



Today's Learning Objectives

Estimate future parking demand for your airport

 Identify key considerations for evaluating new parking technologies and payment systems



American Association of Airport Executives (AAAE)

1.0 Continuing Education Units (CEUs) are available to Accredited Airport Executives (A.A.E.)

Report your CEUs:

www.aaae.org/ceu

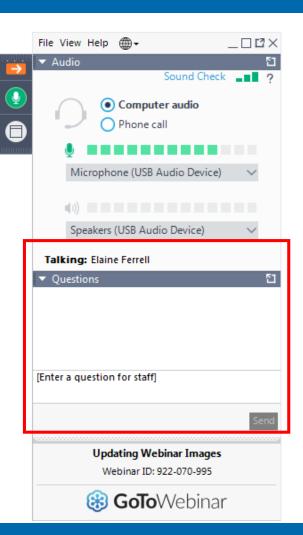


Questions and Answers

Please type your questions into your webinar control panel

We will read your questions out loud, and answer as many as time allows

#TRBwebinar





Adam Cohen University of California, Berkeley

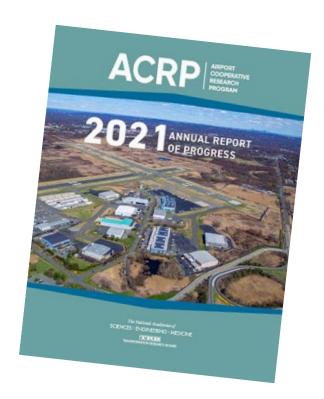
- Mobility futures researcher,
 Transportation Sustainability Research
 Center, UC Berkeley
- Research focuses on innovative mobility strategies, including advanced air mobility, vehicle automation, transportation network companies, smart cities, smartphone apps, and other emerging technologies
- Multidisciplinary background with unique insight into automation, electrification, landside and airside aviation issues, and the potential impacts of innovative and disruptive technologies.





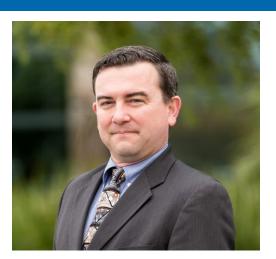
ACRP is an Industry-Driven Program

- Managed by TRB and sponsored by the Federal Aviation Administration (FAA).
- Seeks out the latest issues facing the airport industry.
- Conducts research to find solutions.
- Publishes and disseminates research results through free publications and webinars.





Today's Speakers



Gavin Duncan

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Ricondo and Associates



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ACRP Report 225

Rethinking Airport Parking to Preserve and Enhance Non-Aeronautical Revenues

Gavin Duncan
John Dorsett, AICP, CPP, MBA
Jenna Buckner, CM, MBA



Research Team

- → Gavin Duncan Inter VISTAS, Senior Vice President
- → John Dorsett Walker Consultants, Managing Director and Senior Vice President
- → Jenna Buckner Ricondo and Associates, Director
- → JLL
- **→ DWU Consultants**



Research Problem

Parking demand at airports is declining due to TNCs (e.g., Lyft and Uber) and (eventually) automated vehicles, therefore airports could use guidance on:

- → Forecasting parking needs in environment of uncertainty
- → Evaluating potential for conversion of existing parking facilities that may not be needed
- → Strategies to offset ongoing and future revenue reductions



Research Approach

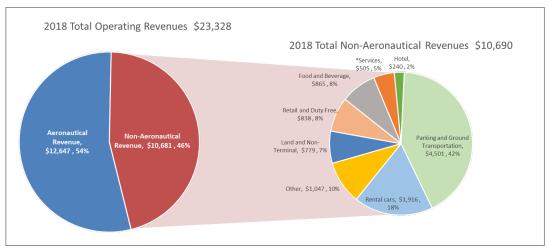
- **→** Airport interviews
- → Case studies
- **→** Forecasting techniques
- **→** Parking management best practices
- → Research into repurposing
- → Prepare Guidebook



Risks to Parking and Ground Transportation Revenues

In 2018, parking + rental car + ground transportation generated 60% of nonaeronautical revenues

- → Since 2015, rental car revenue per passenger has declined
- → Since 2014, parking revenue per passenger has not kept pace with inflation



Source: FAA, AAS-400, CATS Report 127

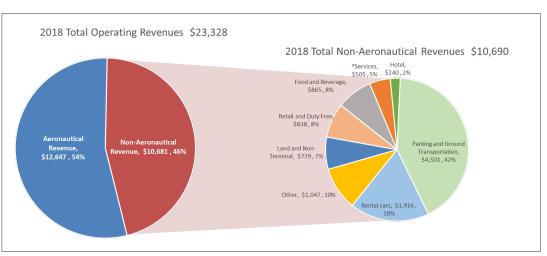
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Risks to Parking and Ground Transportation Revenues

Current and future risks include

- → TNCs
- → Subscription-based car rentals (e.g., ZipCar)
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- → Off-airport parking
- → Automated vehicles



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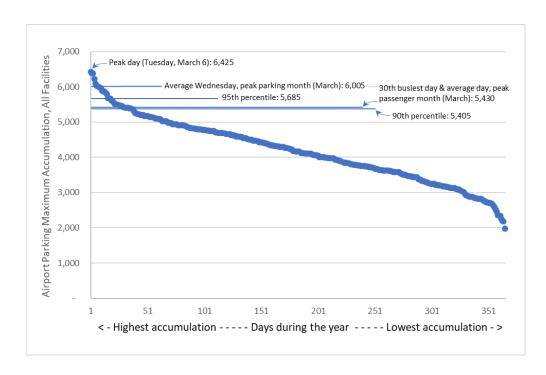


Forecasting Future Parking Needs



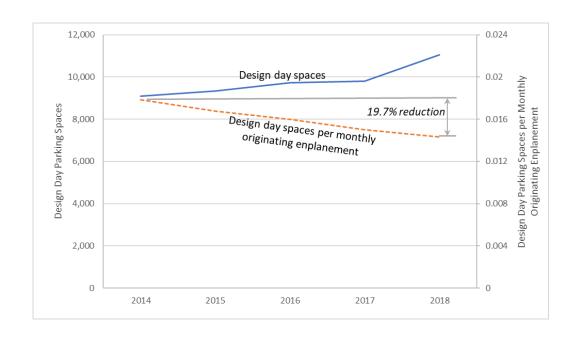
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→ Strategies for selecting design day



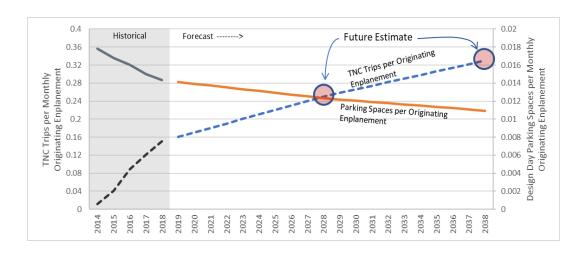


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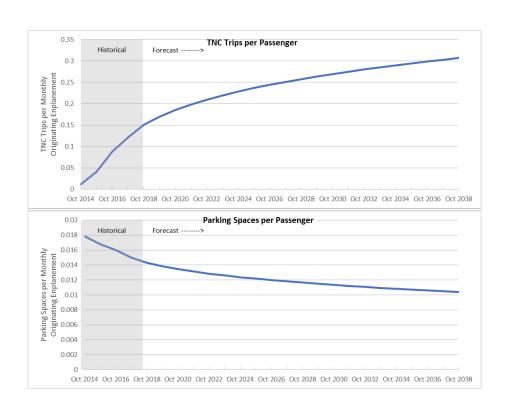


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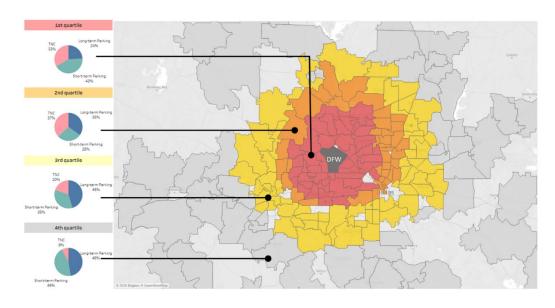


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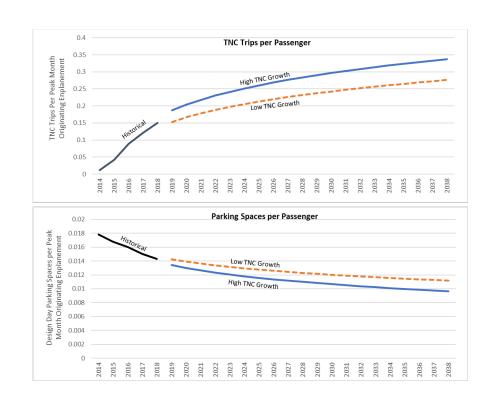


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 - Passenger surveys + professional judgement





- → Strategies for selecting design day
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- → Estimate future propensity to park
- → Recognize the uncertainty





Repurposing Parking Facilities



Repurposing Parking Facilities

Early findings caused Research Team to redirect its efforts

ORIGINAL GOAL: "Evaluating potential for conversion of existing parking surface and multi-story parking, rental car, and commercial ground transportation facilities to non-vehicle uses"

All interviewed airports indicated that conversion of garages to non-vehicle use would never happen

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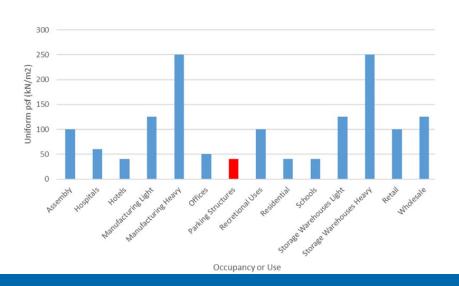


Repurposing Parking Facilities

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Garages are difficult to turn into something else

- → People weigh more than cars
- → More acceptable settling and lateral drift
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- **→** Limited ceiling clearances
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Redirection

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Research identified very few examples

Converting a surface lot is no different than any other land development

Focus shifted to evaluating strategies for using garages for pickup/drop-off operations, such as for TNCs (Uber / Lyft)





Adapting Parking Facilities for Other Vehicular Uses

As demand shifts away from parking toward pickup/drop-off services, existing parking facilities can be used for such services. Key considerations:

- **→** Pedestrian and motorist safety
- **→** Customer experience
- → Flexibility
- **→** Driver familiarity
- → Costs
- **→** Efficiency



Adapting Parking Facilities for Other Vehicular Uses Evaluated 5

potential configurations

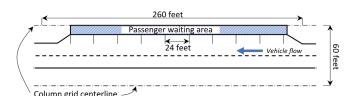


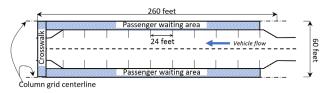


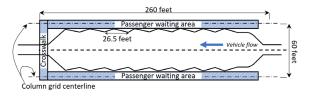


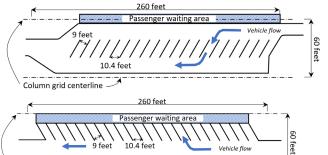












Column grid centerline

Linear, single-sided

Linear, dual-sided

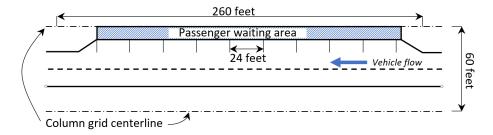
Sawtooth, dual-sided

Angled, pull through

Pull in, back out



Linear, single-sided



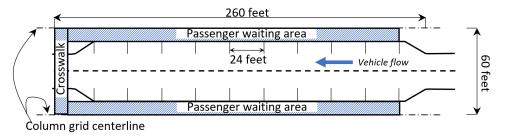
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- During busy periods, vehicles can doublepark
- Conventional configuration at an airport
- Inexpensive



Remote TNC loading area, Los Angeles International Airport



Linear, dual-sided



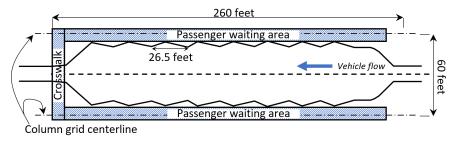
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- Inexpensive to build, may need staff for crosswalk control



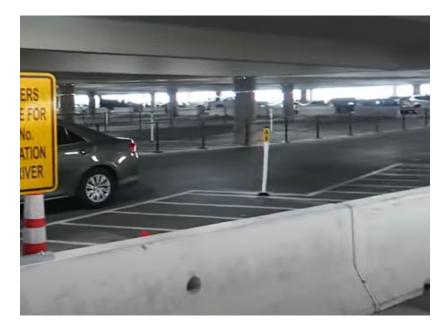
TNC loading area, Nashville International Airport



Sawtooth, dual-sided



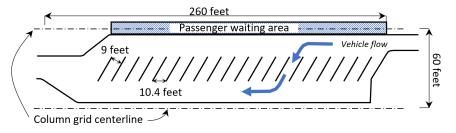
- 464 vehicles per hour
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Sawtooth TNC spaces, Las Vegas McCarran International Airport



Angled pull-through



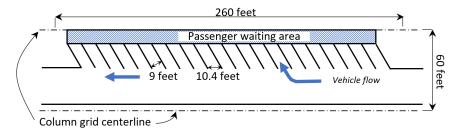
- 500 vehicles per hour
- Increased pedestrian-vehicle interactions
- All vehicle travel is forward
- Minimal ability to accommodate demand surges
- Drivers may not see downstream open spaces
- May require space guidance and/or staff to direct drivers



Pull-through TNC spaces, Detroit Metropolitan Airport



Pull in, back out



- 330 vehicles per hour
- Minimal pedestrian-vehicle interactions
- Requires reversing into traffic
- Minimal ability to accommodate demand surges
- Drivers may not see downstream open spaces
- May require space guidance and/or staff to direct drivers

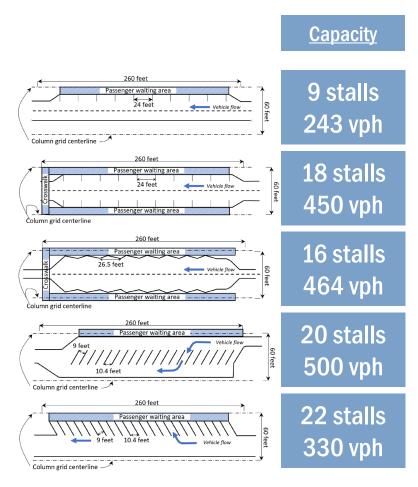


Pull in, back out TNC spaces, Seattle-Tacoma Int'l. Airport



Adapting Parking Facilities for Other Vehicular Uses Evaluated 5

potential configurations



Conventional, inexpensive, requires no pedestrian control, least capacity

Less conventional, requires pedestrian control, high capacity

Less conventional, requires pedestrian control, high capacity

Uncommon, frequent pedestrian-vehicle interactions, highest capacity

Less conventional, requires no pedestrian control, low capacity



Repurposing Parking Facilities to Non-Vehicle Uses

- Opportunities are severely limited to convert parking structures
- Examples generally limited conversions at grade level (loads are not an issue) or roof level (clearances are not an issue)
- No examples identified where an airport has taken a parking structure and converted to a non-vehicle use
- Limited examples of where non-aviation uses have repurposed parking



Future-Proofing New Parking Structures

- Guidebook summarizes numerous strategies for potential future-proofing
 - Lower-cost (~10% premium): shorter planning horizon; provide for limited vertical expansion; higher clearances; plan for additional mechanical/electrical infrastructure; strategic locations for ramps, elevators, and stairs
 - Medium-cost (10% 25% premium): plan for firewalls/setbacks; provide for more vertical expansion; build one level underground (future conversion to mechanical/electrical space)
 - Higher-cost (over 25% premium): design for higher live load; short-span construction; helical or speed ramps (many airports may use these anyway)
- Since additional cost is incurred on opening day and future needs and payback are uncertain, future-proofing can complicate project financing



Strategies and Technologies to Preserve / Enhance Revenues



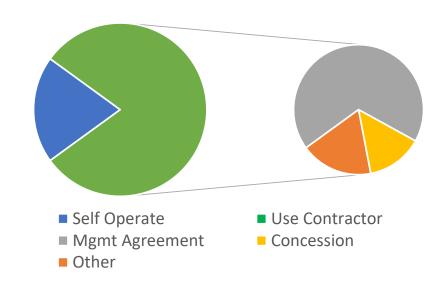
Airport Parking Management Models

Presents four models

- → Management pay operator expenses plus a fixed fee
- → Lease / concession pay operator a share of revenues
- → Fixed price
- → Private development investment

Compares key aspects of each

- → Revenue collection
- **→** Reimbursable expenses
- → Incentives
- → Flexibility
- → Risk management
- → Strengths and weaknesses





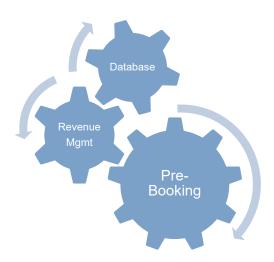
Innovative Payment Systems and Technologies

- Revenue Management and Pre-booking
- New Payment Methods (Mobile Pay and Mobile Wallet)
- Nested Parking Areas
- Automated Valet
- Airport Access Fees



Revenue Management & Pre-Booking

Where we are



Reservations systems for

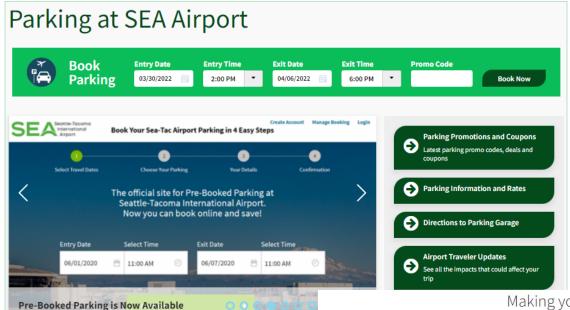
- Contactless payment
- Virtual products / discounts
- Promotional fulfilment
- Occupancy management
- Database build



Integrated airport-wide shopping cart with loyalty component & customized messaging



Revenue Management & Pre-Booking





Making your journey effortless



area

Wait in a Pearson Airport Cell
Phone Waiting Area at no
charge for up to 45 minutes

Cell phone waiting

Car care
Leave your car in our care.

Leave your car in our care.
Professional car cleaning and
detailing right in Terminal 1



Book your visit to one of our premium travel lounges at a preferred rate when you reserve your parking in advance



Premium personalized airport assistance to support you or your loved one at every step of your journey



Modern Payment Methods

What Are They?

- Digital wallet: e.g. PayPal, Cash App
- Mobile wallets: e.g. ApplePay, GooglePay
- Pay Later feature: e.g. at NCP UK

Limited Deployment

Airports:

SEA GooglePay in process, Paypal rejected (funds

hold time)

LAX GooglePay scheduled for year end deployment

UK ABZ, GLA, SOU – Paypal, ApplePay and

GooglePay on pre-booking site as options



Currently, mobile payments are available most commonly through existing parking apps, e.g. ParkMobile, Passport









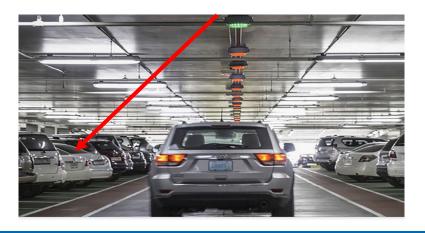
Nested Parking Areas

Virtual

Moving beyond red and green

Objective: Enable variable pricing without fixed capacity limits

Based on license plate recognition



Bluetooth

Automation via app-based account

Objective: Provide fast, flexible set up and ease of use at lower cost

Based on BLE / mobile app





Automated Valet and Beyond

Automated Valet

- "Ray" (Serva Transport Systems) Dusseldorf Airport (2014)
- "Stan" (Stanley Robotics) Lyon and London Gatwick (2019)

Automated Parking

- Park Assist 2.0
- Tesla "Enhanced Summon"

Automated Shuttles

- First mile/last mile
- Heathrow "pods"
- Tests worldwide, including AUS, DFW, GSP, BRU, BMH, ADP, CHC, SDJ, others









Airport Access Fees

Three Approaches:

- Access to entire airport
- Access to curbside
- Alternative drop off / pick up zones



DFW controls access to the entire airport through two control plazas



Airport Access Fees

Monetizing the Curb

- Increasingly, airports are charging the public to access the terminal curb for pick up and drop off
 - Mainly in UK / Europe
 - Under consideration in U.S.
- Existing systems need improvement





Charles De Gaulle International Airport



Airport Access Fees

Proximity Fees

- Alternative Pick Up / Drop Off Zones
- Some charged differentially based on proximity to terminal
 - In Europe and Australia



(A) Domestic pick up options

Priority Pick-up zone

Rates from \$4.35

Just a four minute walk from Domestic terminals, our most convenient pick up option

Express Pick-up zone

Free for 15 minutes

Eight minute walk from the Domestic terminals



FOR ADDITIONAL INFORMATION



Gavin Duncan

gavin.duncan@intervistas.com



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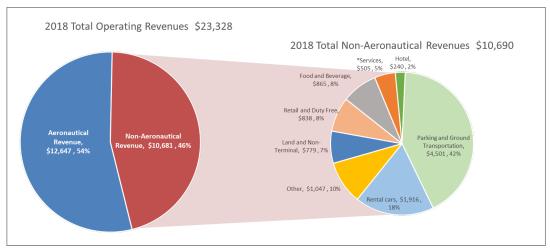
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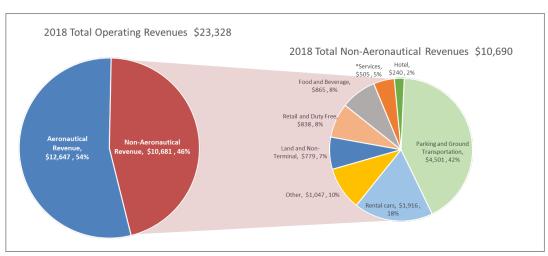
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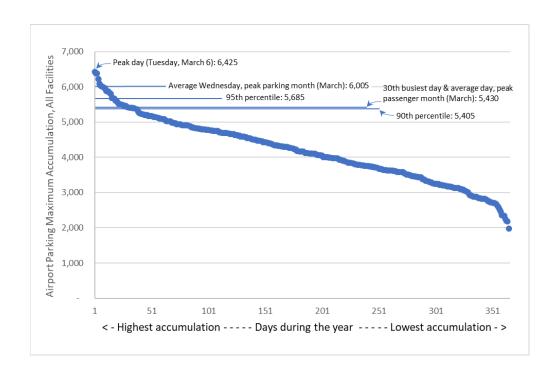


Forecasting Future Parking Needs



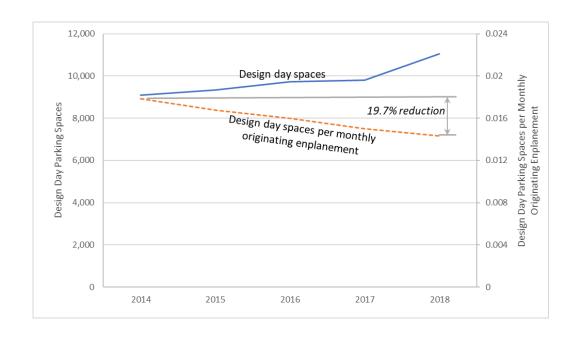
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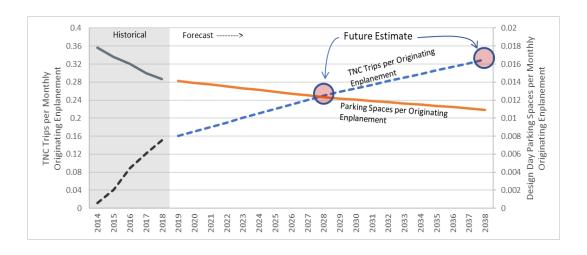


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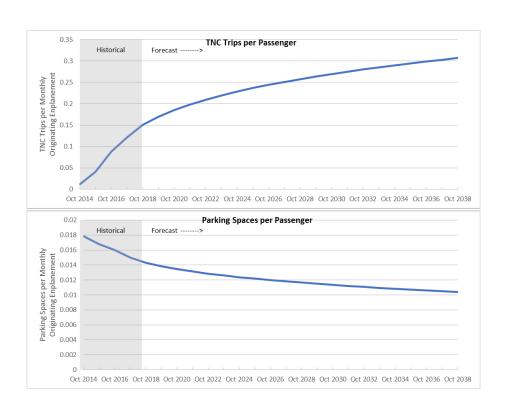


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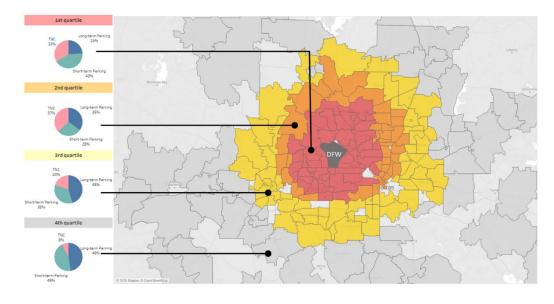


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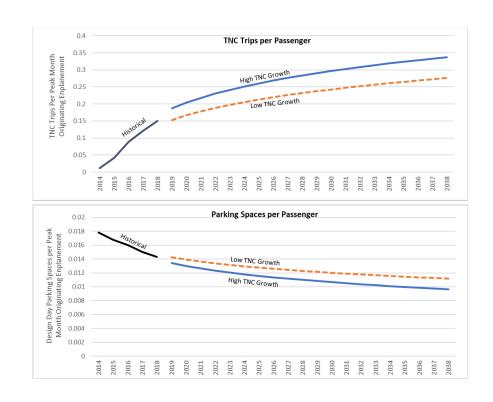


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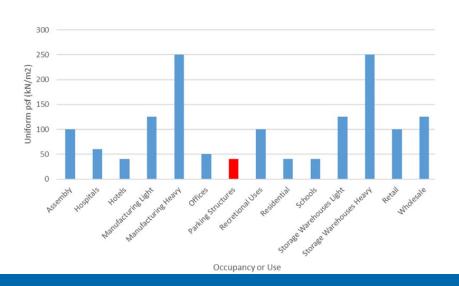


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Evaluated 5 potential configurations

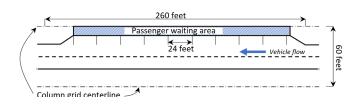


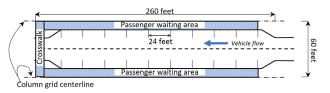


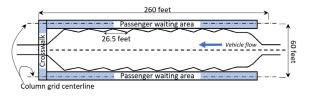


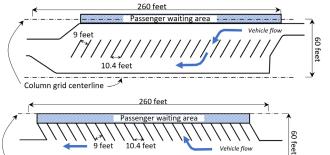












Column grid centerline

Linear, single-sided

Linear, dual-sided

Sawtooth, dual-sided

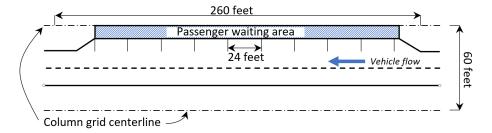
Angled, pull through

Pull in, back out



Evaluated 5 potential configurations

Linear, single-sided



- 243 vehicles per hour
- Minimal pedestrian-vehicle interactions
- During busy periods, vehicles can doublepark
- Conventional configuration at an airport
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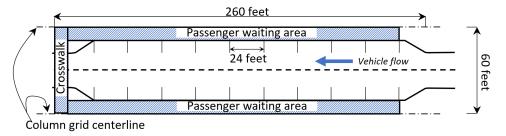


Remote TNC loading area, Los Angeles International Airport



Evaluated 5 potential configurations

Linear, dual-sided



- 450 vehicles per hour
- Increased pedestrian-vehicle interactions
- When busy, double-parked vehicles risk blocking roadway
- Left-side loading less common
- Inexpensive to build, may need staff for crosswalk control

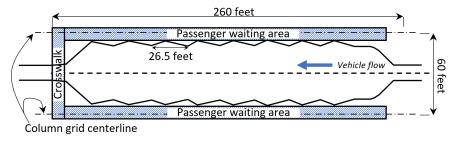


TNC loading area, Nashville International Airport

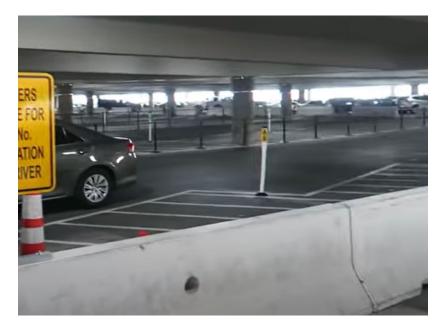


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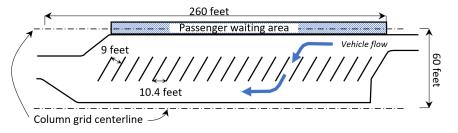


Sawtooth TNC spaces, Las Vegas McCarran International Airport



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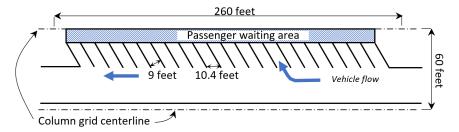


Pull-through TNC spaces, Detroit Metropolitan Airport



Evaluated 5 potential configurations

Pull in, back out



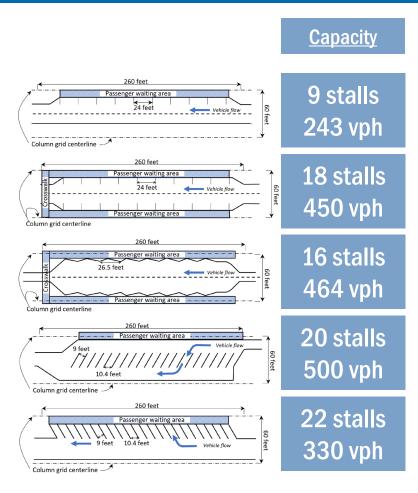
- 330 vehicles per hour
- Minimal pedestrian-vehicle interactions
- Requires reversing into traffic
- Minimal ability to accommodate demand surges
- Drivers may not see downstream open spaces
- May require space guidance and/or staff to direct drivers



Pull in, back out TNC spaces, Seattle-Tacoma Int'l. Airport



Evaluated 5 potential configurations



Conventional, inexpensive, requires no pedestrian control, least capacity

Less conventional, requires pedestrian control, high capacity

Less conventional, requires pedestrian control, high capacity

Uncommon, frequent pedestrian-vehicle interactions, highest capacity

Less conventional, requires no pedestrian control, low capacity

Repurposing Parking Facilities to Non-Vehicle Uses

- Opportunities are severely limited to convert parking structures
- Examples generally limited conversions at grade level (loads are not an issue) or roof level (clearances are not an issue)
- No examples identified where an airport has taken a parking structure and converted to a non-vehicle use
- Limited examples of where non-aviation uses have repurposed parking



Future-Proofing New Parking Structures

- Guidebook summarizes numerous strategies for potential future-proofing
 - Lower-cost (~10% premium): shorter planning horizon; provide for limited vertical expansion; higher clearances; plan for additional mechanical/electrical infrastructure; strategic locations for ramps, elevators, and stairs
 - Medium-cost (10% 25% premium): plan for firewalls/setbacks; provide for more vertical expansion; build one level underground (future conversion to mechanical/electrical space)
 - Higher-cost (over 25% premium): design for higher live load; short-span construction; helical or speed ramps (many airports may use these anyway)
- Since additional cost is incurred on opening day and future needs and payback are uncertain, future-proofing can complicate project financing



Strategies and Technologies to Preserve / Enhance Revenues



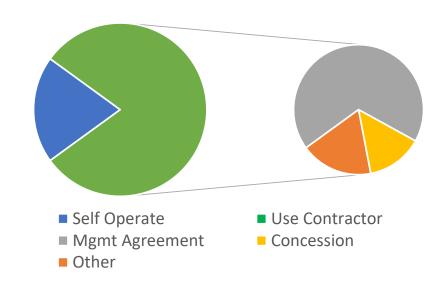
Airport Parking Management Models

Presents four models

- → Management pay operator expenses plus a fixed fee
- → Lease / concession pay operator a share of revenues
- → Fixed price
- → Private development investment

Compares key aspects of each

- → Revenue collection
- **→** Reimbursable expenses
- → Incentives
- **→** Flexibility
- → Risk management
- → Strengths and weaknesses





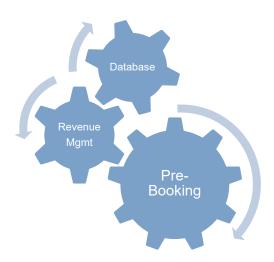
Innovative Payment Systems and Technologies

- Revenue Management and Pre-booking
- New Payment Methods (Mobile Pay and Mobile Wallet)
- Nested Parking Areas
- Automated Valet
- Airport Access Fees



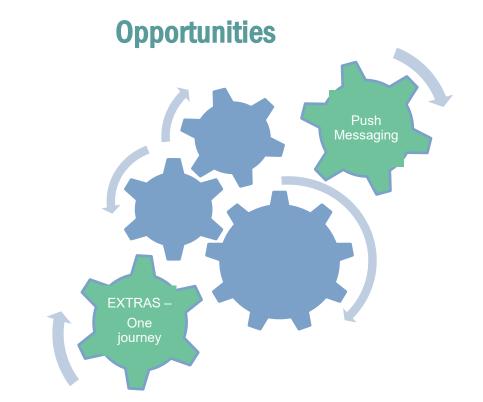
Revenue Management & Pre-Booking

Where we are



Reservations systems for

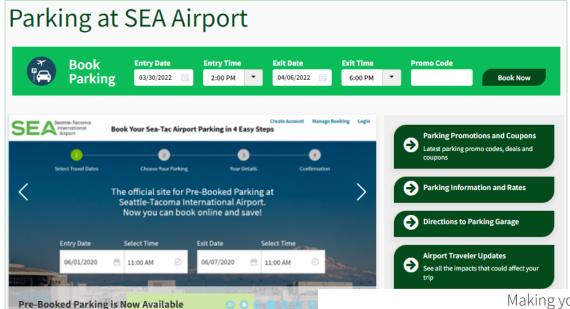
- Contactless payment
- Virtual products / discounts
- Promotional fulfilment
- Occupancy management
- Database build



Integrated airport-wide shopping cart with loyalty component & customized messaging



Revenue Management & Pre-Booking





Making your journey effortless



area

Wait in a Pearson Airport Cell
Phone Waiting Area at no
charge for up to 45 minutes

Cell phone waiting

Car care

Leave your car in our care.

Professional car cleaning and
detailing right in Terminal 1



Book your visit to one of our premium travel lounges at a preferred rate when you reserve your parking in advance



Premium personalized airport assistance to support you or your loved one at every step of your journey



Modern Payment Methods

What Are They?

- Digital wallet: e.g. PayPal, Cash App
- Mobile wallets: e.g. ApplePay, GooglePay
- Pay Later feature: e.g. at NCP UK

Limited Deployment

Airports:

SEA GooglePay in process, Paypal rejected (funds

hold time)

LAX GooglePay scheduled for year end deployment

UK ABZ, GLA, SOU – Paypal, ApplePay and

GooglePay on pre-booking site as options



Currently, mobile payments are available most commonly through existing parking apps, e.g. ParkMobile, Passport









Nested Parking Areas

Virtual

Moving beyond red and green

Objective: Enable variable pricing without fixed capacity limits

Based on license plate recognition



Bluetooth

Automation via app-based account

Objective: Provide fast, flexible set up and ease of use at lower cost

Based on BLE / mobile app





Automated Valet and Beyond

Automated Valet

- "Ray" (Serva Transport Systems) Dusseldorf Airport (2014)
- "Stan" (Stanley Robotics) Lyon and London Gatwick (2019)

Automated Parking

- Park Assist 2.0
- Tesla "Enhanced Summon"

Automated Shuttles

- First mile/last mile
- Heathrow "pods"
- Tests worldwide, including AUS, DFW, GSP, BRU, BMH, ADP, CHC, SDJ, others





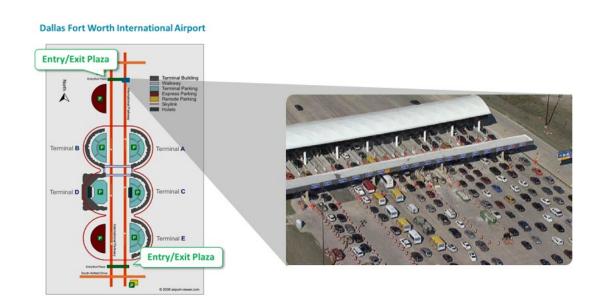




Airport Access Fees

Three Approaches:

- Access to entire airport
- Access to curbside
- Alternative drop off / pick up zones



DFW controls access to the entire airport through two control plazas



Airport Access Fees

Monetizing the Curb

- Increasingly, airports are charging the public to access the terminal curb for pick up and drop off
 - Mainly in UK / Europe
 - Under consideration in U.S.
- Existing systems need improvement





Charles De Gaulle International Airport



Airport Access Fees

Proximity Fees

- Alternative Pick Up / Drop Off Zones
- Some charged differentially based on proximity to terminal
 - In Europe and Australia



Domestic pick up options

Priority Pick-up zone

Rates from \$4.35

Just a four minute walk from Domestic terminals, our most convenient pick up option

Express Pick-up zone

Free for 15 minutes

Eight minute walk from the Domestic terminals



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Other Events for You:

Stay Tuned for New ACRP Webinars to be Announced for 2022

September 19-21, 2022
Conference on Scenario Planning in Transportation

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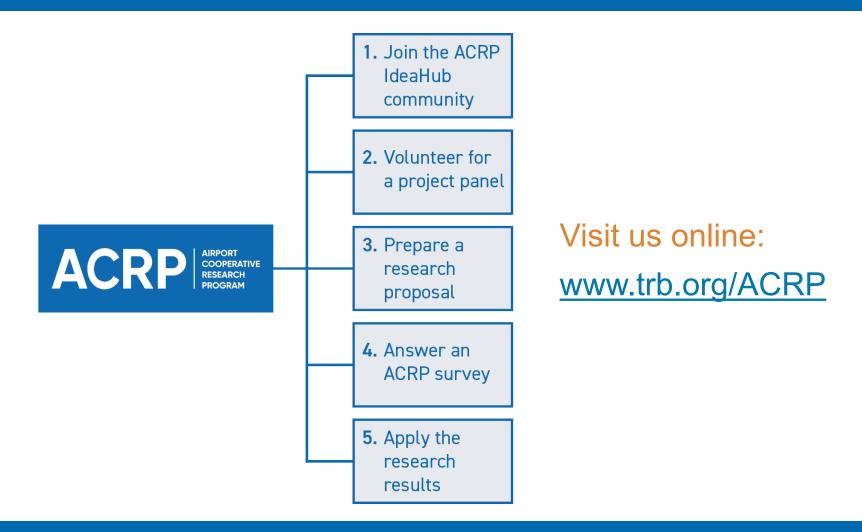
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Sponsor or become an ACRP Champion. The champion program is designed to help early- to mid-career, young professionals grow and excel within the airport industry.



Visit ACRP's Impacts on Practice webpage to submit leads on how ACRP's research is being applied at any airport.

Visit us online: www.trb.org/ACRP



Other ACRP Research on Today's Topic

Research Report 24: Guidebook for Evaluating Airport Parking Strategies and Supporting Technologies

Research Report 40: Airport Curbside and Terminal Area Roadway Operations

Research Report 47: Guidebook for Developing and Leasing Airport Property

Research Report 121: <u>Innovative Revenue Strategies—An Airport Guide</u>

Research Report 146: Commercial Ground Transportation at Airports: Best Practices

Research Report 176: Generating Revenue from Commercial Development on or Adjacent to Airports

Research Report 215: <u>Transportation Network Companies (TNCs): Impact to Airport Revenue and Operations—Reference Guide</u>

Synthesis 19: Airport Revenue Diversification

Synthesis 84: Transportation Network Companies: Challenges and Opportunities for Airport Operators



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