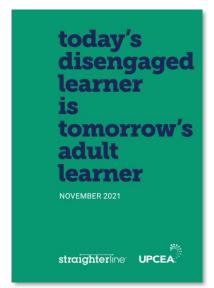


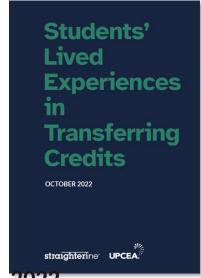
### 3 Years of Research on Disengaged Learners

StraighterLine & UPCEA conducted a series of research initiatives to better understand the adult learner.



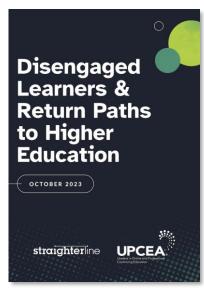
### 2021

Why do students leave higher ed and how do we get them back?



### 2022

How do students perceive the higher ed transfer process and how could implementing transfer friendliness increase enrollment?



### 2023

What are barriers and opportunities for re-engaging the Some College, No Degree population?

# **Research on Learner Applicants**

lacktriangle Learner applicants' motivations - the why.

Learner applicants' lived experiences – what they experienced.

Learner applicants' expectations – what they want.

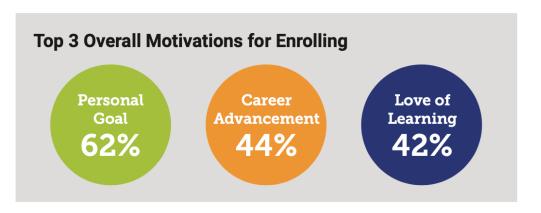




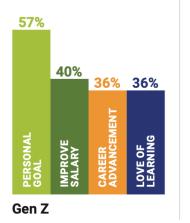
# Learner Applicants' Motivations

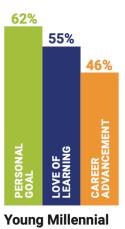
### **Learner Applicants' Motivations**

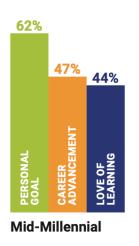




#### Learner's motivations to enroll





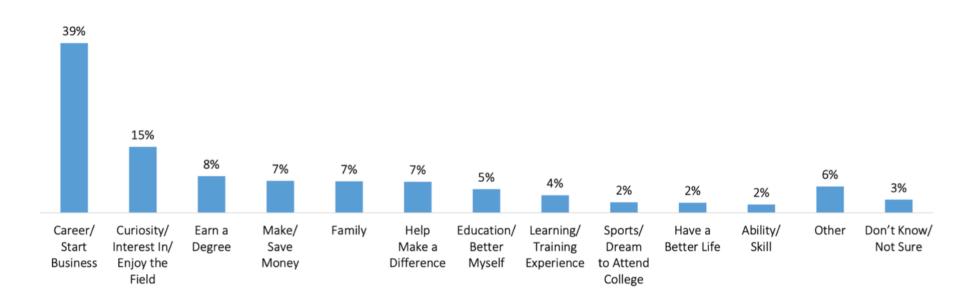




### **Main Motivations**



What was your main motivation for initially enrolling in your program?

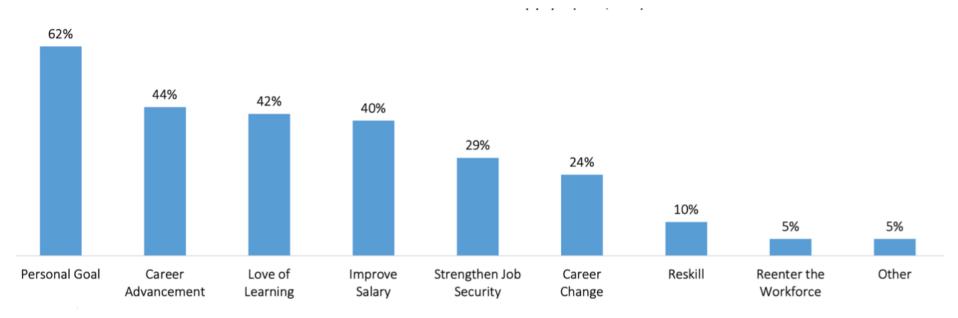




### **Main Motivations**



Which of the following were motivating factors or goals when selecting to enroll in a program?





## Motivations by Generation/Age















Valentina (21) Gen Z Female

Motivations for Enrollment

Max (22) Gen Z Male

Young Millennial Female

Chen (25) Young Millennial Male

Carla (28) Mid-Millennial Female

Mid-Millennial Male

Personal Goal (57%)

Improve Salary (40%)

Career Advt. (36%)

Love of Learning (36%)

Personal Goal (62%)

Love of Learning (55%)

Career Advt. (46%)

Personal Goal (63%)

Career Advt. (47%)

Love of Learning (44%)



# Learner Applicants' Lived Experiences



proprietary and confidential

### **Shopping Institutions and Programs**



Do students shop around and explore multiple schools to determine which institution?







## **Shopping Institutions by Age Group**



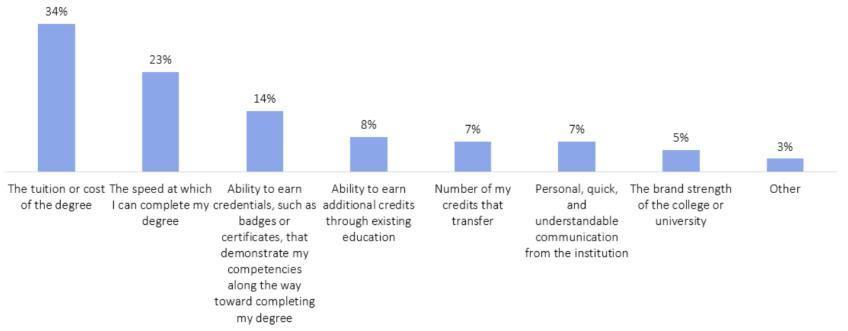
Younger age groups are more likely to shop around for institutions that would accept any previous college credit.





### **Factors in Choosing Institution or Program**





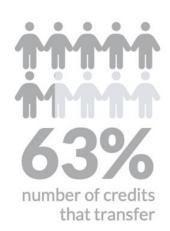


### **Decision-making Factors**

What are learners' main decision-making factors for choosing programs into which to transfer?







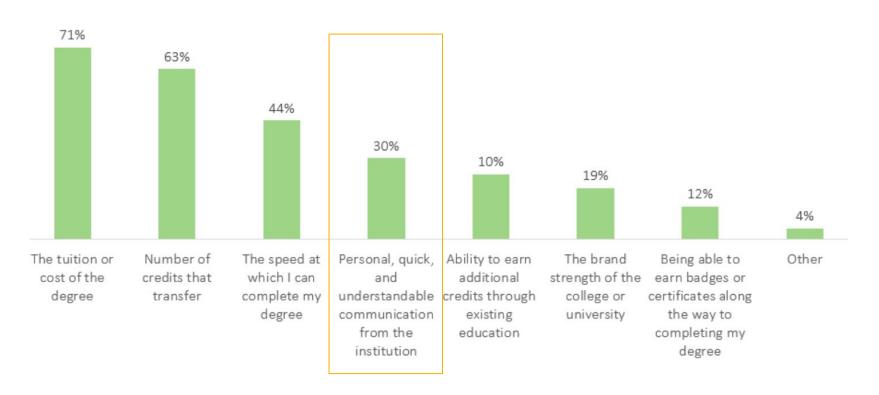




### **Decision-making Factors**



When transferring, which of the following would be important factors when making your decision?



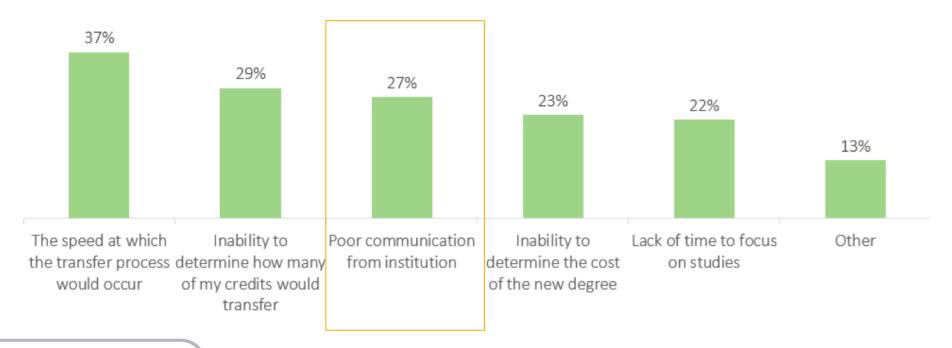


# Learner Applicants' Expectations

### **Learner Applicants' Barriers**



Which of the following were challenges or barriers during the transfer/application process?

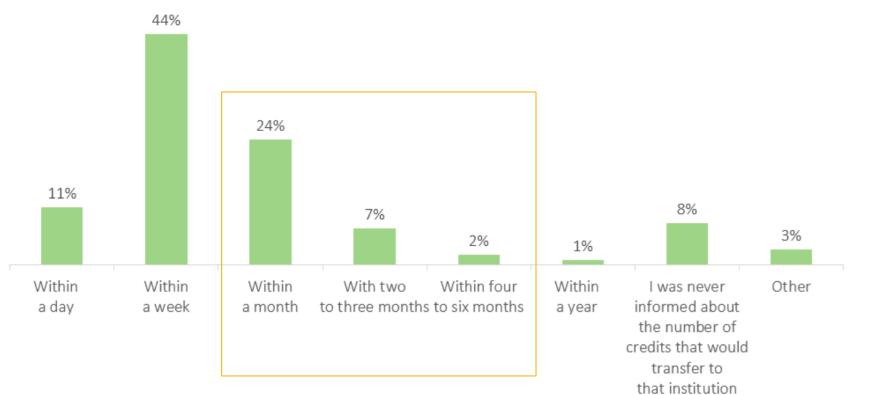




### **Communication Response Experience**



How quickly were you contacted by the institution and informed of your credit transfer and/or program status?



### An Ideal World Would . . .



In an ideal world, how quickly would an institution communicate with you on credits, program, and other questions/communication?

