#### **Coordinating Optimal Referral Experiences:**

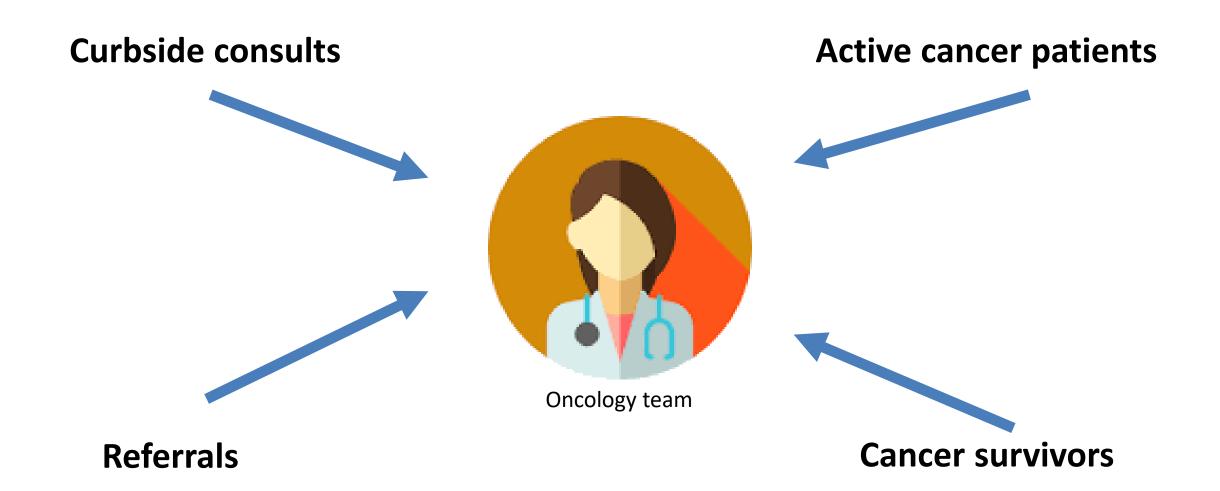
Implementing eConsults and Enhanced Referrals



# eConsults: A tool to extend careforce capacity in cancer care?

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Director of Clinical Innovations
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#### **Drivers of demand for Cancer care**



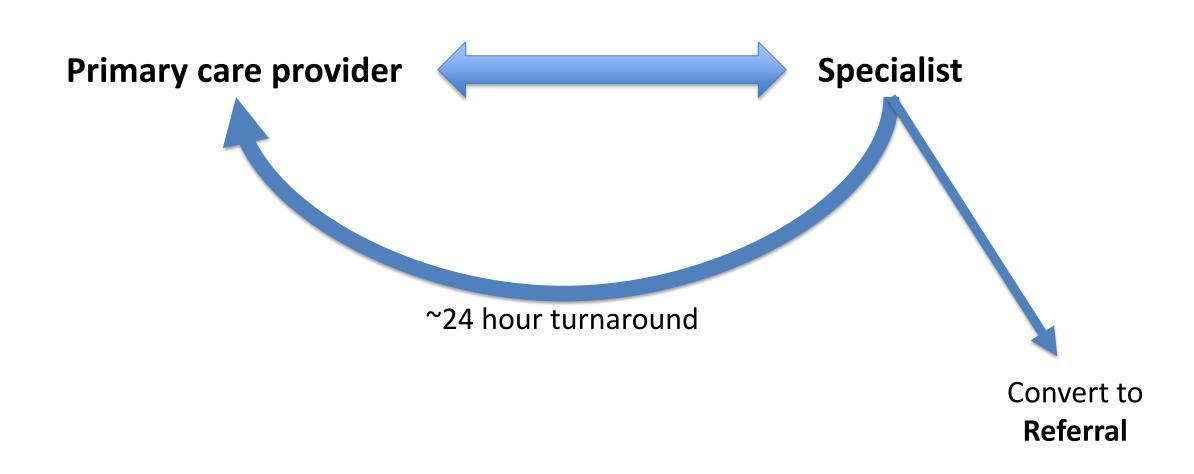
#### What is an eConsult?

- Asynchronous exchange between providers
- Enables requesting provider to manage patient, guided by the recommendations of the consultant
- Built into the EMR, or cloud-based platform
- Formalizes the process and expectations
  - Consistent, reliable structure for exchange
  - Automatic documentation in EMR
  - Clinical credit provided (RVU)

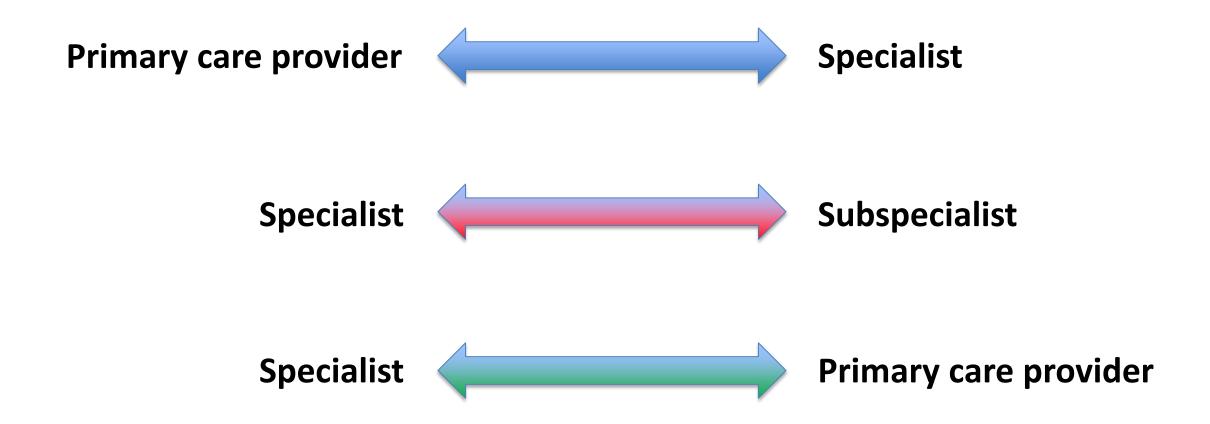
### Why an eConsult?

- Improves access to specialty care
- Reduce marginal value referrals
- Creates a meaningful connection between providers
- Better patient experience
- Cost-saving service

#### **How it works**



#### **How it works**



#### Provider feedback on eConsults and the CORE model

% of respondents agreeing with statement

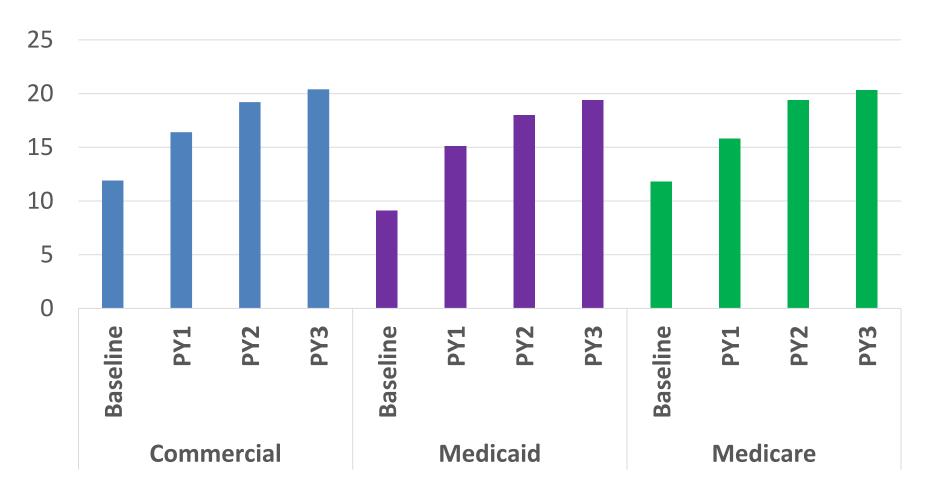
300 clinicians surveyed, 49% response rate



Source: Preliminary report of CMMI HCIA-2 independent evaluator, Mathematica

## Improving Access to Care: % of Patients with Specialty Input within 14 Days of PCP request in Project CORE

Overall, 80% improvement in timely (14 day) access to specialty input in Year 3 vs. Baseline



#### Patient Satisfaction with eConsults in Project CORE

#### 81% of patients

are satisfied with the specialists'
eConsult recommendations
(same as with an in-person
referral)



#### 95% of patients

feel that the specialist's eConsult advice was conveyed promptly and recommendations were clearly explained

"You don't have to take a day off work, you don't have to just sit there waiting around, you don't have to pay your copay or anything else that comes down. I mean, when you add it all up, it's advantageous to the patient. There's very little downside..."

- Patient feedback on eConsults