

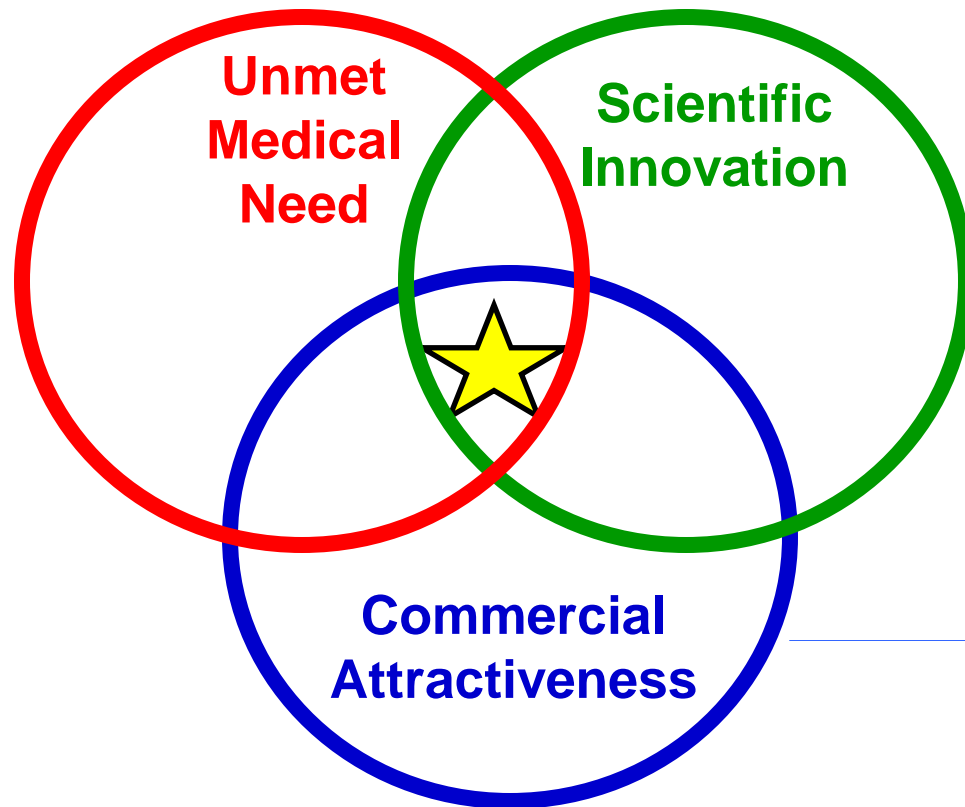
Positioning and Re-purposing of Drugs: Case Studies from BMS's Experience

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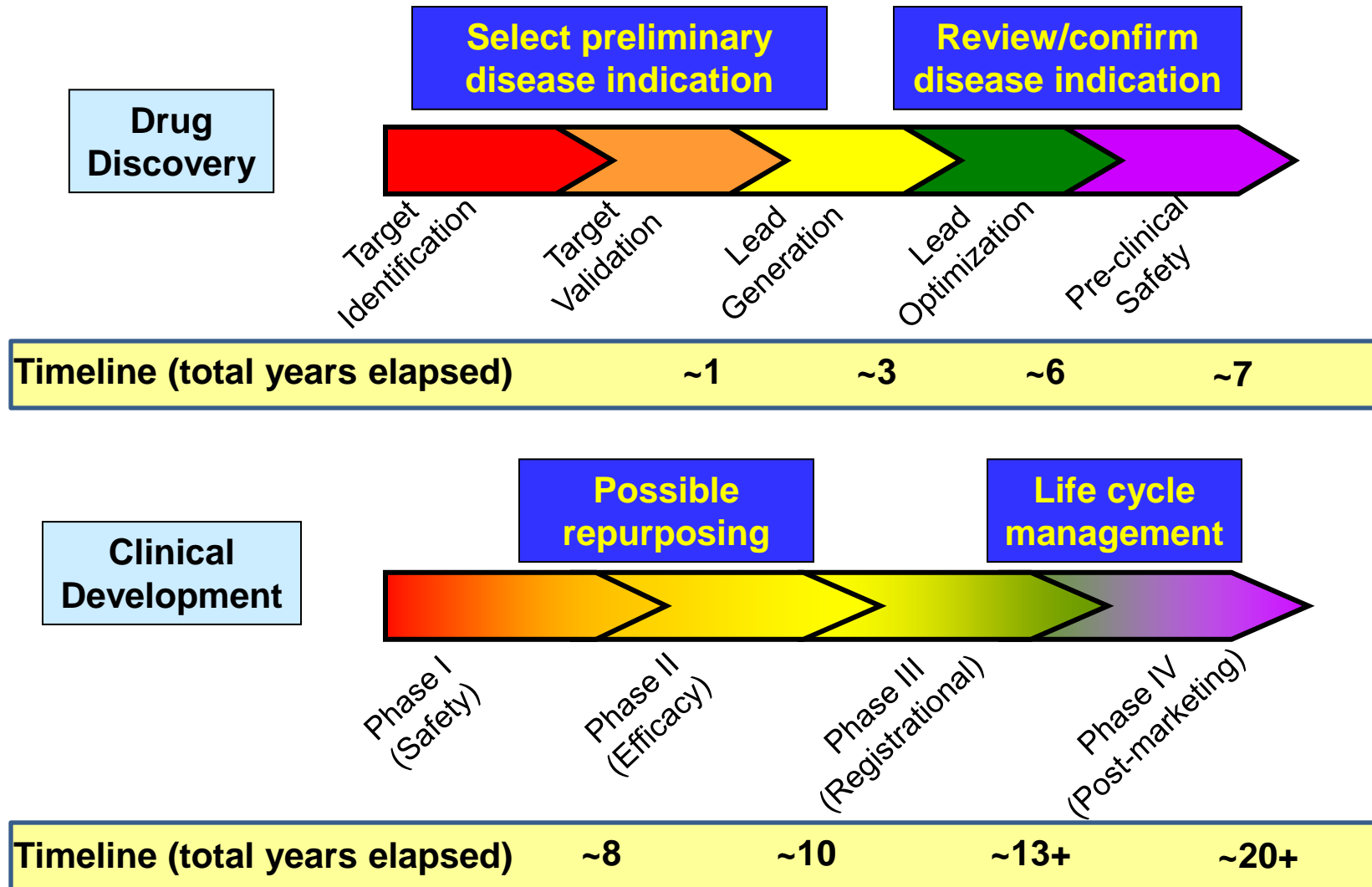
**Vice President, Research & Scientific Affairs
Bristol-Myers Squibb**

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Translating scientific insights into novel therapies to address unmet medical need



Multiple opportunities to select disease indication during the life of an R&D program



Positioning/Repurposing: Key Learnings from BMS Experience

➤ **Value of academic:industry collaboration**

- Academia: frequently provides innovative insight linking mechanism of action to disease indication
- Industry: critical roles in late stage development, regulatory approval, manufacturing, and commercialization

➤ **Early decision-making**

- Opportunity to optimize compound to target selected therapeutic indication
- Preserves patent life

➤ **Reasons for repositioning/repurposing**

- Lack of efficacy in 1st indication
 - May demonstrate efficacy in different indication
- Safety concern in 1st indication
 - May have acceptable benefit:risk in disease with higher unmet medical need



Dasatinib: *abl* kinase inhibitor

Dasatinib: An Oncology drug derived from chemical leads from a program targeting *lck* (a *src*-family kinase)

➤ **Lymphocyte-specific protein tyrosine kinase inhibitor program**

- *lck*: a member of the *src* family of protein tyrosine kinases
 - Multiple publications in medicinal chemistry literature (2002-2004)
- BMS's *lck* inhibitors also exhibited activity against other tyrosine kinases

➤ ***abl* inhibition: Suggested another potential therapeutic indication**

- Demonstration that dasatinib was active against imatinib-resistant mutant forms of *BCR-ABL* (collaboration with Charles Sawyer's lab, UCLA)
 - N. P. Shah et al., *Science*, 305: 399, 2004
 - J. Das et al., *J. Med. Chem.*, 49: 6819, 2006

➤ **Efficacy in imatinib-resistant Philadelphia chromosome-positive leukemias**

- FDA approval (June 28, 2006). Currently indicated in:
 - Newly diagnosed Ph⁺ chronic myeloid leukemia (CML) in chronic phase
 - Chronic, accelerated, or myeloid or lymphoid blast phase Ph⁺ CML with resistance or intolerance to prior therapy including imatinib
 - Ph⁺ ALL with resistance or intolerance to prior therapy
- M. Talpaz et al., *N. Engl. J. Med.*, 15: 2531, 2006

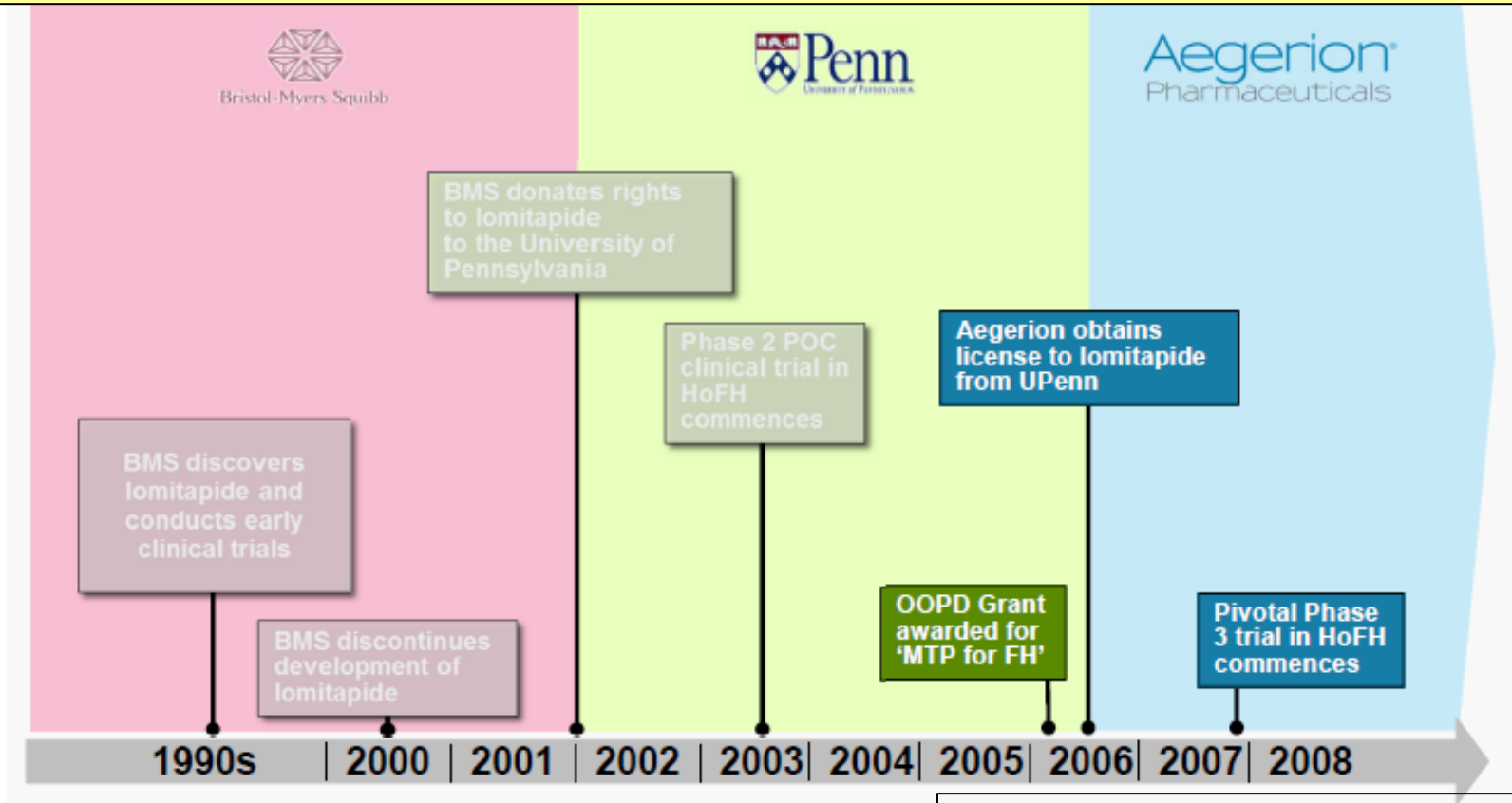


Lomitapide: Microsomal transfer protein inhibitor

Lomitapide: History of Research & Development*

BMS scientists (John Wetterau , Richard Gregg *et al.*):

- Cloned microsomal transfer protein (MTP) cDNA (1992),
- Identified MTP as disease gene for abetalipoproteinemia (1996)
- Demonstrated efficacy of MTP inhibitor in rabbit model for familial hypercholesterolemia (1998).



Homozygous familial hypercholesterolemia (FH): High unmet medical need

Patient: 28 year old female



- LDL cholesterol = 780 mg/dL
- Cutaneous xanthomas beginning at age 3
- Obstructive coronary artery disease and CABG at age 12

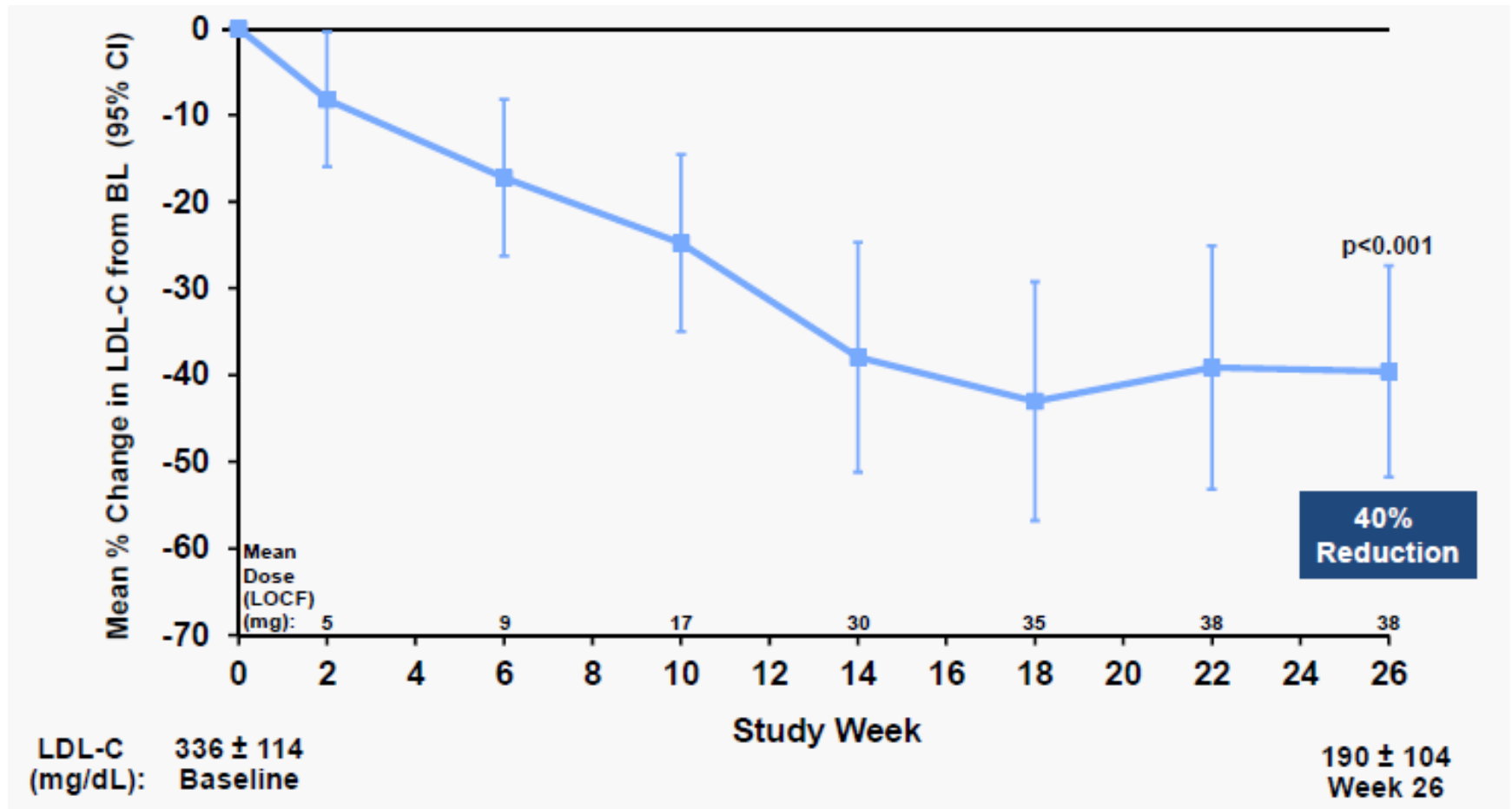
Cardiovascular Consequences of Markedly Elevated LDL-C

- Patients with HoFH typically develop cardiovascular disease before the age of 20¹
 - Coronary artery disease
 - Myocardial infarction
 - Severe aortic stenosis
 - Heart failure
 - Stroke
 - Sudden death
- Even with currently existing therapies, the mean age of death is 33 years²

1. Goldstein, J. L., H. H. Hobbs, et al. (2001). *The Metabolic and Molecular Basis of Inherited Disease*.
2. Raal J, et al. *Circulation*. (2011).

Lomitapide: LDL-C reduced by 40% at 26 weeks*

Phase 3: ITT with LOCF (N=29)



* Reproduced from Aegerion's presentation at FDA Advisory Committee



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Metreleptin: Treatment for leptin-deficient states

Cloning of mouse ob gene: Identification of leptin, a hormone secreted by adipose tissue



+/+

ob/ob

- **ob/ob mouse**: homozygous loss-of-function mutations in the leptin gene
- **Loss of “feedback” from adipose tissue to brain**
 - Increased appetite and increased food intake
 - Increased body weight (and other associated phenotypic features)

Y Zhang *et al* (1994) *Nature*, 372: 425-432



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Metreleptin Rx: Dramatic weight loss reported in leptin-deficient child



weight = 40kg, age 3yrs

BEFORE LEPTIN



weight = 29kg, age 6yrs

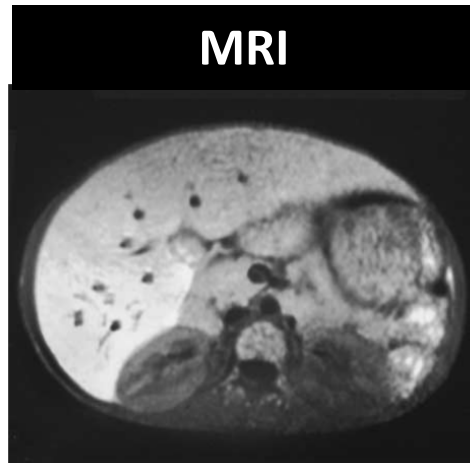
AFTER LEPTIN

IS Farooqi *et al* (1999) *N Engl J Med*, **341**: 879-884
IS Farooqi & S O'Rahilly (2006) *Endocrine Reviews*, **27**: 710-718



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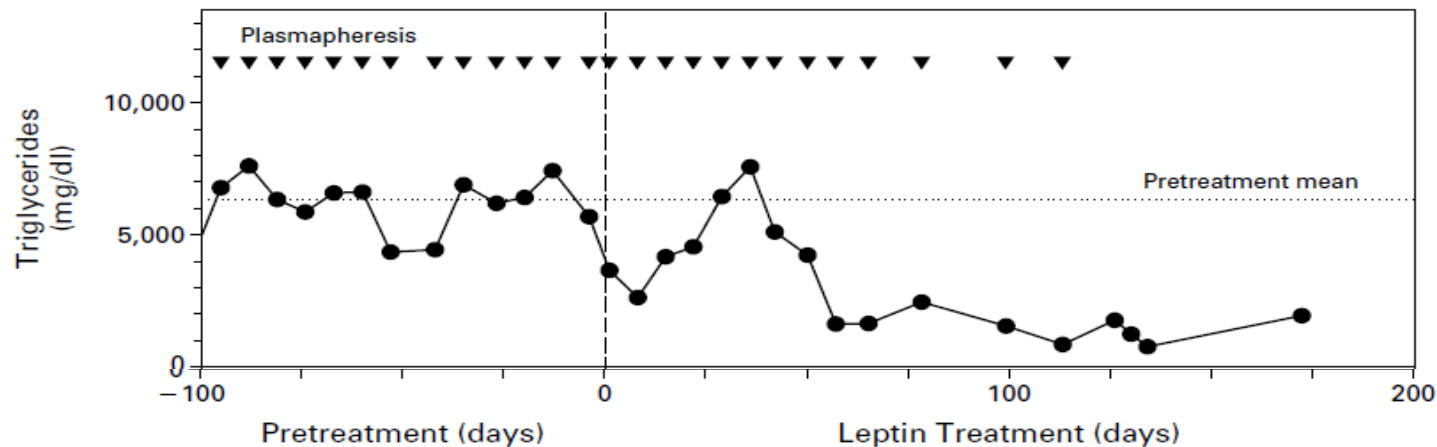
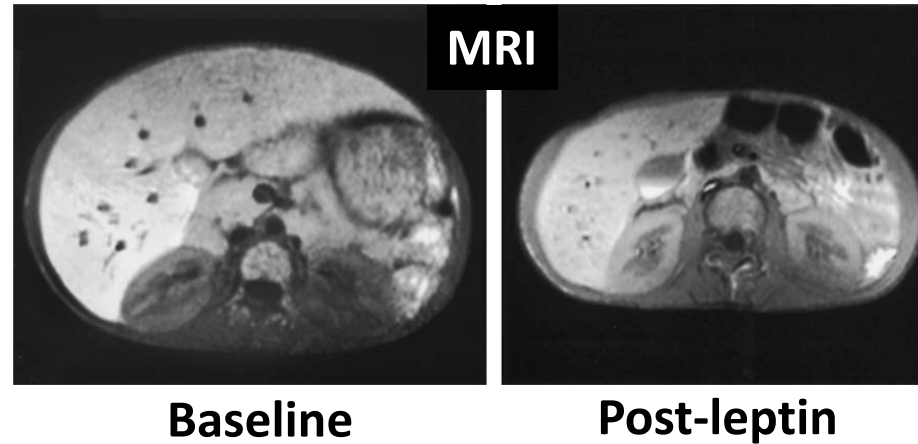
Lipodystrophy: Heterogeneous collection of syndromes associated with paucity of fat (lipoatrophy)



- **Generalized lipodystrophy (most severe metabolic abnormalities: hypertriglyceridemia; insulin resistance/diabetes; low plasma leptin)**
 - Congenital (genetic)
 - Acquired (often associated with autoimmune diseases)
- **Partial lipodystrophy (similar metabolic abnormalities; possibly somewhat less severe)**
 - Congenital (genetic)
 - Acquired



Metreleptin therapy in lipodystrophy: a leptin-deficient state (NIDDK, Univ. Texas Southwestern)



Biological Licensing Application (BLA) currently under review at FDA.



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EA Oral *et al* (2002) *N Engl J Med*, **346**: 570-578

Summary & Conclusions

“It takes a village to develop a drug....”

	Dasatinib
Pioneering research into mechanisms of disease	CML (Philadelphia chromosome; abl) (Univ. Penn., Fox-Chase, UCLA, M.D. Anderson, OHSU)
Drug Discovery	BMS
Initial Clinical Indication	Ick inhibitor; RA
Selection of Ultimate Clinical Indication(s)	Ph⁺ CML (UCLA; BMS)
Phase 3 Development , Regulatory Filing, and Commercialization	BMS



"It takes a village to develop a drug...."

	Dasatinib	Lomitapide
Pioneering research into mechanisms of disease	CML (Philadelphia chromosome; abl) (Univ. Penn., Fox-Chase, UCLA, M.D. Anderson, OHSU)	Abetalipoproteinemia (Cornell, BMS)
Drug Discovery	BMS	BMS
Initial Clinical Indication	Ick inhibitor; RA	Dyslipidemia (BMS)
Selection of Ultimate Clinical Indication(s)	Ph ⁺ CML (UCLA; BMS)	Homozygous familial hypercholesterolemia (Univ. Pennsylvania, FDA funding)
Phase 3 Development, Regulatory Filing, and Commercialization	BMS	Aegerion



"It takes a village to develop a drug...."

	Dasatinib	Lomitapide	Metreleptin
Pioneering research into mechanisms of disease	CML (Philadelphia chromosome; abl) (Univ. Penn., Fox-Chase, UCLA, M.D. Anderson, OHSU)	Abetalipoproteinemia (Cornell, BMS)	ob/ob mouse (Rockefeller Univ)
Drug Discovery	BMS	BMS	Amgen
Initial Clinical Indication	Ick inhibitor; RA	Dyslipidemia (BMS)	Obesity (Amgen, Amylin)
Selection of Ultimate Clinical Indication(s)	Ph ⁺ CML (UCLA; BMS)	Homozygous familial hypercholesterolemia (Univ. Pennsylvania, FDA funding)	Lipodystrophy syndromes (NIDDK, UTSW, Amgen)
Phase 3 Development, Regulatory Filing, and Commercialization	BMS	Aegerion	NIDDK (Clinical) Amylin (BMS/AZ)