## Leveraging today's tech business models as tools to provide insights for suicide interventions

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#### Disclosures

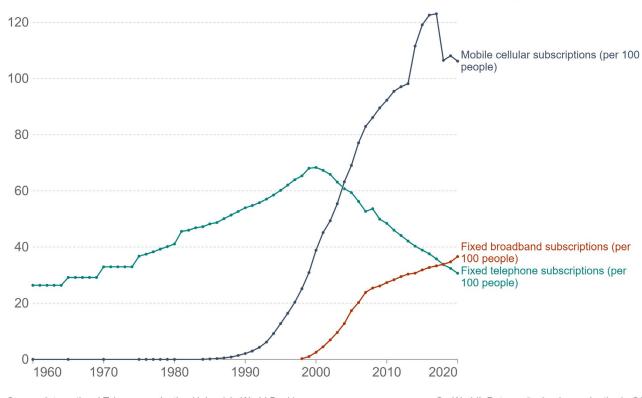
I am the cofounder of, and have an equity interest in, Ksana Health Inc., which provides commercial services based on some of the research methods discussed in this presentation.

# Traditional research models are outpaced by changes in consumer behavior

#### Mobile and fixed landline telephone subscriptions, United States, 1960 to 2020



The number of fixed landline telephone and mobile cellular phone subscriptions, measured per 100 people.

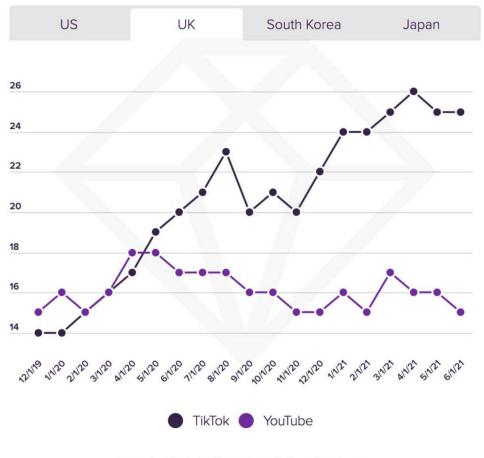


Source: International Telecommunication Union (via World Bank)

OurWorldInData.org/technology-adoption/ • CC BY

Traditional research models are outpaced by changes in consumer behavior

#### Average Monthly Hours Per User, TikTok vs YouTube

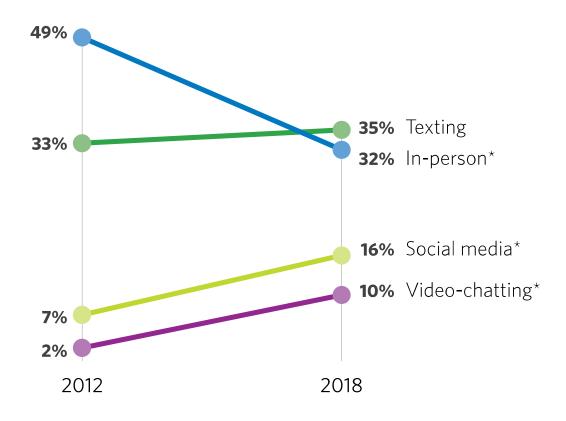


Source: App Annie Intelligence Note: Android phones only

## Changing Patterns of Social Communication

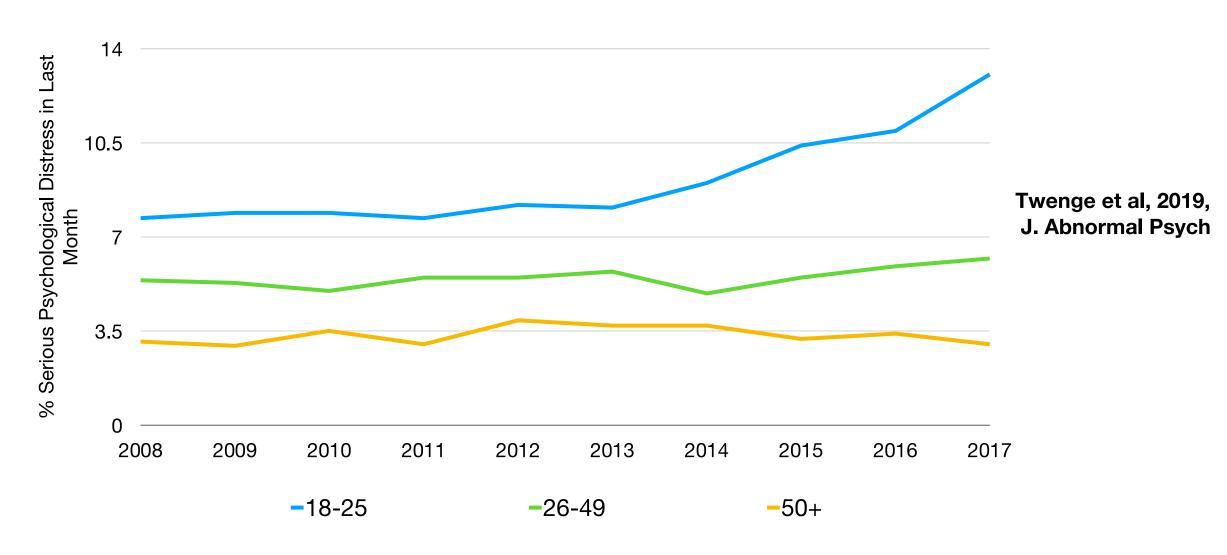
#### FIGURE F. Preferred Method of Communication, 2012 vs. 2018

Among 13- to 17-year-olds, percent who say the following is their favorite way to communicate with friends:



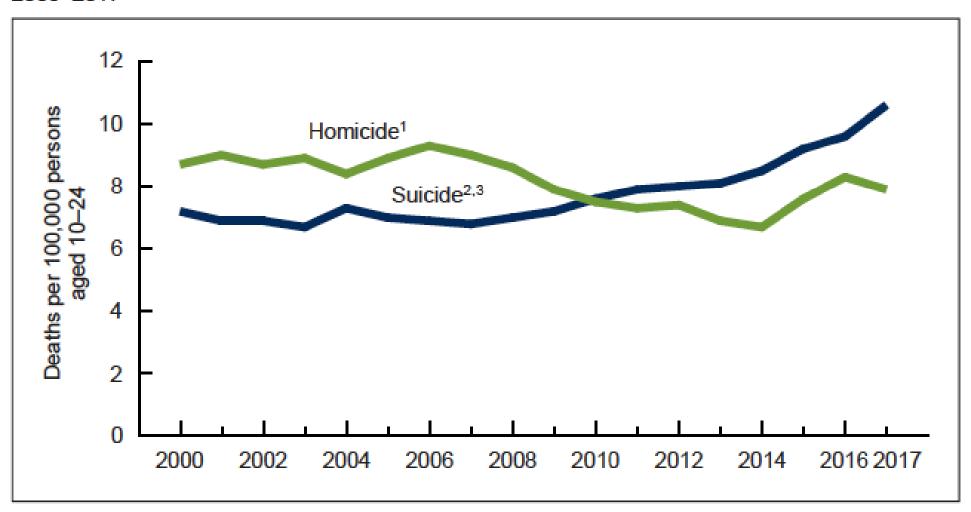
<sup>\*</sup>Differences over time are statistically significant at p < .05.

## Rises in Mental Health Problems Mostly Occurring in Youth



#### Suicide is a more common cause of death than homicide in youth

Figure 1. Suicide and homicide death rates among persons aged 10–24: United States, 2000–2017



#### "Move fast and break things" vs. "Move slow and get it right"

**HEALTH RESEARCH** 

Emphasis on internal validity

Exclude alterative explanations

Slow funding and research cycle

Assumes static environment

Use of rigorous measurement and methods

**BUSINESS INNOVATION** 

Emphasis on external validity

Product market fit – if it sells its working

Rapid iteration based on user centered design processes

Fail fast

Assumes dynamic environment via business competition and technological innovation

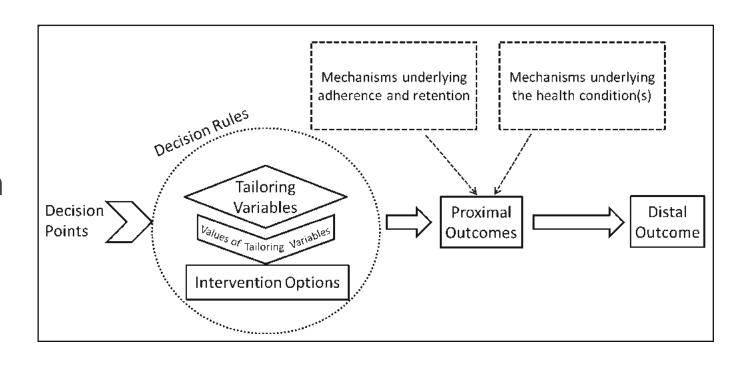
#### How to prevent Suicide

Interrupt suicidal crises through "just in time" intervention at the moment of highest risk

- Reduce access to means
- Provide support or diversion at high risk moments

## Just-in-time Adaptive Interventions (JITAIs)

An intervention design that aims to provide just-in-time support by adapting to the dynamics of an individual's internal state and context, which is measured continuously.



Nahum-Shani et al., 2016 Annals of Behavioral Medicine

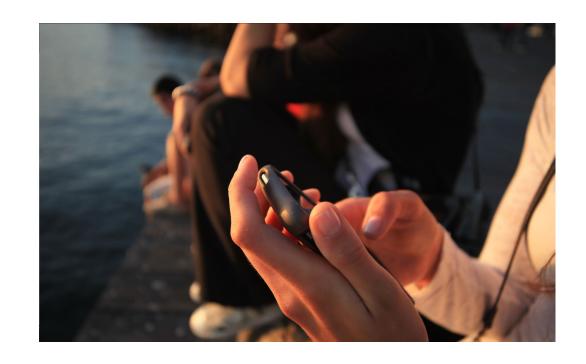
#### Data is central to Tech Business models

TYPES OF MODELS

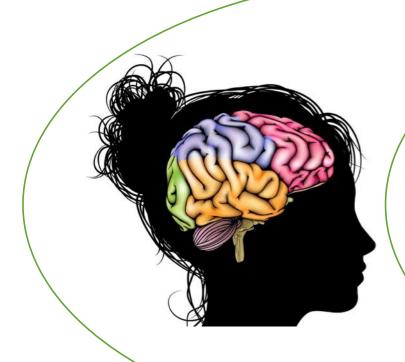
**Subscription Models** 

Contextual advertising

Behavioral Advertising



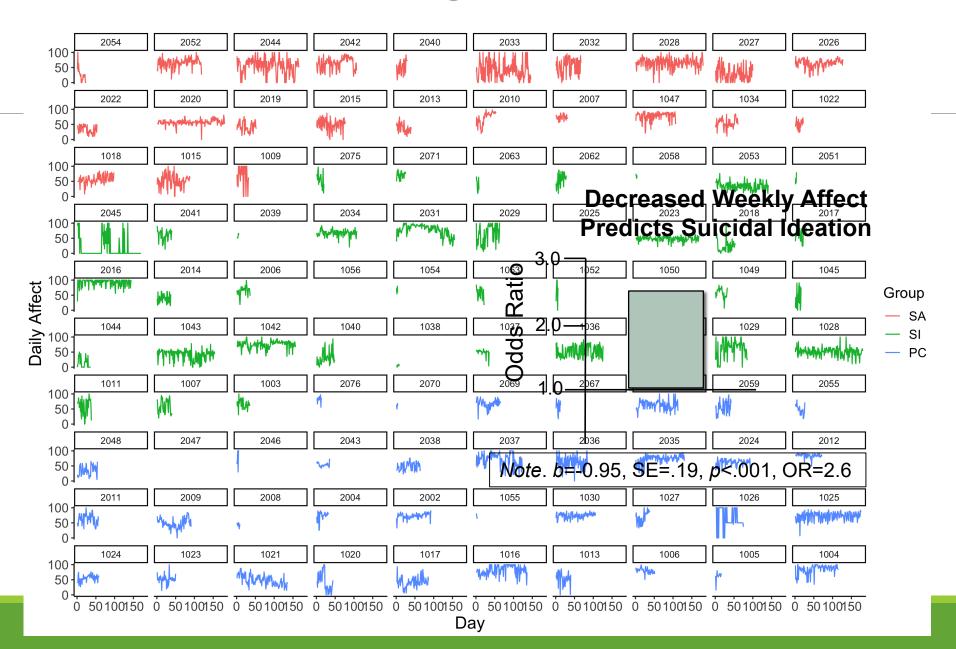
#### Mental Health + Mobile Computing



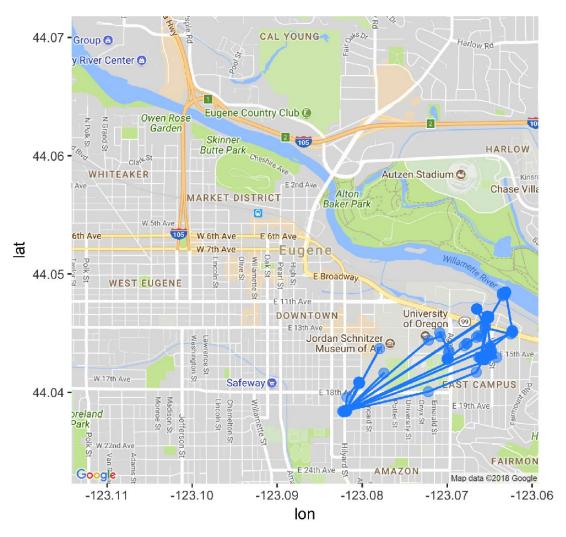
Language Patterns of Usage Circadian Rhythms Autonomic physiology Geographic movement Acoustic voice quality Facial expressions Social interactions Physical activity Sleep



#### Daily Affect Ratings Over 6-Months



### Geographic mobility



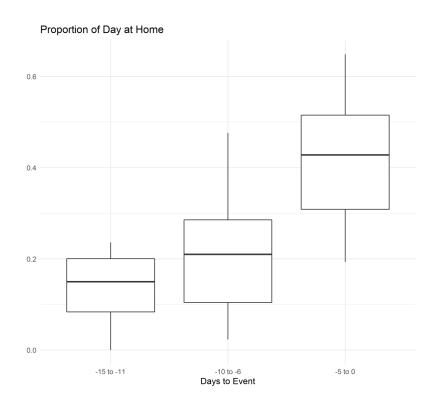


Figure 11: Increasing home stay prior to a suicide risk event (n=9)

Figure 10: An example GPS sample of mobility for an individual over one day

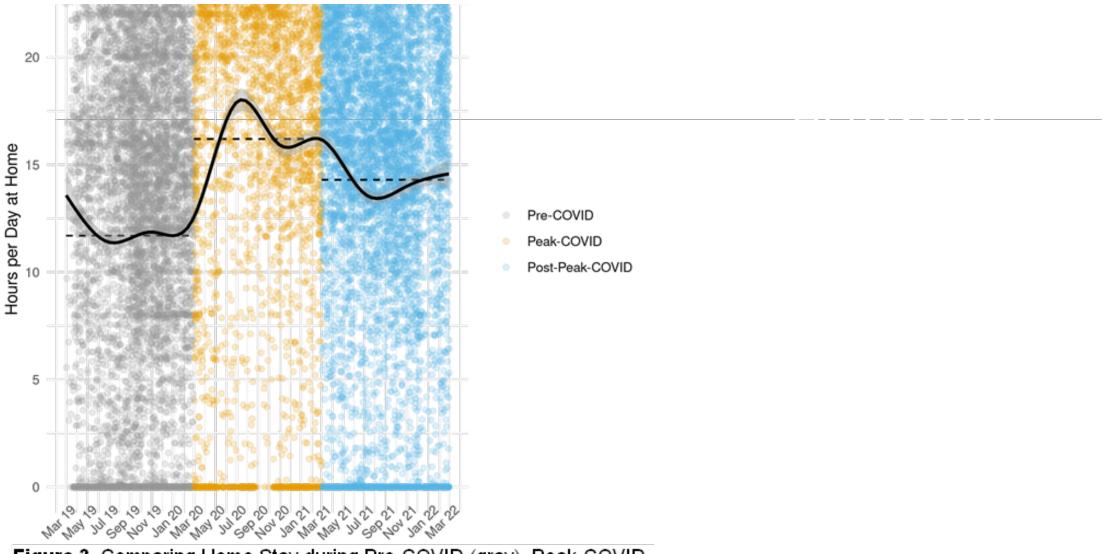


Figure 3. Comparing Home Stay during Pre-COVID (gray), Peak-COVID (yellow), and Post-Peak-COVID (blue)

#### **Ubiquitous Liability**

**COST OF KNOWING** 

**COST OF NOT KNOWING** 

Awareness of risk requires timely duty of care

Harm and loss of life

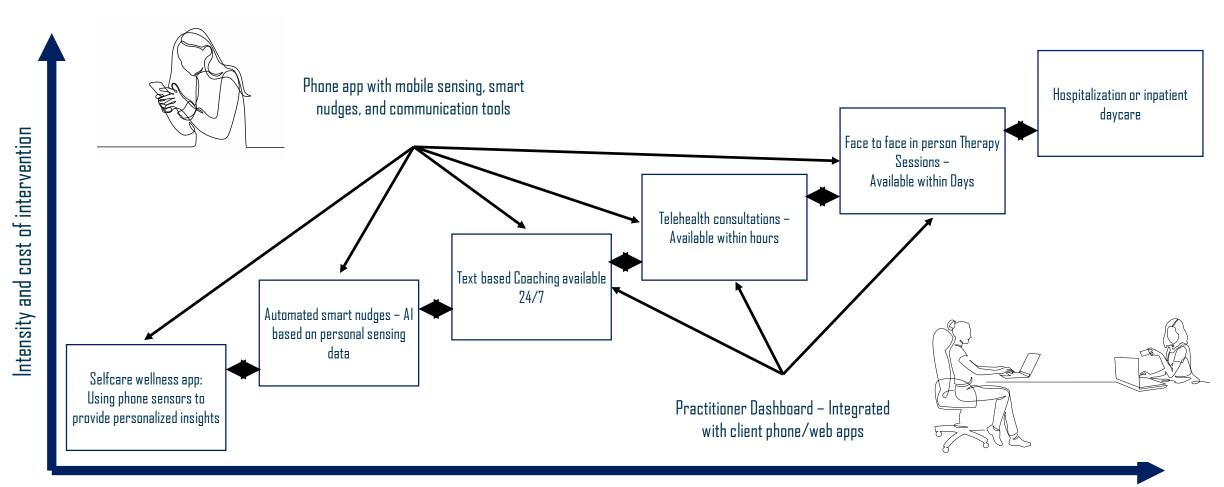
Systems for 24/7 response often not adequate

As Remote Patient Monitoring solutions beome available in behavioral healthcare, standards of practice may change to liability of not knowing

Cost of false positives

#### Digitally Enhanced Mental Health Care

A frictionless, efficient, scalable, and personalized digital mental health platform that provides people with easy access to the right level of support exactly when they need it



#### Thank You!





