

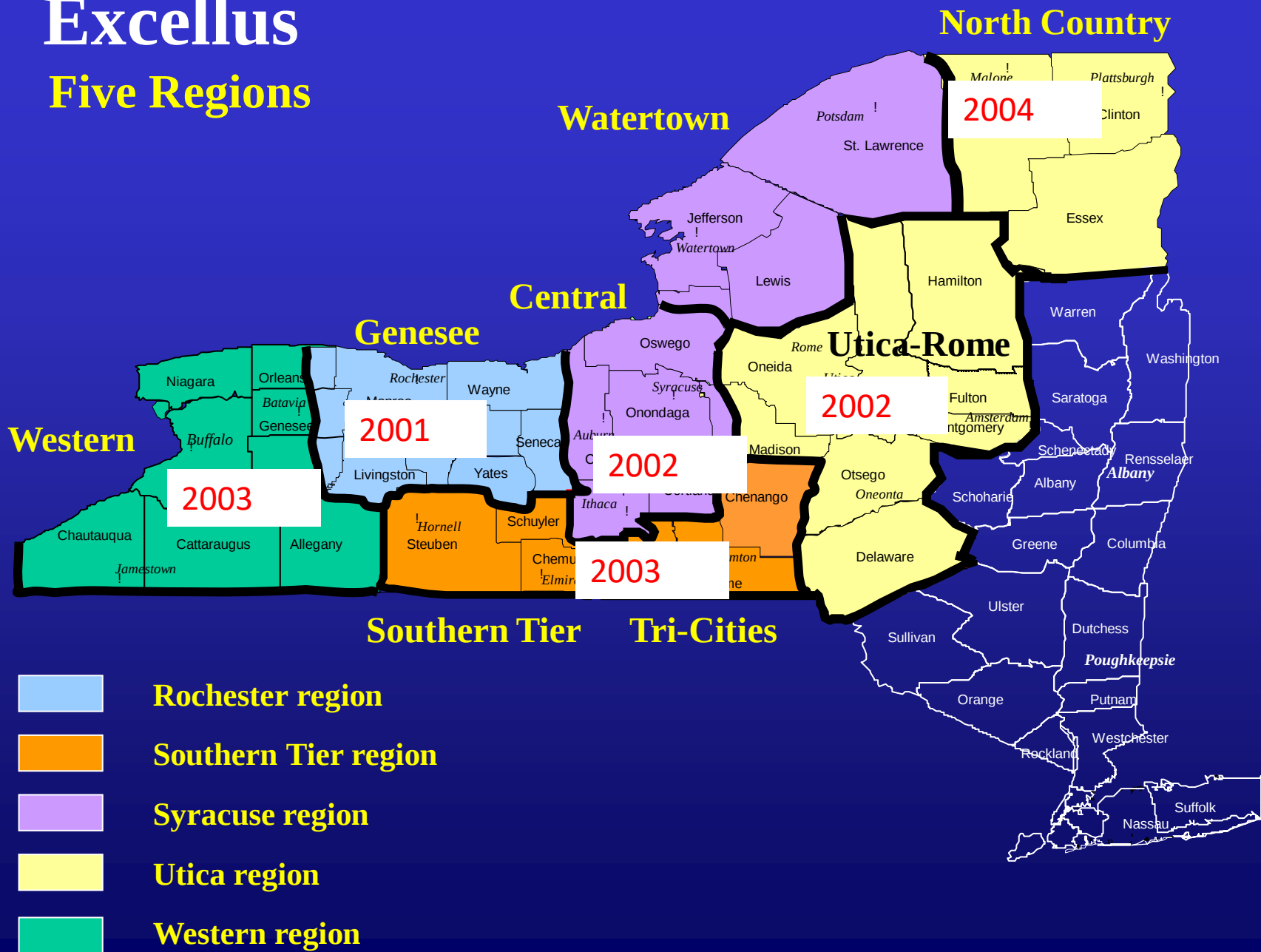


A Community Based Pediatric Palliative Care Program

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Lifetime Care Home Care and Hospice

Excellus

Five Regions



Eligibility Criteria

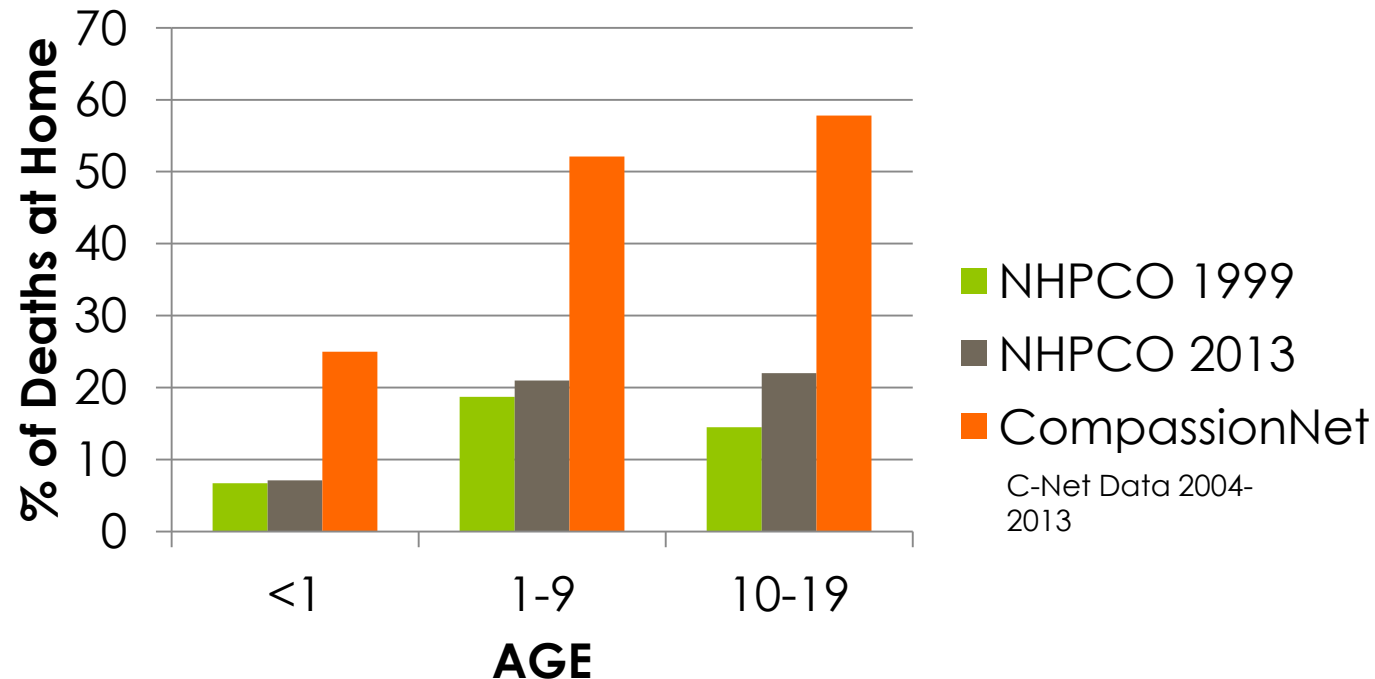
Today might be considered A Population ACO Or A Special Needs Plan

- Birth to 21 years of age
- Perinatal High Risk Pregnancies
- Member of Excellus/Univera Insurance plan
- Physician believes that the child is at significant risk to die before the age of 21.
 - This may include an acute exacerbation of a chronic illness placing the child at risk to die before reaching adulthood

Primary Goal

Provide Qualified Staff, Education,
and Emotional Support to families
allowing a realistic option to have
their child die at home.

Death at Home by Age



Secondary Benefits

Parents comfort and choice to have children remain at home at end of life results in cost of care savings for the payer and high parental satisfaction

Table 2					
<u>Cost and Location of Death at 5 Moments in the Last Year of Life</u>					
		<u>Median Total Costs</u>			
<u>Children/Adolescents</u>	<u>Year</u>	<u>6 months</u>	<u>3 months</u>	<u>1 month</u>	<u>Last week</u>
<u>Hospital (n=84)</u>	<u>\$197,069</u>	<u>\$113,110</u>	<u>\$67,561</u>	<u>\$45,615</u>	<u>\$29,169</u>
<u>Home (n=74)</u>	<u>\$116,708</u>	<u>\$57,295</u>	<u>\$24,521</u>	<u>\$6,173</u>	<u>\$1,213</u>
<u>Mann-Whitney U (p)</u>	<u>2269 (.003)</u>	<u>2031 (<.001)</u>	<u>1648 (<.001)</u>	<u>1149 (<.001)</u>	<u>729 (<.001)</u>
<u>Infants</u>					
<u>Hospital (n=51)</u>	<u>\$111,876</u>	<u>\$111,876</u>	<u>\$111,876</u>	<u>\$94,025</u>	<u>\$78,442</u>
<u>Home (n= 14)</u>	<u>\$94,009</u>	<u>\$77,406</u>	<u>\$23,375</u>	<u>\$12,508</u>	<u>\$2,288</u>
<u>Mann-Whitney U (p)</u>	<u>302 (.38)</u>	<u>240 (.06)</u>	<u>137 (<.001)</u>	<u>86 (<.001)</u>	<u>65 (<.001)</u>
<u>Note: p values are based on two-tailed tests</u>					

Cost Savings

Fully-Loaded **Cost** per Child per Year for
CompassionNet

= \$6995

Last Year of Life Cost Savings for Child-Adolescent
who died at home (based on Median Total Costs)

= \$80, 361

**Annualized Cost of Care Savings across the
population**

of children that died at home

= \$5,946,714