

WHO IS ACI?





ACI is a commercial dealmaking incubator that provides accelerator/ incubator and entrepreneurial- building systems for entrepreneurs and SMEs in the Caribbean region and Caribbean Diaspora

Creating game-changing deals to take businesses to the next level

We believe...

"Entrepreneurship is a mindset to change the world ... passion a mentality to change things".

Jakob B. Kistorp



The Caribbean Brand is

- Sun
- Sand
- Reggae
- Soca

- Carnival
- Athletics
- Cricket



Paradise

Current Caribbean Startup/Innovation Environment

- ☐ Viewed as a graveyard for venture capital, risk-taking, sophisticated structuring, or businesses succeeding in international markets.
- Definition of a successful business in the Caribbean is usually limited to a big fish in a small pond with most businesses lacking access to the know how, structures and systems for successful growth.



Barriers to Growth

- Access to financing is exacerbated by limited capital markets and exits.
- Overwhelming majority of incubators and capacity-building programs are run by institutions and governments with non-commercial objectives not aligned to markets.
- Lack of technical talent and access to networks/channels.

The New Innovative Environment

ACI will generate sustained high quality deal flow of Caribbean SMEs who can innovate, scale quickly, meet investors' criteria and penetrate international new markets with high returns through the following services:

Investor Networks
A-List Mentors
Online Ecosystem
Best-in-class Technical Team
International Partners

Extensive Worldwide Networks

Tapping into the Caribbean Diaspora in North America & Europe increases scale, diversity and sophistication.

Target Segments

- Early Stage companies businesses with less than US\$3M in revenues
- SMEs under 250 employees
- Startups
- Information Technology Enabled Services (ITeS)
- Information & Communications Technology (ICT)

- Clean Energy
- Agri-Business
- Entertainment
- Fashion
- Hospitality

Our Delivery Systems

- Website and Online Platforms including Social Media
- ☐ Software as a Service (SaaS) applications establishing an open source platform for productivity applications and tools for startups and SMEs
- Virtual Portfolio Clients access to all ACI's services and resources from anywhere in the world
- Secure and Reliable Communications Infrastructure
- Secure Payments
- Online Investing Ecosystem... crowdfunding, matchmaking

ACI's Flagship Accelerator Program

- 6-month program cycles
- Online Platforms
- Curated portfolio of 10 clients each cycle per location/site
- Networking
- Mentoring
- Deal-making
- Innovation & Creativity Whiteboard Fridays...
 Engine Room Sessions



OUR PARTNERS



Inter-American Development
Bank"s (IDB) ConnectAmericas –
Social media platform for SMEs
created to connect SMEs in Latin
America and the Caribbean to each
other and globally



IUniversity of Illinois – Champaign MBA Program – Joint program for MBA students toprovide technical consultancy services to ACI's portfolio clients



UVI Research and Technology Park

– ACI is the preferred provider of accelerator/incubator services for the RTPark

ConnectAmericas



- ConnectAmericas The only social media platform for SMEs <u>www.connectamericas.com</u>
- Anchor Partners Google, DHL, Visa, Alibaba.com
- Established by IDB to connect SMEs in Latin America and the Caribbean to global markets, partners, suppliers and financiers

Why ACI?

We fill the gap between accessing capital and structure. Our business model stands apart from other incubators and capacity building programs of similar types. Focused approach on deal making and exits. Superior ability to pick winners and recognize market growth opportunities. In-depth knowledge of the Caribbean-centric culture, business environment and navigating the way to link with the global ecosystem. Best-in-class human resources and networks.



Thank You!

For more information, please contact below

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