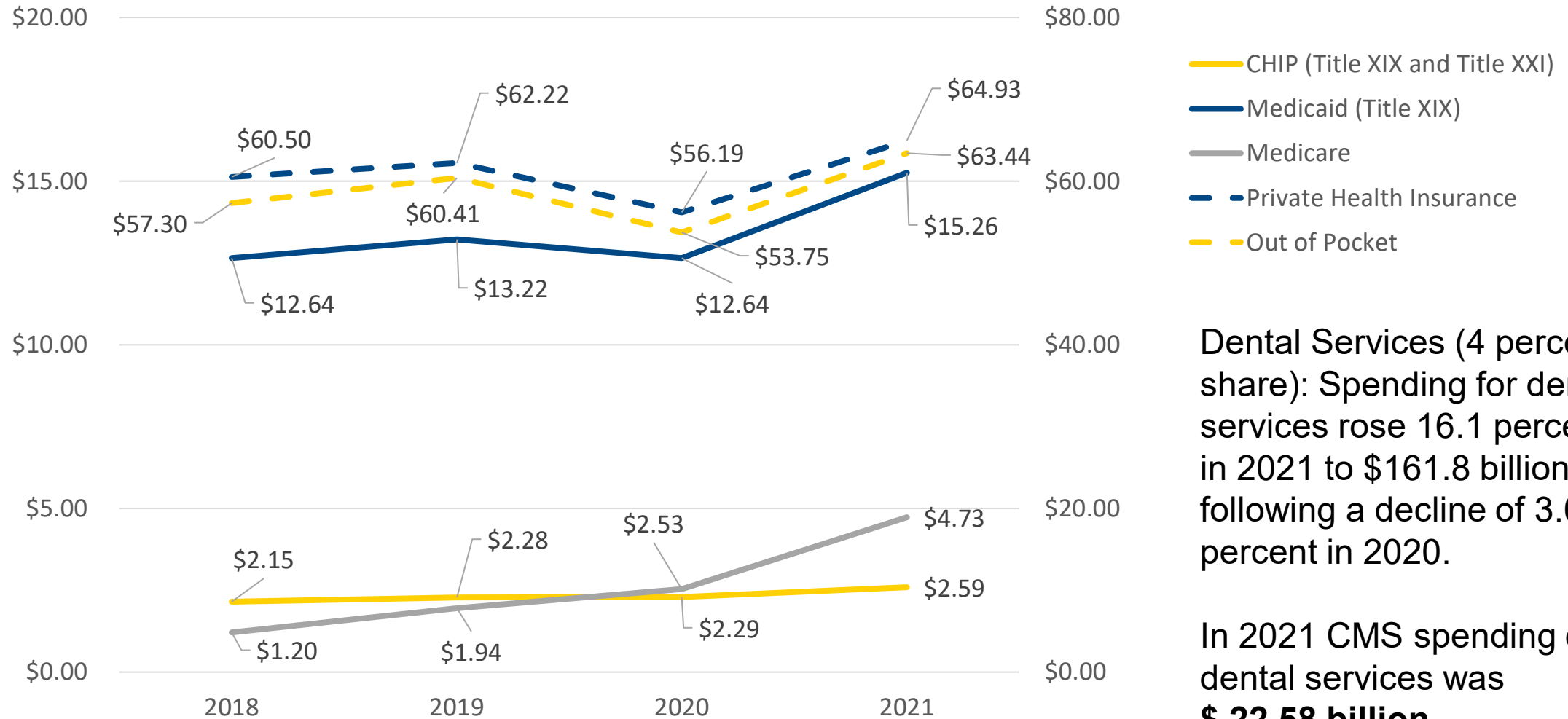


National Health Expenditure

Dental is 4% of all Health Expenditures, \$124 Billion



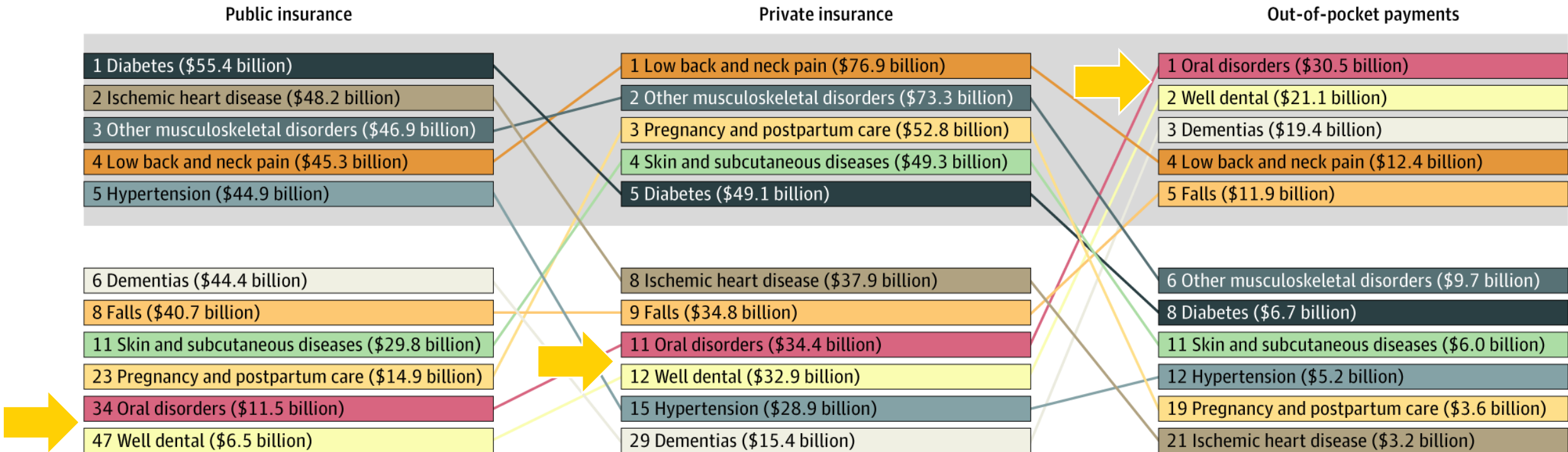
Dental National Health Expenditures By Payer, 2021



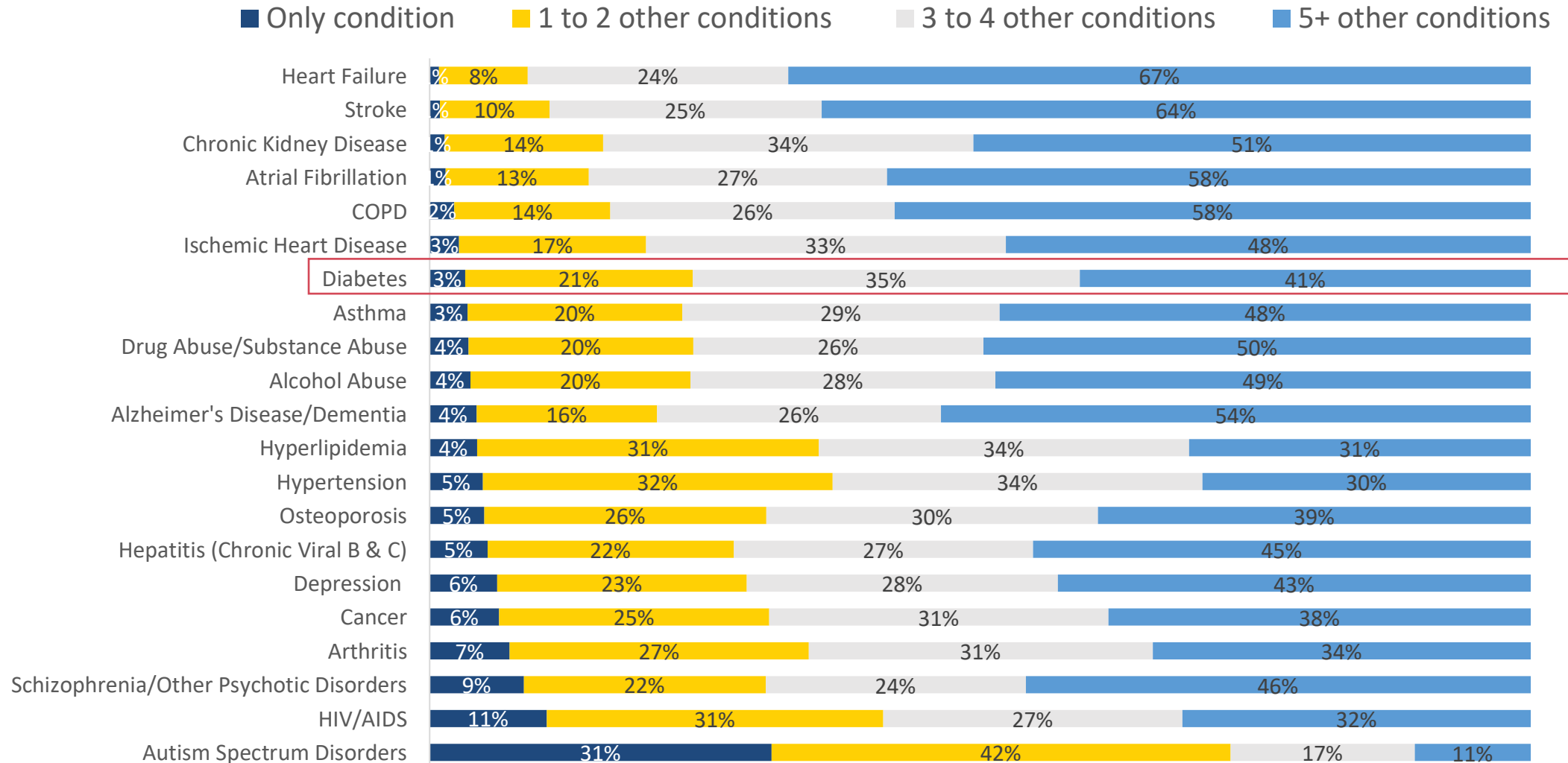
Dental Services (4 percent share): Spending for dental services rose 16.1 percent in 2021 to \$161.8 billion, following a decline of 3.0 percent in 2020.

In 2021 CMS spending on dental services was **\$ 22.58 billion.**

2016 Health Care Spending



Percentage of Medicare FFS Beneficiaries with the 21 Selected Chronic Conditions: 2018



Value-Based Care Defining Key Terms

- **Accountable Care:** A person-centered care team takes responsibility for improving quality of care, care coordination and health outcomes for a defined group of individuals, to reduce care fragmentation and avoid unnecessary costs for individuals and the health system.
- **Care Coordination:** The organization of an individual's care across multiple health care providers.
- **Integrated Care:** An approach to coordinate health care services to better address an individual's' physical, mental, behavioral and social needs.
- **Person-Centered Care:** Integrated health care services delivered in a setting and manner that is responsive to individuals and their goals, values and preferences, in a system that supports good provider–patient communication and empowers individuals receiving care and providers to make effective care plans together.
- **Value-Based Care:** Designing care so that it focuses on quality, provider performance and the patient experience.

What is Value-Based Care?

Value-based care is a term that Medicare, doctors, and other health care professionals sometimes use to describe health care designed **to focus on quality of care, provider performance, and the patient experience**. The “value” in value-based care refers to **what an individual values most**.

In value-based care, doctors and other healthcare providers work together to manage a person’s overall health, while considering an individual’s personal health goals. For example, doctors might coordinate an individual’s blood work so that they only need to go into the clinic once. This approach to care also can help people avoid the emergency department and keep them out of the hospital.

The CMS Innovation Center runs pilot programs called “models” to determine the most effective approaches to this type of care. These models may improve health care, for example, by prompting doctors to:

- Talk to each other and coordinate care across practices and appointments.
- Focus on an individual receiving care as a whole person by helping them address their medical and nonmedical needs.

What Does Value-based Care Look Like For The Patient?

In value-based care, healthcare providers recognize that each person is unique and can experience improved health outcomes through person-centered, coordinated care.

Individuals who receive value-based care — such as through an Innovation Center model or through another program in Medicare or Medicaid — may notice **enhancements to their healthcare experience**. For example, they might have:

- An easier time navigating their care with the help of an assigned care coordinator who will contact them between medical visits to see how they are doing following a procedure, answer their questions, or problem-solve any issues they encounter following treatment.
- Access to training or other educational resources about their health issue(s).
- More options in how they receive care or how to communicate with their providers.
- An opportunity to participate in a disease prevention program, such as for diabetes or heart disease.

And most importantly, individuals keep all their current Medicare benefits and continue to see any doctor who accepts Medicare.

How Does Value-based Care Help to Treat The Patient as a Whole Person?

Value-based care puts greater emphasis on **integrated care**, meaning healthcare providers work together to address a person's physical, mental, behavioral, and social needs. In this way, providers treat an individual as a whole person, rather than focusing on a specific health issue or disease.

Healthcare teams spend time with individuals receiving value-based care to fully understand:

- **Potential obstacles or barriers to their care.** Individuals might be asked about nonmedical factors that could have a direct impact on their well-being, such as access to reliable transportation or healthy food, relationships with family, and general living conditions.
- **Their health goals**, so their treatment matches up with what they hope to achieve from their health care.

Providers practicing value-based care help make it more convenient and manageable for people to get care. Providers link individuals to additional resources to best support their health needs and goals, such as through referrals to local social services and programs.

What Is The Patient's Role In Value-based Care?

It is important that individuals are active partners with their doctors and other healthcare providers in their care. That means people receiving value-based care **collaborate with their providers** to design their treatment plans, and they let their providers know if they have any questions or concerns.

What Is The Provider's Role In Value-based Care?

In value-based care, organizations of doctors, hospitals, and other healthcare providers **commit to delivering a high standard of care**. As part of their participation in Innovation Center models, health providers aim to reduce healthcare fragmentation and are evaluated on their quality of care and individual health outcomes. The Innovation Center provides them tools to support delivery of high-quality, coordinated, efficient care to help them succeed.

Does Value-based Care Address Health Equity?

Health equity is achieved when everyone has a fair and just opportunity to attain their optimal health. Value-based care advances health equity by:

- **Putting focus** — and having a measurable impact — on the health outcomes of every person, including those from underserved populations.
- Encouraging health care providers to **screen for social needs** and work with individuals to develop personalized treatment plans that can address each person's unique needs — such as connecting them to a local food bank, engaging with interpreter services, or arranging transportation or other accommodations.
- Requiring health care providers **to monitor and track outcomes across populations** to assess for disparities and intervene as necessary to help close gaps in access or care.
- **Engaging with providers who have historically worked in underserved communities** and providing necessary resources and support to meet this health equity goal.

Questions





Demonstrating the Value Proposition

Betsy Lee White, RDH, BS, FSCDH

Chief Operating Officer

Access Dental Care



Access Dental Care

- 501c3
 - NC Dental Society Support
 - Skilled Nursing Homes
 - Group Homes for those with IDD
 - PACE
 - Qualifying Community Dwelling Individuals
-



On-Site, Comprehensive Care



It takes a village — An African Proverb



72%

Caries Risk Assessment

4x



\$652

Pay for Prevention

\$10,000



The ADA and Dentistry

Sensory Adapted Dental Environments for Children with Autism Spectrum Disorder: A Value Proposition Case Example

Leah Stein Duker, PhD, OTR/L

Assistant Professor

USC Chan Division of Occupational Science & Therapy

February 15, 2024



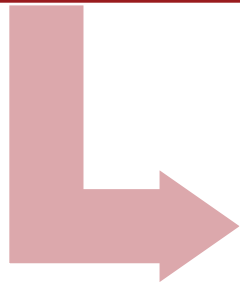
Outline

- Pain Points
- Overview of the sensory adapted dental environment (SADE)
- Potential Gains





Identifying Pain Points



- *Parents of children with special healthcare needs (n=206)*
- *Parents of children with ASD (n=198)*
- Parents of typically developing children (n=279)
- Parents of children with Down syndrome (n=372)

- *Autism:*
 - *Parents (2 groups; n=9)*
 - *Dentists (2 groups; n=8)*
- Down Syndrome
 - Parents (n=14)
 - Dentists (n=8)

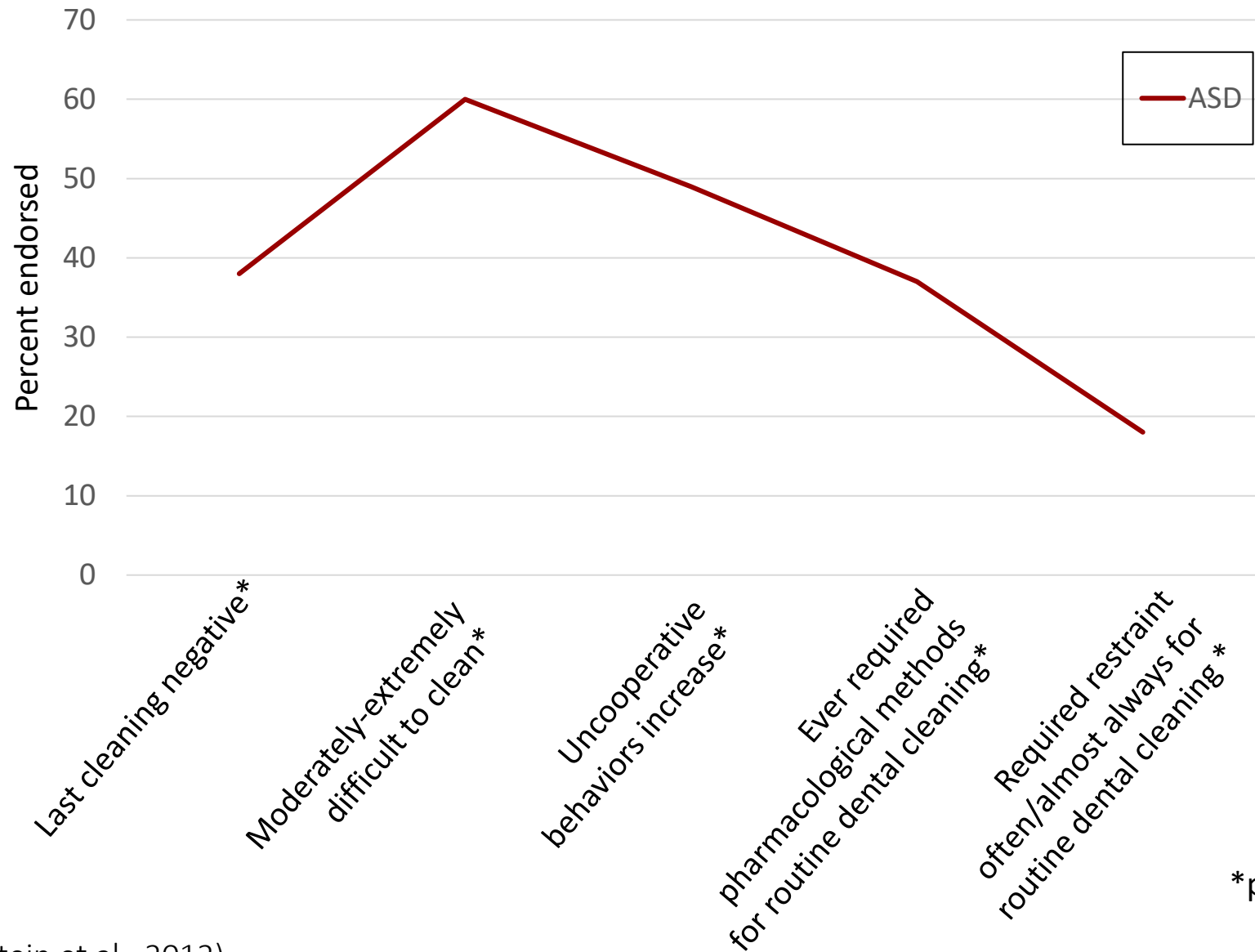
(e.g., Stein et al., 2011; 2012; 2013; Stein Duker et al., 2017; 2019; 2020; 2022)

Pain Points: Sensory Sensitivities

- Responses to incoming sensory stimuli are not graded appropriately, leading to an over-reaction to stimulation.
 - Examples of possible noxious stimuli: visual, auditory, tactile, olfactory, gustatory, vestibular
 - Hypersensitivities can lead to: fight or flight reactions (e.g., physical withdrawal, vocal outbursts, meltdowns, attempts to block the stimuli)
- DSM-5: hyper- or hypo-reactivity to sensory input



Pain Points: Sensory Sensitivity

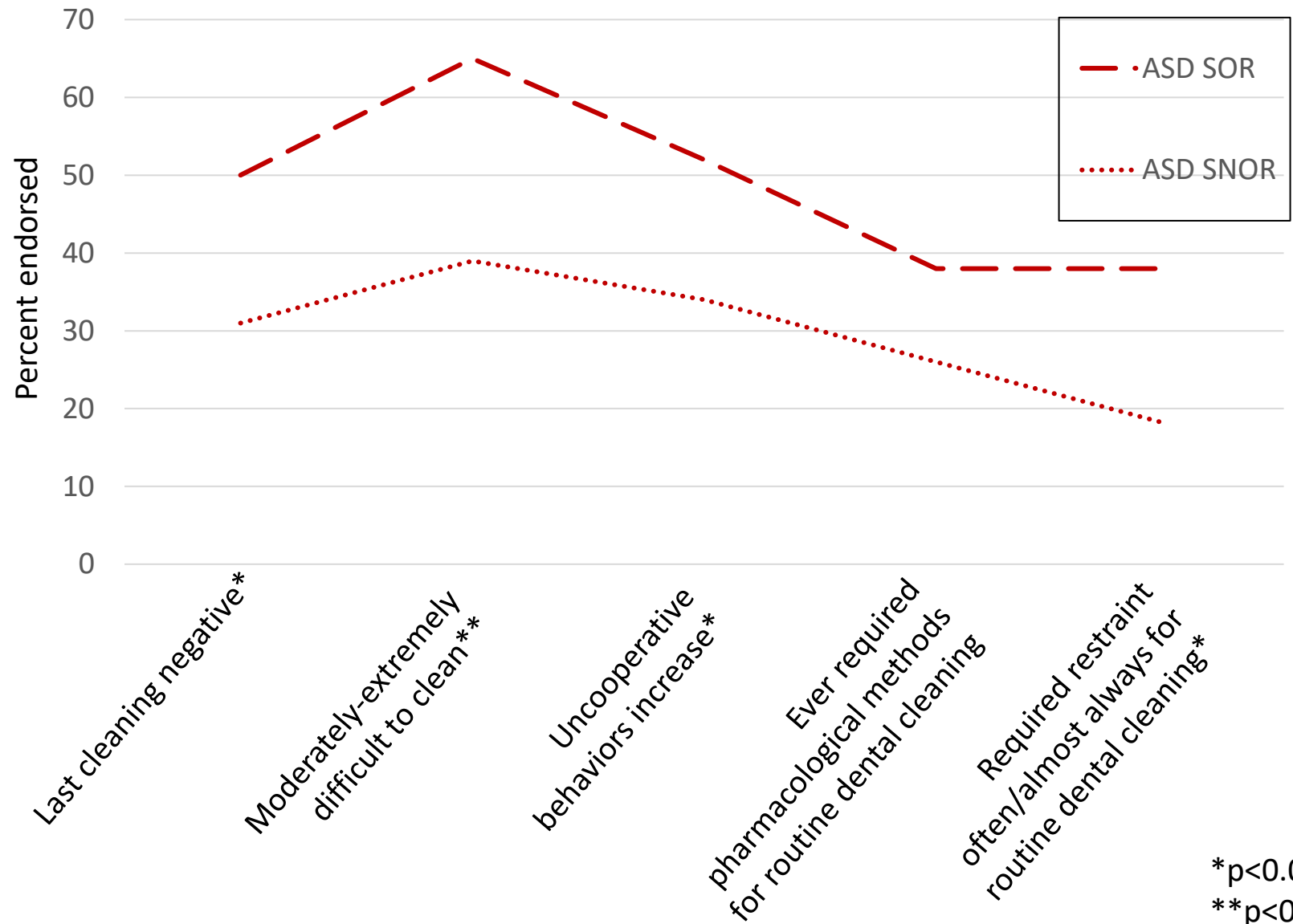


*p<0.001

(Stein et al., 2012)



Pain Points: Sensory Sensitivity



Pain Points: Sensory Sensitivity

Auditory

Tactile

Gustatory

Olfactory

Vestibular

Visual



Pain Points: Sensory Sensitivity

“...it’s hard to get a toothbrush in his mouth, and when we do...he will only let us brush the side, like the outer sides, but you can’t do the inner sides. So anything that would include touching his tongue or that inside area is nearly impossible to do.”





Identifying Pain Points

Survey

- *Parents of children with special healthcare needs (n=206)*
- *Parents of children with ASD (n=198)*
- Parents of typically developing children (n=279)
- Parents of children with Down syndrome (n=372)

Focus Groups

- *Autism:*
 - *Parents (2 grps; n=9)*
 - *Dentists (2 grps; n=8)*
- Down Syndrome
 - Parents (n=14)
 - Dentists (n=8)

Intervention

- *Sensory adapted dental environment: Autism*
- Sensory adapted dental environment + VBM: DFA

Intervention Development

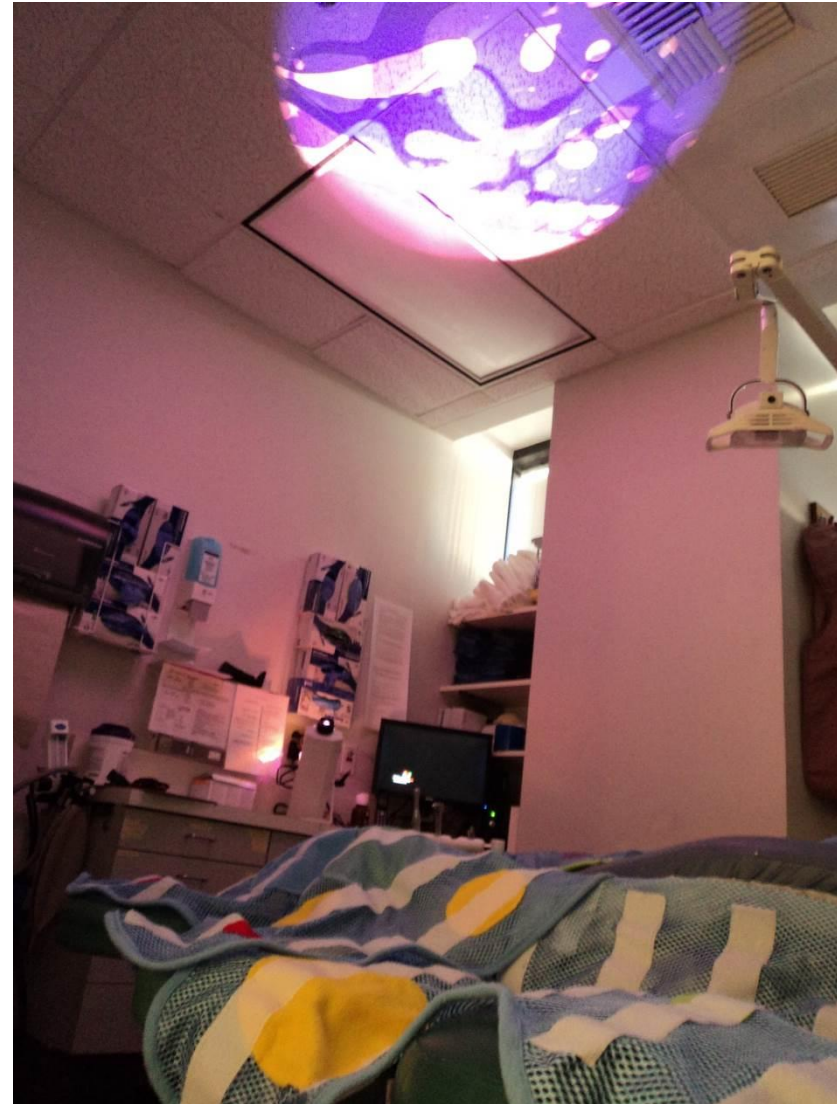
- Guided by stakeholder input
- Multidisciplinary Team
 - Occupational therapy (OT)
 - Dentistry
 - Psychology
- Funded by the National Institute of Dental and Craniofacial Research (R34 DE022263; U01 DE024978)





Sensory Adapted Dental Environment (SADE)

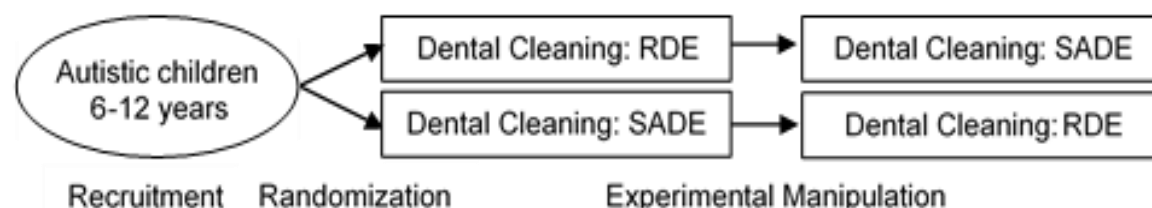
- Visual
 - No fluorescent lights
 - Use of headlamp directed into child's mouth
 - Moving projection on ceiling
- Auditory
 - Soothing nature & piano music
- Tactile
 - Weighted vest (X-ray vest)
 - Deep pressure (butterfly)



Intervention



Intervention



Note. RDE = regular dental environment; SADE = sensory adapted dental environment.

(n=220 children with ASD)

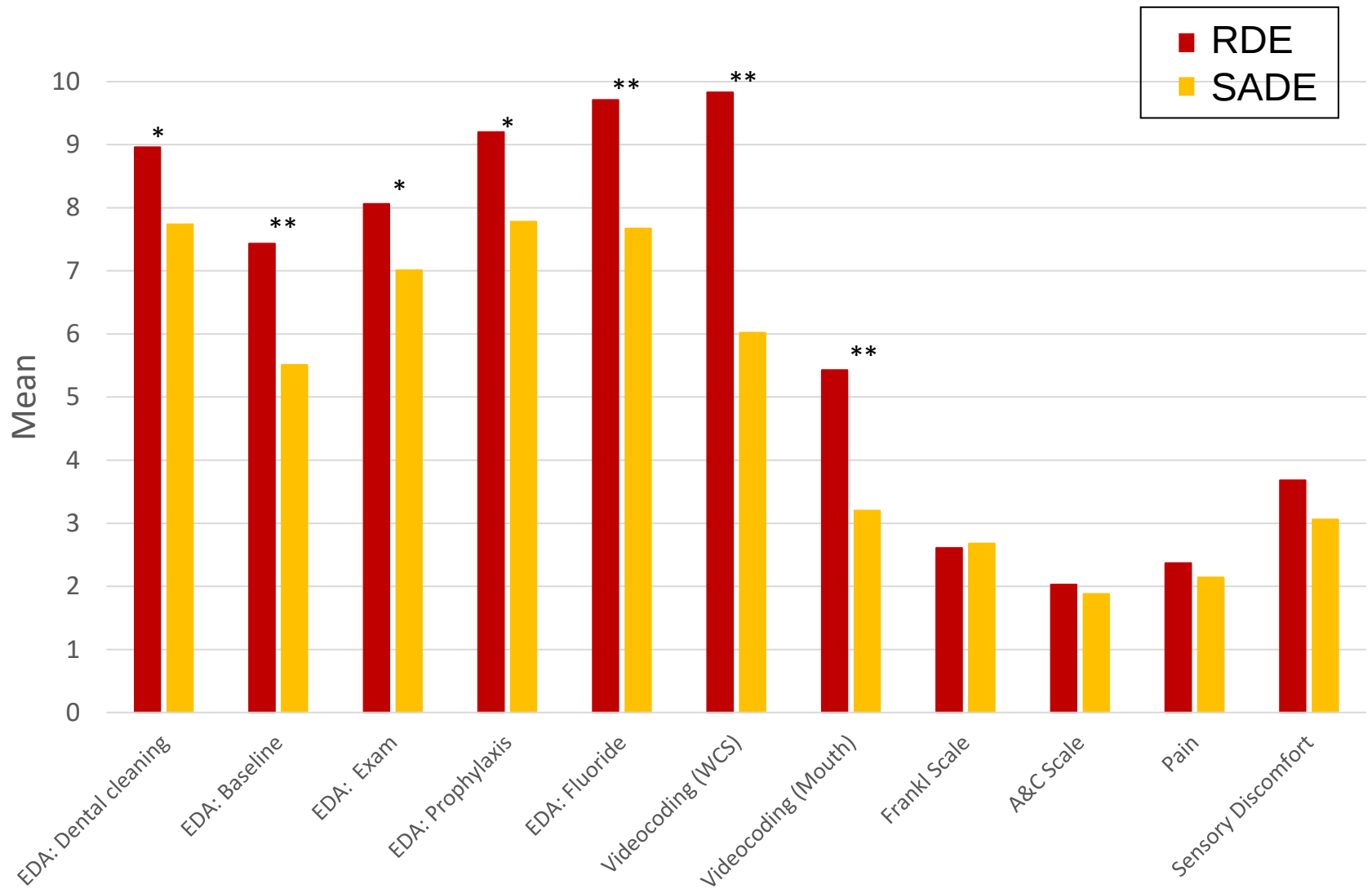
- Physiological distress
 - Electrodermal activity
- Overt distress behavior
 - Children's Dental Behavior Rating Scale
 - No. and duration of behavior
 - Frankl Scale
 - Anxiety & Cooperation Scale
- Pain intensity
- Sensory discomfort

Key Outcome Variables





SADE-Related Gains

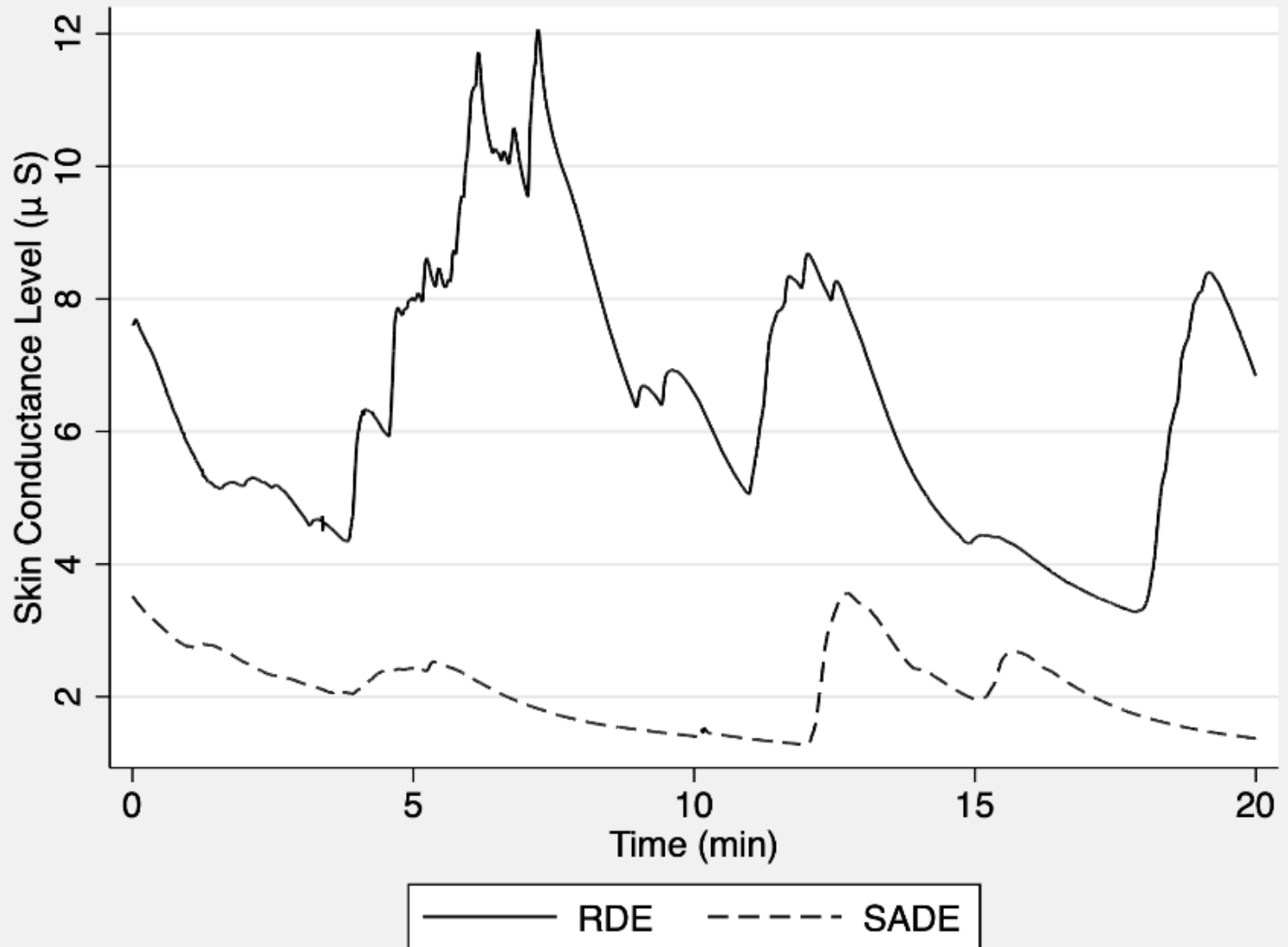


(Stein Duker et al., 2023)

Physiological and Behavioral Outcomes



SADE-Related Gains



(Stein Duker et al., 2023)



SADE-Related Gains

Decreased behavioral distress

Decreased physiological distress

No decrease in quality of care

No increase in cost of cleaning (time)

High satisfaction

Feasibility



SADE-Related Gains

“I liked it a lot...it was relaxing with all the stuff in there.”

“My daughter cannot even hear the word ‘dentist’. But after being in the [SADE] room for a bit she was able to have her teeth looked at for the first time in over a year.”

“Because he was relaxed, I was relaxed. At previous visits when he was uncomfortable, it made it hard for me. This time, I had total confidence in what was happening.”

SADE-Related Gains

- Feasibility:
 - Minimal training
 - Easily portable
 - 1-time cost (<\$6,000)
- Now included in the AAPD's list of Best Practices for Behavioral Guidance ([AAPD 2023 Behavior Guidance for the Pediatric Dental Patient](#))!

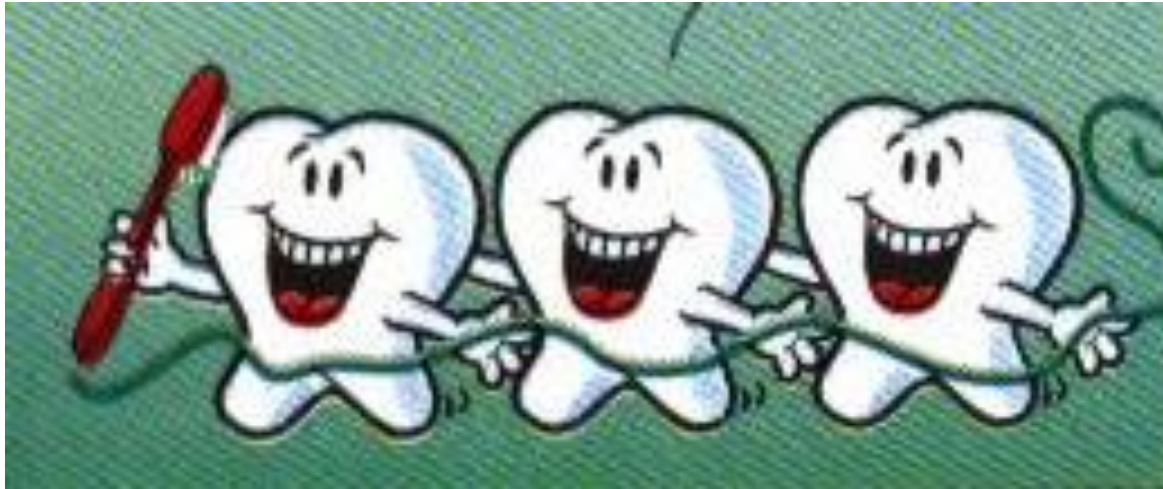


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- University of Southern California Ostrow School of Dentistry
 - Chan Division of Occupational Science & Occupational Therapy
 - Division of Dental Public Health and Pediatric Dentistry
- Children's Hospital Los Angeles
- Our research team and participants!
- I have no disclosures to report.



Thank you!



Questions?

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