

# **Colorectal Cancer Screening**







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# **Quintiles Transnational Corp.**

## **Clinical Research Organization**

- Drug Development
- Commercialization

### Founded 25 years ago

- CEO Dennis Gillings, CBE, PhD
- 20,000 employees in over 50 countries

### 5800 US employees

- 16 offices
- 44% home based
- 50% frequent travelers
- 22% 40-49 yrs
- 16% 50+ yrs

#### 1 Health Plan

- PPO with base and buy up options
- Self Insured

### **Overview**



### **Quintiles experience**

- CEO Roundtable on Cancer
- CEO Cancer Gold Standard
- Colorectal Cancer Screening Programming
- Utilization and Outcome Metrics

# What Employers Need to Improve Screening Rates

- Mid & Large Size Employers
- Small Size Employers





## Mission: To develop and implement initiatives

- Reduce the risk of cancer
- Enable early diagnosis
- Facilitate access to best-available cancer treatment

http://www.ceoroundtableoncancer.org



### CEO Cancer Gold Standard TM



### Five areas of focus: the five "Pillars"

- Tobacco Use
- Diet and Nutrition
- Physical Activity
- Screening and Early Detection
- Access to Quality Care and Clinical Trials

See <a href="http://www.cancergoldstandard.org">http://www.cancergoldstandard.org</a>



# Proposed CEO Roundtable on Cancer Member Company Metrics

Metric	Description	Source	
Net Healthcare Expenditure	Net Employer Expense (PEPY)	annual claims analysis	
Cancer Screening Rate- Cervical	% of eligible individuals that obtained screening	Claims analysis or HEDIS	
Cancer Screening Rate- Breast	% of eligible individuals that obtained screening	Claims analysis or HEDIS	
Cancer Screening Rate- Colorectal	% of eligible individuals that obtained screening	Claims analysis or HEDIS	
Tobacco Use- self report	% of eligible individuals that use tobacco	employee survey	
Physical Activity Marker-self report	% of eligible employees that respond "Yes".  During the last two months, have you exercised aerobically (walk, run, bike, etc) for at least 30 minutes, at least 2X's a week?	employee survey	
Diet and Nutrition Marker- self report	% of covered employees that respond "Yes".  During the last two months, have you eaten at least 5 servings of fruits and vegetables per day?	employee survey	
Program Engagement	HRA completion, include reference to any incentives to completion	HRA administrator	

> quintiles.com



# Who's driving this bus?

How important is screening and early detection to our

CEO?



"...if we detect one cancer early and save a life, this whole program is worth it....don't you think?"



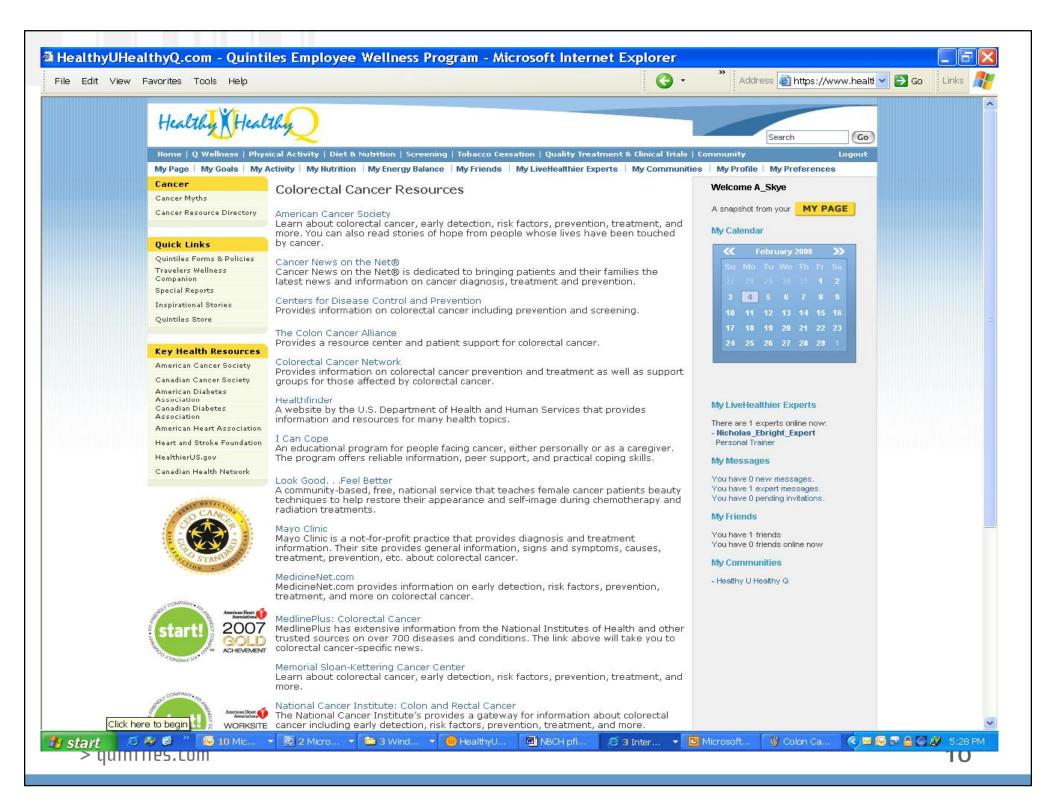


# Screening and Early Detection at Quintiles Q

- No Co-pay, Deductible or Cap on screening tests (per ACS guidelines) and prevention visits
- On Site Health and Wellness Events with Cancer Awareness Booth- Cancer educator providing age and gender specific recommendations and materials
- Monthly Cancer Special Report Electronic Newsletter
- Interactive Website, links to medical library resources, clinical trial search engines, in depth content
- Comprehensive age/gender specific Screening Reminders



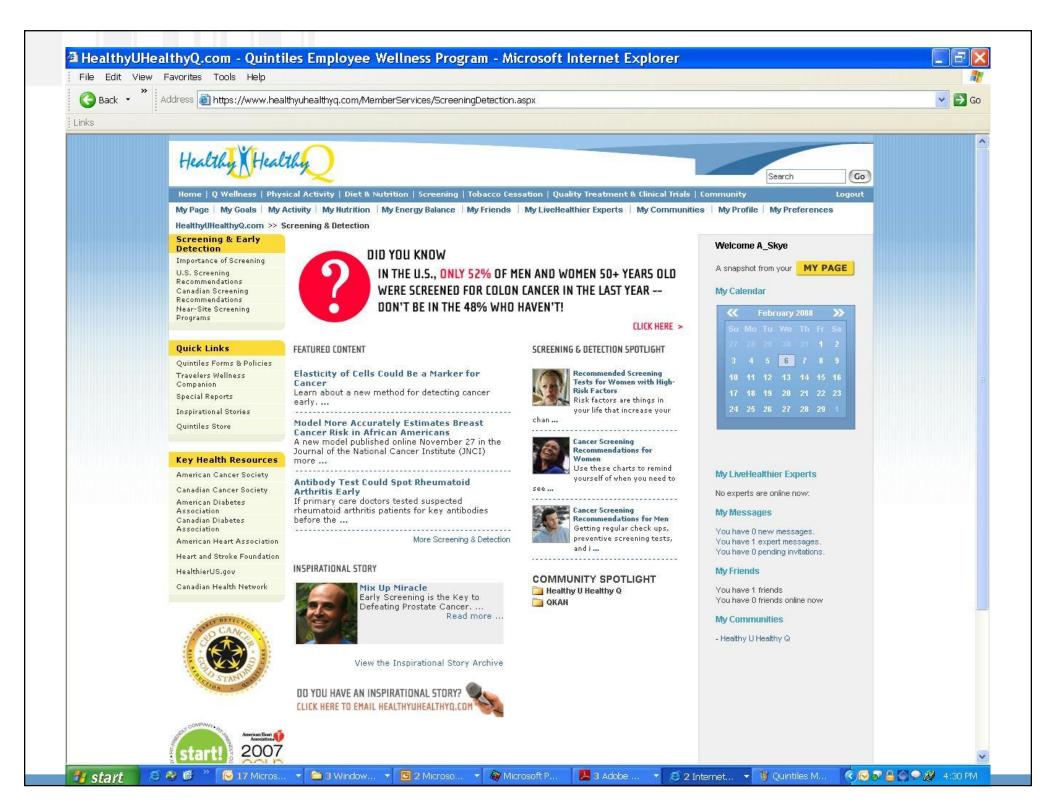






## **Screening Reminder from CMO**

https://www.healthyuhealthyq.com/content\_image s/ceocancergoldstandard/march.html





# 2007 Program Utilization

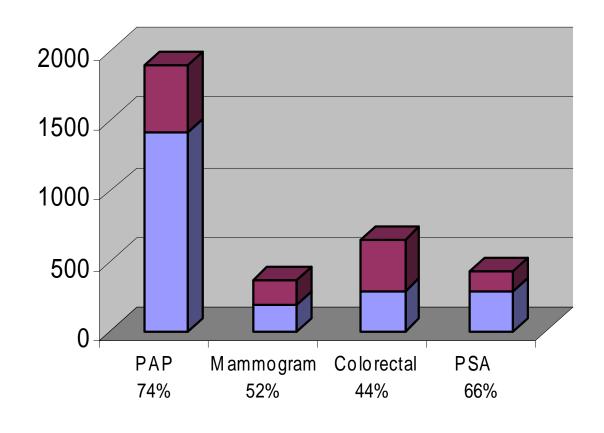
- 34% (of those with access to on-site events) attended an on-site health and wellness event including exposure to cancer educator
- 34% opened the Mar '07 electronic colorectal cancer newsletter
- High engagement in overall wellness program, noticeable shift in corporate culture towards self-care, health awareness, wellness activities
- \$50 HRA Incentive in place for 2008, early results show significant increase in participation



# Colorectal Cancer Screening Compliance NCQA HEDIS® Data



# Recommended Screening Compliance Jan 06 - Dec 06



- # Additional tests indicated per guidelines
- # Tests Completed

# **Colorectal Cancer Screening Rates from Health Plan Provider Report**



Age Group (% of all EE)	# members screened 2006 (BL)	2006 Screen Rate	# members screened 2007 (Y1)	2007 Screen Rate
<40 yr (62%)	17 (10 FOB, 4 FS/DCBE, 2 Colonoscopy)	1%	19 (15 FOB, 2 FS/DCBE, 2 Colonoscopy)	1%
40-49 yr (22%)	65 (56 FOB, 5 FS/DCBE, 4 Colonoscopy)	8%	67 (51 FOB, 2 FS/DCBE, 12 Colonoscopy)	9%
50+ yr (16%)	106 (47 FOB, 14 FS/DCBE, 45 Colonoscopy)	49%	174 (85 FOB, 25 FS/DCBE, 64 Colonoscopy)	59%
All Age Groups	188 (113 FOB, 23 FS/DCBE, 51 Colonoscopy)	10%	260 (151 FOB, 31 FS/DCBE, 78 Colonoscopy)	12%

# employees in 2006: 4823 (7234 with cov. spouses) # employees in 2007: 5967 (8950 with cov. spouses) About ½ of members have covered spouses.

FOBT (q 1yr), flexible sigmoidoscopy/double contrast barium enema (q 5yr), colonoscopy (q 10yr)

# **Colon Cancer Screening Metrics** from 2007 HRA data



2007 HRA Participants (N=947)

#### **Colon Cancer Screen**

Age 50 and older 195 Screened 3 or more years ago 100

Percent *not* screened 51.3%

Percent screened 48.7%



## What Do Mid & Large Size Employers Need?

### Metrics Support

- Healthcare Database managed by third party (not HCA)
- Best Practices Data Collection and Analysis Models
- Monitor screening data frequently to determine effectiveness of incentives and engagement methods in own population
- Design and run participation reports to aid in incentive/ reward plans

### Health Plans that offer proactive, evidence-based coverage

- Easily interpretable plan documentation that promotes screening
- No co pay, deductible, or cap on preventive and recommended screenings
- Currency on updated screening guidelines
- Flexibility to allow for screening in high risk individuals who don't meet guidelines
- Accountability for achieving screening targets



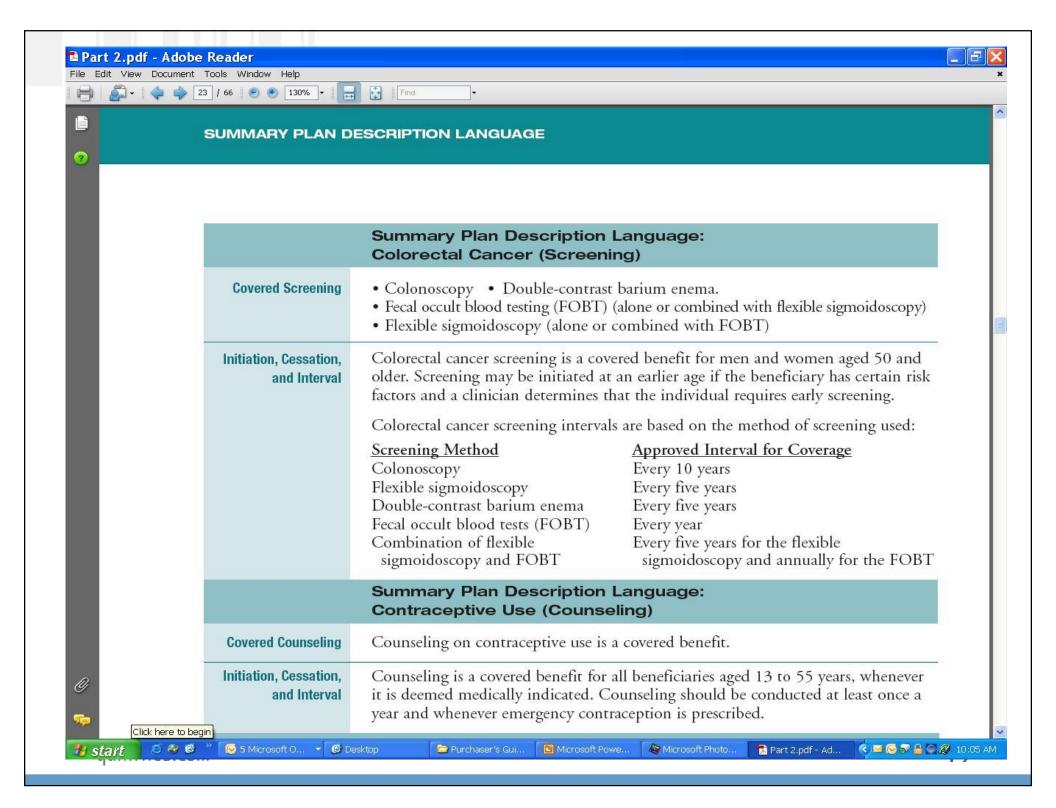
## What Do Mid & Large Size Employers Need?

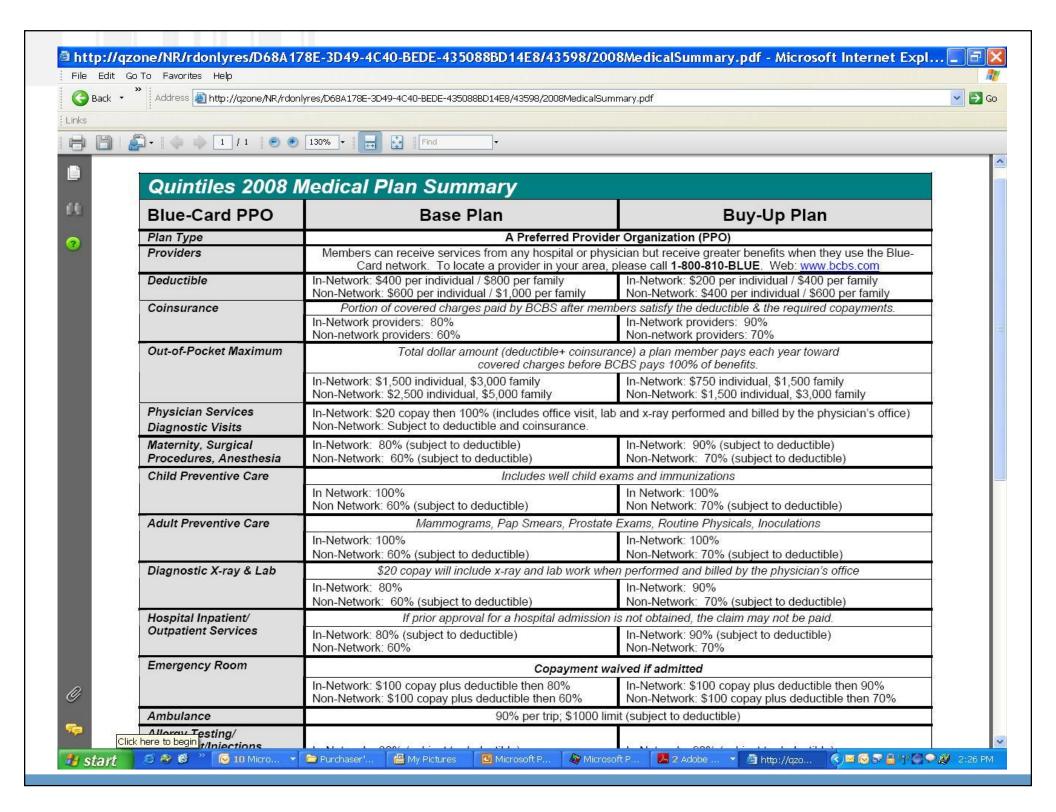
#### Purchaser's Guide to Clinical Preventive Services

- National Business Group on Health Tool Kit for Employers
- Summary Plan Descriptions Language Statements
- Evidence Statements
- Prioritization and Implementation- strongly supports coverage for colorectal Cancer screening for most employee groups
- Opportunities to Promote Delivery and Use

Get this guide to as many employers as possible!

www.businessgrouphealth.org/prevention/purchasers/







## What Do Mid & Large Size Employers Need?

#### Insight into Successful Companies' Methods

- Best Practices- what strategies did they use to increase employee participation in screening (awareness, reminders, senior manager support, direct manager support, flex-time, paid time off for screening, incentives, culture)
- Is there a tipping point specific to colorectal screening?

### Guidance on Regulatory Compliance

- HIPAA, ADA, ADEA
- Incentive/Rewards for screening
- Privacy issues with age based screening recommendations
- Examples of compliance and non-compliance
- Continued communication regarding updates



# What Small Size Employers need

- Access/links/partnerships with community resources for education, awareness and screening services
- Tax incentives for providing proactive, evidence based benefits packages



# **Summary of Needs**

- Support & guidance around metrics and ROI data
- Pressure on Health Care Plans to provide preventionfocused plans with more transparency and accountability
- Continual flow of implementation and promotion ideas and tools

Thank You!