



Delivering **Quality** Medicines that are
Available and **Affordable**

Heather Wall, Chief Commercial Officer

Background on Civica Rx - Established Sept. 2018



Serving in the public interest as a **non-stock, non-profit** corporation to address shortages of generic drugs while lowering their cost

Founded by **leading health systems** concerned about generic drug shortages, and **philanthropic members** passionate about improving healthcare

Committed to transparency, a **one-price-for all model**, and its membership is open to all

50+
Health
Systems
Members

1200+
Hospitals

30% of
U.S.
Licensed
Beds

50
States

40
Medicines
11
for COVID-19
Care

Over **18 Million vials** so far, serving approximately **7.5 Million patients**

Civica's Membership Momentum

★ Six New



Governing Board



Founding Members



Partnering Members



We Work Directly with Teams on the Front Lines



- Hospital **drug selection** and **medical trends advisors** **prioritize the medicines we deliver** (directly to them)
 - Focus on chronic shortages first, then high prices
 - Build stockpiles of these medications, yet avoid waste
- Our **direct connection with pharmacists and clinicians** enables us to pivot fast to meet evolving needs
 - Changes in demand and dosing during pandemic
- **Model may inform a national or state stockpile**
 - Identifying which medications/products will be used
 - Adapting as protocols change (dexamethasone)

Long-Term Contracts Anchor Our Supply



Long-term
Contracts

Redundant
Manufacturing

Strategic Stockpiles
(Safety Stock)

Transparency on
Location of
Manufacturing

Direct Distribution

Civica's Three-pronged manufacturing strategy:

1

Work with generic drug manufacturers that have the US FDA approved manufacturing facilities to produce generic drugs under Civica's National Drug Code

2

Develop Abbreviated New Drug Applications (ANDAs) for generic drugs working with contract manufacturing organizations to produce Civica medications.

3

Build Civica manufacturing facilities using Civica's ANDAs (Private / Public partnership underway)



Civica's Heparin (U.S. API)



Quality



Supply



Sustainability