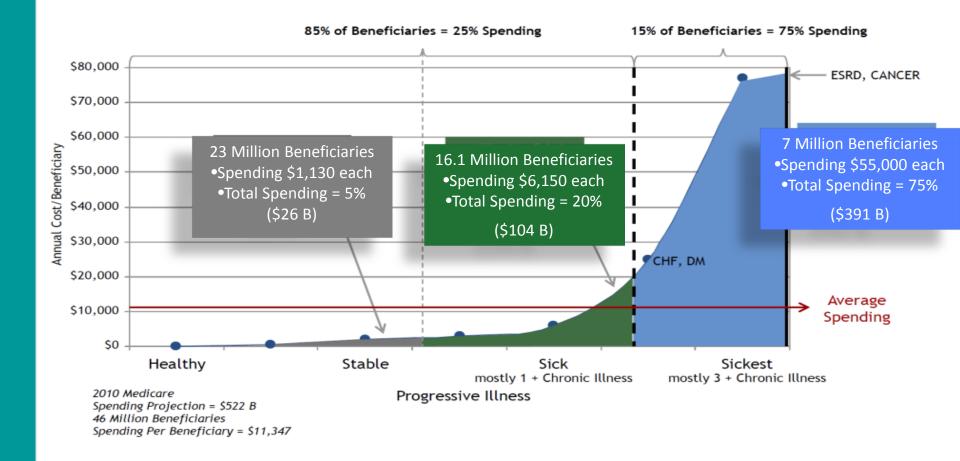
New Models of Care

What We Can Do Together September 30, 2014

Jeffrey Burnich, MD Senior Vice President, Sutter Health Executive Officer, Sutter Medical Network

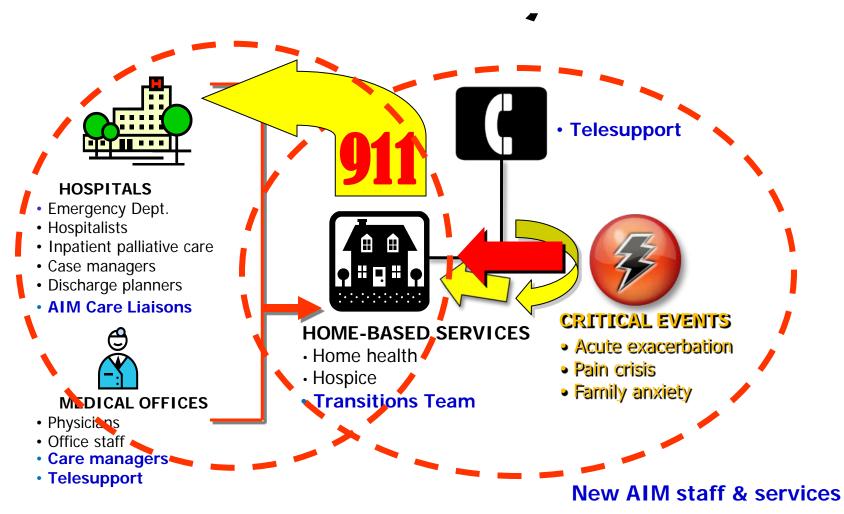


Challenge creates a sense of urgency to **transform** our care delivery practices **across the healthcare continuum**



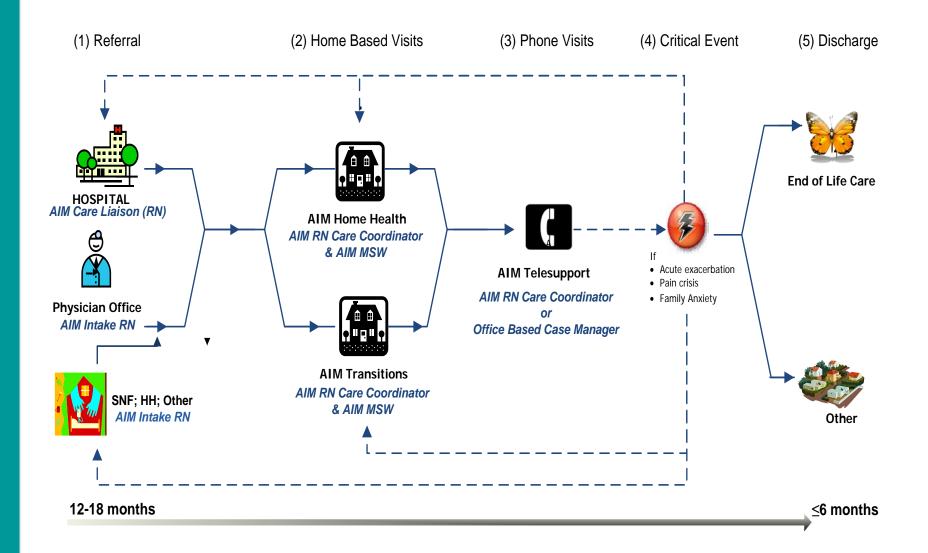






Advanced Illness Management (AIM)® We Plus You

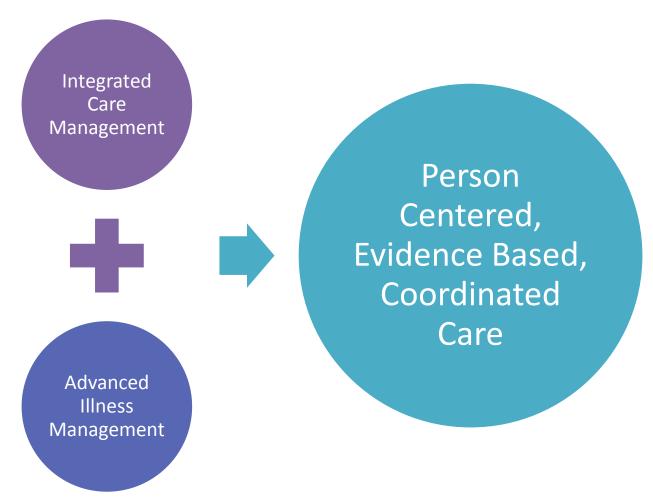
CLOSER LOOK AT INTEGRATION



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Care Delivery Transformations: Emerging From Home Care



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AIM® MODEL DESIGN CHARACTERISTICS

Target Population

- > 2 Chronic Illnesses;>1 Illness Advancing
- Poly-pharmacy
- Clinical, Functional, and/or Nutritional Decline
- High Symptom
 Burden leading to
 repeat utilization
- MD 'Surprise Question' 12 Months

Model Principles

- Personal Goals
- Person & Physician Relationship Central
- Dual Therapeutic
 Approach Curative +
 Palliative
- Evidenced Based Clinical Care and Care Management
- Simplify and Drive Communication

Pillars of Care

- Advanced Care Plans
- Self Management Plan of Red Flag Symptoms
- Medication Management
- Ongoing Follow Up Visits
- Engagement & Self
 Management Support
- Resting on Curative + Palliative Care Foundation

Drivers of Outcome

- Aware and Skilled in Health Literacy & Patient Engagement
- Continue During
 Periods of Illness and
 'Wellness', across all
 settings
- Frequent & Predictable MD Communication
- Teams Without Borders

Integrated Care Management Training, Tools, Competencies

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Health Care Innovations Awards

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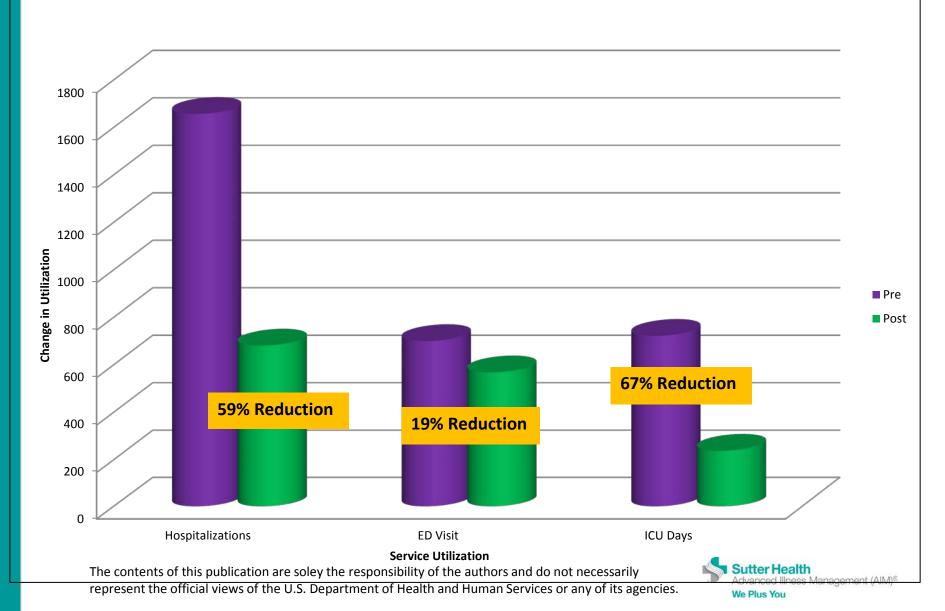
AIM Utilization and Cost Outcomes

12 month rolling average Ending March 2014

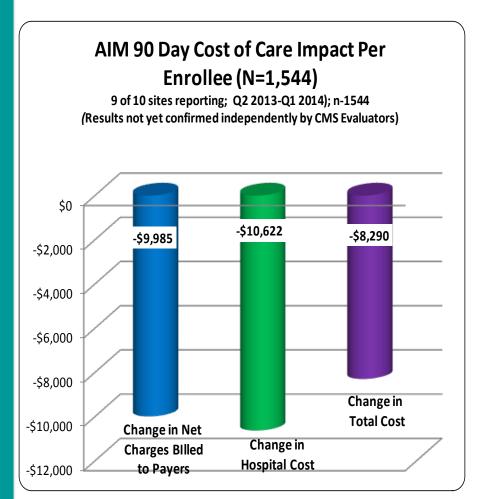


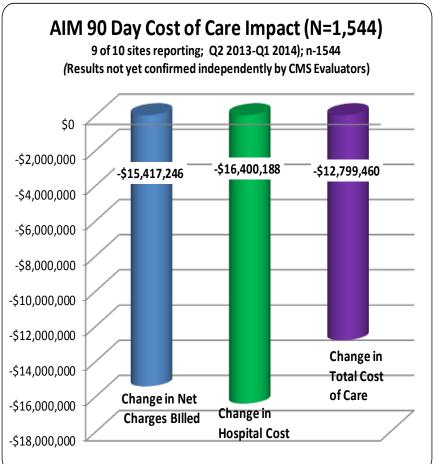
Change in Utilization 90 Days Post AIM Enrollment

9 of 10 sites reporting; Q2 2013-Q1 2014); n-1544 (Results not yet confirmed independently by CMS Evaluators)



AIM Pre/Post Cost Analysis





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