

# Transplant Economics: Implications for Patients and Programs

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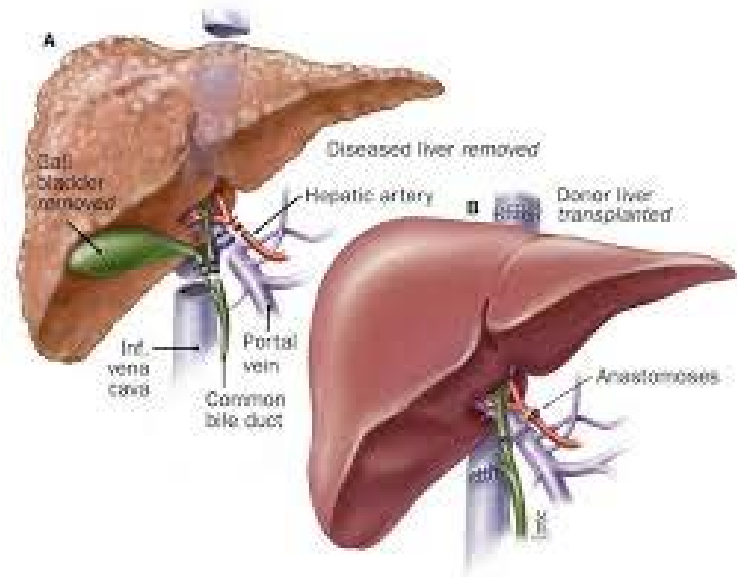
# Disclosure

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- Consultant to CareDx, Sanofi, Talaris
- No discussion of products or services from these companies and no discussion of off label pharmaceuticals

# Transplant Economics

- Payer distribution in transplant
  - Public vs. Private
- Major economic drivers of organ transplant cost
  - Recipient characteristics
  - Donor quality
  - Allocation Policy

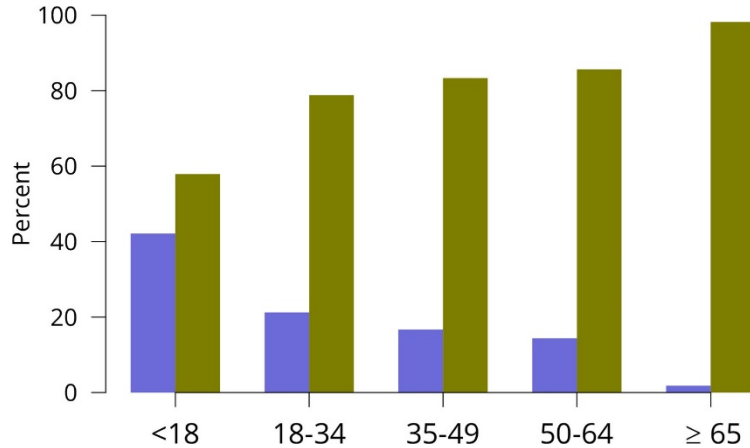


# Economic Evaluation Methods

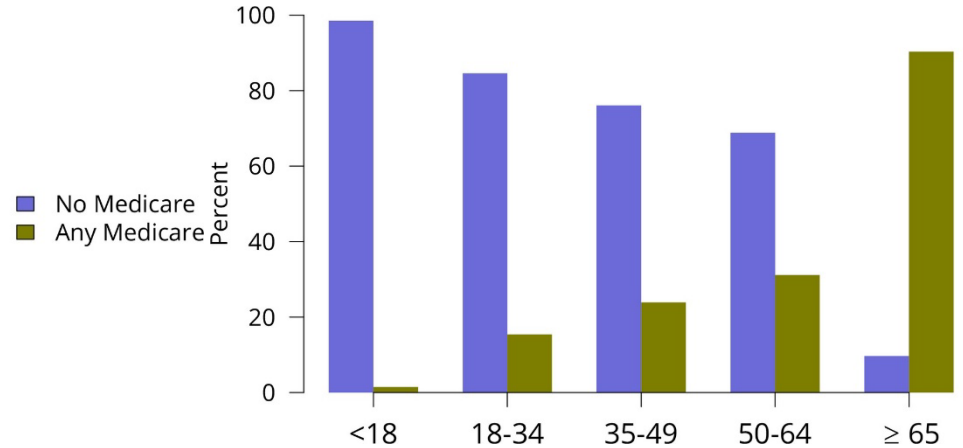
- Two distinct linked data sets for Analysis
  - Payment: Medicare-SRTR Registry linked based on SSN
    - Part A and B only (does not include organ acquisition)
  - Cost: Vizient-SRTR Registry probabilistic matching
    - Includes organ acquisition cost
- Multivariate linear regression modeling adjusting for donor, recipient, and transplant characteristics
- IRB approved

# Who pays for transplant?

## Kidney Transplant

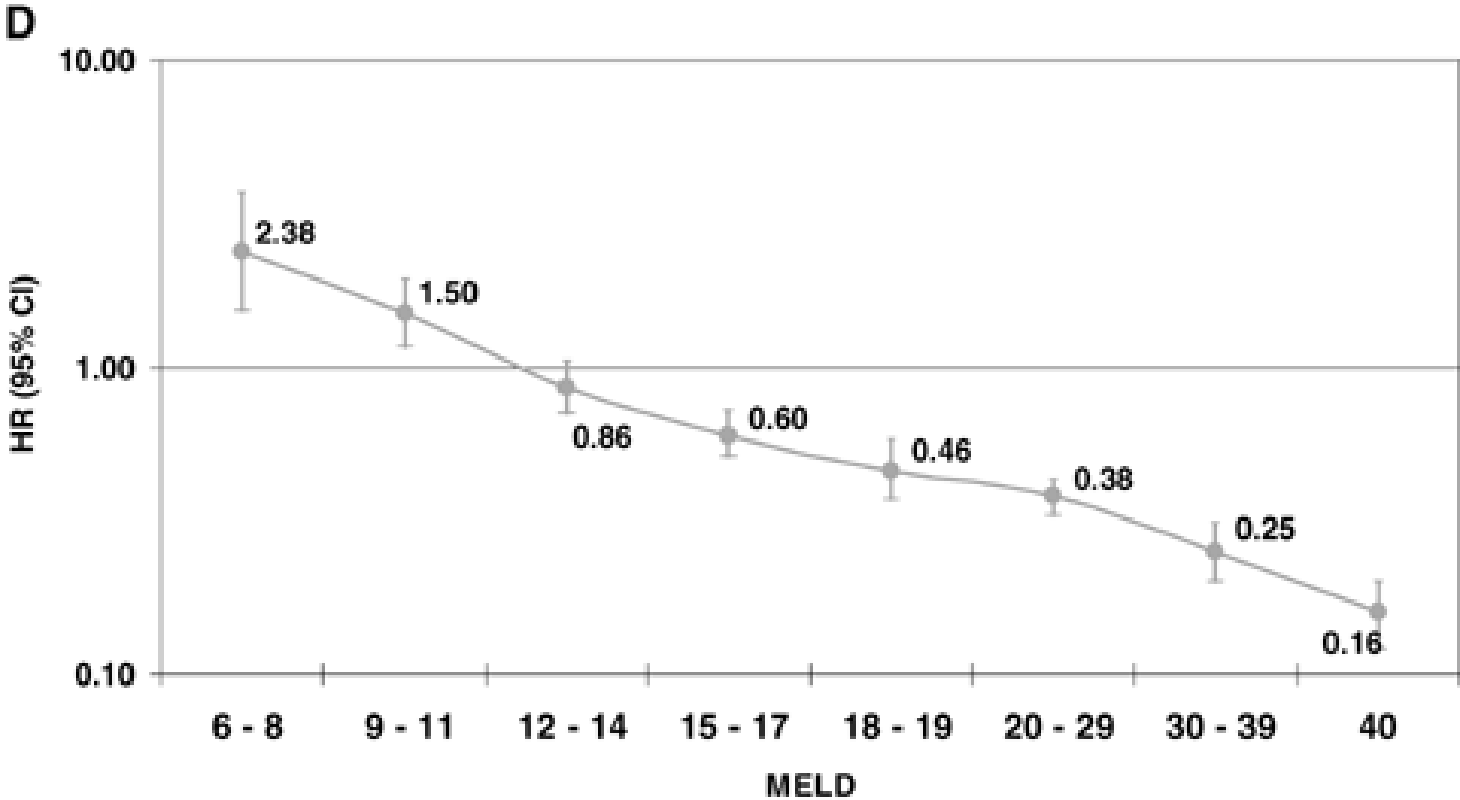


## Liver Transplant



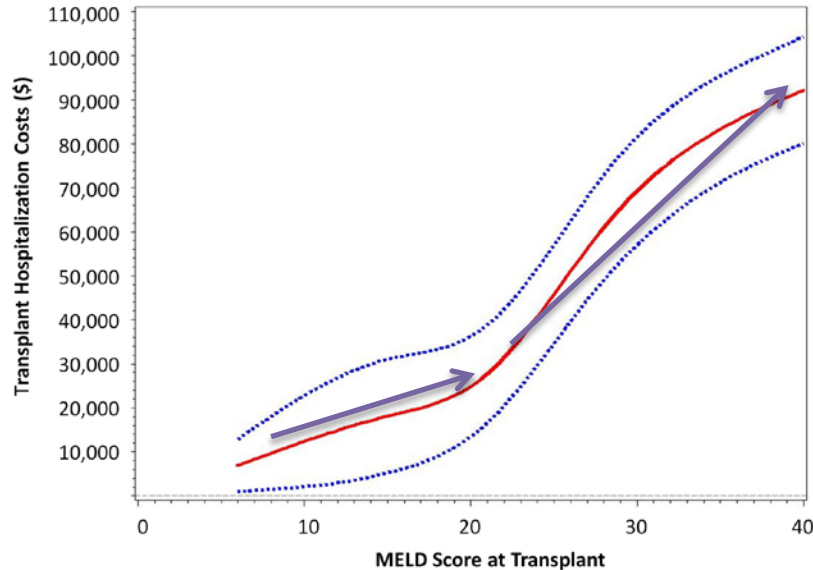
American Journal of Transplantation, Volume: 18, Issue: S1, Pages: 464-503, First published: 02 January 2018, DOI: (10.1111/ajt.14564)

# MELD and Transplant Benefit



Merion et al. AJT 2005

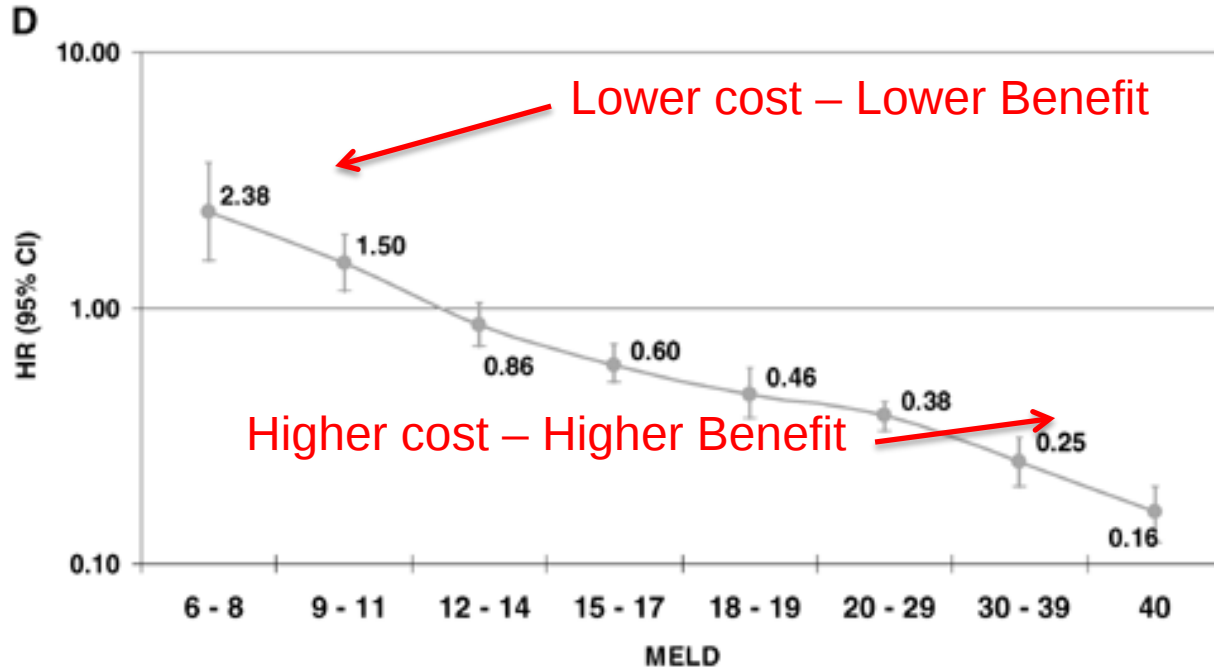
# Financial Implications of Recipient Severity of Illness



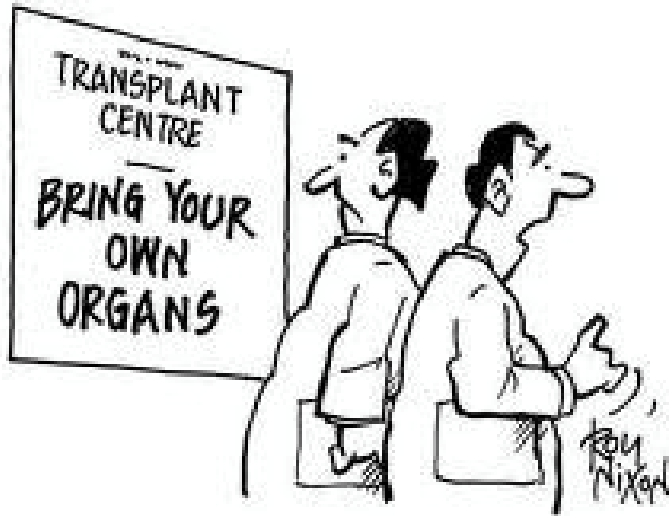
Hospital costs not including organ acquisition

- Non-linear association of cost and severity of illness
- Fixed transplant costs
  - Minimal increase < MELD 22
  - Operating room
  - ICU -Recovery
  - Anesthesia
- Dramatic increase at higher MELD
  - Dialysis
  - Ventilator use
  - Length of ICU stay

# Liver: Transplant benefit



# Donor Characteristics



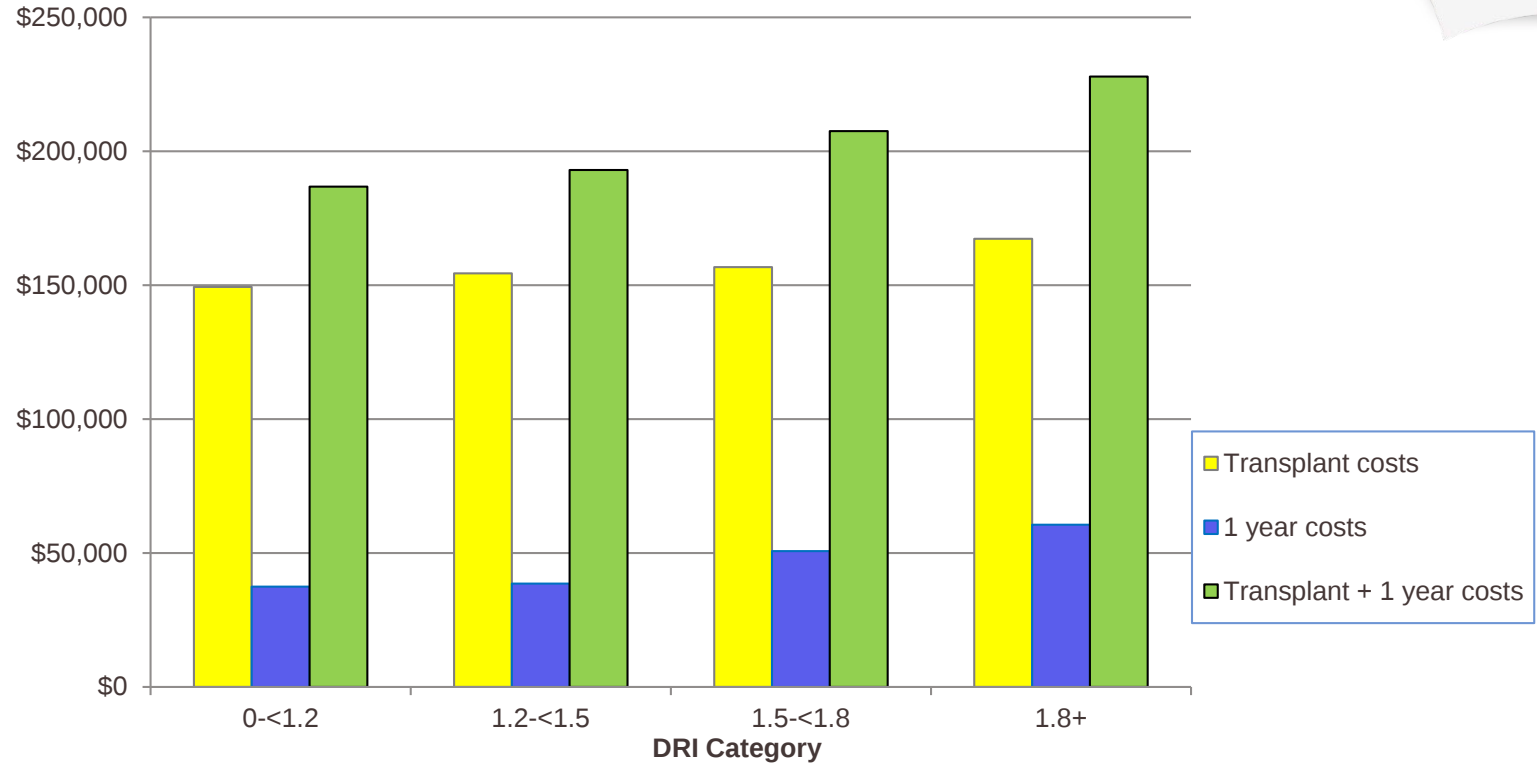
"I HAD NO IDEA THINGS WERE QUITE SO DESPERATE."



# Donor Risk Index

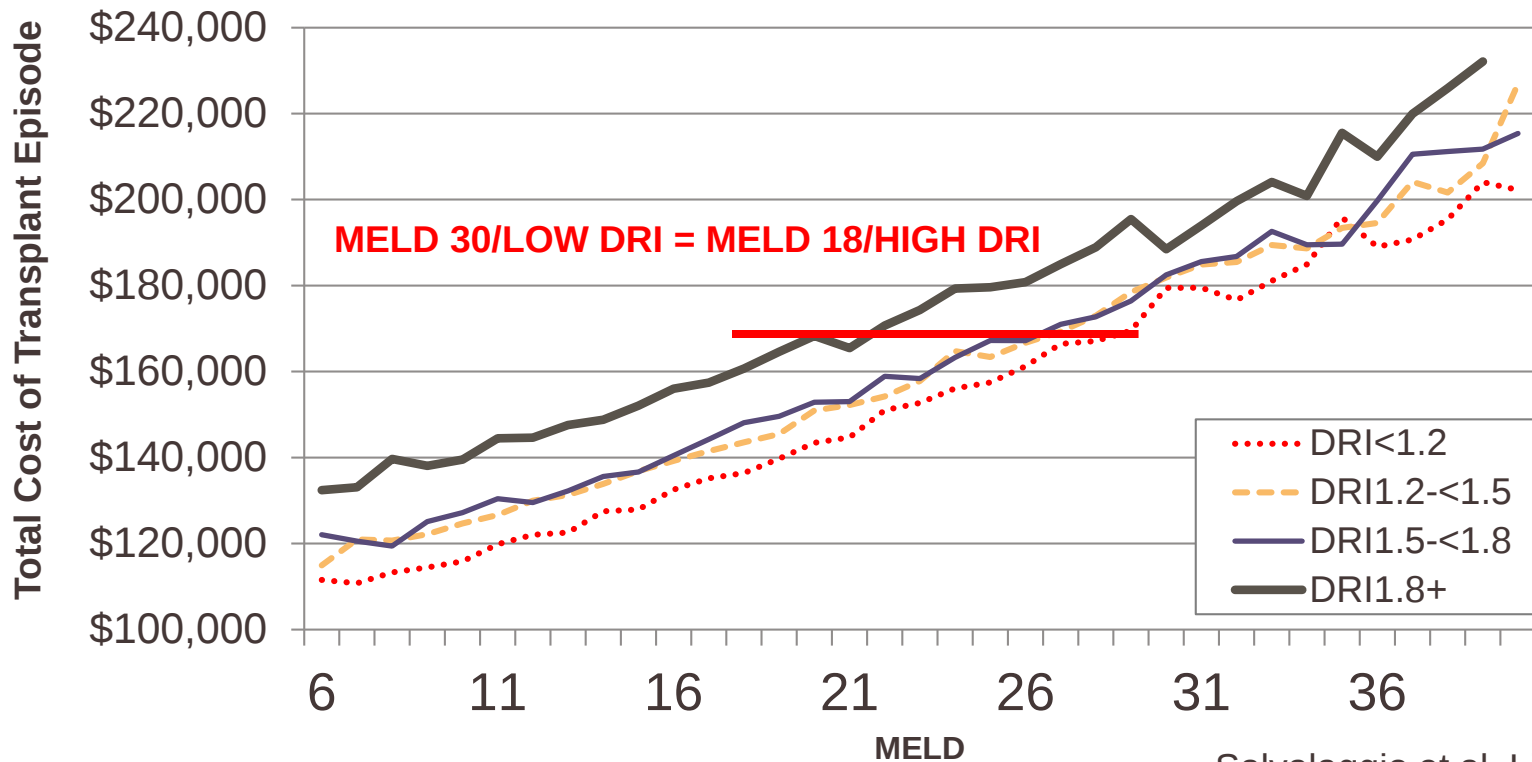
- Developed by Feng et al. to quantitatively assess risk of graft failure following liver transplant
  - 3 demographic factors: age, race, height
  - Cause/manner of death: COD-CVA, COD-Other, and DCD
  - Graft type: split vs. whole graft
  - Cold ischemic time
  - National or regional organ sharing
- Increasing DRI strongly correlated with risk of graft failure
- DRI is one measure of graft quality.

# Impact of Donor Quality on Cost



# Impact of Donor Quality on Cost

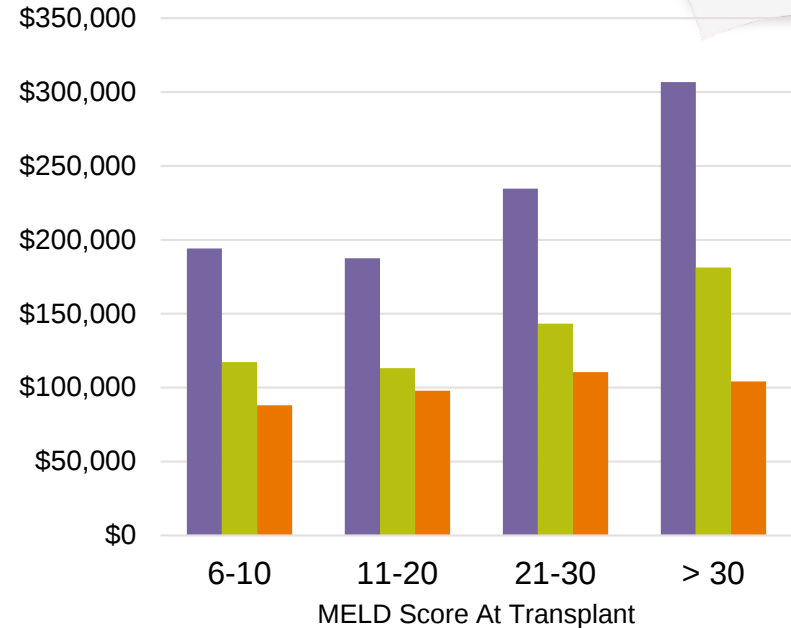
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Salvalaggio et al. Liver Txp 2011

# Financial Realities

- TC reimbursement is **not tied to severity of illness or donor quality**
  - Increasing use of marginal organs in high MELD patients is likely to further decrease TC profitability
- Adversely impact **TC in highly competitive regions**
  - Competition for limited organs
  - Higher MELD scores at transplant
  - Increasing need to utilize marginal donors



- Total Cost (Mean)
- Total Direct Cost (Mean)
- Medicare Payment (Mean)

\* Medicare payment does not include cost report

# Reallocation/Logistics

- Broader sharing will increase need for air transport and prolong cold ischemic times
- Increase the cost of transplant across all severity of illness



# Hospital Cost- Liver Transplant

| Transplant Characteristic | Coefficient  | P-value |
|---------------------------|--------------|---------|
| Year of Transplant        | \$4,930.80   | <.0001  |
| MELD (per point)          | \$3,745.13   | <.0001  |
| Recipient Age             | (\$615.19)   | <.0001  |
| DCD                       | (\$4,592.96) | 0.0426  |
| Donor Age                 | (\$343.22)   | <.0001  |
| Donor BMI                 | (\$832.99)   | <.0001  |
| Donor Creatinine          | (\$1,009.35) | 0.0012  |
| Imported Organ            | \$10,618.00  | <.0001  |
| CIT (per hour)            | \$4,266.01   | <.0001  |

**N=46,509 Isolated Liver Transplant; Vizient Corporation**

# Economic Challenges in Transplant in 2021

- Organ supply remains inadequate
  - Greater demand for transplant services
- Recipient severity of illness is increasing
  - Greater degree of comorbidities
  - Allocation system reform greater severity of illness (MELD) at transplant
- Inadequate reimbursement given changes in transplantation
  - Contributes reduced access to transplant
  - Disincentivizes use of high risk organs
- Novel costs
  - Technology- normothermic perfusion



