

Pathways from Science into Public Decision Making: Theory, Synthesis, Case Study, and Practical Points for Implementation

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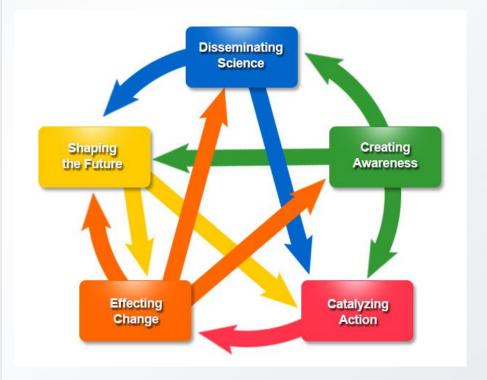
Workshop on Government Decision-Making to
Allocate Scientific Resources
National Academies Keck Center



Seeking Impact

Institute of Medicine Degrees of Impact

National Legislation Enacted Effecting State/City Legislation Enacted Change Designation of Appropriations/Funding Policy Change, including Organizational Policy Development/Revision of Guidelines National Legislation Introduced Inspiring State/City Legislation Introduced Action Development of Action Group/Task Force Advocacy Initiatives Educational Efforts Research Initiative Implemented Basis of RFA/RFP Subject of a Professional Meeting/Symposia Informing the Subject of a Congressional Hearing/Investigation Fleid Formal Response (Agency, Sponsor, Stakeholder) Receiving Awards Recognition Media Coverage Spreading the Published Article in Journal Message





Intellectual roots

- Theory: public affairs and organization theory
 - Agenda Setting
 - Decision making

- Grounded Approaches
 - Health as best developed substantive domain
 - Snowball approach yielded 32 articles
 - Cochrane guidelines



Synthesized Framework

Content Salience	Effective Communication	Quality	Parameters of Use
Qualitative	Summarized transparently	Effect size/ effectiveness	Technical solution exists
Emotional hook	Uncomplicated, jargon free language	Messenger credibility	Consistent with operational realities and constraints
Intuitive appeal	Eliminate irrelevant content	Evidence credibility	Reversibility
Quantitative	Appropriate timing		Interaction/legitimacy
Descriptive statistics	Benefits unambiguously presented		Solution not problem identification
Cost/Benefit and impact Analysis	Audience segmentation		
Disparities and distribution of burden			
Projections of reduced burden			
Cost of inaction & distribution			
Distribution of benefit			
Multiple time horizons of benefits			
Geography			
Local relevance			
Comparisons			

4 cases of science policy research that had policy impact

- Mansfield
 - 28% rate of return on R&D expenditure
- Narin
 - US company patents cite US public research
- Martin & Irvine
 - Crisis in British science
- Butler
 - Deleterious effects of Australian evaluation system



Mansfield

- Mansfield, E. (1991). Academic research and industrial innovation. Research Policy, 20(1), 1-12.
- Mansfield, E. (1998). Academic research and industrial innovation: An update of empirical findings.
 Research policy, 26(7), 773-776.

Academic credibility

- University of Pennsylvania economist
- Published in Research Policy
- Cited 1600 times (Google Scholar)

Use

- Alsalam, N., Beider, P., Gramp, K., & Webre, P. (1998). The Economic Effects of Federal Spending on Infrastructure and Other Investments. Washington DC: Congressional Budget Office.
- Webre, P. (1993). A Review of Edwin Mansfield's estimate of the rate of return from academic research and its relevance to the federal budget process. Washington DC: CBO Staff Memorandum.
- Powell, J. (2006). Toward a Standard Benefit-Cost Methodology for Publicly Funded Science and Technology Programs. (NIST IR 7319).
- Science. (1992). Policy Forum: Interview with Goerge W. Bush, President of the United States and Republican candidate for President. Science, 258.
- The Task force on the future of American Innovation. (2006). Measuring the moment, Benchmarks of our Innovation Future II.
- Drake, M, (2007) Testimony to the House Committee on Financial Services, United States House of Representatives, House Committee on Financial Services.

Narin

• Narin, F., Hamilton, K. S., & Olivastro, D. (1997). The increasing linkage between US technology and public science. *Research Policy*, 26(3), 317-330.

Academic Credibility

- Published in Research Policy
- Cited 1500 times (Google Scholar)

Use

- Broad, B. (1997) Study finds public science is pillar of industry. New York Times.
- Alsalam, N., Beider, P., Gramp, K., & Webre, P. (1998). The Economic Effects of Federal Spending on Infrastructure and Other Investments. Washington DC: Congressional Budget Office.
- Committee on Science, US HoR, One Hundred and Fifth Congress. (1998). Unlocking our Future: Towards a New National Science Policy.
- National Science Board. (1998). Industry Trends in Research Support and Links to Public Research.
- National Science Board. (2003). Fulfilling the Promise: A Report to Congress on the Budgetary and Programmatic Expansion of the National Science Foundation.
- National Science Board. (2005). 2020 Vision for the National Science Foundation (NSB 05-142).



Martin & Irvine

- Irvine, J., Martin, B., Peacock, T., & Turner, R. (1985). Charting the decline in British science. *Nature*, 316, 587-590.
- Irvine, J., & Martin, B. R. (1986). Is Britain spending enough on science? *Nature*, 323, 591-594.
- Martin, B. R., Irvine, J., Narin, F., & Sterritt, C. (1987). The continuing decline of British science. Nature, 330(6144), 123-126.
- Academic Credibility
 - SPRU, University of Sussex
 - Published in *Nature*, 3 times
 - Cited 177 times (Google Scholar)



Butler

Butler, L. (2003). Explaining Australia's increased share of ISI publications—the effects of a funding formula based on publication counts. Research Policy, 32(1), 143-155.

Academic Credibility

- Australian National University
- Published in Research Policy
- Cited 376 times (Google Scholar)

Use

- Australia Department of Education Science and Training (2002). Varieties of excellence: diversity, specialisation and regional engagement. (DEST issues paper, DEST). Canberra, Australia: Department of Education, Science and Training.
- Australia Department of Education Science and Training. (2003a). Evaluation of knowledge and innovation reforms: issues paper. Canberra, Australia: DEST, Canberra.
- Australia Department of Education Science and Training. (2003b). Mapping Australian Science & Innovation:
 Main Report. Retrieved from Canberra, Australia:
- Australia Department of Education Science and Training. (2003c). National report on higher education in Australia: 1991-2001. Retrieved from Canberra, Australia:
- Australia Department of Education Science and Training. (2004). Evaluation of knowledge and innovation reforms consultation report. Retrieved from Canberra, Australia:

Content Salience

Framework elements	description	Mansfield	Narin	Martin & Irvine	Butler
Qualitative					
Emotional hook	Protagonists are important constituency that can benefit	firms	firms	scientists	universi ties
Intuitive appeal	Benefits to group are a "good" e.g. safety or quality of life	Innovat	tion and sci consider	ence are broa ed good	adly
Quantitative					
Descriptive			✓	√	\checkmark
statistics	the problem looks like		Ť	Ť	Ť
Cost/Benefit and	The ratio of costs and benefits for a policy	√			
impact Analysis	and how it will be distributed				
Disparities and	Provides understanding of how burdens				
distribution of	are distributed, with particular focus on	√	√	√	✓
burden	unevenness among important groups				
Projections of	To what extent will the issue be mitigated?			√	
reduced burden					
Cost of inaction	What is the impact of not implementing				√
& distribution	policy and who bears that cost?				
Distribution of	Which groups benefit and by how much	✓	√		
benefit					
Multiple time	Short, medium, and long term costs and		√		
horizons of benefits	benefits of the action				
Geography					
Local relevance	Does the general phenomena present itself in the local jurisdiction?		√	✓	✓
Comparisons	How does status quo compare to peers?			√	\checkmark

Effective Communication

Framework elements	description	Mansfield	Narin	Martin & Irvine	Butler
	Methods and approach to synthesis is explicitly described and can be evaluated	✓	✓	✓	✓
the state of the s	Use of language that is understandable by general public				
	Only information relevant to decision is included, with no extra elements	Intermediaries focused results		lts	
Appropriate timing	Information is presented when relevant decisions are being made	✓		✓	
unambiguously	Bottom line is presented explicitly and clearly with simple and clear explanation of results	th simple and clear ✓			
Audience segmentation	Message is tailored to decision makers	Intermediaries produced targeted document		ocuments	



Quality

Framework elements	description	Mansfield	Narin	Martin & Irvine	Butler
	Extent to which policy/program will influence outcomes	✓	✓	✓	√
Messenger credibility	Scientist/broker is a recognized scholar	✓	✓	✓	√
	Scientific adequacy of the technical evidence and arguments	examined by CRS, highly cited, published in Research Policy	examined by NSF, highly cited published in Research Policy		Highly cited, published in Research Policy



Parameters of Use

Framework elements	description	Mansfield	Narin	Martin & Irvine	Butler
	There is the means to address the problem/issue from a technical standpoint	n/a	n/a	✓	✓
Consistent with operational realities and constraints	Resources, authority, and scope is appropriate and feasible for agent	√	✓	✓	✓
Reversibility	Position can be reversed without loss of credibility				
Interaction/legitimacy	Getting feedback or providing mechanism to assess important elements with decision maker to improve consensus	√		✓	
problem	Finding a new way to address an existing problem is more actionable than identifying a new problem	n/a	n/a	✓	✓



Policy as a socio-technical system

Over-emphasizes technical aspects of evidence

- Under-emphasizes the social of the socio-technical system
 - Ambiguity as a cornerstone to policy passage
 - Evidence as one input
 - Usually poorly communicated

Intermediaries are the linchpin that links technical with social



Revised and Reorganized Framework

Technical	Jurisdictional	Social	Scientific Context
Analysis	Constituents affected	Problem recognition	Synthesis
Solutions	Administrative feasibility	Solution acceptability	Gaps
	Authority	Government intervention	Best available solution



Revised and Reorganized Framework

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R1: Make knowledge discoverable

 Create 1 page briefs of all sponsored research outputs that highlight policy implications and relevance.

 Create a continuously maintained <u>database</u> that makes the policy briefs searchable, with links to the original research outputs on demand.

 Scan for issues of public importance and debate and <u>bundle relevant issue briefs</u> with a summative narrative for dissemination to relevant potential users.



R2: Bolster the role of intermediaries

 Facilitate <u>interaction between researchers and</u> <u>intermediaries</u> so that each actor can maximize their role more effectively.

<u>Create a pipeline</u> of results from sponsored research for intermediaries.

 Foster <u>capacity building</u> through intermediaries of both researchers and decision makers.

