

Committee on Biological and Physical Sciences (CBPSS) Fall Meeting Introduction to BPS Commercial Partnerships

Haley Fauntleroy

Booz Allen Hamilton

BPS Commercial Partnerships Lead

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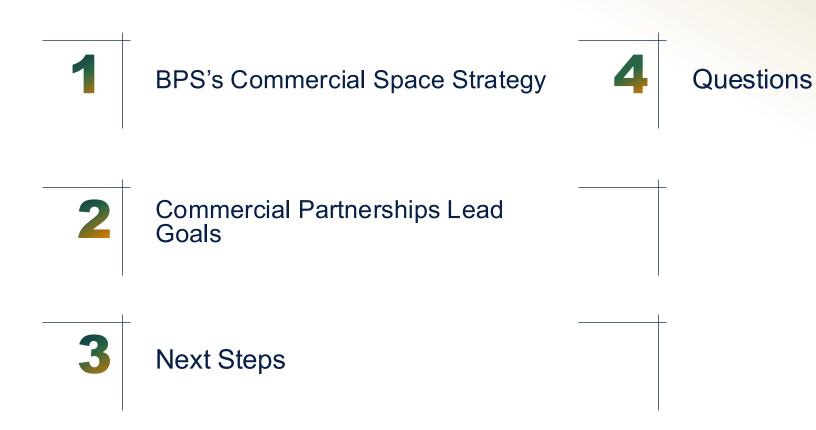
"Humanity's journey has just begun. From mercury, to Apollo, Shuttle, Space Station, NASA's legacy in human spaceflight is unparalleled.

Now, we're preparing for the dawn of a **new era of human exploration**: groundbreaking scientific discoveries, testing technologies, for our next giant leap.

Our future in microgravity awaits."



Agenda





5

Meeting the moment: 2025 – 2030

Where and how will BPS conduct science during this transition to the "new era" of commercial space and exploration?



BPS Commercial Partnerships Lead

Expertise

- International affairs and development
- Domestic public policy

NASA

6 years supporting NASA (SLPSRA, BPS)

Role

- "Commercial Partnerships Lead"
- Make and foster commercial relationships, facilitate partnerships, and enable strategic opportunities

CBPSS

- 10 CBPSS meetings
- 1st presentation to CBPSS
- Thank you for the opportunity!

Haley Fauntleroy



Decadal Survey, Ch. 7, "Strategy"



Decadal Finding 7-2:

"A robust and resilient BPS program requires...significant awareness and **collaboration** with the emerging commercial space science, platforms, and activities..."

Decadal Finding 7-3: "The private sector is engaged in development of CLDs, on which the nation's research in BPS will depend."

Decadal Recommendation 7-1: "Actively **engage** commercial spaceflight firms...to ensure that **science needs** are met with clear priority, guaranteeing that national science needs are enabled along with those of potential commercial customers using those platforms."

BPS Commercial Partnerships Lead

Commercial Company A

Commercial Company B

Commercial Company C

Commercial Company D



Commercial Partnerships Lead:

Front Door between commercial companies and BPS Team



Precision Health



Space Crops



Quantum Leaps



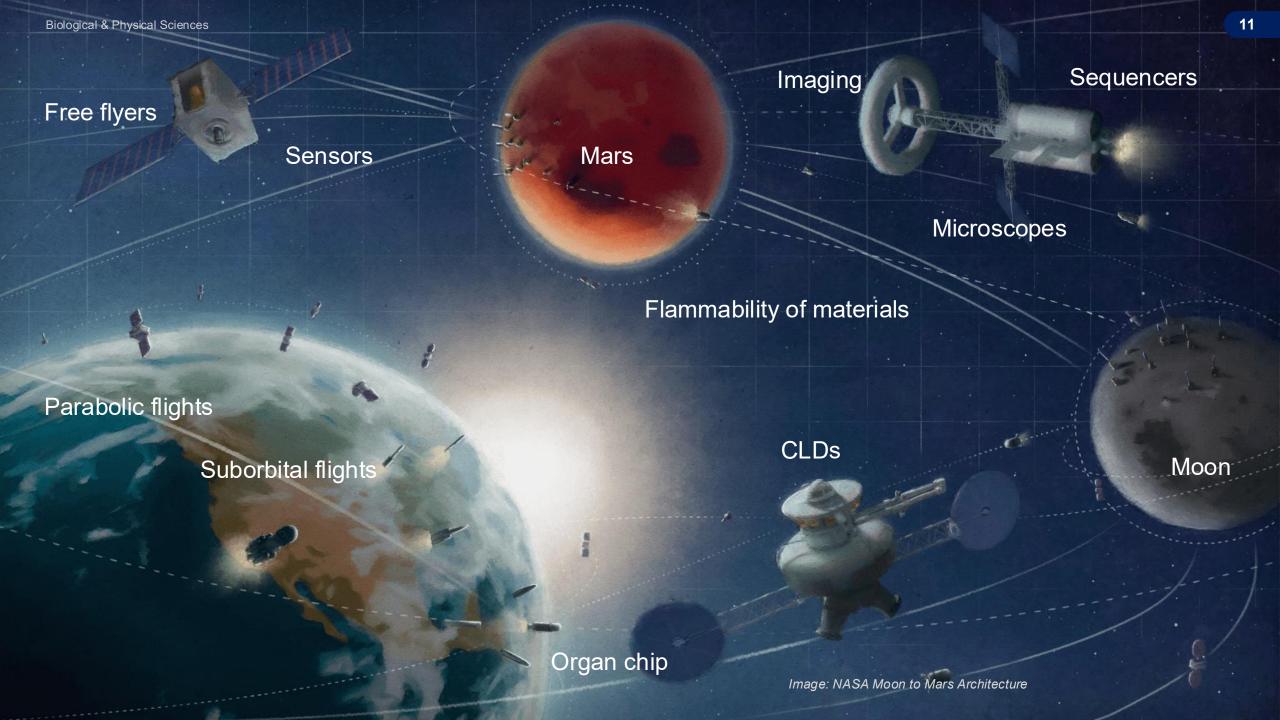
Foundations



Space Labs



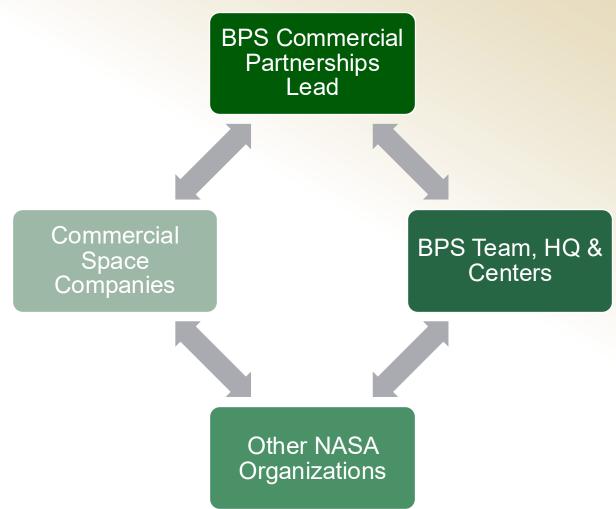






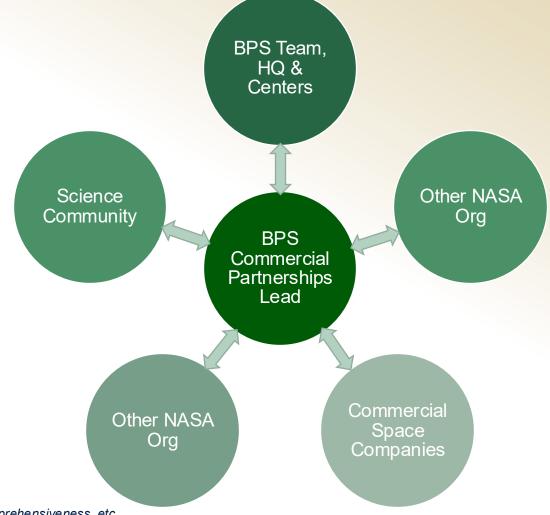
Many Players in Commercial Engagement

First 6 months as Commercial Partnerships Lead: understand the players, create touchpoints, build foundation for collaboration.



Many Players in Commercial Engagement

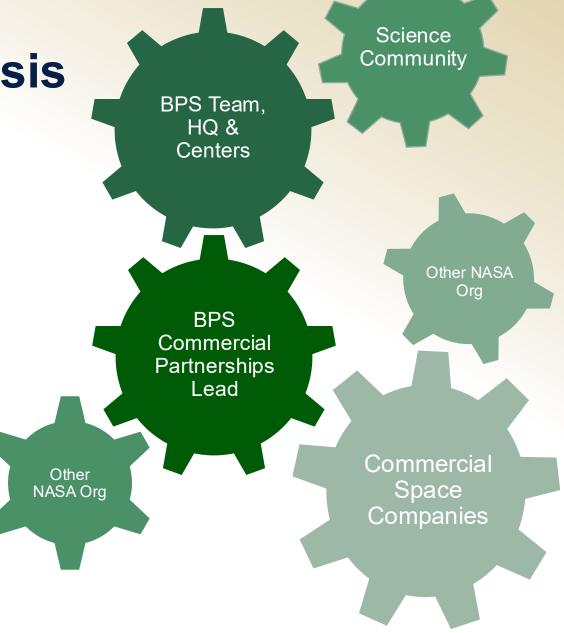
Next 6 months as Commercial Partnerships Lead: Consolidate touchpoints, create and build relationships, increase transparency and learning, gather state of the art, build momentum.



Establishing Symbiosis

Long term goal:

Communication and collaboration at all points, enabling BPS to take advantage of all types of commercial opportunities.



Anatomy of a Partnership

BOX

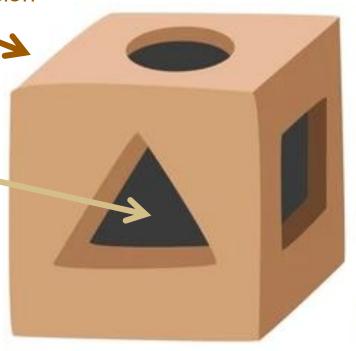
Managed by BPS Director, Deputy Director

 Determines the strategy of BPS science & partnerships, aligned under BPS mission

CUT OUTS

Managed by Commercial Partnerships Lead

 Represent opportunities taking shape for BPS science on a commercial platform



SHAPE FIT

 Direction, prioritization, and fit managed by BPS Program Executives & Scientists

 Shape could be determined by constraints such as power, mass, etc.



SHAPE POPULATION

 Contributions from NASA Field Centers & BPS Science Community

 Your science, enabling discovery & exploration,
benefitting life on Earth



Present State: Discovery



- Discovering "what don't we know?"
 - What's the current state of the art?
 - Which companies are out there?
 - What's being developed?

Awarding innovation

- BPS's TechLeap awards, \$500k x2
- Securing Space Act Agreements where necessary

Enabling exploration

■ Ensuring all connections are made conscious of science excellence, exploration enablement, and BPS roadmap priorities



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Get in touch!

NASA Email

Haley.Fauntleroy@nasa.gov

<u>LinkedIn</u>

Search "Haley Fauntleroy", or https://www.linkedin.com/in/haleyfauntleroy/

