Cooperative Group Trials An Industry Perspective

Ira B. Steinberg, MD
AVP, Global Medical Affairs
sanofi-aventis

On behalf of the *Life Sciences Consortium* of the



Why Industry Likes Working with Cooperative Groups

- Access to large numbers of patients
- Speed of accrual
 - Variable in recent years
- Ability to work with world class institutions and physicians
- Ability to bring innovative medicines to patients sooner

Issues Industry Has In Working With Cooperative Groups

- Length of time to initiate and open trials
- Variability of data format
- Quality of data, submission readiness
- Contracting issues
 - Multiple institutions
 - Disparate Contracting Language
- Potential IP issues

Possible Solutions

- START Clauses of Life Sciences Consortium
- Consolidation of Cooperative Groups (per IOM report of 2010)
 - Increased Efficiency
- Standardized reporting methods and processes
 - Unified quality of data

The CEO Roundtable on Cancer

- **Founded in 2001** at request of *President George H.W. Bush*, the 41st President of the United States
- Comprised of CEOs from major American companies, representing diverse industries and institutions
- Non-profit organization 501(c)(3)





The Life Sciences Consortium

A CEO Roundtable on Cancer Task Force representing a model collaborative of companies working together to get innovative, improved, cancer therapies to patients faster.



Standard Terms of Agreement for Research Trials (START) Clauses

Created in partnership with:

- CEO Roundtable on Cancer's Life Sciences Consortium
- National Cancer Institute
- Academic cancer centers
- Hogan Lovells





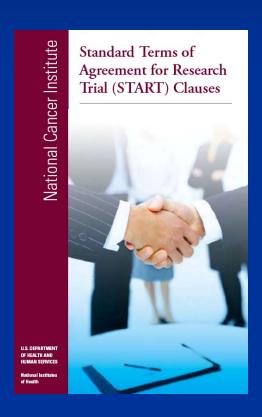
START

(Standard Terms of Agreement for Research Trial)

Clauses

- A series of standardized clauses or language designed to simplify and streamline the contracting process for clinical research
- Applies to company sponsored trials as well as Investigator Initiated trials
- Developed by the Life Sciences Consortium in conjunction with NCI and Hogan Lovells

START Clauses



Freely available for download:

Life Sciences Consortium: http://ceo-lsc.org

The National Cancer Institute:

http://restructuringtrials.cancer.gov/initiatives/st
andardization/highlights/start/faqs

Elements of the Clauses – 6 Key Areas

- Intellectual Property
- Study Data
- Indemnification
- Subject Injury
- Confidentiality
- Publication Rights

Conclusion

- Collaboration between industry and Cooperative groups makes sense on a number of levels
- Issues can be addressed by standardization of processes and contracting language
- Collaboration may bring innovative health solutions to patients sooner
- Collaboration is in the best interests of scientific progress