



Personalized Medicine

Richard H. Scheller

Chief Scientific Officer and Head of Therapeutics

Accessible and Affordable

Order▶ Spit▶ Send▶ Discover

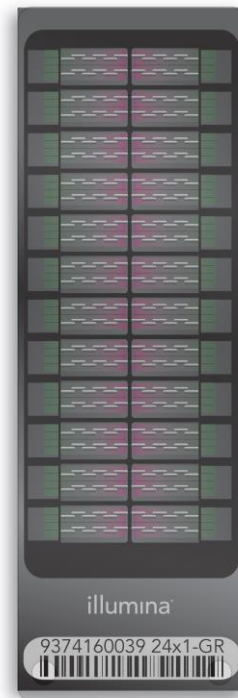


www.23andme.com



Genotype Data

- **Customized Illumina HumanOmniExpress+ Beadchip**
 - 600K+ SNPs
 - Selected to provide good genome-wide coverage for imputation
 - Coverage of variants of known or suspected medical relevance
- Phase with Beagle, impute with Minimac
 - Currently imputing 15M SNPs using 1000G
- IBD calculated by HAPLOSCORE
- Ancestry estimated using our Ancestry Composition algorithm



Engaged Consumers Enable a New Model for Research

1M+
genotyped
customers

80%
consent

2M
data points
per week

345M
questions
answered

✓ Genotype data

✓ Phenotype data

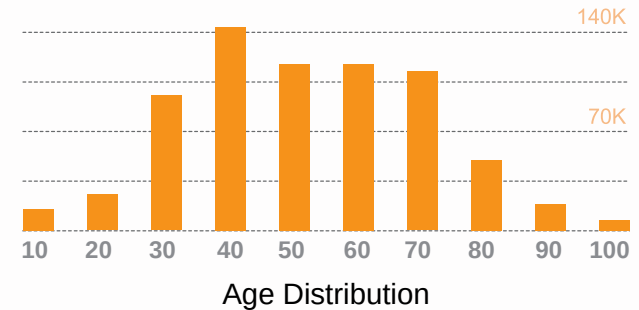
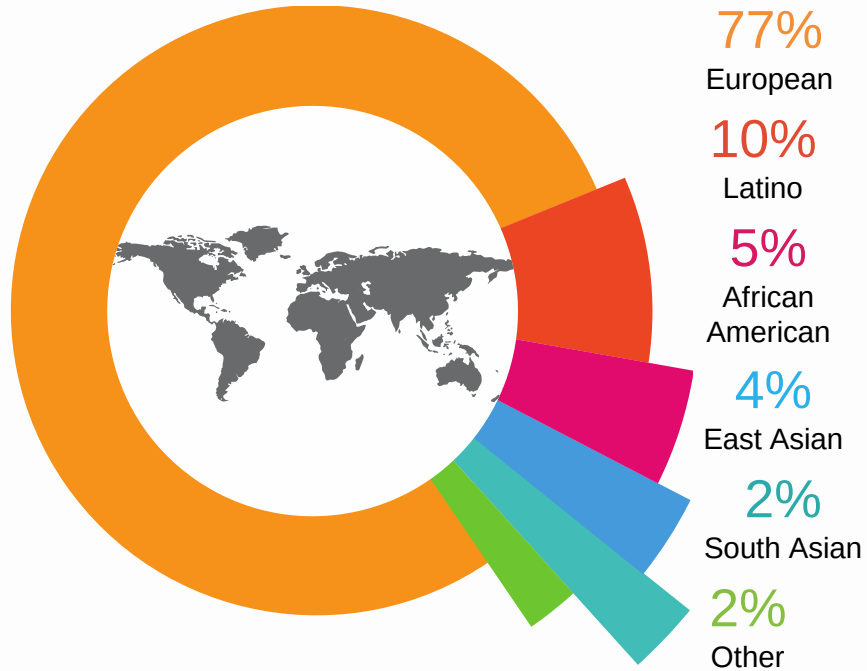
✓ Biobanked samples

✓ Longitudinal data

✓ Ability to re-contact



Customer Demographics



Types of Phenotypic Data Collected

- **Diagnoses**

- “Have you ever been diagnosed with neuroblastoma?”

- **Medication usage**

- “Which statin medications have you taken?”

- **Response to medication**

- “Does Claritin (loratadine) cause you to have a fast or irregular heartbeat?”

- **Family history of disease**

- “Have any of your grandparents, parents, brothers, sisters, aunts, or uncles ever been diagnosed with mild cognitive impairment?”

- **Health behaviors**

- “Do you currently smoke cigarettes?”

- **Geographic location**

- City, State, Country

- **Personality traits**

- “I am someone who is sometimes shy, inhibited.” [Scale of 1-5]

- **Environmental exposures**

- “Have you ever had a job in which you worked in petroleum products, such as benzene, toluene, or gasoline?”

Reports



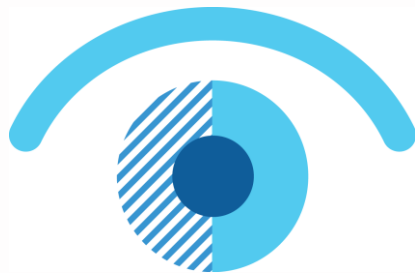
35+
Carrier Status*



3
Ancestry



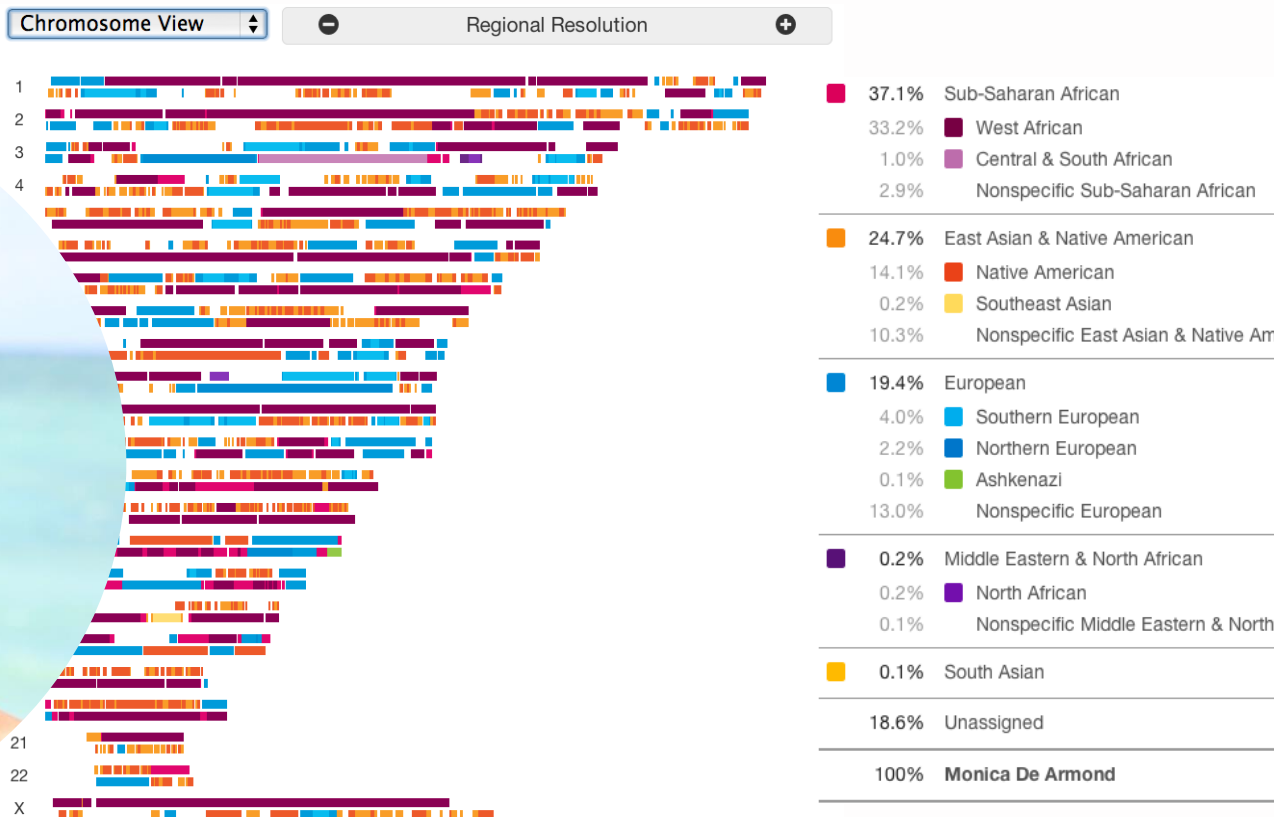
4
Wellness



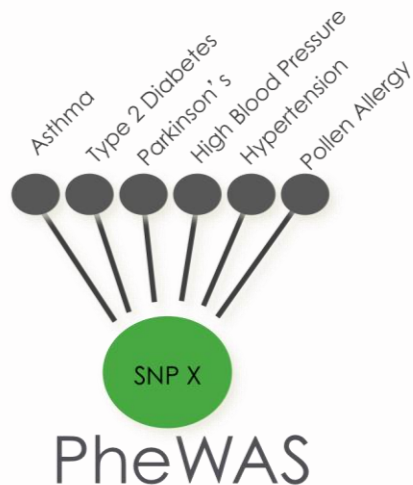
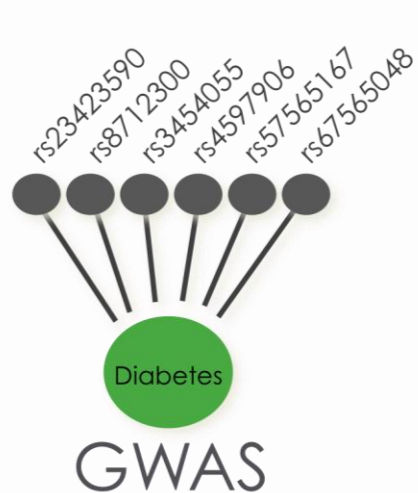
19+
Traits

*Our tests can be used to determine carrier status in adults, but cannot determine if you have two copies of the genetic variant. Each test is most relevant for people of certain ethnicities. The tests are not intended to diagnose a disease, or tell you anything about your risk for developing a disease in the future. On their own, carrier status tests are not intended to tell you anything about the health of your fetus, or your newborn child's risk of developing a particular disease later in life.

Monica



Therapeutics Analytic Strategy



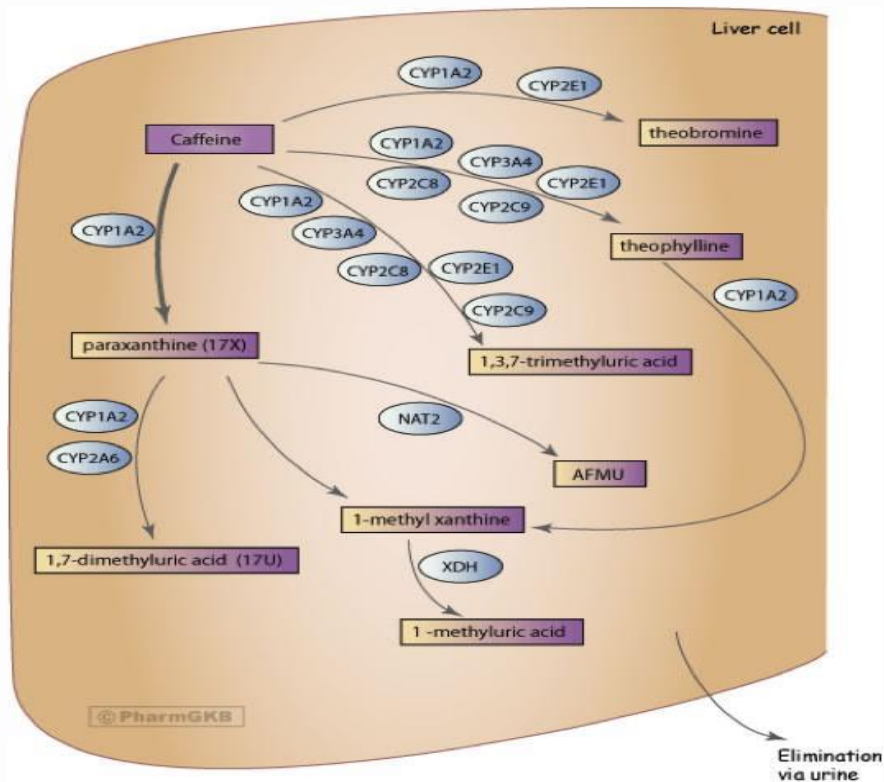
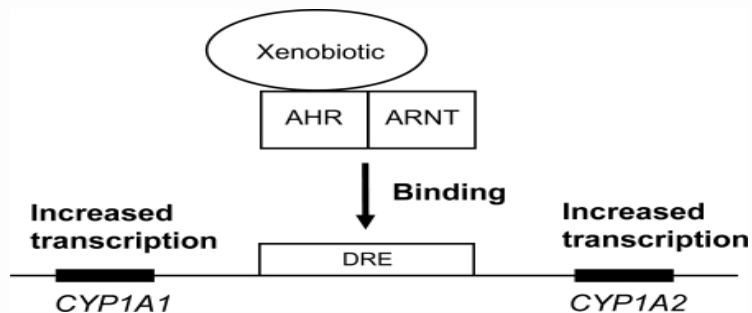
GWAS

- Focus on diseases of interest
- Provides important validation of our platform and underlying data

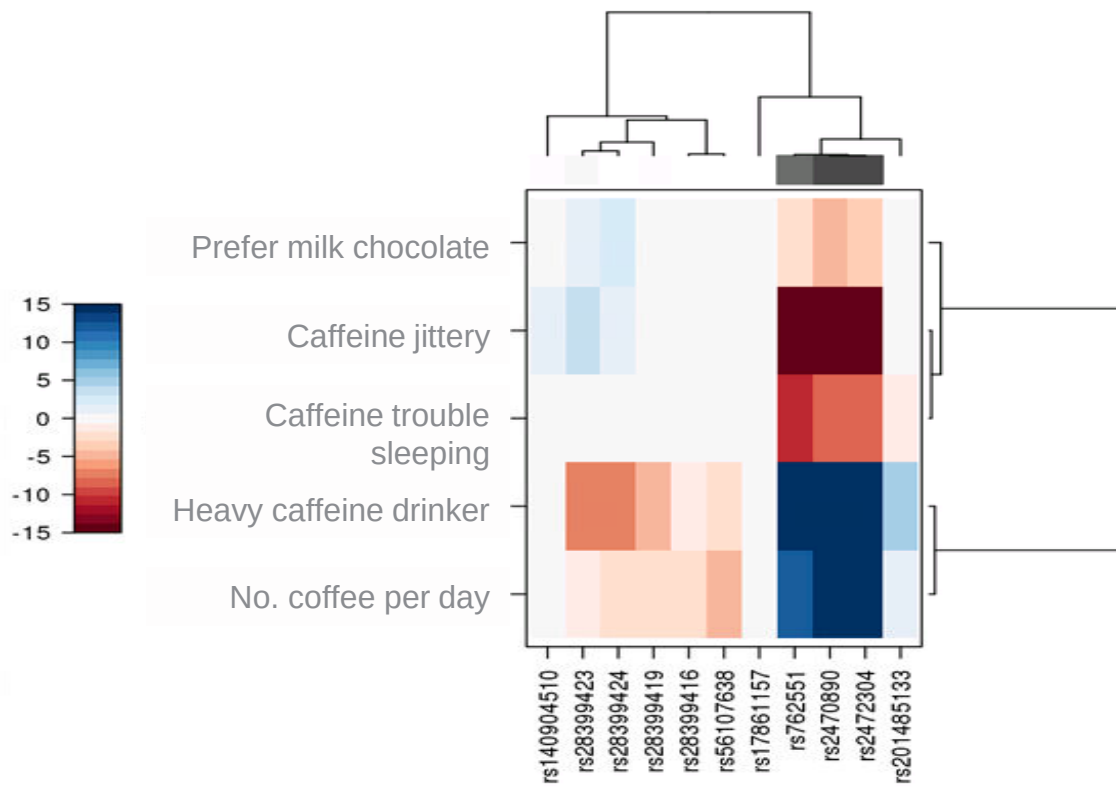
PheWAS

- Focus on SNP/gene of interest
- Allow us to focus on druggable targets with little or no competition

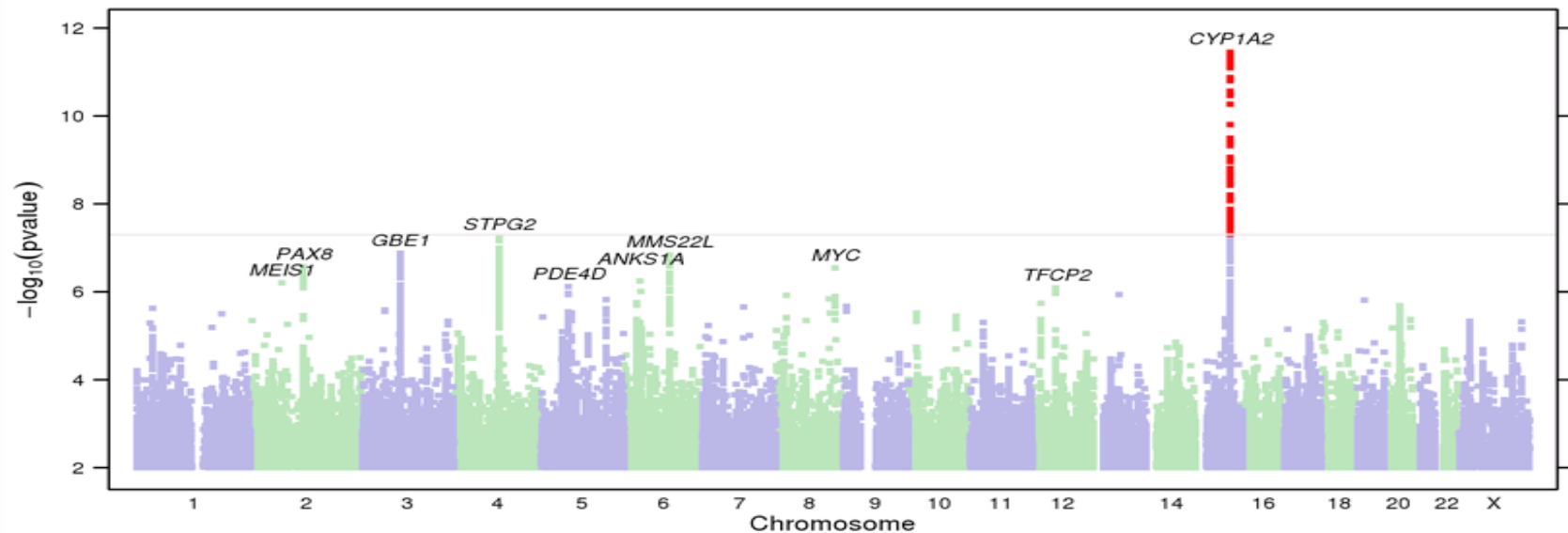
Variants in Caffeine Metabolism



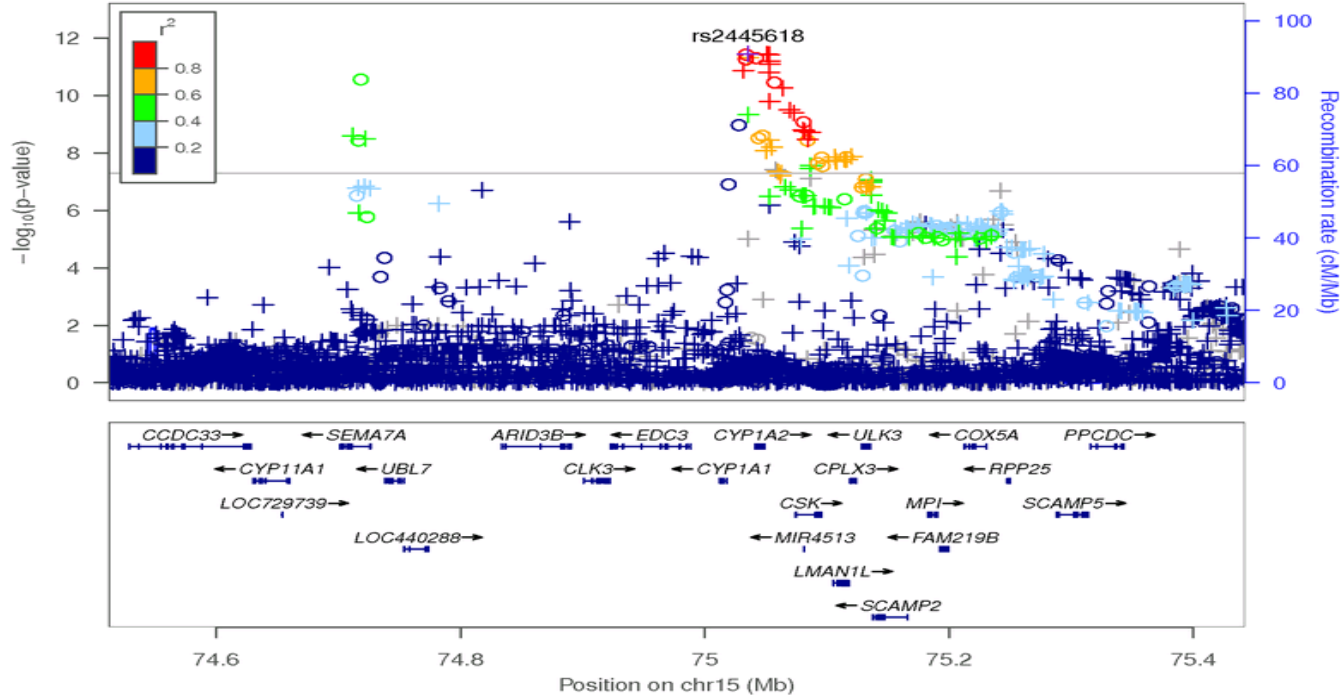
CYP1A2 PheWAS



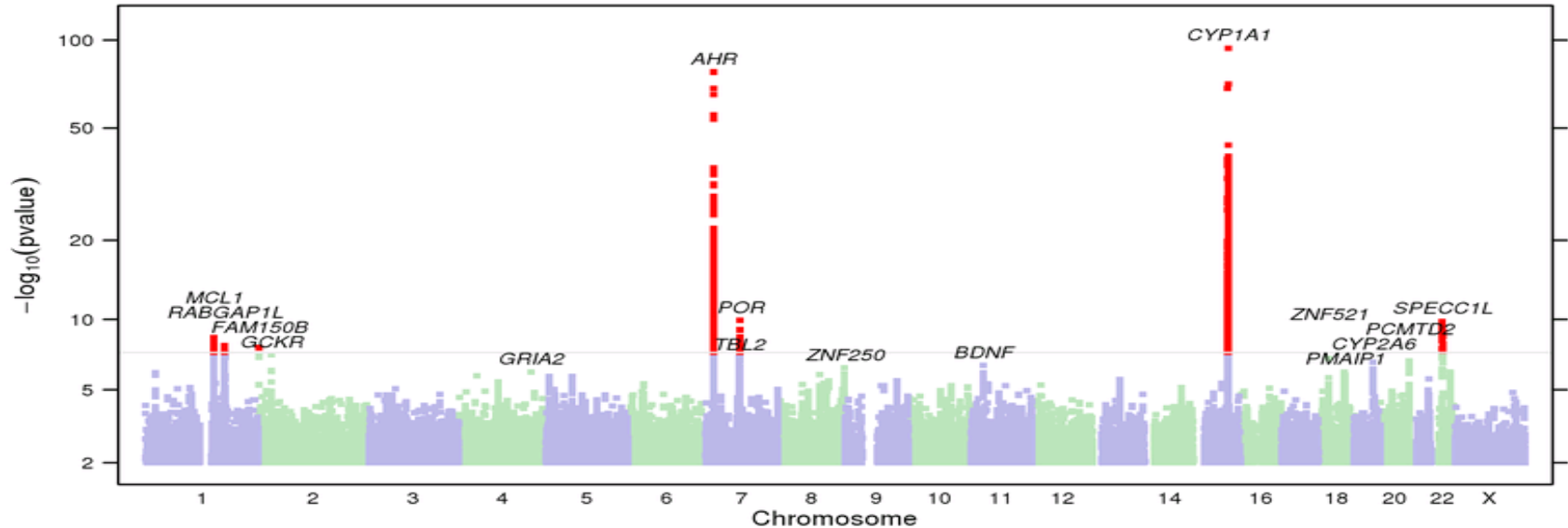
Does drinking a caffeinated beverage in the evening usually make it more difficult for you to get to sleep that night?



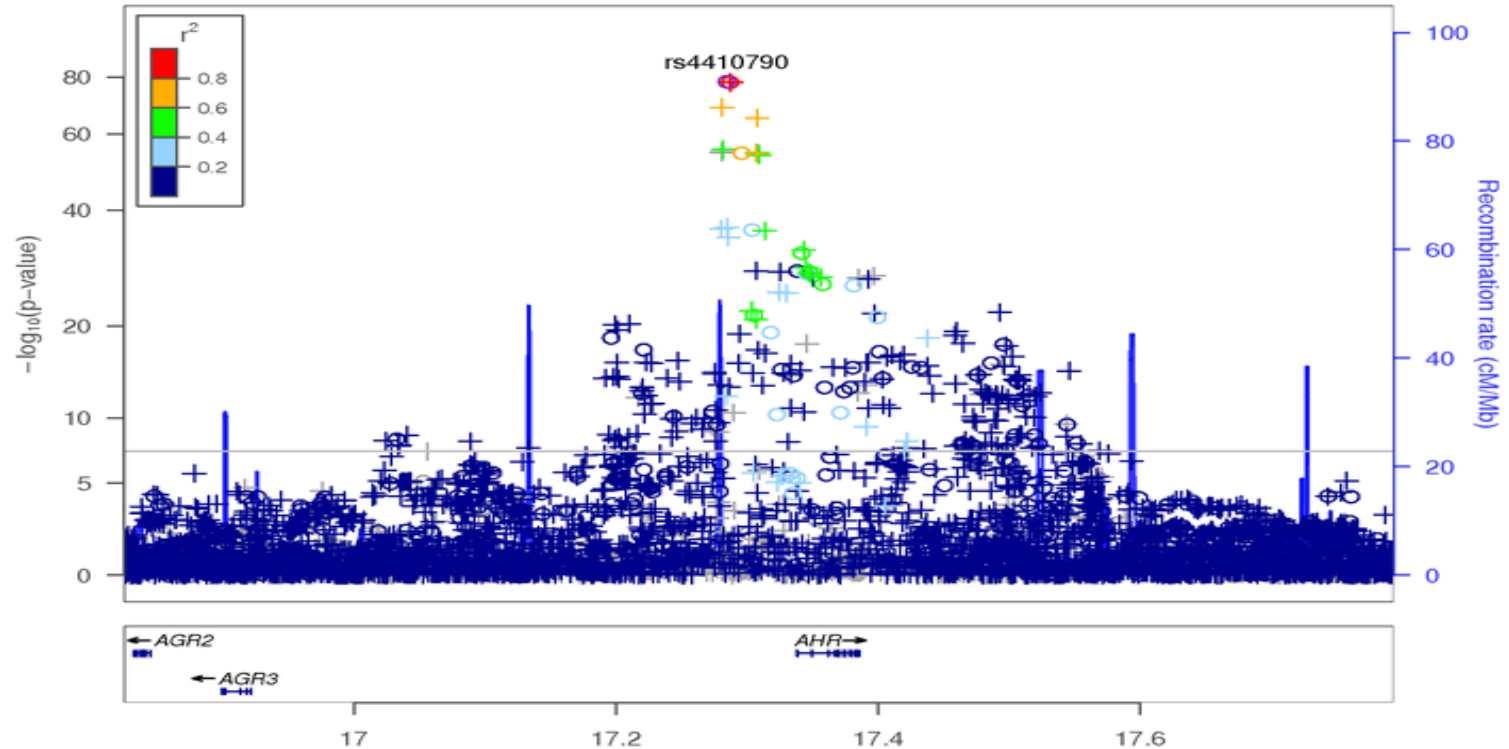
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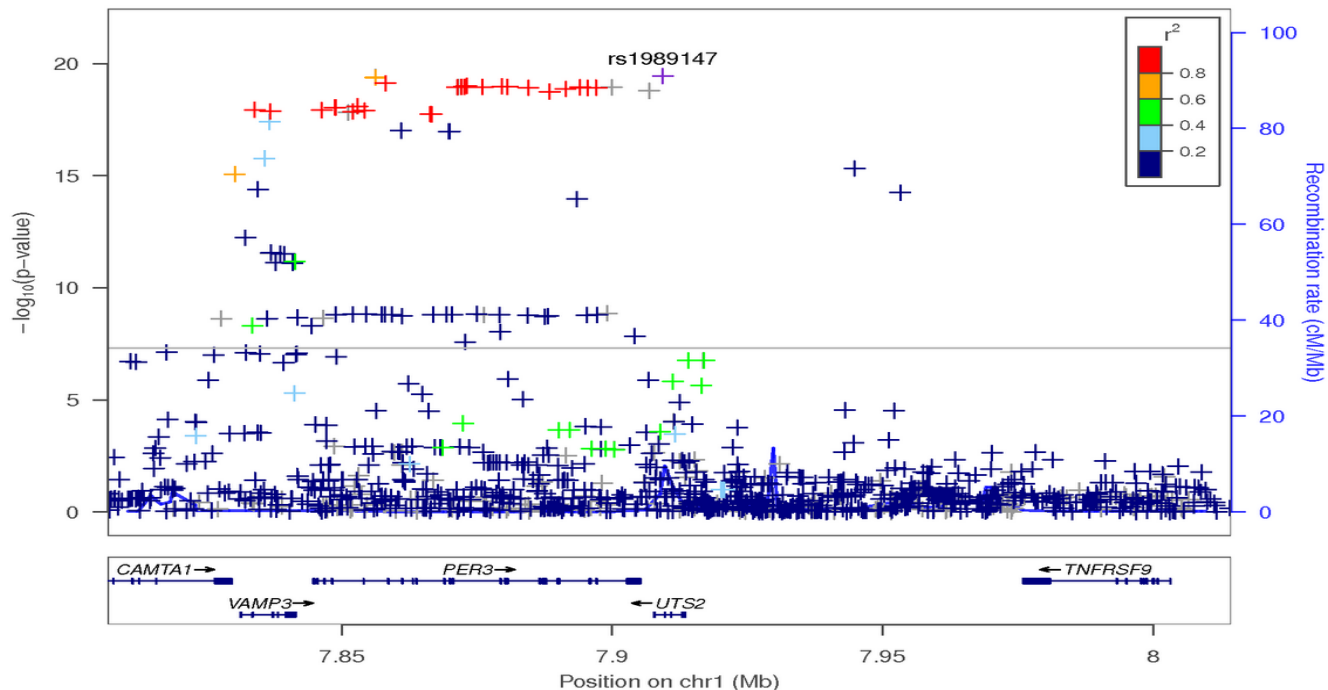
“Heavy caffeine drinkers:” cases report drinking several caffeinated drinks per day



“Heavy caffeine drinkers:” cases report drinking several caffeinated drinks per day



Are you a morning person or a night person?

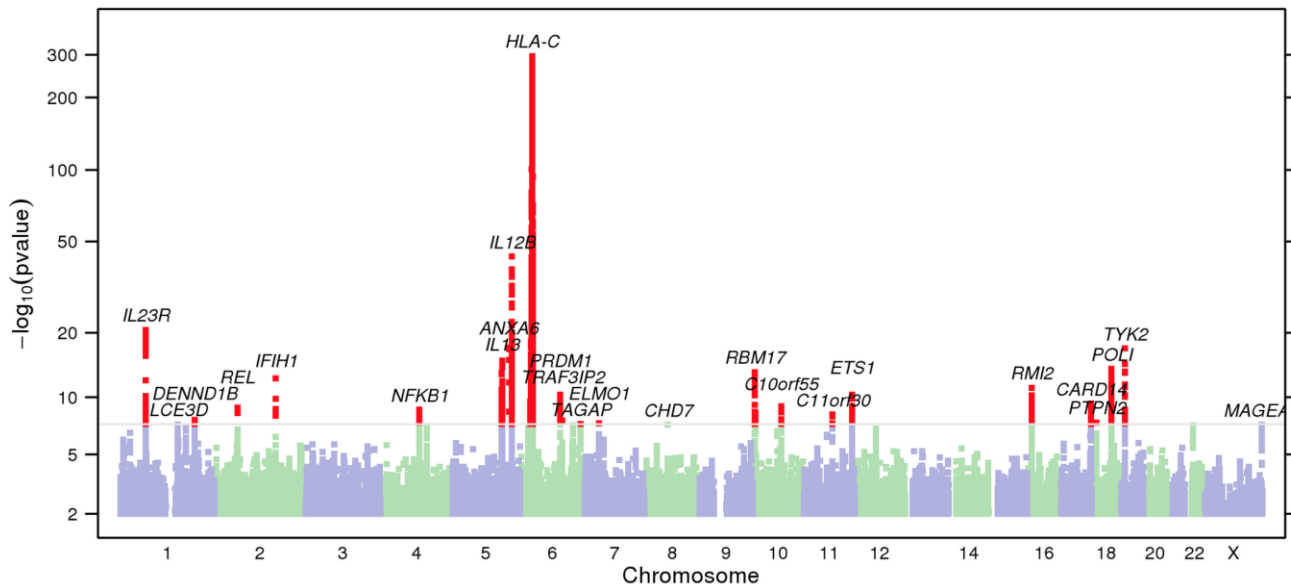


96,434 cases
morning person

107,545 cases
night person

GWAS Example: Psoriasis

We ask about psoriasis in 7 survey locations, e.g.: “Have you ever been diagnosed with psoriasis?”

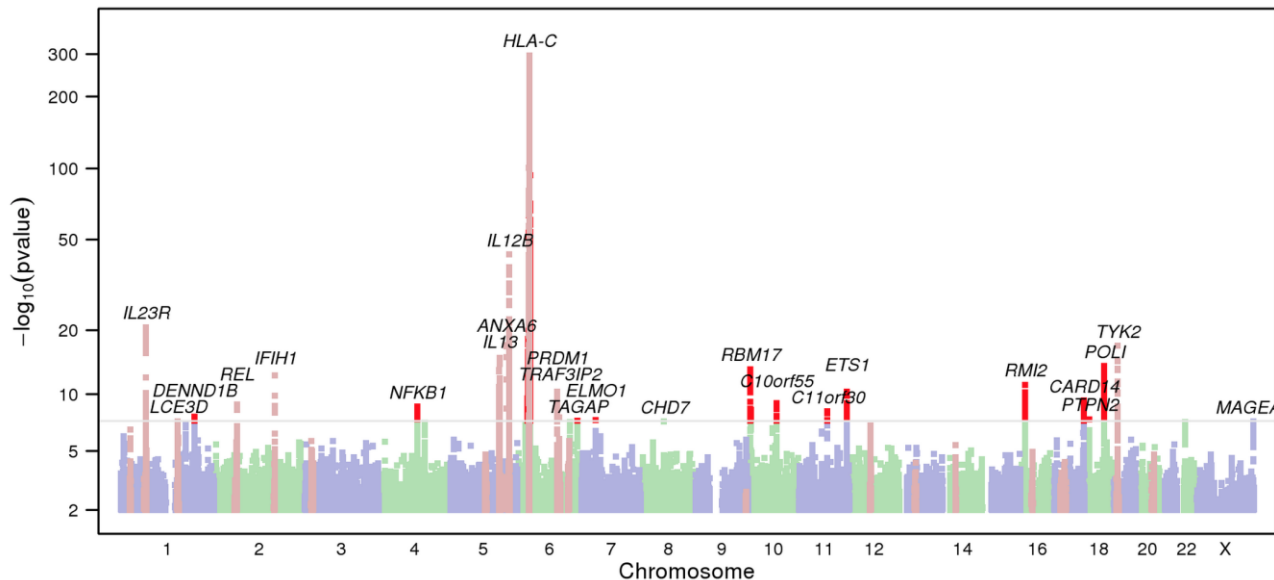


Robust Sample Size:
25,000 Cases
445,000 Controls

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We ask about psoriasis in 7 survey locations, e.g.: “Have you ever been diagnosed with psoriasis?”

We validate well known associations with psoriasis



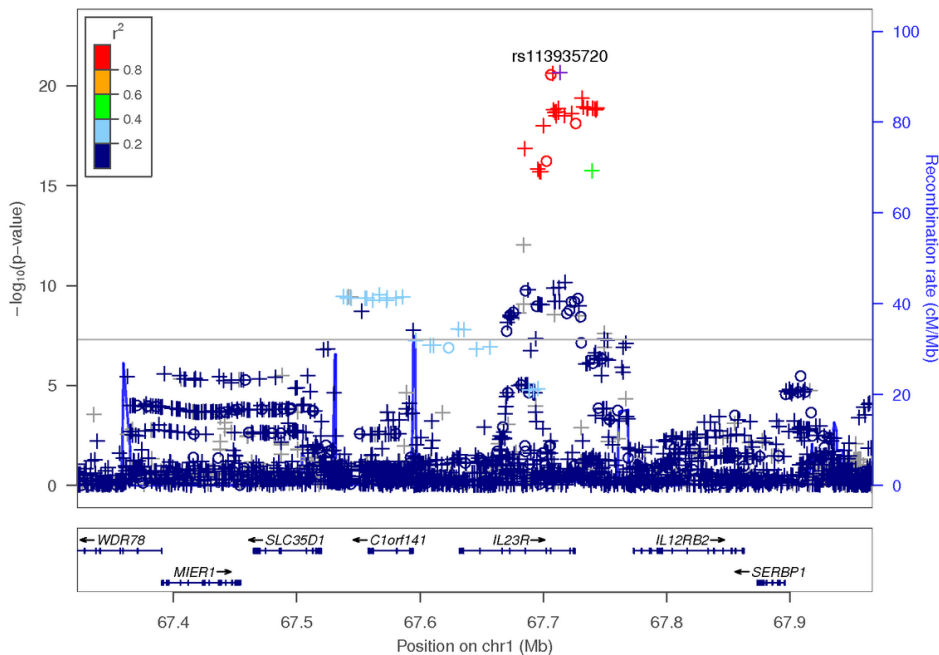
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GWAS Example: Psoriasis

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Robust Sample Size:
25,000 Cases
445,000 Controls

Efficient Replication of over 180 Genetic Associations with Self-Reported Medical Data

Joyce Y. Tung^{1*}, Chuong B. Do¹, David A. Hinds¹, Amy K. Kiefer¹, J. Michael Macpherson¹, Arnab B. Chowdry¹, Uta Francke^{1,2}, Brian T. Naughton¹, Joanna L. Mountain¹, Anne Wojcicki¹, Nicholas Eriksson¹

¹ 23andMe, Inc., Mountain View, California, United States of America, ² Department of Genetics, Stanford University, Stanford, California, United States of America

- ✓ Associations compared for 50 phenotypes with published data curated by NHGRI
- ✓ In 84.6% of replications for case/control conditions, the 95% CI for the OR contained the published OR

Multiple Large Cohorts

12,400
with Parkinson's

710,000
confirmed controls

243,000
APOE e4 carriers

672,000
non-e4 carriers

78,000
with cancer

657,000
confirmed controls

159,000
with depression

520,000
confirmed controls

90,000
with asthma

444,000
confirmed controls

35,000
with psoriasis

650,000
confirmed controls

191,000 with
cardiovascular disease

545,000
confirmed controls

3,100 with
colorectal cancer

711,000
confirmed controls



In-Depth Study of Asthma

- Approximately **80,000** customers contacted via email → **8,000** chose to participate in 2 weeks
- Participants will be asked to take symptom survey **1x/month for 6 months**



Genetics is Good for Drug Discovery

- Genetic evidence can help us see that modulation of the target is tolerated
- That modulation of the target is associated with disease
- If we find both LoF and GoF variants in the same gene – we have probably found the causal gene
- We can look for other phenotypes that might indicate safety issues



Acknowledgements

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- Joyce Tung

