



Innovations to Mitigate Food Loss and Waste: From the Farmer to the Consumer

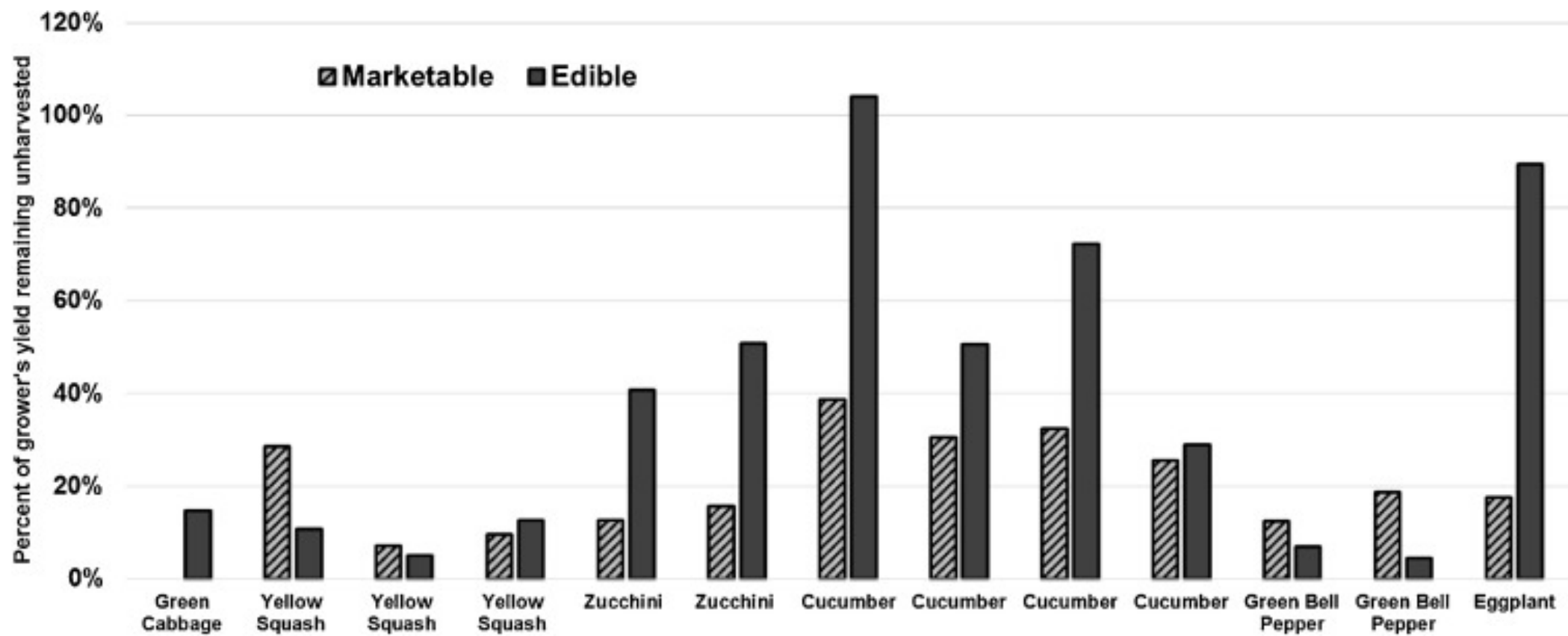
Norbert Wilson

Tufts University



Food Loss and Waste (FLW)

- Estimated FLW is between 30-50% of food produced (Buzby, Wells, Hynman, 2014, Gunders et al. 2012, Minor et al. 2019, Muth et al. 2019, inter alia).
- This amount is in the range of 39-79 million metric tons (Muth et al. 2019, and multiple sources).
- Product specifications leads to \$277 mill of diverted produce (ReFED 2016).
- FLW occurs along the entire supply chain.



Johnson, et al. 2018

Table 5

Loss Estimates for Walk-by Fields, Harvested Fields, and Total Plantings.

Crop	Walk-By Field Losses (% of Planted Area)	Full-season Loss for Harvested Fields (% of marketed yield) ^a	Total Crop Losses Including Walk-by and Harvested Fields (% of marketed yield)
Artichokes, annual	0.0	8.5	8.5
Artichokes, perennial	0.0	4.7	4.7
Broccoli	3.0	15.9	18.9
Brussels sprouts	0.0	13.2	13.2
Bunch spinach	2.6	20.9	23.5
Cabbage	4.0	51.6	55.6
Cantaloupe, LSL	1.0	9.7	10.7
Cantaloupe, WS	0.0	14.2	14.2
Cauliflower	2.0	34.1	36.1
Celery	1.8	30.3	32.1
Green beans	12.5	21.4	33.9
Green leaf lettuce	3.5	43.3	46.8
Iceberg lettuce	2.0	22.6	24.6
Kale	0.0	38.6	38.6
Napa cabbage	3.3	42.0	45.3
Romaine hearts	2.9	113.6	116.5
Romaine lettuce	3.1	39.5	42.6
Roma tomatoes	1.3	8.2	9.5
Round tomatoes	1.3	6.4	7.7
Strawberries	0.0	43.8	43.8
Sweet corn	4.0	4.5	8.5
Watermelon	1.0	56.7	57.7
Surveyed crops (Mean)	2.4	31.3	33.7

^a Loss as a percentage of marketed yield was calculated by dividing the average kg/ha remaining by the reported marketed yields per hectare from county crop reports (except for green beans for which grower estimates were used). To calculate the mean crop losses (walk-by, full-season, and total), the mean loss percents for the two variety types for artichokes and cantaloupes were used.

U.S. Food Supply Chain

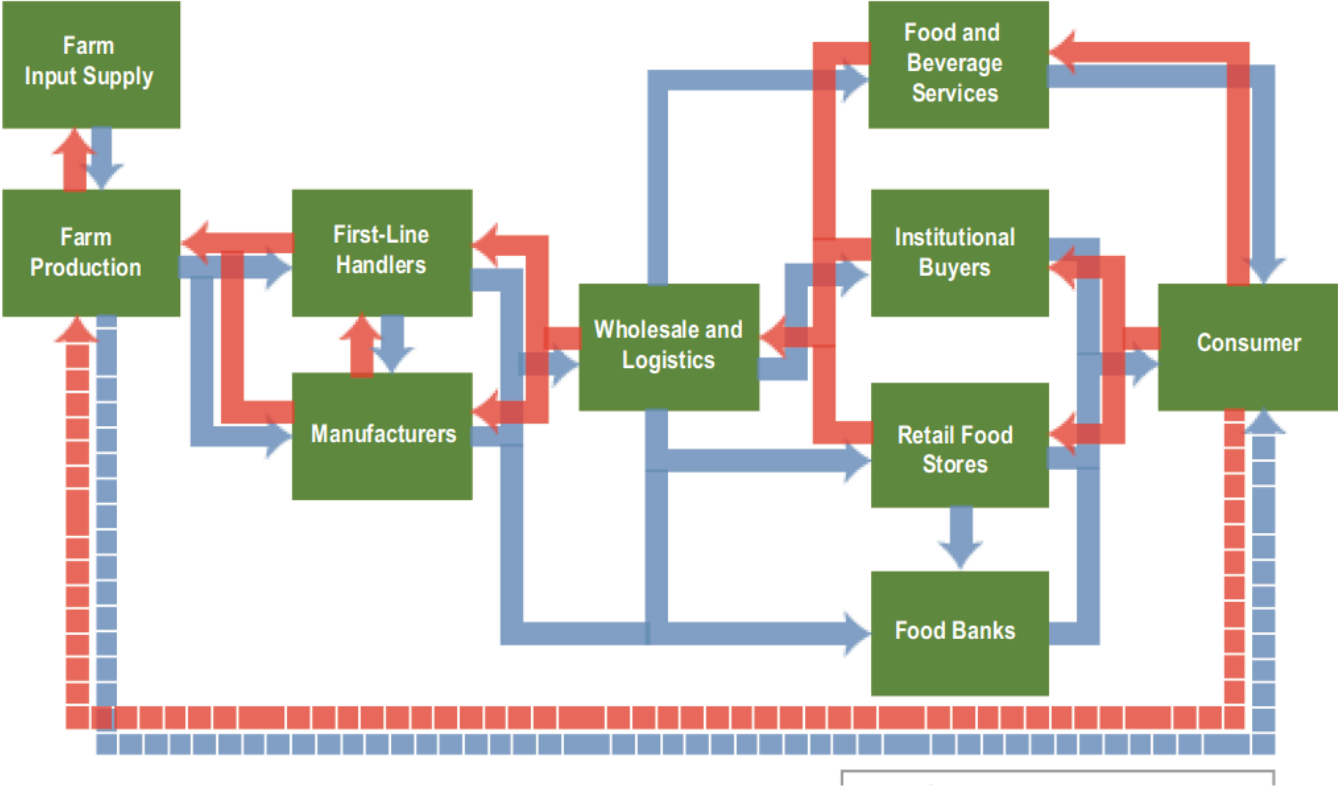


FIGURE S-1 Conceptual model of a food supply chain. Elements or actors in this supply chain in one area (e.g., region or country) also have interactions (e.g., international trade) with actors in other areas.

IOM (Institute of Medicine) and NRC (National Research Council) (2015)

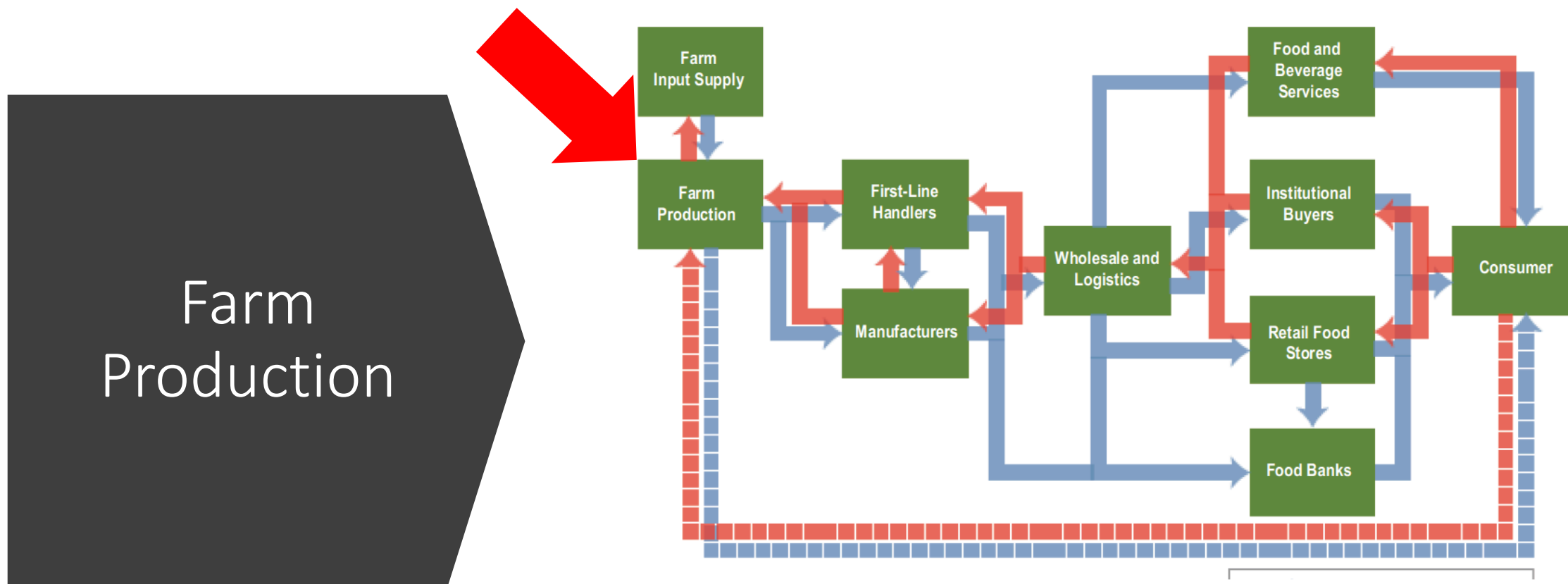


FIGURE S-1 Conceptual model of a food supply chain. Elements or actors in this supply chain in one area (e.g., region or country) also have interactions (e.g., international trade) with actors in other areas.

Market Conditions

GUIDELINES FOR SCORING UNDEVELOPED (DAMAGE) OR BADLY DEFORMED (SERIOUS DAMAGE) FOR STRAWBERRIES

The U.S. standards defines “Undeveloped” as damage when a Berry has not attained a normal shape and serious damage when a berry is “Badly deformed.”



U.S. No. 1



U.S. No. 1



Lower Limit U.S. No. 1



Lower Limit U.S. No. 1



Damage (U.S. No. 2)



Damage (U.S. No. 2)



Damage (U.S. No. 2)



Damage (U.S. No. 2)



Serious Damage



Serious Damage



Serious Damage*

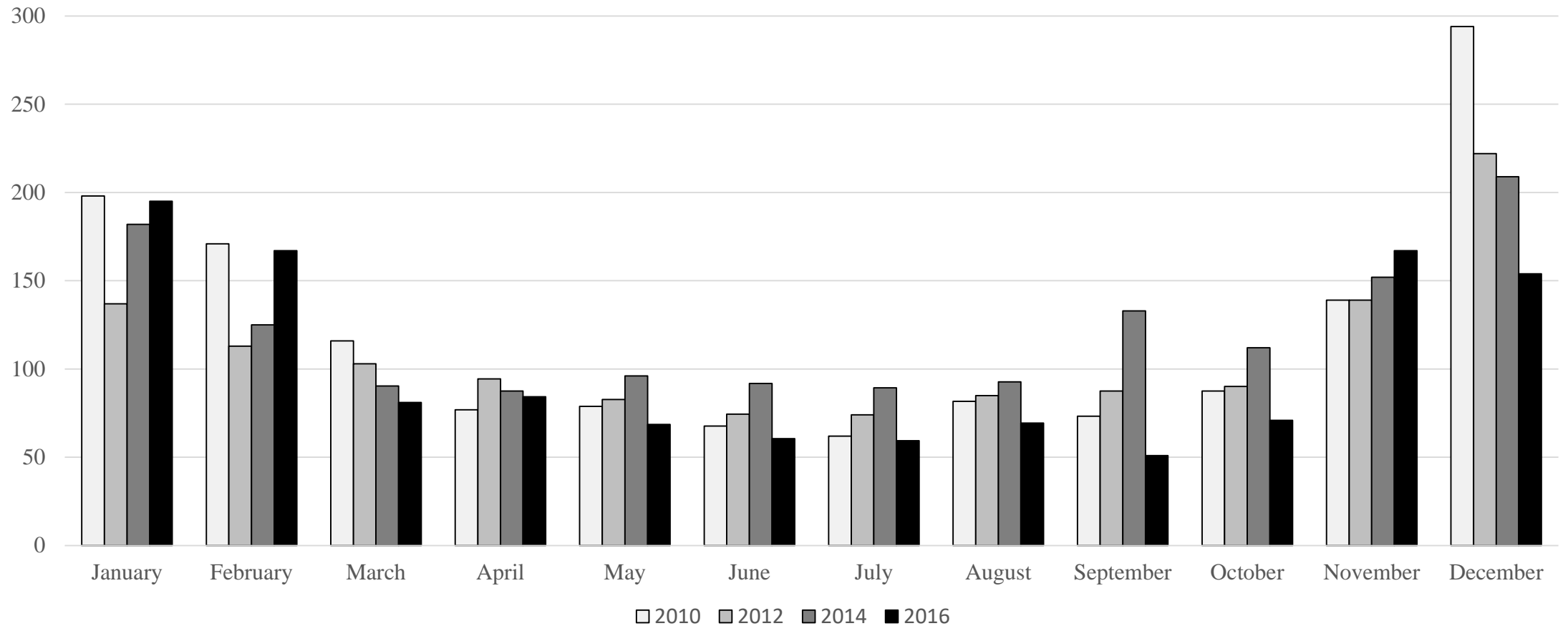
*Berries shall be scored as serious damage if there is a hole readily apparent.

Strawberry Case Study

- Strawberries are grown throughout the U.S.
- California produced >91% of total production in U.S.
- Upon maturity, growers make repeated decisions to harvest based on
 - Fruit maturity,
 - Quality,
 - Price, and
 - Labor availability (Hsu-Flanders, Gallagher, and Wilson, Forthcoming)



Monthly Prices Received by Growers of Fresh Strawberries for Selected Years



Hsu-Flanders, Gallagher, and Wilson (Forthcoming) and California Strawberry Commission, n.d.



Improved Varieties

- Hardier varieties
- Facilitate shipping
- Better timing (Ellison et al. Forthcoming)



Controlled Environments

- Examples
 - Low and high tunnels
 - Hydroponics and vertical farming.
- Can manage growing conditions and pests (Ellison et al. Forthcoming).
- Are small for strawberries \$1million(2014) out of \$3.5 billion (2017) (USDA NASS 2015).

Gleaning

- Gleaning is “an ancient tradition, a key part of the agricultural poor laws of the Bible” (Vitello et al 2015).
- The National Gleaning Project lists 282 groups in 45 states.
- Society of St. Andrew recovered 28.5 million lb. from 916 produce providers (St. St. Andrew Impact Report 2017).





Contents lists available at ScienceDirect

Food Policy

journal homepage: www.elsevier.com/locate/foodpol



Food waste in the sharing economy

Timothy J. Richards^{a,*}, Stephen F. Hamilton^b

^a Morrison School of Agribusiness, W. P. Carey School of Business, Arizona State University, United States

^b Economics Department, Orfalea College of Business, California Polytechnic State University, San Luis Obispo, San Luis Obispo, CA, United States



A B S T R A C T

Wasting food is one of the rare problems that affects our ability to achieve economic goals in terms of food security, environmental sustainability, and farm-financial security. Most of the ideas proposed to this point involve either behavioral nudges or administrative regulations that are either too paternalistic or piecemeal to represent viable solutions. In this study, we investigate the potential for commercial peer-to-peer mutualization systems (CPMSs), or sharing-economy firms, to emerge as market platforms for the exchange of surplus food. If a system of CPMSs is able to develop in a self-sustaining way, then the market prices they create will generate sufficient incentives for all actors to manage surplus food more efficiently. We develop an empirical model of a

HEALTH

The Murky Ethics of the Ugly-Produce Business

America's wonkiest fruits and vegetables have ignited a food war.

AMANDA MULL JAN 25, 2019



The middle strawberry is probably just as sweet. (JENNIFER A. SMITH / GETTY)

Do you know what baby carrots actually are?

For me, the baby-carrot jig was up a couple years ago. I'm not sure what I'd

Mull, 2019

get the 100%
fiber-optic network

fios

Get Fios >

MORE STORIES

**Everything You Eat, From
One Farm**

BRIAN MASSEY



**Don't Worry So Much
About Whether Your
Food Is 'Processed'**

JULIE BECK



Logistics

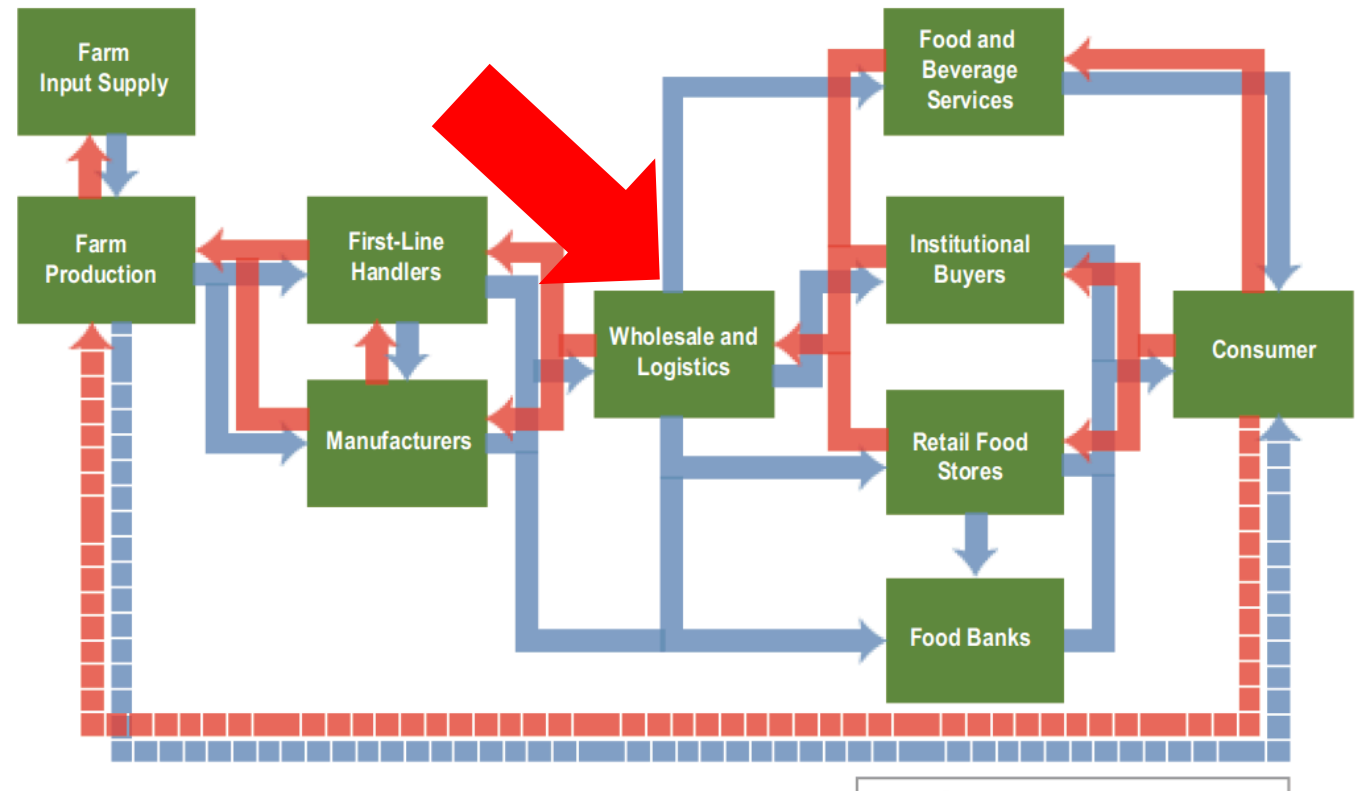


FIGURE S-1 Conceptual model of a food supply chain. Elements or actors in this supply chain in one area (e.g., region or country) also have interactions (e.g., international trade) with actors in other areas.

Cold Chain and Tech

- Failures can lead to shorter shelf-life, lower quality, and food safety issues (Ellis et al 2019, references (Aung and Chang 2014; Badia-Melis et al. 2018; Chonhenchob, Singh and Singh, 2017; Mercier et al. 2017; Ndraha et al. 2018))
- 12% of food waste is from poor refrigeration (Ellis et al. 2019 reference (Gunders 2012;))
- In strawberries, temperature fluctuations and delayed cooling can affect fruit color.



Cold Chains and Sensor Technology

- In strawberries, growers use cooling mechanisms like forced air tunnels and cold walls. (Talbot and Chau 1998).
- Clam shells and their arrangement on pallets can help support cold chains (Ferrua and Singh 2009).
- Management strategies like first-expired-first-out vs. first-in-first-out can mitigate waste (Hsu-Flanders, Gallagher, and Wilson, Forthcoming).
- Radio Frequency Identification (RFID) tags and wireless sensor networks can monitor temperatures (Ellis et al. 2019, Badia-Melis et al. 2018, Ndrah et al. 2018).

Retail

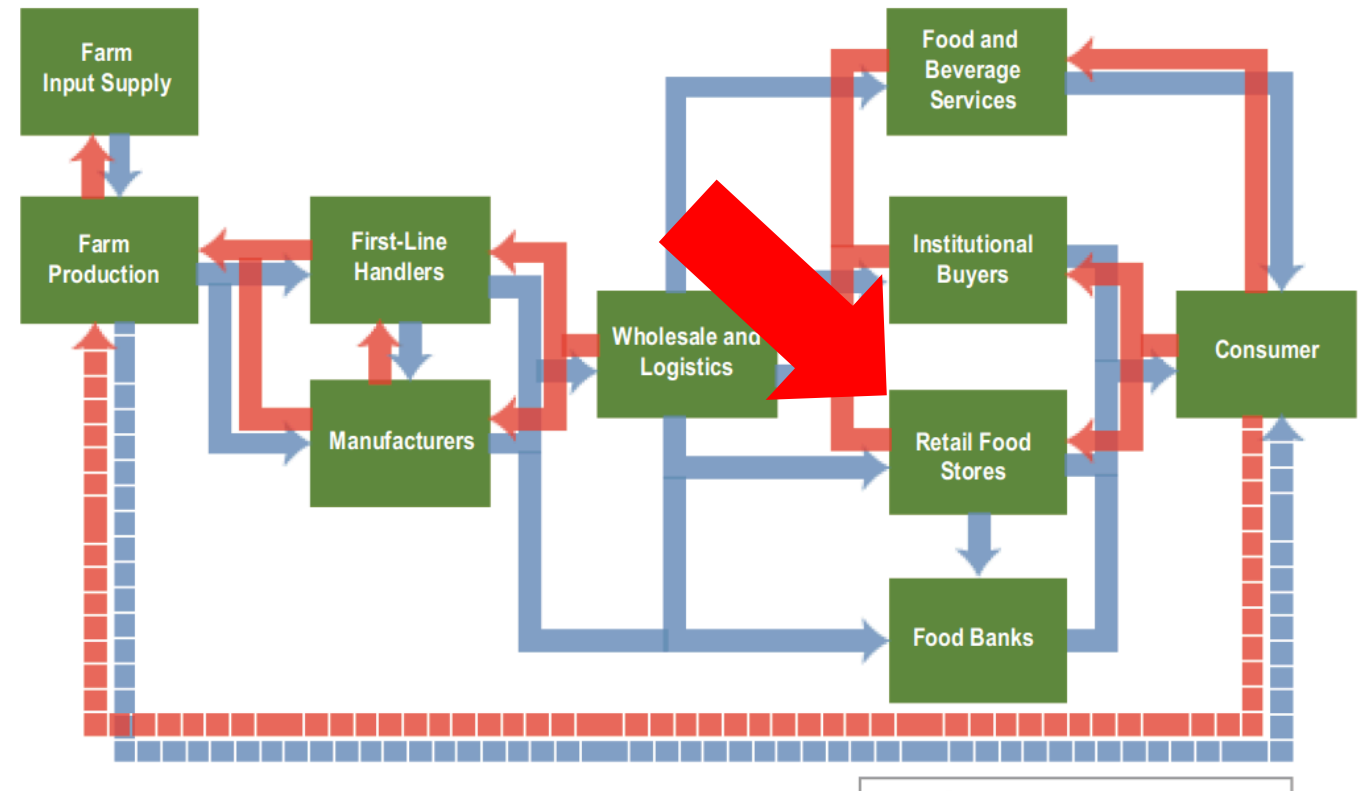


FIGURE S-1 Conceptual model of a food supply chain. Elements or actors in this supply chain in one area (e.g., region or country) also have interactions (e.g., international trade) with actors in other areas.

A top-down view of a round wooden cutting board. On the board are several vegetables: two large, misshapen yellow and green bell peppers, several carrots of various sizes and shapes (some curved, some with multiple roots), and several cucumbers of different sizes and shapes. The vegetables are arranged in a somewhat circular pattern on the light-colored wood.

Ugly Produce

- Hannaford in 2017 had “Misfits.”
- Kroger was to begin “Pickuliar Picks.”
- Walmart had “Spuglies” in 2016 in 400 stores in Texas and “I’m Perfect” apples in 300 Florida stores in 2016.
- Several grocers have dropped programs (Gallagher, Hsu-Flanders, and Wilson (Forthcoming) and Choi and McFetridge, 2019).



At Daily Table we believe that delicious, wholesome and affordable food should be available to all. Our mission is to help communities make great food choices by making it easy to choose tasty, healthy, convenient and truly affordable meals and groceries.

[Join our Email List!](#)

450 Washington Street, Dorchester, MA 02124 | 617-506-0219 | info@dailytable.org

Copyright 2015 Daily Table | [Privacy Policy](#)



Consumer

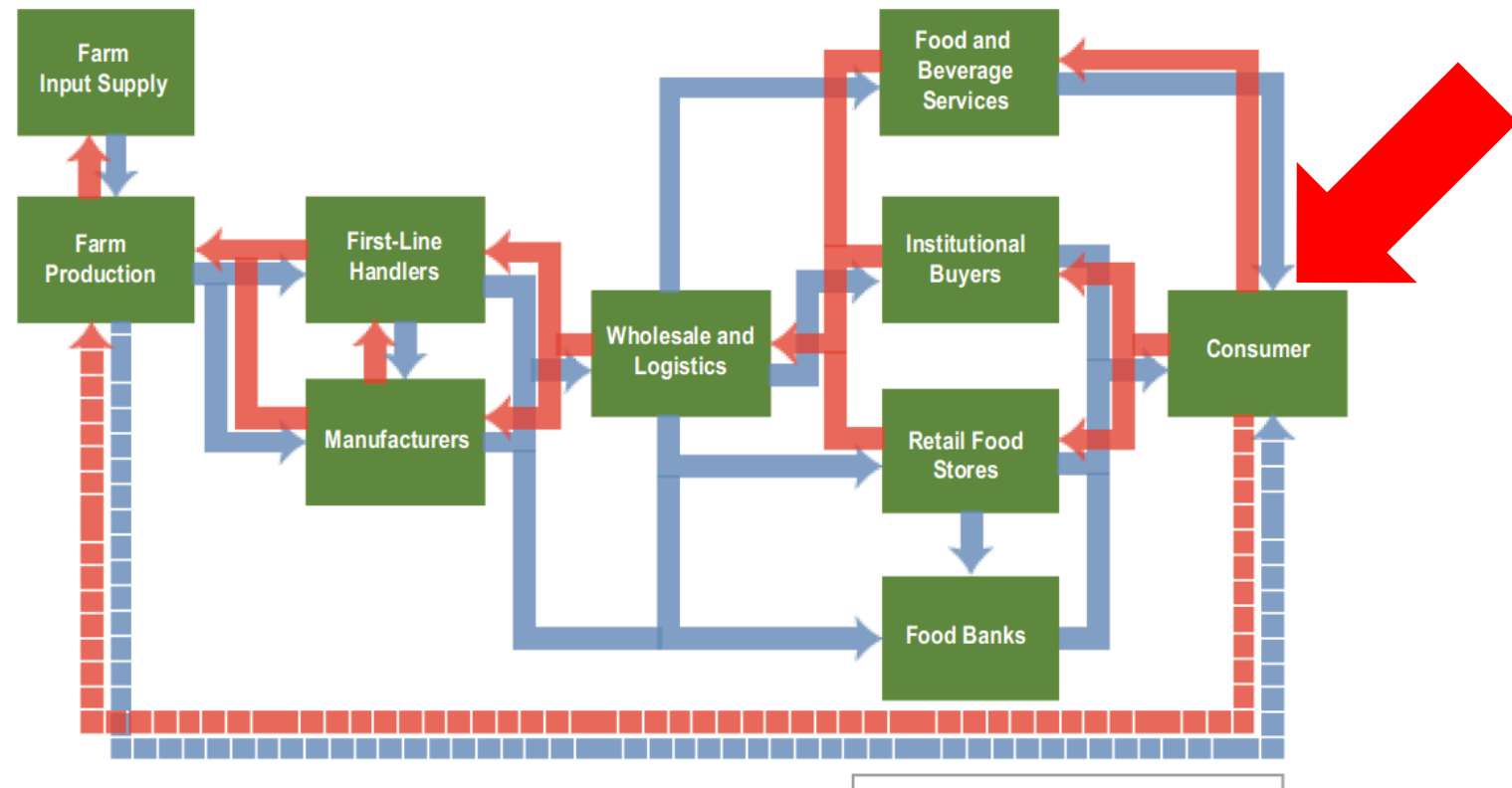


FIGURE S-1 Conceptual model of a food supply chain. Elements or actors in this supply chain in one area (e.g., region or country) also have interactions (e.g., international trade) with actors in other areas.

Packaging & Labeling





Contents lists available at [ScienceDirect](#)

Food Quality and Preference

journal homepage: www.elsevier.com/locate/foodqual



Food waste: The role of date labels, package size, and product category



Norbert L.W. Wilson^a, Bradley J. Rickard^{b,*}, Rachel Saputo^b, Shuay-Tsyh Ho^b

^a Department of Agricultural Economics and Rural Sociology, Auburn University, Auburn, AL 36849, United States

^b Charles H. Dyson School of Applied Economics and Management, Cornell University, Ithaca, NY 14853, United States

ARTICLE INFO

Article history:

Received 20 May 2015

Received in revised form 22 July 2016

Accepted 9 August 2016

Available online 10 August 2016

ABSTRACT

The presence of food waste, and ways to reduce it, has generated significant debate among industry stakeholders, policy makers, and consumer groups around the world. Many have argued that the variety of date labels used by food manufacturers leads to confusion about food quality and food safety among consumers. Here, we develop a between-subject, laboratory experiment with different date labels (Best by, Fresh by, Sell by, and Use by) for products (ready-to-eat cereal, salad greens, and yogurt) of different sizes and dates to evaluate how date labels influence the value of premeditated food waste of subjects, or



Journal of Food Products Marketing

ISSN: 1045-4446 (Print) 1540-4102 (Online) Journal homepage: <http://www.tandfonline.com/loi/wfpm20>

Seeing Is Not Believing: Perceptions of Date Labels over Food and Attributes

Norbert L. W. Wilson, Ruiqing Miao & Carter Weis

To cite this article: Norbert L. W. Wilson, Ruiqing Miao & Carter Weis (2018) Seeing Is Not Believing: Perceptions of Date Labels over Food and Attributes, Journal of Food Products

[HOME](#)[ABOUT](#)[ISSUES & POLICY](#)[NEWS & EVENTS](#)[MEMBERSHIP](#)[RESOURCES](#)

News Room

87% of Products Are Now Using Two Date Labels, Creating Needed Clarity

12/17/2018

FOR IMMEDIATE RELEASE

Katie McBreen (844) GMA-PRESS

press@gmaonline.org

87% of Products Are Now Using Two Date Labels, Creating Needed Clarity

New survey data says less confusion will help Americans waste less, save more

WASHINGTON, December 18, 2018 — The Grocery Manufacturers Association today shared the results of its date labeling initiative that narrowed the array of product labels to two options: “BEST If Used By” and “USE By.” Since launching in 2017, 87 percent of products now carry the streamlined labels, according to the latest data from consumer packaged goods companies that was released in GMA’s new report, [Best If Clearly Labeled](#).

“Our industry is committed to empowering consumers to make informed decisions about the products they bring into



Latest News

CPG Industry Supports 20 Million American Jobs, Contributes \$2 Trillion to GDP

More than 10% of U.S. jobs and GDP supported by CPG

[» Learn More](#)

GMA Reinvention Features Proven Washington Talent

Bryan Zumwalt will join GMA as the executive vice president of public affairs and Stacy...

[» Learn More](#)

Related Events

2019 GMA Leadership Forum

Colorado Springs, CO/United States

August 14 2019

[» Learn More](#)

Cancelled: 2019 Fall Food Labeling Workshop: Complying with Regulatory Requirements for the Labeling of Packaged Foods



Differential Response Date Labels

Conclusion

- Participants predicted waste of food that suggests a behavioral bias.
- Individuals who are loss averse and overweight small probabilities, wasting food avoids adverse events, at least for deli meat.
 - Their behavior reflects the myopic loss averse who excessively spend on the purchase of extended warranties for household goods (Rabin and Thaler 2001).

Assessment

- Food loss and waste
 - occur along the food supply chain and
 - is highly variable by products.
- Solutions include
 - New marketing structures,
 - Charitable institutions, and
 - Technology may help mitigate waste,
 - ***but they may have unintended consequences.***

Assessment

- Solutions include
 - changing date labels, as they matter in consumer food waste,
 - ***but* solutions may lead to differential effects.**
- **Each of these solutions has little consideration of system dynamics.**

Acknowledgement

- Collaborators

- Bradley Rickard, Cornell University
- Ruiqing Miao, Auburn University
- Adriel Flanders-Hsu, Indigo
- Laura Gallagher, USDA
- Carter Weis, Cornell University

- Funding

- NIFA AFRI Foundation Program 2016-67023-24817.
- USDA/ERS Cooperative Agreement

References

- Aung, M. M., and Chang, Y. S. (2014). "Temperature Management for the Quality Assurance of a Perishable Food Supply Chain." *Food Control*, 40:198-207.
- Badia-Melis, R., McCarthy, U., Ruiz-Garcia, L., Garcia-Hierro, J., and Robla Villalba, J.I. (2018). "New Trends in Cold Chain Monitoring Applications – A Review." *Food Control*, 86:170-182.
- Baker, G. A., Gray, L. C., Harwood, M. J., Osland, T. J., & Tooley, J. B. C. (2019). On-Farm Food Loss in Northern and Central California: Results of Field Survey Measurements. *Resources, Conservation and Recycling*, 149, 541-549. doi: <https://doi.org/10.1016/j.resconrec.2019.03.022>
- Buzby, J.C., Wells, H. F., and Hyman, J. (2014). *The Estimated Amount, Value, and Calories of Postharvest Food Losses at the Retail and Consumer Levels in the United States*. Washington, D.C.: U.S. Department of Agriculture, Economic Research Service, Economic Information Bulletin Rep. EIB-121.
- Badia-Melis, R., McCarthy, U., Ruiz-Garcia, L., Garcia-Hierro, J., and Robla Villalba, J.I. (2018). "New Trends in Cold Chain Monitoring Applications – A Review." *Food Control*, 86:170-182.
- California Strawberry Commission. n.d. "National Berry Report- California Strawberry Commission." Watsonville, CA. <http://www.calstrawberry.com/en-us/market-data/national-berry-report>.
- Choi, C. and McFetridge, S. (2019). "The Attraction to 'Ugly Produce' Might be Ending for Grocers and Shoppers." *Des Moines Register*. February 21 <https://www.desmoinesregister.com/story/news/2019/02/21/ugly-produce-grocery-store-sales-trend-down-imperfect-fruits-vegetables-hyvee-whole-foods-walmart/2940645002/>
- Chonhenchob, V., Singh, P., and Singh, J. (2017). *Packaging & Distribution of Fresh Fruits & Vegetables*. Lancaster, PA: DEStech Publications, Inc.
- Ellison, V., Minor, T., Thornsbury, S. and Astill, G. (Forthcoming). "The Role of Technology along the Supply Chain in Mitigating Food Loss" in *The Economics of Food Loss in the Produce Industry*. Minor, T., Thornsbury, S., and Mishra A. K. (eds), Routledge Press, London.
- Ferrua, M. J. and Singh, R. P. (2009). "Modeling the Forced-Air Cooling Process of Fresh Strawberry Packages, Part I: Numerical Model." *International Journal of Refrigeration* 32 (2): 335–48. <https://doi.org/10.1016/j.IJREFRIG.2008.04.010>.
- Hsu-Flander, A., Gallagher, L. and Wilson, N. (Forthcoming) "Strawberries: Food Loss and Loss Prevention Opportunities " in *The Economics of Food Loss in the Produce Industry*. Minor, T., Thornsbury, S., and Mishra A. K. (eds), Routledge Press, London.
- Gallagher, L., Hsu-Flander, A., and Wilson, N. (Forthcoming) "From Gleaning to For-Profits: Efforts to Mitigate Food Loss and Feed People " in *The Economics of Food Loss in the Produce Industry*. Minor, T., Thornsbury, S., and Mishra A. K. (eds), Routledge Press, London.
- Gunders, D. 2012. "Wasted: How America is Losing Up to 40 Percent of Its Food from Farm to Fork to Landfill." Natural Resources Defense Council (NRDC) Issue Paper: 12-06-B.
- IOM (Institute of Medicine) and NRC (National Research Council). 2015. *A Framework for Assessing Effects of the Food System*. Washington, DC: The National Academies Press.
- Johnson, L. K., Dunning, R. D., Bloom, J. D., Gunter, C. C., Boyette, M. D., & Creamer, N. G. (2018). "Estimating On-Farm Food Loss at the Field Level: A Methodology and Applied Case Study on a North Carolina Farm." *Resources, Conservation and Recycling*, 137, 243-250. doi: <https://doi.org/10.1016/j.resconrec.2018.05.017>
- Mercier, S., Villeneuve, S. Mondor, M., and Uysal, I. (2017). "Time-Temperature Management Along the Food Cold Chain: A Review of Recent Developments." *Comprehensive Reviews in Food Science and Food Safety*, 16:647-667.

References

- Minor, T., Hitaj, C., Kuchler, F. Skorbiansky, S.R., Roe, B. and Thornsby, S. (2019). "Exploring Food Loss from Farm-to-Retail in the Produce Industry." *Choices*. Quarter 1. <http://www.choicesmagazine.org/choices-magazine/theme-articles/food-waste-reduction-strategies/exploring-food-loss-from-farm-to-retail-in-the-produce-industry>
- Mull, A. (2019). "The Murky Ethics of Ugly-Produce Business." *The Atlantic*. January 25 Retrieved from <https://www.theatlantic.com/health/archive/2019/01/ugly-produce-startups-food-waste/581182/>
- Muth, M. K., Birney, C., Cuéllar, A., Finn, S. M., Freeman, M., Galloway, J. N., . . . Zoubek, S. (2019). A Systems Approach to Assessing Environmental and Economic Effects of Food Loss and Waste Interventions in the United States. *Science of The Total Environment*, 685, 1240-1254. doi: <https://doi.org/10.1016/j.scitotenv.2019.06.230>
- Ndraha, N., Hsiao, H., Vlajic, J., Yang, M.-F., and Victor Lin, H.-T., (2018). "Time-Temperature Abuse in the Food Cold Chain: Review of Issues, Challenges, and Recommendations." *Food Control*, 89:12-21.
- Rabin, M. and Thaler, R. (2001). "Anomalies: Risk Aversion." *Journal of Economic Perspectives*. 15 (1):219–232
- ReFED. (2016). A Roadmap to Reduce U.S. Food Waste by 20 Percent. https://www.refed.com/downloads/ReFED_Report_2016.pdf
- Richards, T. J. and Hamilton, S. F. (2018). "Food Waste in the Sharing Economy." *Food Policy*. 75:109-123 <https://doi.org/10.1016/j.foodpol.2018.01.008>
- Society of St. Andrew. (2017). Impact Report. https://www.endhunger.org/docs_site/Annual_Report.pdf
- Wilson, N.L.W., Rickard, B. J., Saputo, R., and Ho S.-T. (2017). "Food Waste: The Role of Date Labels, Package Size, and Product Category." *Food Quality and Preference* 55:35-44.
- Wilson, N.L.W., Miao, R. and Weis, C. S. (2018). "Seeing is Not Believing: Perceptions of Date Labels over Food and Attributes." *Journal of Food Products Marketing* 24(5):611-631.
- Talbot, M. T., and Chau, K. V. (1998). "Precooling Strawberries." CIR942, Agricultural and Biological Engineering Department, Florida Cooperative Extension Service, Institute of Food and Agricultural Sciences, University of Florida. Original publication date October 1998. Reviewed July 2002.
- USDA, Agricultural Marketing Service, (USDA/AMS). 2017. "Index of Official Visual Aids" January 2017, <https://www.ams.usda.gov/sites/default/files/media/Official%20Inventory%20of%20FV%20Inspection%20Aids.pdf>.
- USDA, National Agricultural Statistics Service (2015). "Census of Horticultural Specialties (2014)" Vol. 3 Special Studies Part e AC-12-SS-3
- Vitiello, D., Grisso, J. A., Whiteside, K. L. and Fischman, R. (2015). "From Commodity Surplus to Food Justice: Food Banks and Local Agriculture in the United States." *Agricultural and Human Values* 32(3): 419-430.