



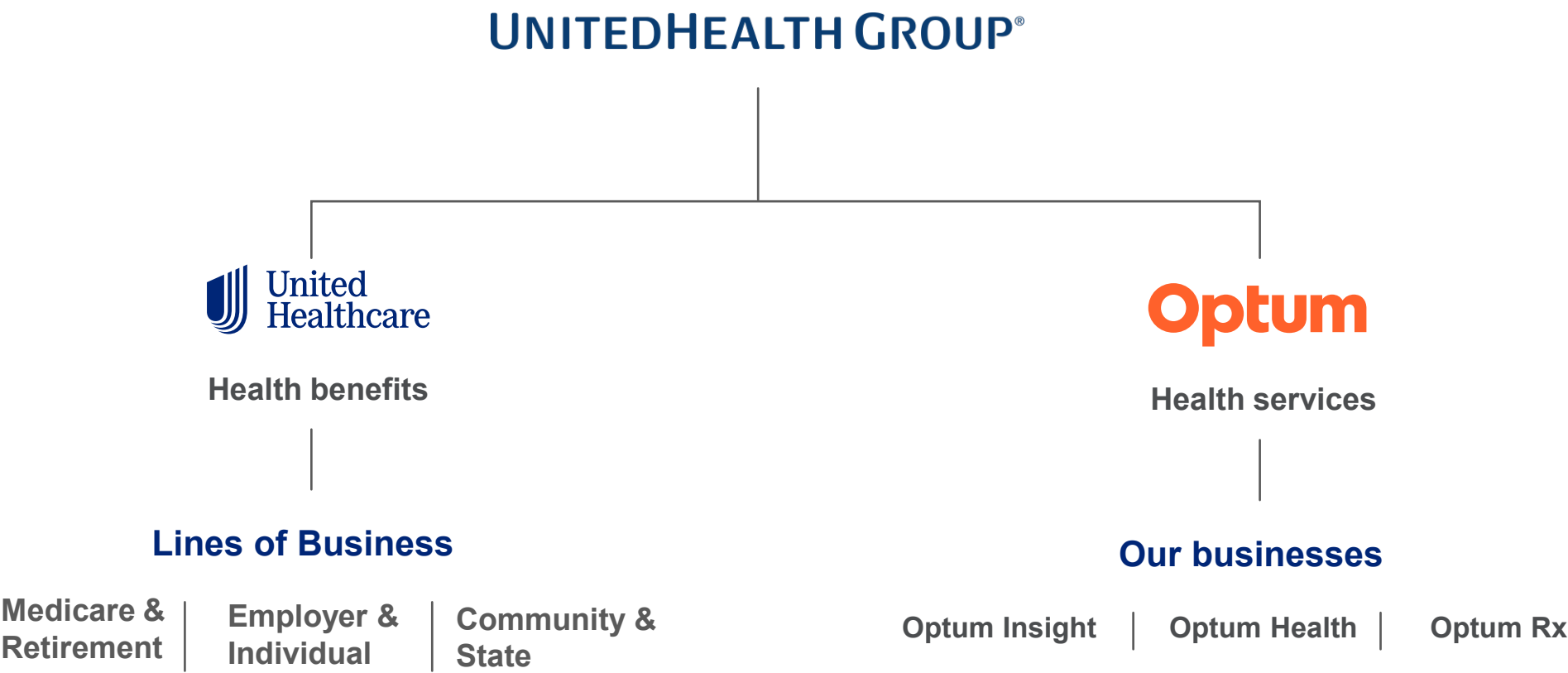
Committee on ALS: Accelerating Treatments and Improving Quality of Life

Lisa M. Latts, MD, MSPH, MBA, FACP
Sr. Medical Director, Value Based Care

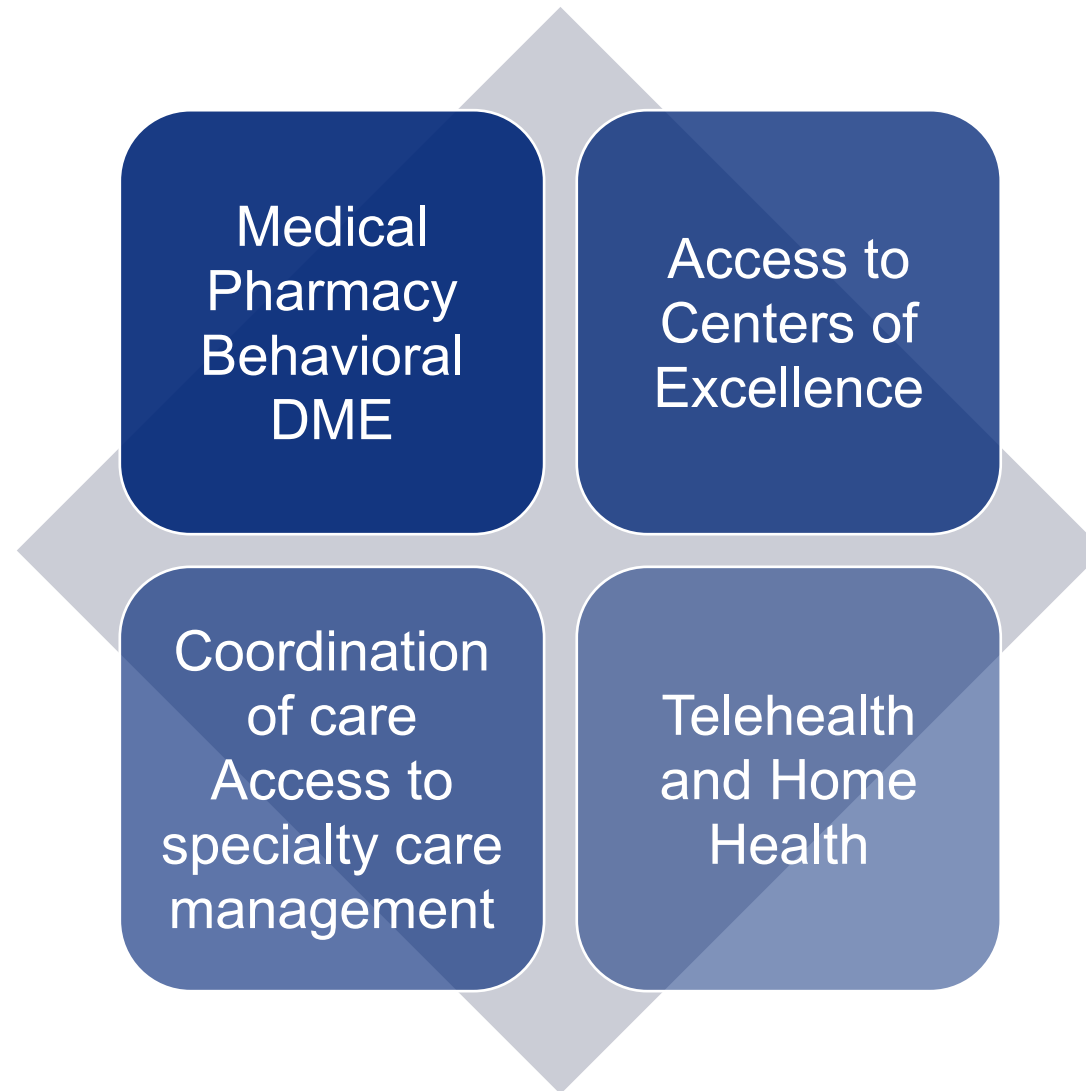
August 10, 2023



Who Are We



Health Insurance Coverage – Care Considerations



Private Health Insurance and ALS

ALS diagnosis creates Medicare eligibility

- If employed and have employer-based coverage – need to consider family coverage if no longer able to work
- Option for “straight” Medicare – Parts A, B and D, vs Medicare Advantage – Part C
- Medicare Advantage plans may offer additional benefits

Navigating “the system” is complicated - many plans will offer care management to help although rare to find specialists in ALS

New drugs are expensive – medical policy will usually be approved if meet FDA criteria

- Copays/coinsurance prohibitively expensive – need to find ways for patients/families to pay for it – pharmaceutical programs, grants
- Consider outcome measurement and value-based care contracts with pharmaceutical companies
- Need to increase and simplify enrollment in clinical trials

United Healthcare/Optum Experience



Very hard to find data



Estimate 12 cases per 100,000 members in Optum population from data mining - in line with national estimates*

6800 patients out of 55 million total population



Care management available through general high-risk programs



Specialized care management available through rare diseases specialty pharmacy for individuals in certain new medications



Specialty medication market anticipated to grow

The rise of rare disease therapies

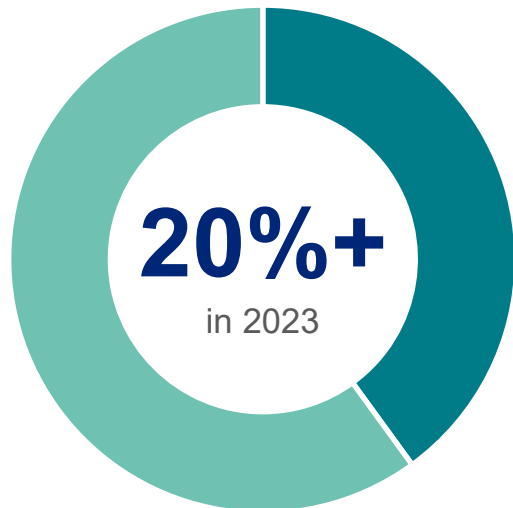
Rare, orphan, cell, and gene therapies are rapidly emerging as a distinct class of therapies — posing unprecedented challenges



There are more than 1,600 rare disease therapies in the development pipeline¹, enabled by **advances in technology** and **special regulatory pathways**



They hold **life-changing promise** for people living with rare disease, and some offer potential to **reduce the total costs of care**



Rare, cell, and gene therapies are expected to make up more than **20 percent of total U.S. drug spend** in 2023 and grow by 15% every year through 2028.²

The partner for managing the new frontier of health care

Purpose-built to solve the unique challenges of rare disease

Optum Frontier Therapies

An independent, mission-driven
health care services business
continually evolving capabilities to
better serve rare disease
stakeholders: patients and
caregivers, physicians and offices,
pharmaceutical partners, and payers



Specialty pharmacy care services, optimized through a single point of contact model, solely focused on people living with rare diseases



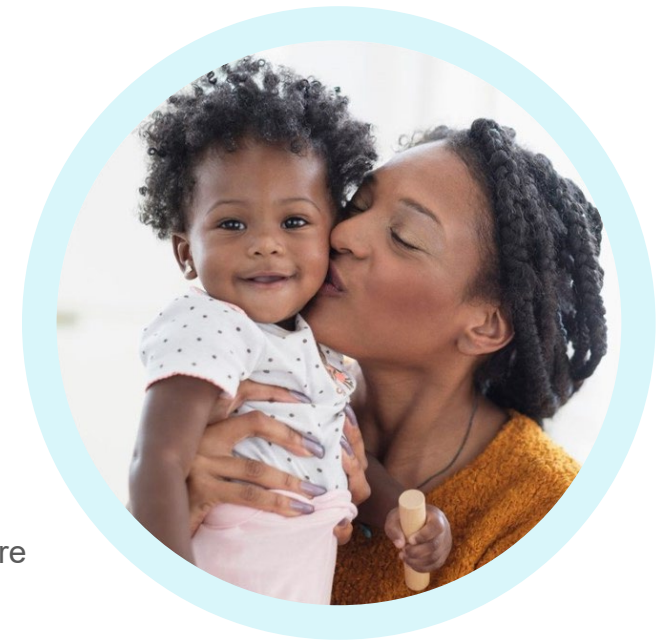
Orphan, rare disease, cell & gene therapy health care services powered by holistic, patient-first care and clinical expertise to streamline access and optimize outcomes



Commercial services designed to proactively address challenges in the marketplace



Integrated, precision focused distribution to eliminate therapy delays and reduce waste within the ecosystem



It is our mission to create access to therapies at the frontier of health care and to help all people, no matter how unique, access a better tomorrow.

Recommendations



Find ways to enable caregivers – consider allowing them to be certified as home health aids



Encourage enrollment in clinical trials – look at pediatric oncology as a model



Be BOLD – small changes are not going to achieve the target

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