Presentation to the Clinical Utility of Treating Patients with Compounded "Bioidentical Hormone Therapy"

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Objectives

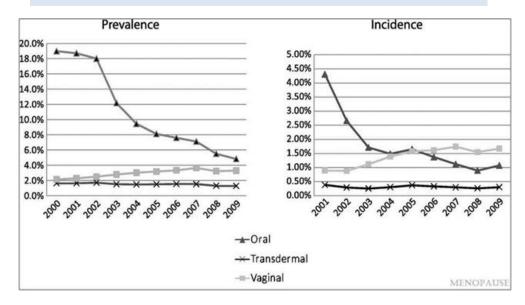
- Discuss the impact of the WHI study on current use of hormone therapy.
- Discuss reasons why women may be turning to bioidentical hormone therapy.
- Highlight the promotion and marketing of bioidentical hormone therapy on the internet.
- Discuss the common questions patients ask about bioidentical hormone therapy.

Introduction

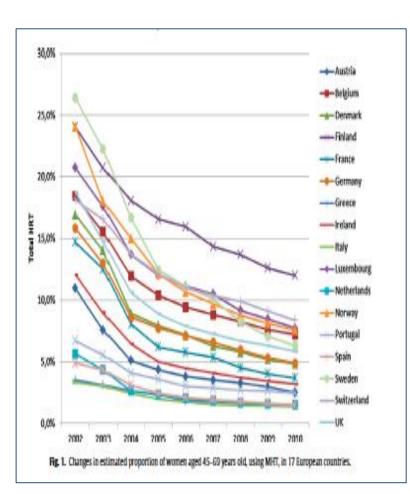
- HT most effective agent for managing menopausal symptoms.
- Despite this, there is a significant care gap in prescribing HT.
 - –Women have reservations in taking HT.
 - Health care providers are reluctant to prescribe.
- Impact of the WHI study initial study findings continues to this day.

Changes in HT Use Worldwide

HT use declined dramatically worldwide after the WHI EPT arm initial results, from $^{\sim}50-80\%$ decline ($^{\sim}10-16\%$ worldwide).



Steinkellner et al. Menopause. 2012;19:616-621



Ameye et al Maturitas. 2014;79(3):287–291.



WHI Hormone Therapy trials:

Estrogen and Progestin Trial: 16,608 women

Estrogen Alone Trial: 10,739 women with hysterectomy

Objectives: To assess the effects of HT on CVD (primary outcome) and breast cancer (secondary outcome)

WHI initial results: increased risks (cardiovascular, breast cancer) outweighed preventive benefits (\$\sqrt{}\$ fractures).

WHI E+P Trial, 2002

Media message was 26% increase in breast cancer risk and 29% increase in heart disease



WHI initial results: increased risks (cardiovascular, breast cancer) outweighed preventive benefits (\$\sqrt{}\$ fractures).

WHI E+P Trial, 2002

Breast cancer and heart disease outcomes were <u>not</u> statistically significant (adjusted numbers)



WHI initial results: increased risks (cardiovascular, breast cancer) outweighed preventive benefits (\$\sqrt{}\$ fractures).

WHI E+P Trial, 2002

And 2/3rd of women were over 60 years of age (ave 63 years)



The WHI estrogen alone: No increased risk of breast cancer or heart disease with estrogen

WHI E-Alone Trial, 2004

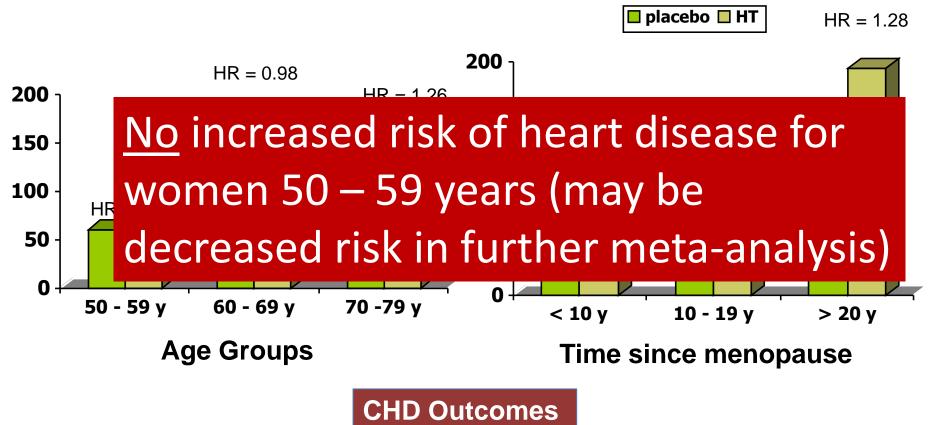
(N=10,739; mean age 63.6 years; mean

But very little publicity in the media after this publication



SIGMA slide set 2012

Reanalysis of WHI data showed that CHD risk was in older women, > 10 years after menopause



Current Role of Hormone Therapy

Menopause: The Journal of The North American Menopause Society Vol. 24, No. 7, pp. 000-000 DOI: 10.1097/GME.0000000000000921 © 2017 by The North American Menopause Society

Position Statement

Menopa

The 201 Systemic HT is a safe, effective option to initiate in healthy women <60 years of age or less than 10 years after menopause.

2016 IMS Recommendations on women's midlife health and menopause hormone therapy

R. J. Baber, N. Panay & A. Fenton the IMS Writing Group



anaging enopause

Chapter 1: Assessment and Risk Manageme of Menopausal Women	nt \$6
Chapter 2: Cardiovascular Disease	
Chapter 3: Menopausal Hormone Therapy and Breast Cancer	
Chapter 4: Vasomotor Symptoms	
Chapter 5: Urogenital Health	
Chapter 6: Prescription Therapeutic Agents.	
Chapter 7: Ongoing Management of Menopausal Women and Those With Special Considerations	
Chapter 8:	

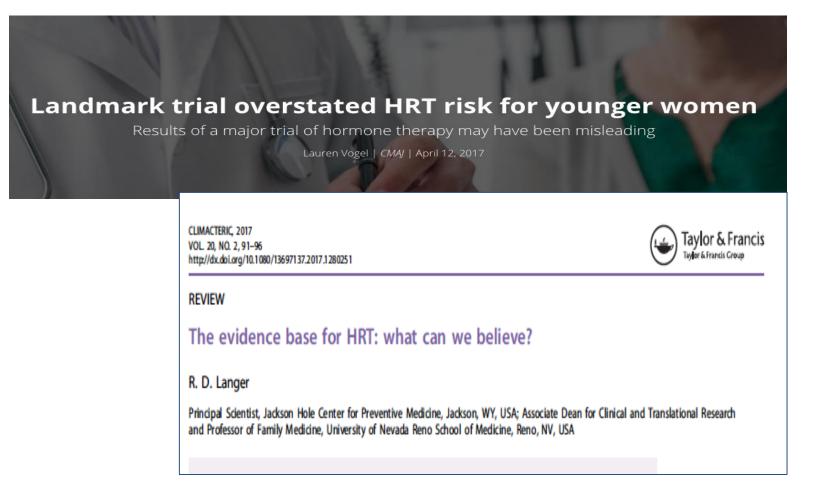
Changes in HT use

- The publicity on the results of the WHI dramatically changed perceptions on HT.
 - -Unfortunately generalized to all menopausal women
- The media messaging after the initial results of the WHI played up risks, especially breast cancer.

Led to confusion, as well as mistrust by both patients and health care professionals.



Recently the handling of the results by the WHI writing group and media has been criticized



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Misinterpretation of WHI Results Decreased Use of Hormones, Even In Women Not at Risk

A new study analyzed SWAN data to document decrease in hormone therapy initiation and continuation; many younger symptomatic women needlessly went without relief

https://www.menopause.org/docs/default-source/press-release/whi-impact-on-hormone-therapy-trends-1-9-19.pdf

Risk Perception



- Uncertainty or diversity in scientific information or by "experts" can lead to fear and mistrust.
- Risks can be perceived to be higher if publicized more frequently. "What we hear is what we know"
- Public perception of risk is greatly influenced by media, social media and celebrities.
 - These draw on our emotional and subjective opinions.

Decision Making with Menopause

- Menopause decisions are complex and emotionally driven, especially with hormone therapy.
- Vast amount of information about HT can make it difficult to decipher.
- Allows for discourse of HT information in the media, internet and social media.

Impact of the WHI

- WHI results provided an environment to promote hormones that were <u>different</u> than used in the WHI, ie bioidentical hormones
 - -More like our own "molecular structure"
- Hormones used in WHI: conjugated equine estrogen and medroxyprogesterone.
 - -conjugated equine estrogen: mixture of estrogens not all "identical" to human body
 - -medroxyprogesterone: synthetic progesterone.

A few comments about BHT

- Bioidentical hormones are available in both commercial and compounded HT products.
 - Often term used for custom compounded BHT including estrogen (estriol, estradiol, estrone), progesterone, testosterone, DHEA
- Bioidentical hormones do not meet the definition of "natural".
 - Bioidentical hormones need to be chemically synthesized from a natural starting material to be the same molecular structure as humans

A few comments about BHT

- There may be unique benefits with some bioidentical hormones (ie transdermal estradiol, micronized progesterone – which are all commercially available)
 - However this evidence is still evolving
- Compounding of pharmaceuticals provides an important role in our health system.

A few comments about BHT

The issue is how BHT is promoted at many levels – "disconnect" between peer review literature and how these may be advertised/promoted to patients

Why are Women Choosing BHT?

- Want something "natural" perception that natural is better.
- Appeal of how BHT is marketed as "individualized" or "customized" care.
- Control over their own decision making about their health – want to be own advocates.
- Health care provider not comfortable in prescribing HT and/or patient not satisfied with care.

Why are Women Choosing BHT?

- The allure of a "special ingredient" not commercially available (for example estriol)
- Believe that cBHT are FDA approved
- Their social network their friends are using
- Celebrity endorsements may make it particularly appealing
- What they see on the internet attractive direct to consumer advertising

Menopause from Different Standpoints

Thompson et al, 2017, Qualitative Study on Motivations for Using cBHT

Most significant appeal was not the actual cBHT itself but the clinical care associated with it.



Women want to be listened to and their symptoms validated!

Position Statements on cBHT*

	Year	
NAMS	2017	"cBHT should be avoidedlack of efficacy and safety studies" Only recommended if women cannot tolerate commercial HT or not available dose/formulation.
IMS	2016	"Prescribing of compounded bioidentical hormone therapy is not recommended"
SOGC	2014	"The safety and effectiveness of such preparations have not been assessed in the way that preparations approved by regulatory bodies must be assessed" ²
ACOG	2018	"Conventional HT is recommended over compounded BHT given the available data"
Endocrine society	2017	"Concerned that patients may be receiving misleading or false information about cBHT"
AACE	2017	"No evidence supports the safety or efficacy of cBHT."
AACP	2014	"Insufficient evidence to support the safety or efficacy of cBHT products over traditional HT products"

McBane et al. Pharmacotherapy 2014/doi:10.1002/phar. 1394 Reid et al. J Obstet Gynaecol Can 2014;36(9 eSuppl A):S1-S80

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Promotion and marketing of bioidentical hormone therapy on the internet: a content analysis of websites

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Quantitative content analysis, n=100 websites promoting BHT services or products

Objectives

- To assess the quality of information presented and the claims made on websites offering BHT products or services.
- To describe the marketing strategies employed by these websites.

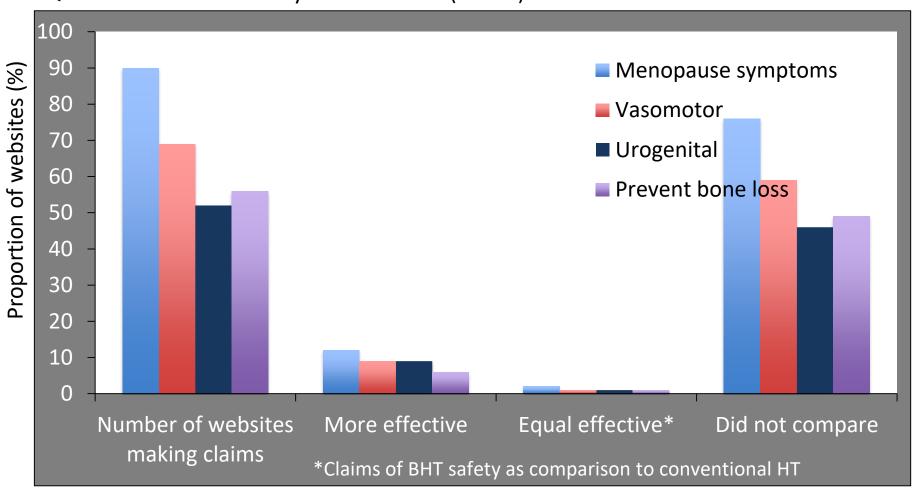
Characteristics of Websites

Characteristics	n = 100				
Region, n (%)					
Canada	59				
United States	38				
United Kingdom	2				
Type of website, n (%)					
Medical Clinic	47				
Compounding pharmacy	19				
Homeopathic/Naturopathic	16				
Selling BHT online*	14				
Health care professional, n (%)					
Physician	50				
Pharmacist	19				
Naturopath	4				
Nurse	2				

^{*} OTC progesterone cream

BHT Efficacy Presented on Websites

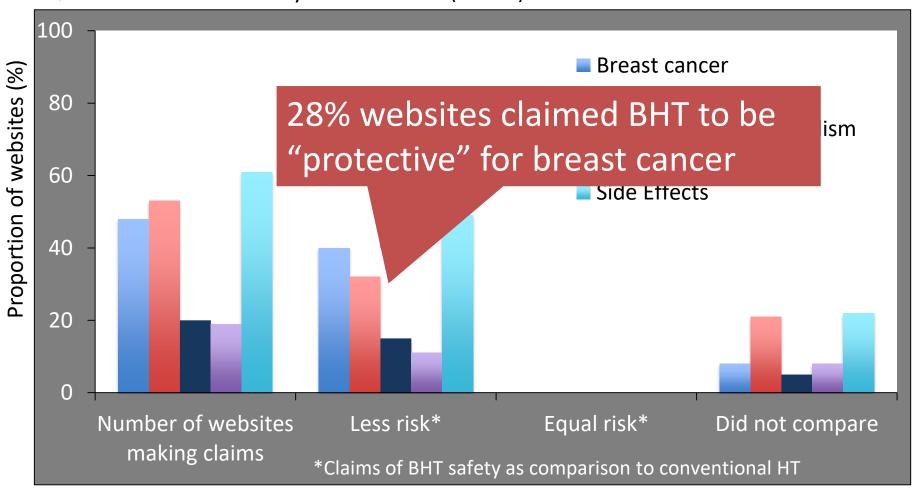
Quantitative content analysis of websites (n=100)



Yuksel et al, Menopause 2017;24(10):1129-35

BHT Safety Presented on Websites

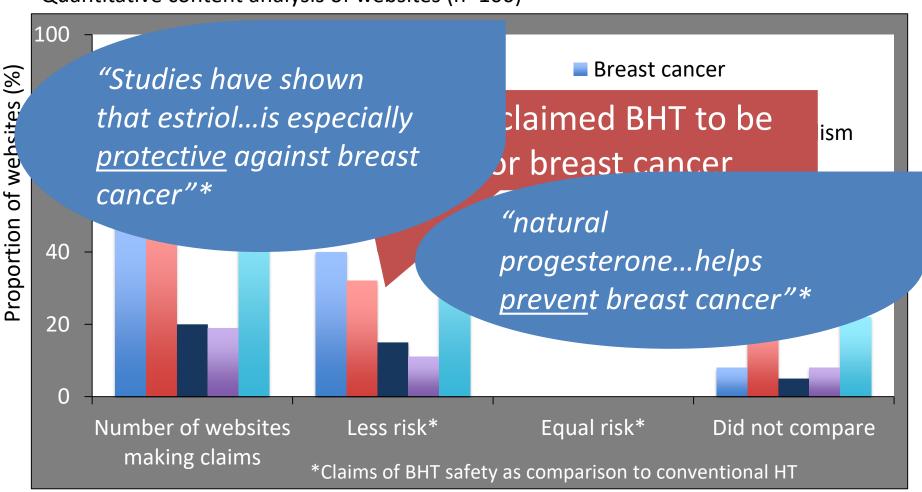
Quantitative content analysis of websites (n=100)



Yuksel et al, Menopause 2017;24(10):1129-35

BHT Safety Presented on Websites

Quantitative content analysis of websites (n=100)



Yuksel et al, Menopause 2017;24(10):1129-35

Targeted Audience

Targeted gender	N=100
Female	99
Male	62





Medical conditions targeted	N=100
Menopause	95
Perimenopause	54
Andropause	54
PMS	24
Weight loss	14
Infertility	10
Osteoporosis	8
Others	6

Marketing Strategies: Descriptors Used to Promote BHT ("glittering generalities")

```
"hormone
                                         "anti-ageing
  "natural" =
                      imbalance"
                                         treatment" =
     72%
                        = 59%
                                             53%
                   "individualization
 "sexual
                                             "wellbeing" =
vibrancy" =
                       of therapy"
                                                 24%
   25%
                          = 77%
            "estrogen
                                    "physiologic"
          dominance" =
                                        =17%
               19%
```

Final Points

- Websites promoted BHT to be safer compared to conventional HT.
- Claims on breast cancer risk were misleading, ~quarter of websites using words such as "protective" or "prevents".
- Marketing targets white, middle to upper class, with varying advertising techniques:
 - "glittering generalities"
 - playing on fear of conventional HT

What Questions are Patients Asking?

What is bioidentical hormone therapy?

Is cBHT natural? physiologic? Will it "balance" my hormones?

Will cBHT help me with my symptoms? Is it better than other HT?

Is cBHT safe? Is it safer than other HT

Does cBHT have less risk of breast cancer?

What are the side effects?

Can you check my hormone levels?

What Questions are Patients Asking?

SCIENCE & TECH

folio

NEWS

June 27, 2017

What is BHT anyway?

"The term 'bioidentical hormones' rose as a marke refers to the use of any hormone that is 'identical often extracted from plant sources and synthesize produced in the body.

"Bioidentical hormones include estrogen such as

Where do I find BHT?

What you need to know about bioidentical hormone therapy

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UAlberta pharmacy researcher addresses the big questions around BHT.

"Bioidentical hormones are actually in many commercial hormone therapy products that have been approved by Health Canada, as well as formulations that are compounded by pharmacies that specialize in compounding (formulations not available in conventional hormone therapy).

"Bioidentical hormones found in commercial HT products include 17 β-estradiol (pills, patches, gels, vaginal products), estrone (vagina) and micronized progesterone."

What are compounded BHT?

https://www.folio.ca/what-you-need-to-knowabout-bioidentical-hormone-therapy/

SIGMA-Canadían Menopause Society

Answers to Your Questions on Bioidentical Hormone Therapy

Yuksel N Pharm D, Edmonton Derzko C MD, FRCSC Toronto

https://www.sigmamenopause.com/sites/default/files/pdf/publications/SIGMABHTBrochureCombinedDerzkoYuk calNov 2017 Final adf

What Concerns do Women Have?

- Costs associated with cBHT and often not always covered by third party payers
- Conflicting information on hormone therapy (both commercial HT and cBHT)
- Confusion on "who" to believe or trust different messaging from health care providers
- Not having more studies in the area to help guide women

Individualization of Therapy

- cBHT is often promoted for "individualizing" of therapy.
- However conventional HT is also "individualized" to patient needs and response to therapy.
- Hormone levels, either saliva or blood testing are <u>not</u> useful for titrating hormone therapy.
 - -Perimenopause hormones can fluctuate
 - Therapeutic endpoint of use of hormone therapy is improvement in symptoms

Conclusion

- Substantial gap exists between recommendations from professional organizations and how BHT is promoted.
- Mixed messaging on online websites may lead to patient confusion regarding hormone therapy in general.
- What I would like to see in the report:
 - -Summary of evidence for claims on safety in comparison to commercial HT
 - -Guidance on the types of claims that could be made and how these agents can be marketed or promoted
 - -Better regulation on the internet

Questions