

AI Strategy Pro

Strategic AI Consulting: Driving Efficiencies Across Healthcare

Achieving scale | Improving access & affordability | Improving quality

Use Case: Use of AI to Predict Donor Variability & Manufacturability for *Ex-vivo* CAR-T

National Academy of Sciences, Engineering and Medicine, Forum on Regenerative Medicine

Workshop Session III, November 18, 2025

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Disclosures

The presenter has or had affiliations with the following entities related to this work:

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OmniaBio Inc.

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Leaning in with AI for personalized medicine

Since the CGT exuberant times of 2021, we now see 2025 funding tracking to the following

Headwinds in CGT

50% of start-up biotechs are **failing to raise institutional seed funding**, and then

50% of the seed funded start-ups are **failing to raise a Series A**

Running fast to get clinical data is showing many flaws in start-up's practices

Prof. Dr. Wolfram Carius, EVP, Cell & Gene Therapy, Bayer

ARM, 2025 Meeting on the Mesa, Private Presentation

*When approaching Bayer with a CGT therapy for investment, it is now fundamentally essential to **show the use of artificial intelligence and data to drive prediction and analysis**. Bayer will diligence this capability..... think about using AI with a few humans to do what 50 scientists would do 5 years ago.¹*

¹ Paraphrased comments interpreted by the presenter

The AI landscape



Follow the money not the naysayers

US\$ 1.2+ Trillion

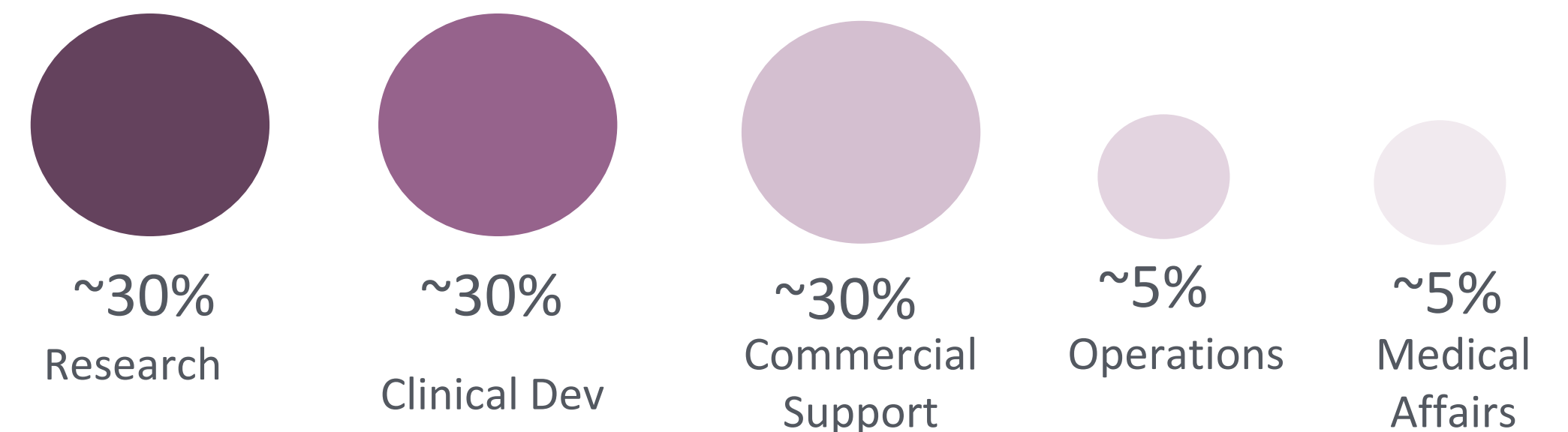
US\$ 60-100 B

Non-exhaustive list; logos are Trademarks of the respective organizations

2025 Committed Spend in AI Infrastructure¹

- Stargate \$500B
- Hyperscalers \$400B
- Sovereigns \$250B
- LLMs \$110B (*excl. OpenAI which is Stargate*)

Annual Value for AI in Pharma²

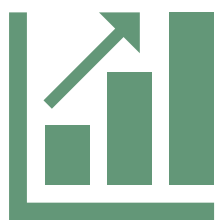


¹ Sources are SEC filings, press releases, public statements

² McKinsey & Co 2024 White Paper, Generative AI in the pharmaceutical industry

Focusing on autologous CAR-T

① ~11K Treatments in 2025 ➡ ~3M Treatments by 2032 ¹



Total CAR-T Eligible Population	Approx Patients
North America	1,136,000
EU + UK	1,385,000
Japan	370,000
Australia	77,000
TOTAL ESTIMATE	2,968,000

CAR-T Eligible by Indication Class	Approx Patients
Hem Onc	170,000
Solid Tumors	2,728,000
Autoimmune	70,000
TOTAL ESTIMATE	2,968,000

Access, Affordability, and Scale are Serious Blockers

¹ Internal modeling developed using approved CAR-T indications and open clinical trials with sensitivity to inclusion/exclusion

Autologous CAR-T

Assessing Cost, Access, and Reimbursement

Patient Reimbursement & Hospital Burden

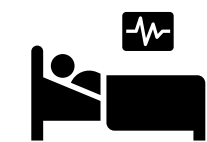
A Sankey graph helps visualize patient reimbursement buckets via DRGs

Identifying Barriers : Costs, Prescribing Rates, Reimbursement, Access, and Tx Toxicity

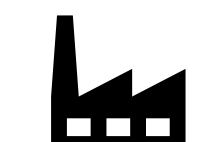
The visualization highlights major expense categories and barriers, revealing inefficiencies in resource allocation.

Targeting Solutions using AI

Mapping blockers by personas enables stakeholders to focus tools, systems, and processes that improve patient access (prescribing rates, cost, reimbursement, geography)and overall reduce healthcare costs.



Improve provider network so local geo therapy possible (toxicity, cost, training)



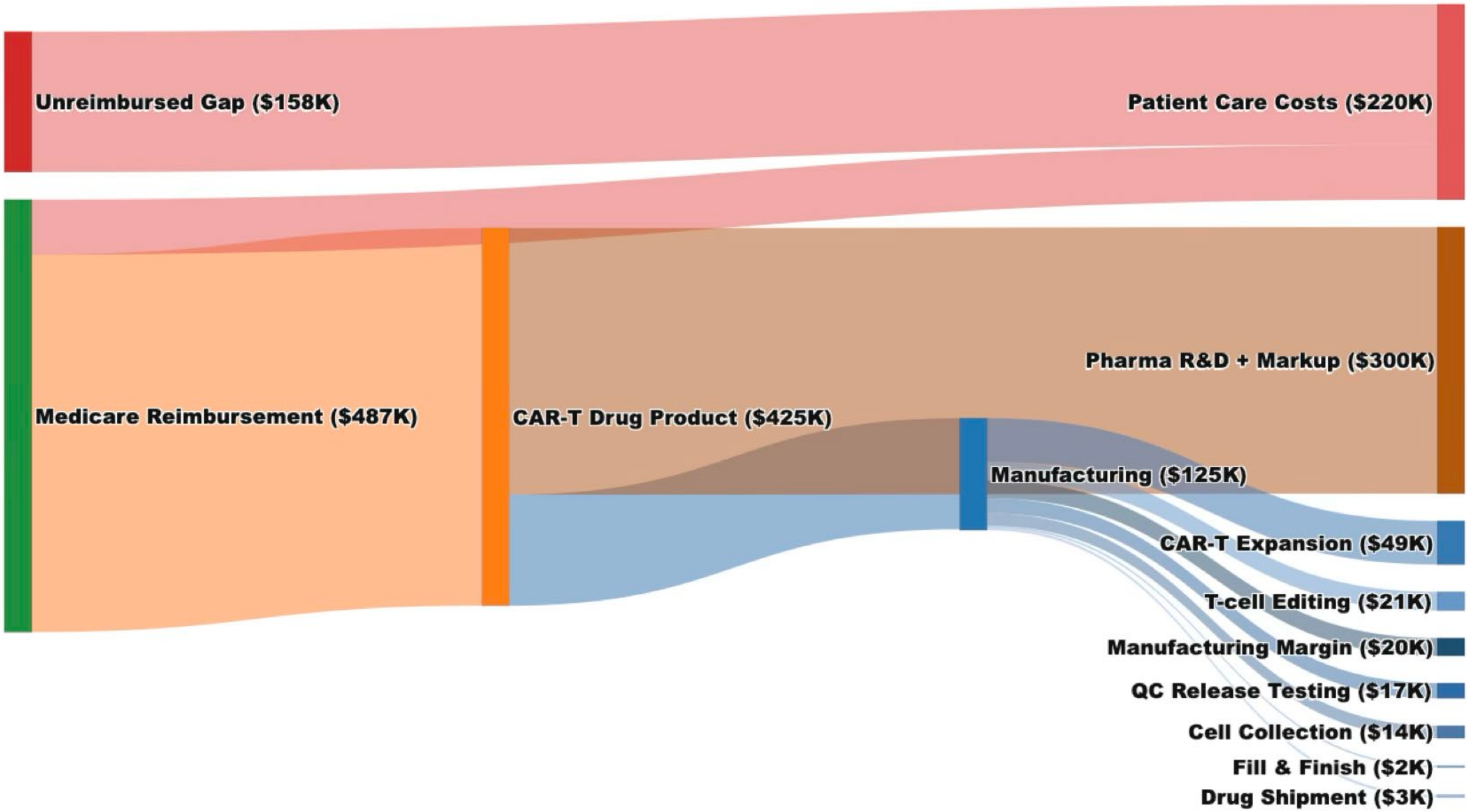
Reduce batch failure rates
Reduce cost and time to manufacture
Improve cold chain management
Improve manufacturing capacity



Improve predictive models in the EMR to aid in prescribing
Improve Care Pathways in EMR to handle Adverse Events
Improve batch failure rates
Reduce toxicity
Reduce cost/ Improve reimbursement / Reduce Pre-Authorization Burden

Patient Requiring Inpatient Management¹

CAR-T Inpatient Economics: Reimbursement vs. Costs and Manufacturing Breakdown



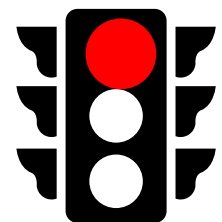
<160 clinical sites in USA

<30% of eligible patients receive Rx

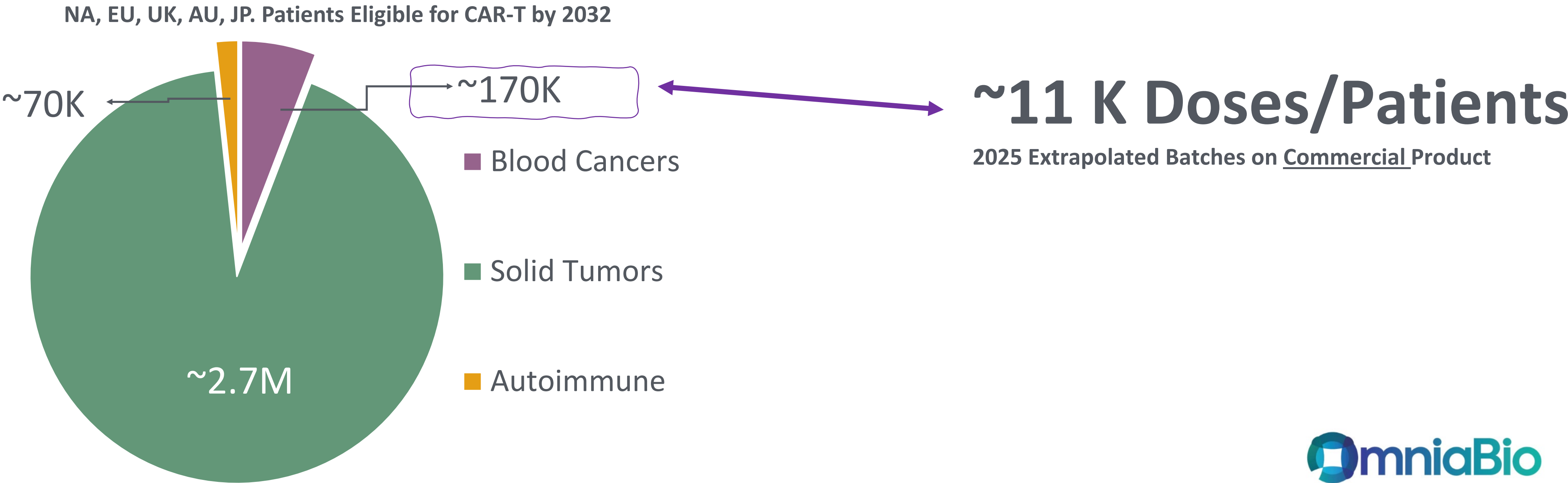
¹ Internal modeling ; published DRG; Hospitalization rates from multiple publications

Focusing on autologous CAR-T

- ① ~10K Treatments in 2025 → ~3M Treatments by 2032
- ② Up to 25% of cancer patients **fail** to produce an “in-spec” CAR-T drug product ¹

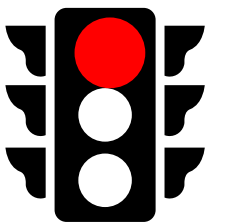


¹ Baguet et al, Early predictive factors of failure in autologous CAR T-cell manufacturing, Blood Advances, Jan 2024

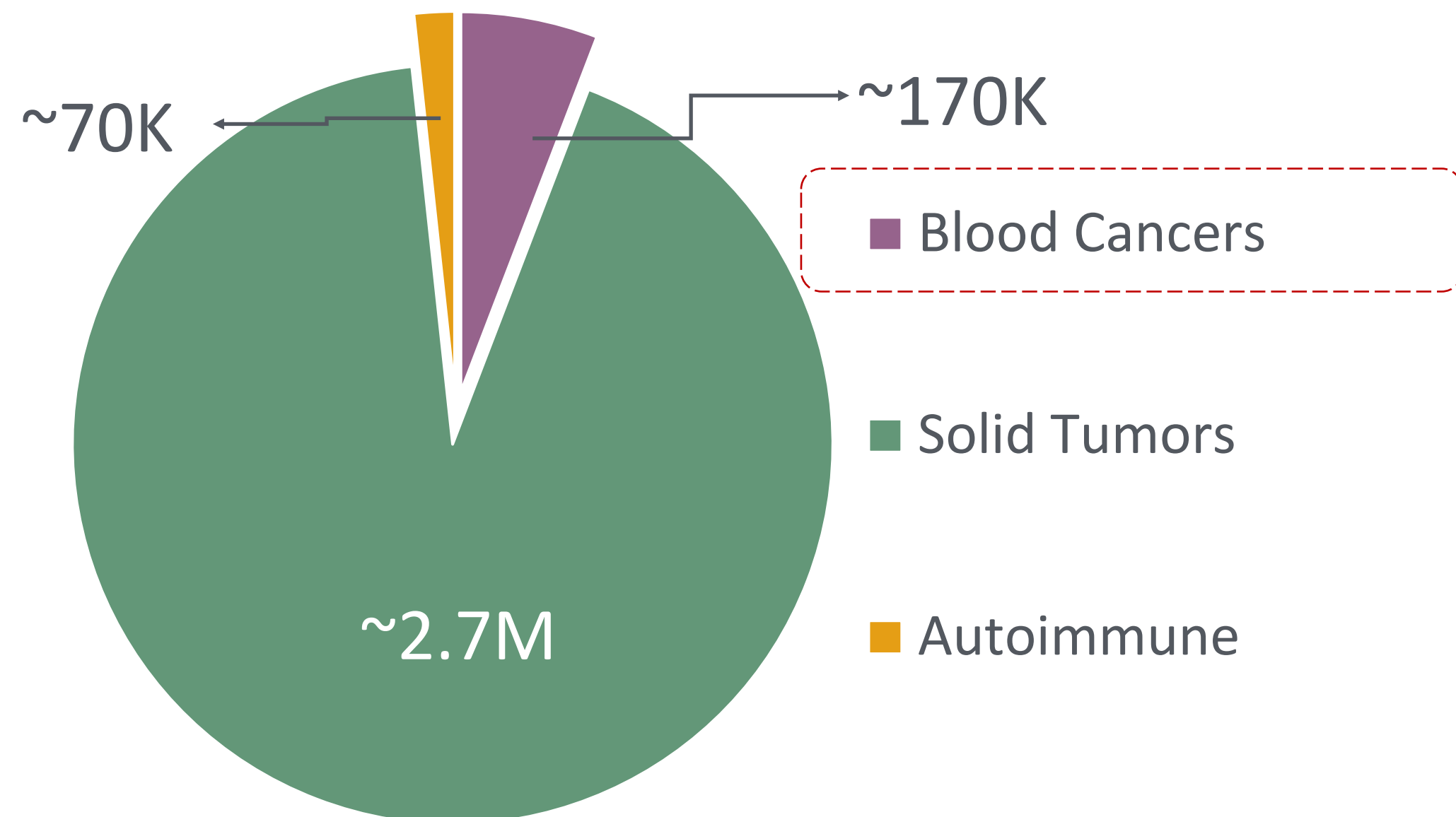


Focusing on autologous CAR-T

- ① ~10K Treatments in 2025 → ~3M Treatments by 2032
- ② Up to 20% of cancer patients fail to produce an “in-spec” CAR-T drug product
- ③ Failed batches consume manufacturing capacity, contribute to higher overall costs, and erode patient and clinician confidence



NA, EU, UK, AU, JP. Patients Eligible for CAR-T by 2032



AI Model Use Case #1

**Donor Exclusion Score for
Manufacturability**

US Patent Pending

Prediction of donor manufacturability

Autologous CAR-T : Assessing pre-apheresis/pre-lymphodepletion t-cells

GOAL:

To predict whether a patient's t-cell population (pre-apheresis/pre-lymphodepletion) can expand into an **in-specification** drug dose post CAR transduction. Goal is to achieve an AUC of 0.8.

BENEFIT:

Will aid the patient, clinician, and manufacturer in assessing the likelihood of a successful CAR-T manufactured dose to meet the IND/BLA specification criteria. (note, this does not predict efficacy)

METHOD:

Uses an **artificial intelligence modular platform** (machine learning algorithms and neural networks) based on molecular readouts and historical clinical responses to predict t-cell expansion capability.

Creating the model (Sandboxing)

1 DATA



Public Datasets (Hem Onc Pre infusion, Clinical)

Public Datasets (Human t-cell transcriptomes)

Confidential Datasets (Hem Onc Pre infusion, Clinical, Manufacturing Outcomes)

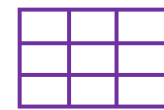
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2 PREPROCESSING



Data Cleaning
Feature Extraction
Annotation/Labeling

Creating the model (Sandboxing)

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3 MODEL DEVELOPMENT



Inferencing (Regression analysis, decision trees, random forest, etc)
Multimodal
Fine Tuning

Creating the model (Sandboxing)

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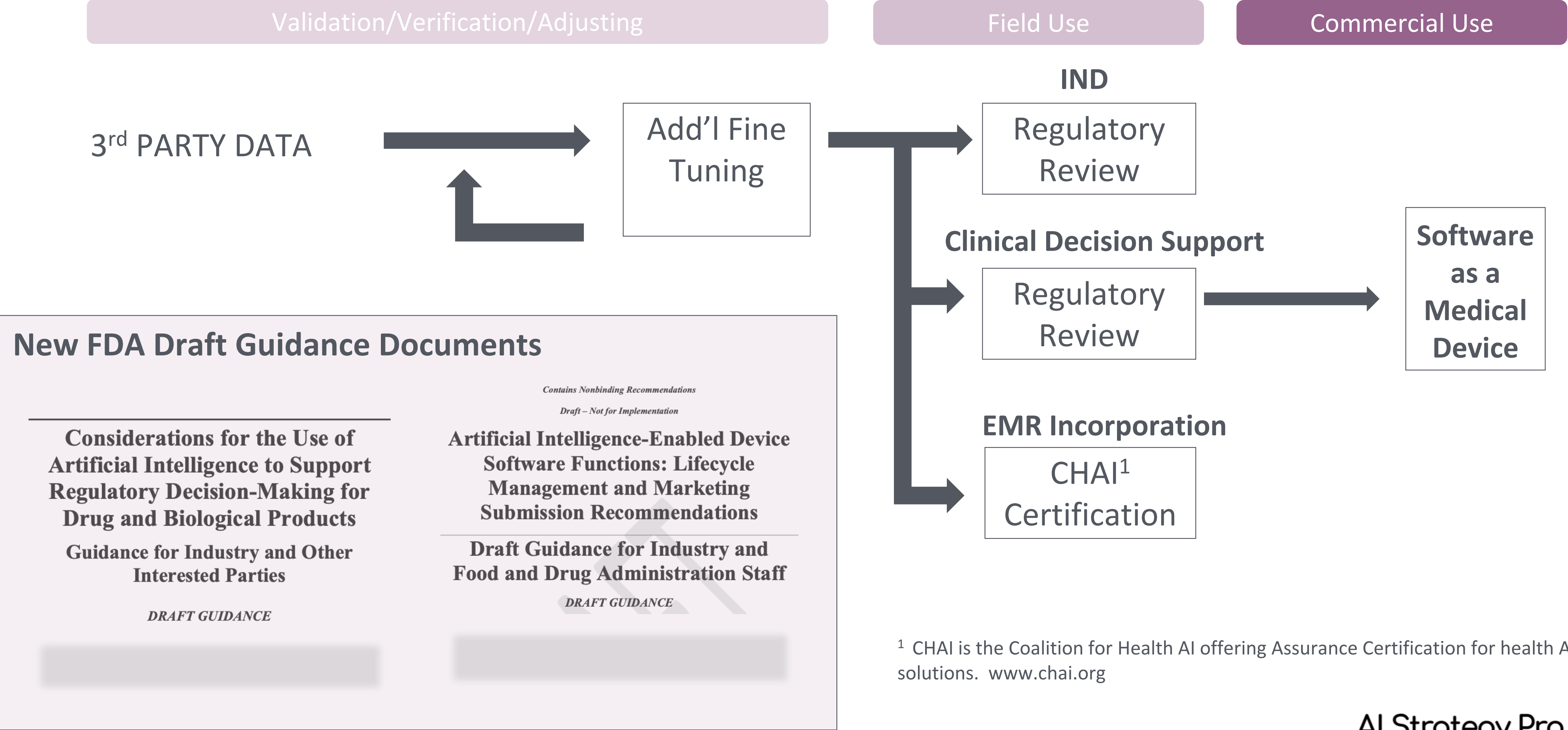
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Fine Tuning

4 PREPARE for VALIDATION

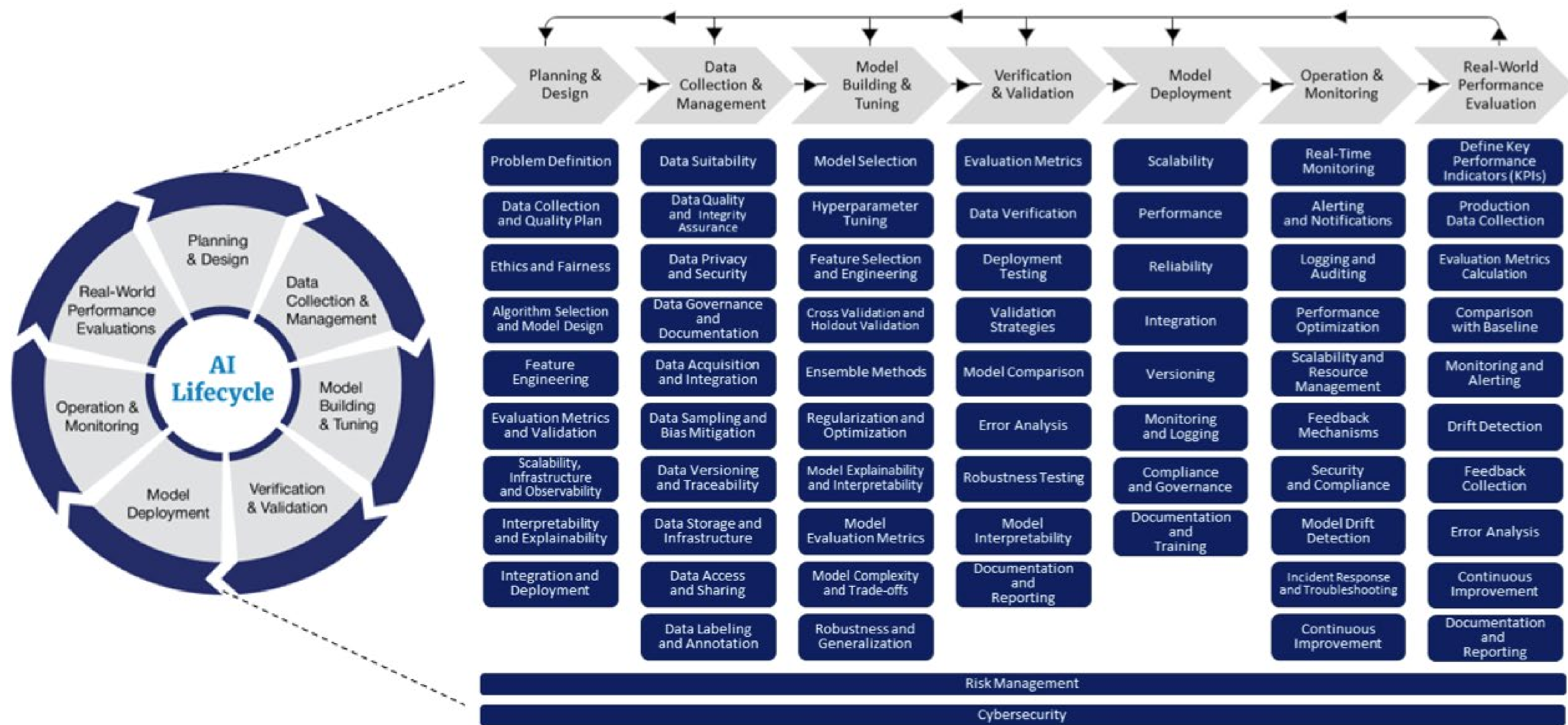


Preliminary **prediction value is 0.88 [exceeds our goal]**
Testing model with “wild type” data

Next Steps

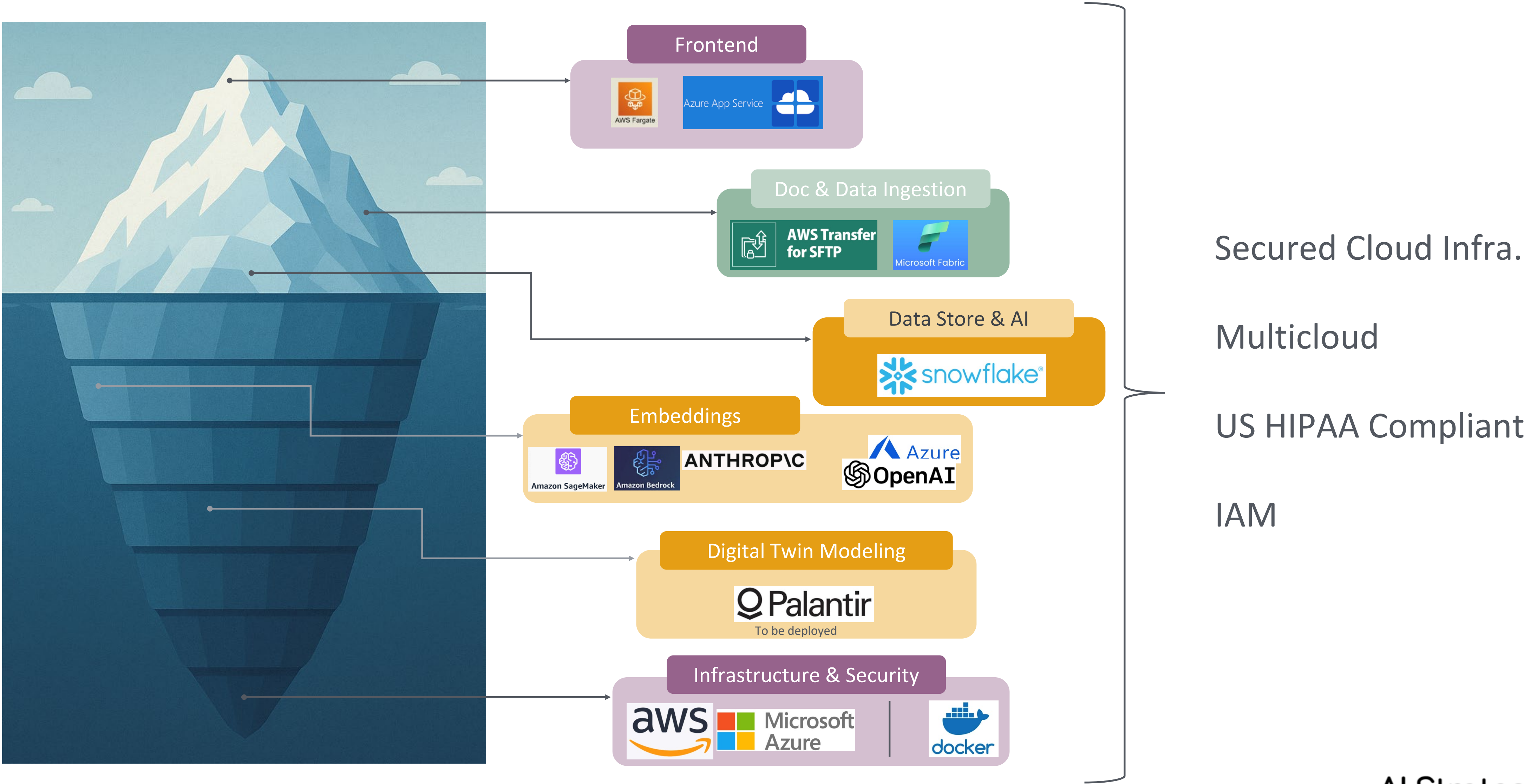


The AI Lifecycle expanded to illustrate per-phase considerations



<https://www.fda.gov/medical-devices/digital-health-center-excellence/blog-lifecycle-management-approach-toward-delivering-safe-effective-ai-enabled-health-care>

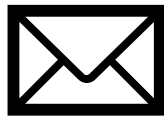
Overview of the IT infrastructure



Thank You

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