Sustainable and Resilient Supply Chains

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Both Sustainability and Resilience are SUPPLY CHAIN Issues

Sustainability

- 2/3 carbon emission of most companies is in their upstream supply chain
- For some products, most of the emissions are in the use phase (downstream)
- So looking just at a company's environmental impacts is misleading.

Resilience

- A manufacturing company needs material, parts, transportation, warehousing...
- Dependence on suppliers: modern products require significant specialization
- So looking just at the assembly stage ("made in the US") is close to meaningless.



Corporate Goals

- · Objectives:
 - · Maximize revenue
 - · Minimize costs
- · Subject to:
 - · Comply with regulations
 - · Build resilience
 - Be sustainable
 - Empathy
 - · Employees
 - Communities
 - Charity

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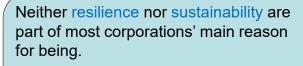




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Companies have to just meet certain thresholds on these metrics; do "just enough" to stay out of trouble



. II

Achieving Resilience and Sustainability

	Sustainability	Resilience
Market forces	Carbon tax (or Cap & Trade)	Continued disruptions (?)
Changing attitudes	Educating consumers	Millennials (?)
Government regulation	Ex: Biden's executive orders	Required inventory levels; manufacturing location

The problem: these are either "feel good" ideas and wishful thinking, or involve negative "side effects."



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The Issues with Resilience

"Solutions":

- Extra inventory
- Multiple suppliers
- · Cross training
- Re-shoring



- Higher costs
- Loss of scale
- Reduced revenue
- Reduced quality

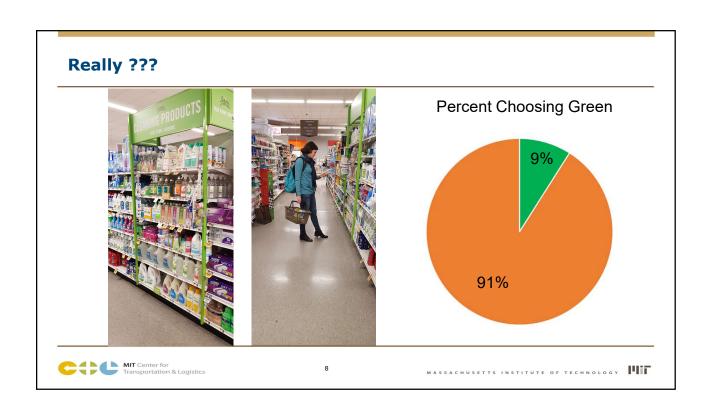


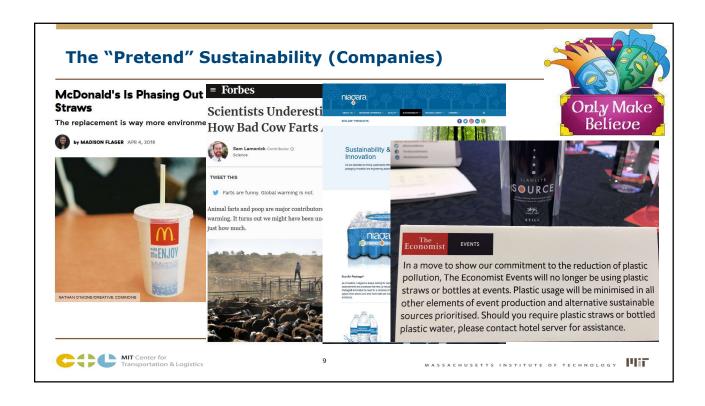
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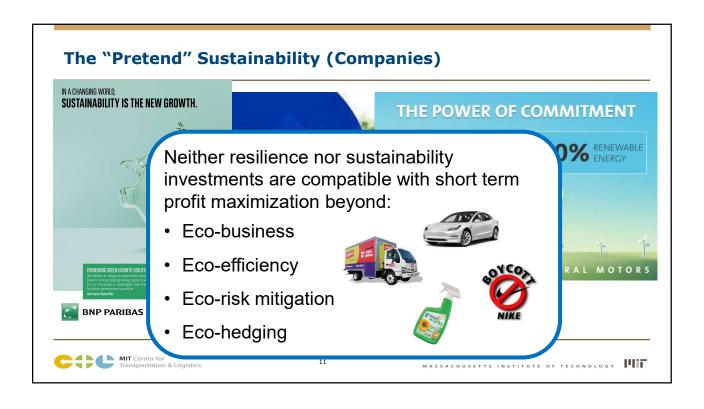
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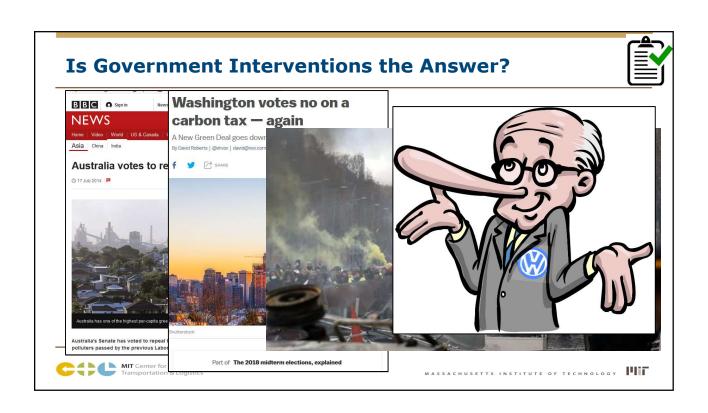


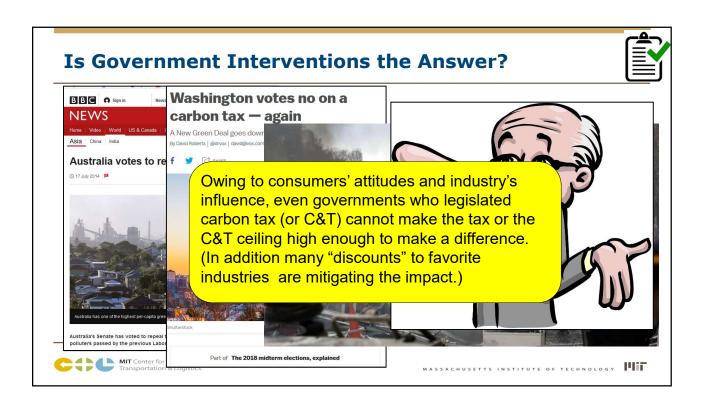




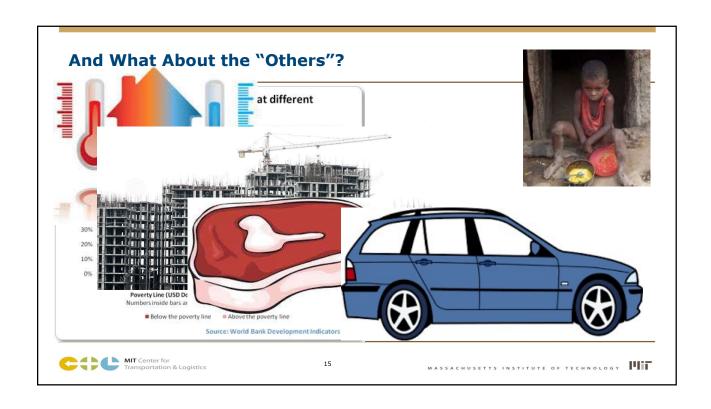


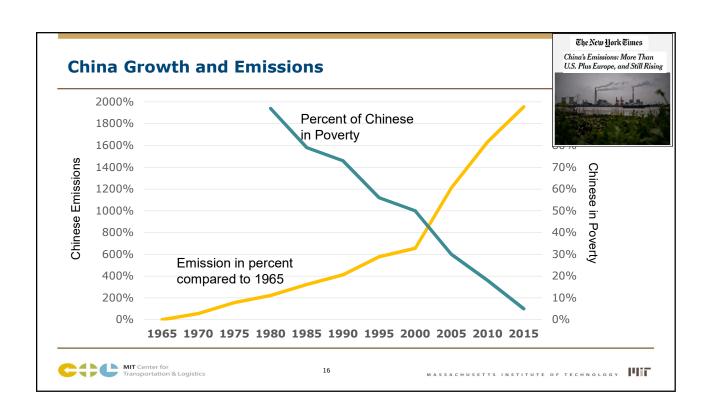












Following the Pandemic

- Many consumers are poorer cost emphasis
- Companies are even less likely to invest (beyond PR)
- Governments also will have to pay for the Covid-19 fight











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Resilience: Prepare Options for the Responders Forecasting #1 rule: always wrong Flexibility Cross-training Standardization Collaboration Postponement Culture Culture ZARA

Resilience (with Sustainability Bonus): Less long term commitments

- Transportation: Own fleet => contract => spot => gig
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- Use of warehouse Air BnB for business fluctuations
- Use hedging and options rather than commitments
- · Conditional contract items





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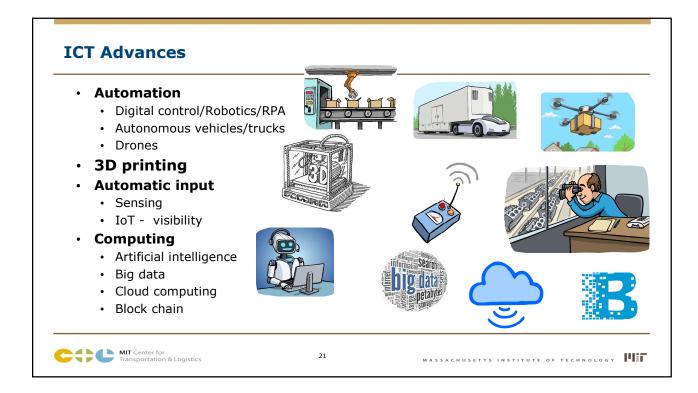
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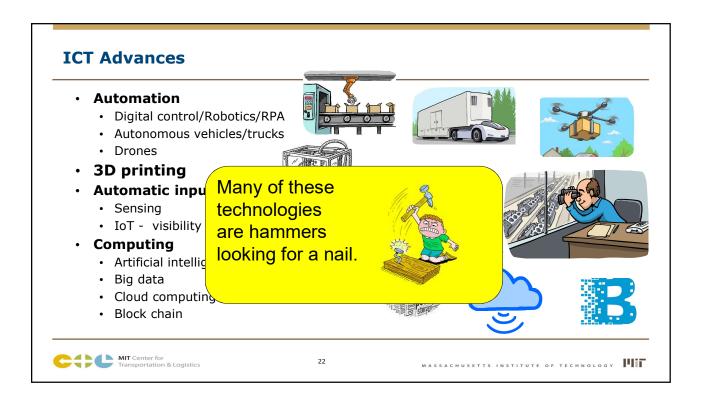
Conclusions from the Pandemic

- Behavior change does not work even in the face of clear and present danger
- The solution: technology











Note: Black Swans Come in all Colors • When we talk "resilience" we have in mind the fight against Covid-19 • WFH • E-commerce • Reduced travel => reduced emissions • What if the next disruption is a massive cyber-attack (down Internet; grid)? • No WFH • No e-commerce • Cash economy

