



Founded as Hospice of Wake County • 1979

Medicare Care Choices Model

**Laura Patel, MD
Chief Medical Officer
Transitions LifeCare
Raleigh, NC**

Disclosures

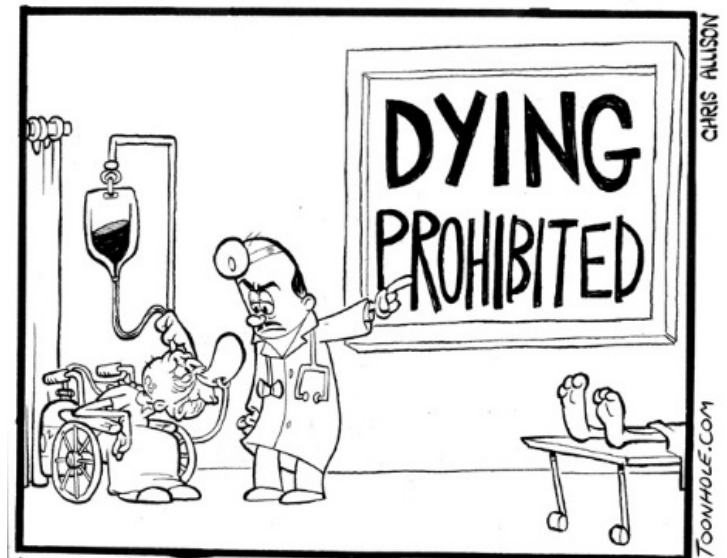
- None
- Restrictions on data per CMS
- Opinions are my own

Background

- Hospice utilization is up overall, less people are dying in hospitals Teno et al JAMA 2013
- Median length of stay on hospice still short (17.4 days) NHPCO 2014
- 35% of patients receive hospice care <1 week
- 50% receive for <2 weeks

Common Barriers to Hospice

- Desire to pursue “curative” or disease directed treatment
- Patient or family not wanting to “give up”
- Communication and prognostication



Background

- April 2014 announced the Medicare Care Choices Model (MCCM)
- As part of the Affordable Care Act
 - Center for Medicare and Medicaid Innovation testing innovative payment and service delivery models

What are they testing?

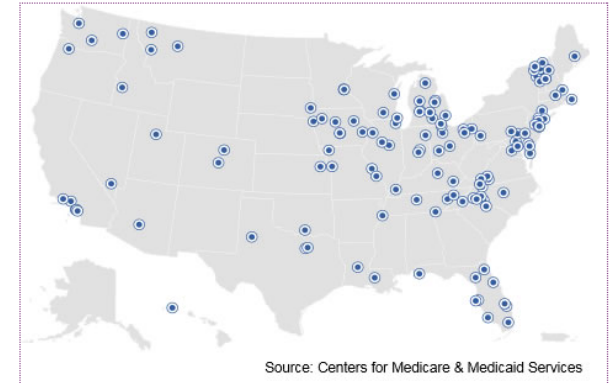
- Hospice eligible patients can receive supportive hospice services AND disease-directed treatments (concurrent care)
- Medicare will be evaluating access to hospice, overall Medicare expenditures, and quality of life/satisfaction scores



Background (cont)

- Original plan- 30 hospices, 3 yr
- Significant interest
 - 2 phases
 - 141 total hospices
 - Mixture of Rural, urban, For-profit, Not-for profit hospices
- First cohort- enrollment Jan 1st 2016
- 2nd cohort- Jan 2018
- 5 year pilot

Select anywhere on the map below to view the interactive version.



There are 141 hospices participating in the Medicare Care Choices Model. ([List](#))
To view an interactive map of this model, visit the [Where Innovation is Happening](#) page.

Eligibility Criteria

- Hospice eligible (6 month or less prognosis)
- Diagnosis: CHF, COPD, Cancer, HIV/AIDS
- Medicare and Dually eligible beneficiaries
 - Primary Medicare Part A; Enrolled in Part B
 - No Medicare Advantage, Managed Care, Program for All-Inclusive Care of the Elderly in last 2 years
 - No hospice in last 30 days
- Must live in a traditional home (no SNF/ALF)
- One hospital encounter in the past 12 months, including ER visits or Observation status; 3 office visits in past 12 months



WHAT Services are provided?

- Care coordination
- Shared decision making
- Symptom management
- Nursing Aide services (in some cases)
- In home respite by Volunteers
- 24/7, 365 access to Nurses

Team:
Attending MD
Hospice MD
RN
SW
Aide
Chaplain
Bereavement
Volunteer (respite)

Hospices receive a Per Beneficiary Per Month Payment (PBPM)

- \$400 PBPM
- \$200 if enrolled for less than 15 calendar days



Founded as Hospice of Wake County • 1979

WHAT is NOT covered by MCCM?

- Services paid for by Part A, B and/or D (i.e. Not paid for by the hospice)
 - PT/OT
 - Speech
 - Medications
 - Durable medical equipment & supplies
 - Ambulance transport
 - Hospitalization

Per Diem for Hospice care

- Routine LOC- \$190/day 1-60; \$150 day 61+
- Respite LOC- \$171/day
- GIP LOC- \$734/day
- Continuous Care- \$964/day

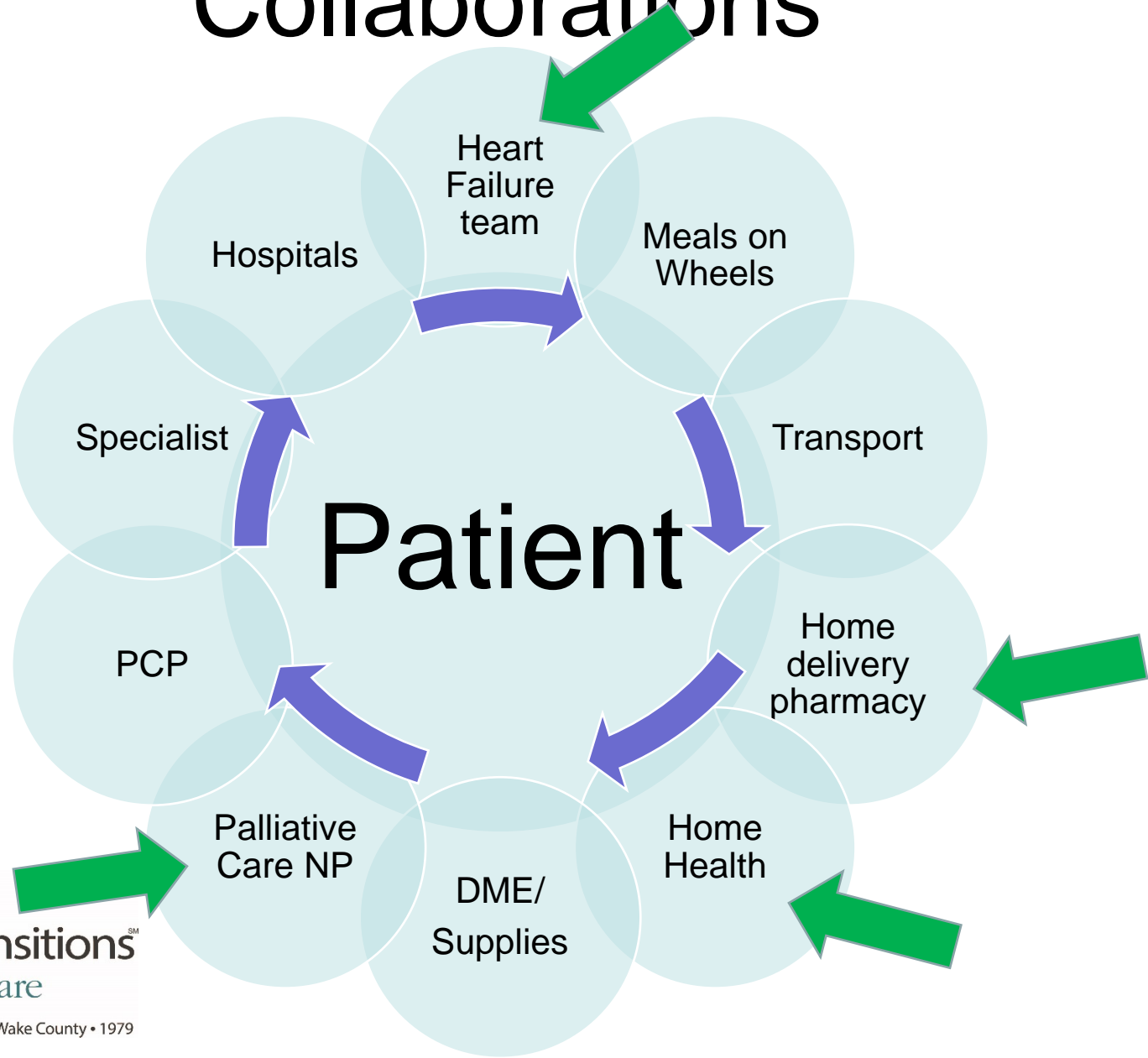


Models

- Community based palliative care
 - Shared Staff
 - RN, SW, Med Director
 - Chaplain- hospice
 - Not hospice staff
 - Strong skillset in communication and assessment
- Hospice
 - Existing interdisciplinary team
 - Truly seamless
 - Have to “live inside the grey”



Collaborations



TransitionsSM
LifeCare

Founded as Hospice of Wake County • 1979

Typical MCCM patients

- Cancer
 - Usually receiving active treatment
 - Easier to identify appropriate transfer to hospice when increasing complications/stop trx
- CHF/COPD
 - Trajectory can be more variable
 - Often elderly, multi-comorbid conditions
 - Can appear to be in terminal decline then stabilize
- AIDS
 - Lower patient numbers
- Reluctant to use hospice
 - High likelihood that may not have ever come to hospice
 - **Yet majority of patients on this program do die on hospice**

-RN management
-Interdisciplinary
-High touch
-Trust

» Why?



Founded as Hospice of Wake County • 1979

Areas for Growth

- Prognosis is limiting
- Time
 - Some have heavy care needs
 - Aide support is very helpful, but also probably not sustainable with payment model
- More clarity on role of home health, supplies
- Diagnosis groups
 - Dementia, ALS
 - ESRD

Strengths

- Reaches a population who may be more reluctant to access hospice
 - Doesn't "take away" treatment options right away
- Caregiver relief
- 24 hr access
- Embedded into hospice- smooth transition
- Ability to build relationships and trust



Patient Story

Brenda

