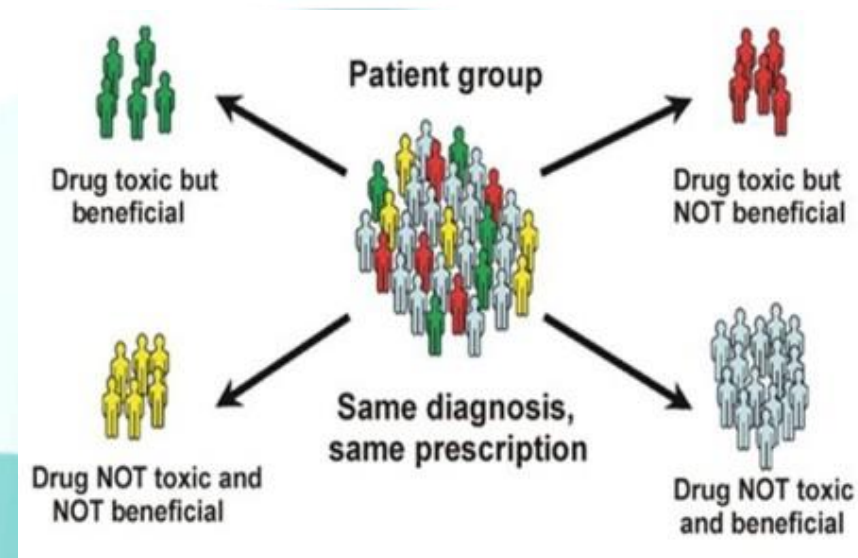


Challenges in Leveraging GWAS Findings during Drug Development: A Case Study

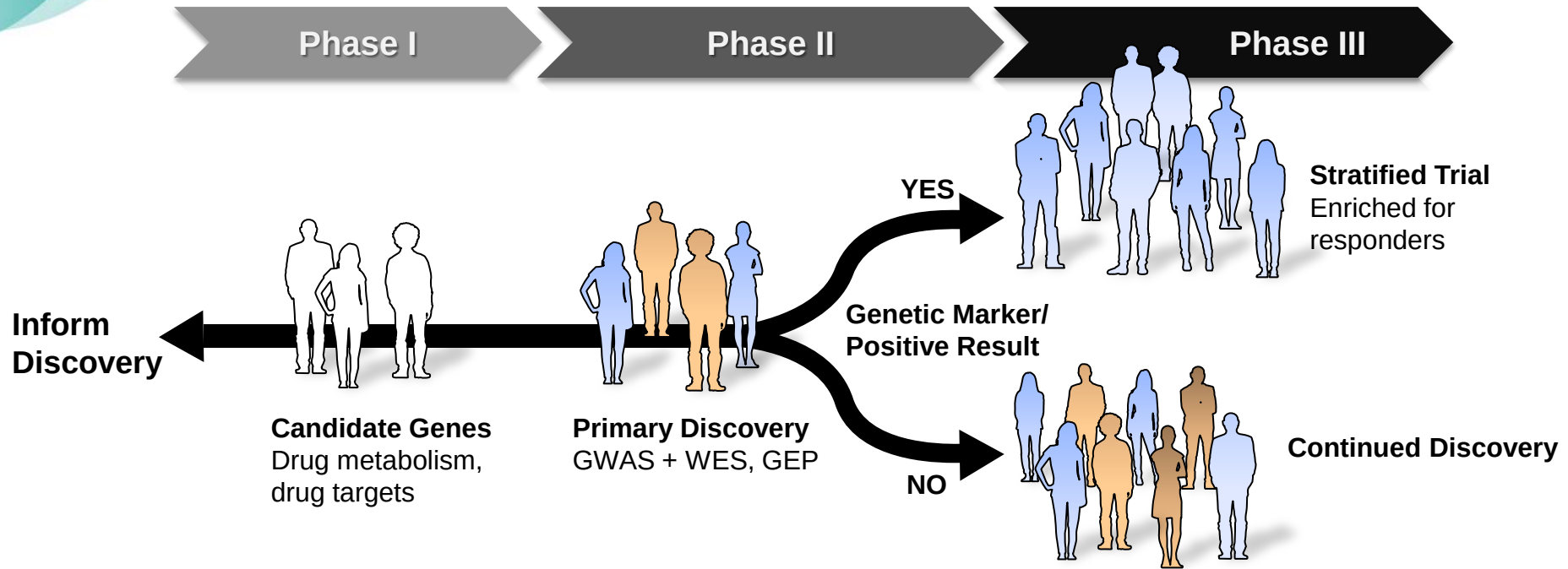
Enabling Precision Medicine:
The Role of Genetics in Clinical Drug
Development

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Mission: Understand and leverage key genetic determinants of patient response to our drugs

Routine genetic / genomic studies in clinical trials



GENETICS	Genetic variation explains PK variability	Genetic variation explains variable efficacy	Validation: Phase II GWAS “hit” predicts for response in Phase 3
ONCOLOGY	BMx predictive for response/resistance , new drug combinations, new drug targets		

Global approach to clinical trial ops

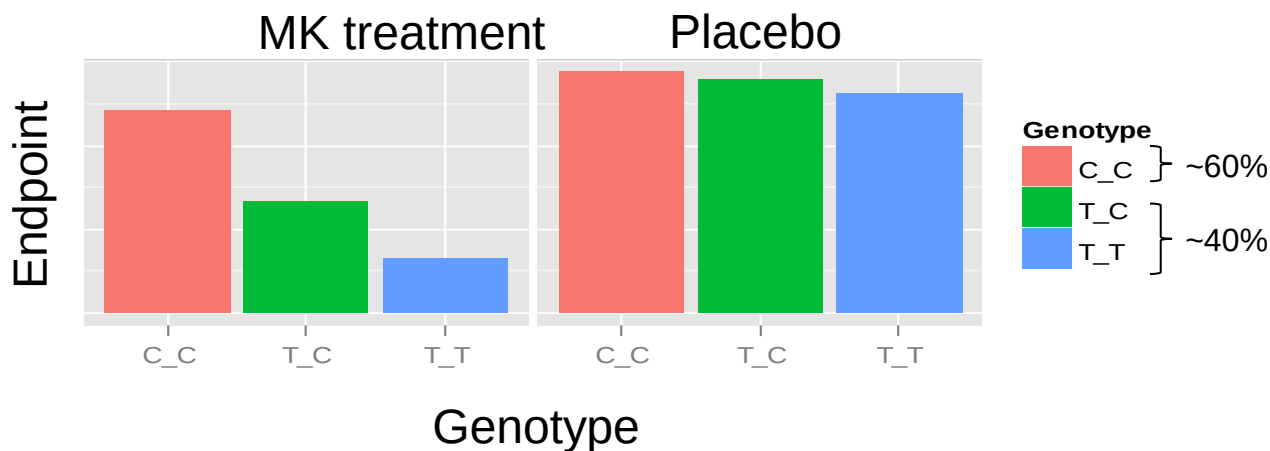
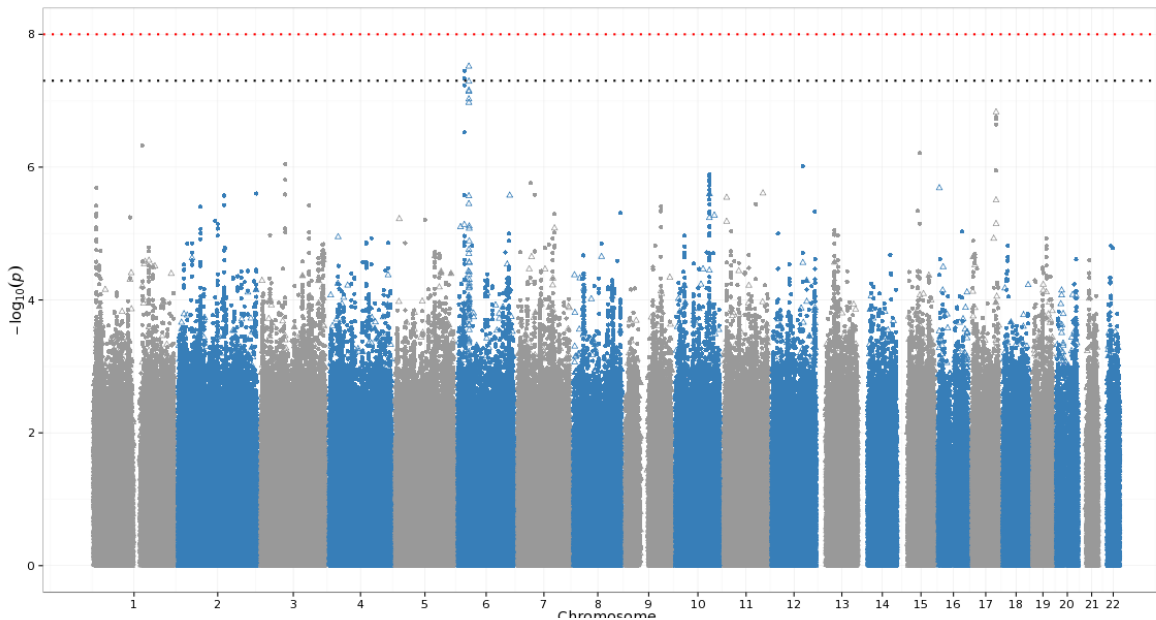
Goal: Incorporate pharmacogenomics routinely into global clinical trials

- Maintaining patient privacy and consenting choice
- Without delaying the trial

Dual consenting approach	
1. Planned PGx Objective	
2. Future Biomedical Research (FBR)	
Planned PGx	Future Biomedical Research
• PGx objective in protocol • Consented via the main clinical trial consent • Required element for protocol enrollment	• Separate voluntary FBR consent • Allows patient choice • participate in broad research • long term sample retention

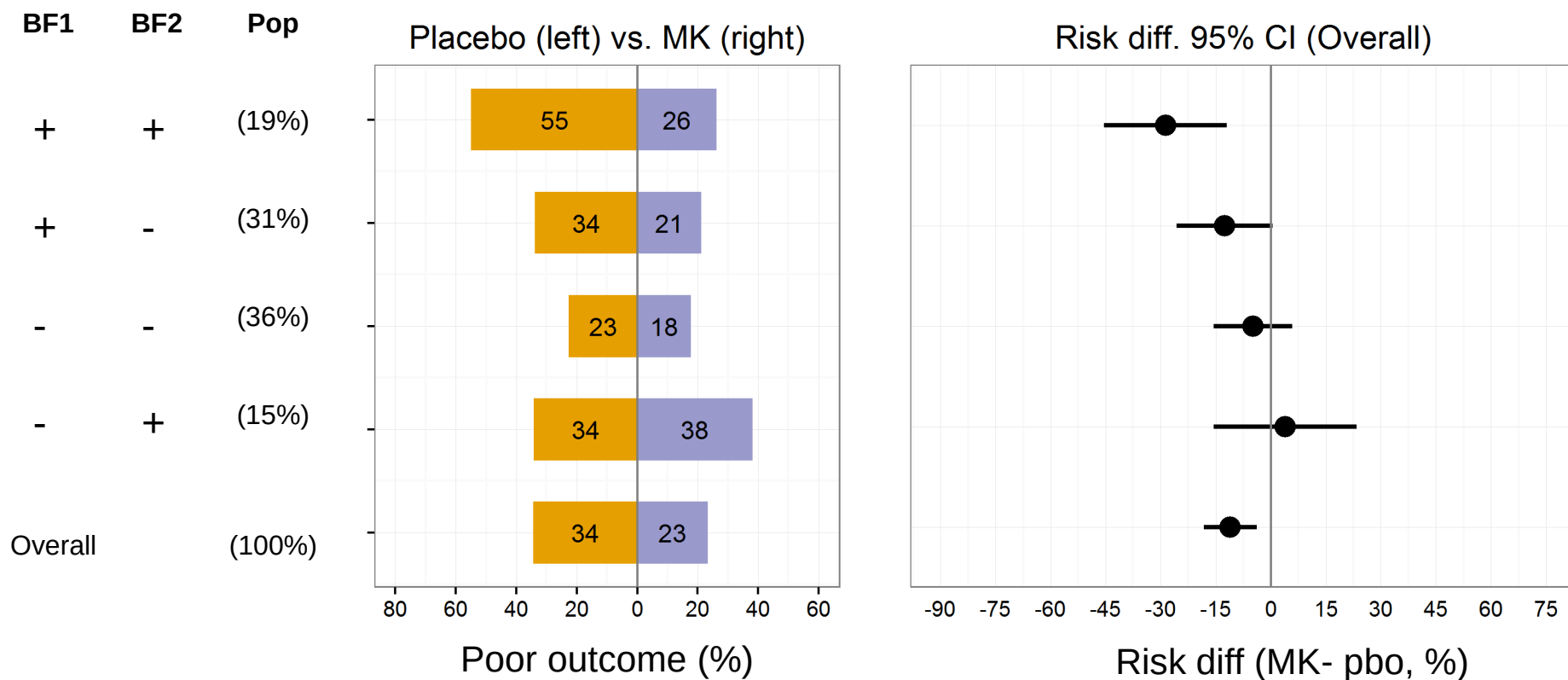
Consent form clearly informs that we do not return research data, including genetics data, to study participants

Case Study GWAS: SNP association with primary clinical endpoint

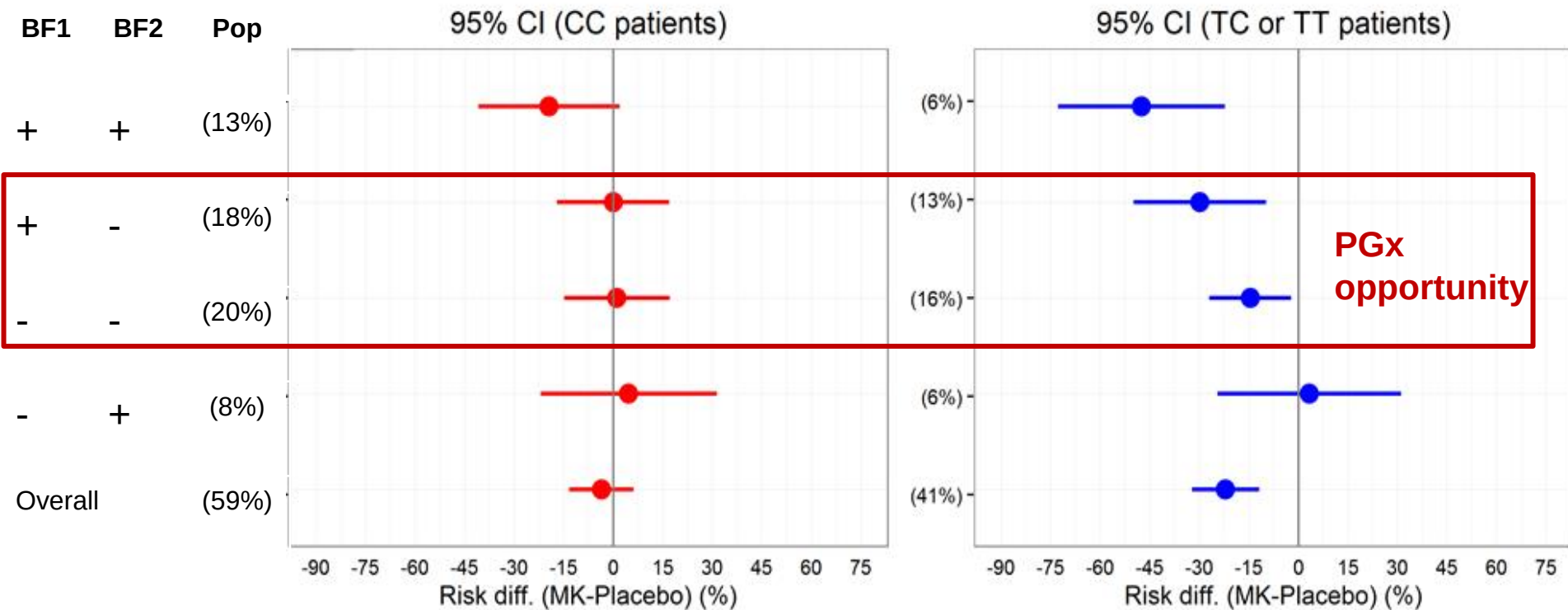


- 2 randomized,, controlled Phase III studies
- demonstrated efficacy in overall population
- GWAS on ~ 1000 pts
- T allele associated with better response
- Drug approved for “high risk” patients

Therapy is most beneficial in patients with specific baseline risk factors



PGx impact by genotype in sub-groups with baseline risk factors (BF)



PGx might identify responders *and* have positive impact on market uptake

PGx opportunity assessment

- Market research conducted in 3 large global markets
 - N = 50 physicians per market
- Physicians introduced to product profile and genetic results
- Asked about how they would use a diagnostic test in 2 different scenarios
 - Test optional for prescribing (complementary diagnostic)
 - Test required for prescribing (companion diagnostic)
- Results indicated that
 - Physicians would test > 50 % of pts in mandatory scenario and > 40% of patients in optional setting
 - For both scenarios, the test was most likely to be used in the “high risk” population (where the test is not required)
 - Drug likely to be used less frequently even among those patients who did not require a test and had high medical need

Challenges for PGx impact

- Difficult to obtain IRB and Health Authority approval to conduct genomic research in world wide settings
- Return of genetic data/incidental findings is a “hot topic”
- Late stage trials are where there is most power to detect an association
 - Difficult to adjust development strategy in late stage
- Significant education is required
 - IRBs
 - Health Authorities
 - Physicians
 - Payors