



MARINE BOARD

of the

TRANSPORTATION RESEARCH BOARD

Beneficial Cargo Interests Focus Session May 24, 2018

Framing Questions for Beneficial Cargo Owner Panel

Address two of the following three issues:

- (1) Planning for long term shifts in trade and carrier deployments: We would be particularly interested in comments on decisions made with respect to Panama Canal Expansion, the creation of carrier Alliances and processes for selecting routings, destination ports, ocean carriers and inland transportation.
- (2) Short term disruption planning and response: Hurricane Sandy and last year's storms might be examples of disruptions, and what role does your company expect the ports to play relative to what should be expected of carriers?
- (3) The role played by inland logistics and free-trade zones: How do these affect your Distribution Center site selection?

Perspectives on Beneficial Cargo Owner Port and Trade Gateway Choices

- Gary Brown, Chief Commercial Officer, Georgia Exports Company (replaced by Mary R. Brooks, Marine Board Chair)
- Lee Kindberg, Maersk Line, Marine Board Member
- Stuart Countess, Chief Administrative Officer, Kia Motors Manufacturing - Georgia