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#### Private Practice overview

- 2 post-graduate trained providers
- Practice limited to orofacial pain and dental sleep medicine
- In-network provider for medical insurance and Medicare

### Challenges in private practice

• When referred by a dentist, TMD patients often enter the practice with a dental treatment proposed or attempted.

• When referred by a physician or mid-level provider, "TMJ" is often the diagnosis given.

 Patient often question why their plan has excluded TMD for treatment.

# Challenges in Reimbursement

TMD does not fit the dental practice model

 Medical insurance companies and Medicare do not always recognize that there are trained orofacial pain providers

A significant amount of insurance plans exclude TMD

Results: Trained providers often opt out of insurance and Medicare

# Suggestions for improving reimbursement

 Educate the public that there are providers that have completed university evidence based care training programs

 Educate medical insurance companies and Medicare that providers utilizing evidence based care can be cost effective and successful in treating TMD