

Delivering **Quality** Medicines that are **Available** and **Affordable**

Heather Wall, Chief Commercial Officer

Background on Civica Rx - Established Sept. 2018



Serving in the public interest as a non-stock, non-profit corporation to address shortages of generic drugs while lowering their cost

Founded by leading health systems concerned about generic drug shortages, and philanthropic members passionate about improving healthcare

Committed to transparency, a one-price-for all model, and its membership is open to all

50+ Health Systems Members

1200+ Hospitals 30% of U.S. Licensed Beds 50 States 40
Medicines
11
for COVID-19
Care

Over 18 Million vials so far, serving approximately 7.5 Million patients



Civica's Membership Momentum





Governing Board



















Founding Members























Baptist Health South Florida

Partnering Members





















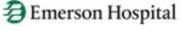








VCUHealth:





MONTAGE Health











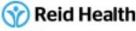














We Work Directly with Teams on the Front Lines



- Hospital drug selection and medical trends advisors prioritize the medicines we deliver (directly to them)
 - Focus on chronic shortages first, then high prices
 - Build stockpiles of these medications, yet avoid waste
- Our direct connection with pharmacists and clinicians enables us to pivot fast to meet evolving needs
 - Changes in demand and dosing during pandemic
- Model may inform a national or state stockpile
 - Identifying which medications/products will be used
 - Adapting as protocols change (dexamethasone)



Long-Term Contracts Anchor Our Supply



Long-term Contracts Redundant Manufacturing Strategic Stockpiles (Safety Stock)

Transparency on Location of Manufacturing

Direct Distribution

Civica's Three-pronged manufacturing strategy:

- Work with generic drug manufacturers that have the US FDA approved manufacturing facilities to produce generic drugs under Civica's National Drug Code
- Develop Abbreviated New Drug Applications (ANDAs) for generic drugs working with contract manufacturing organizations to produce Civica medications.
- Build Civica manufacturing facilities using Civica's ANDAs (Private / Public partnership underway)



Civica's Heparin (U.S. API)









Quality



Supply



Sustainability