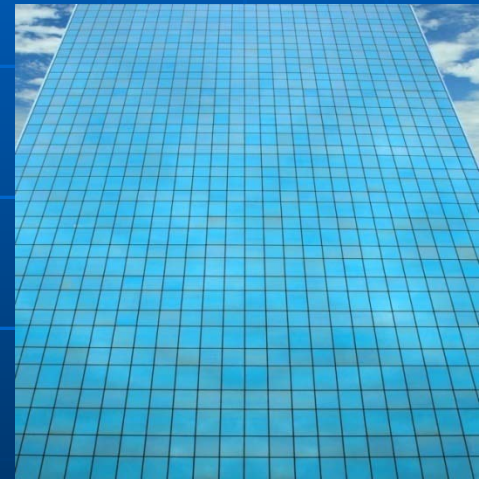


Issues in Collaboration -The University Difference



Institute of Medicine
June 13 – 14, 2011



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How does the money flow?



Understanding the IP Position

- Universities reimbursed for cost of services only
- Faculty chosen based upon lifetime of research, knowledge, publications
- University must retain developed IP
- Option is fair and reasonable, university terms are flexible

Laws and Policy Impact

- Non-profits commercial work very limited
 - If sponsor owns IP, work deemed commercial
 - University policy may preclude
- Tax free bond funding only one issue
 - Local and real estate taxes much more narrow
- Publication – no “secret” work