

EV CONSUMER NEEDS PANEL SESSION

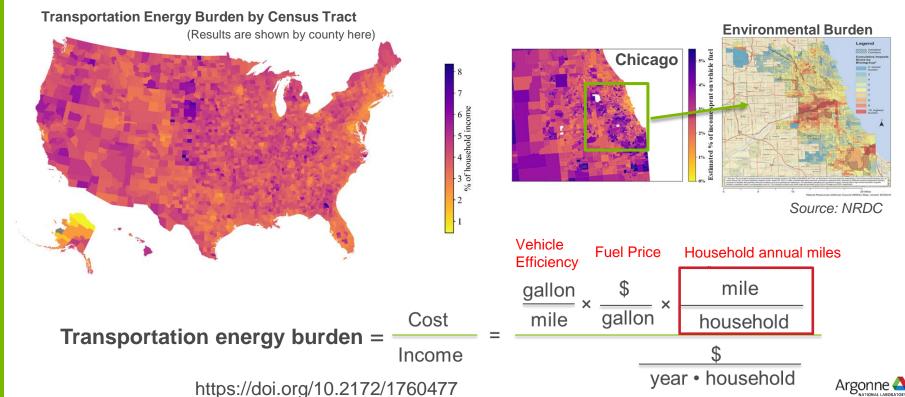


YAN (JOANN) ZHOU
Argonne National Laboratory

October 28, 2021

Household In Certain Areas Spend Up To 20% Of Their Income Today On Transportation Energy

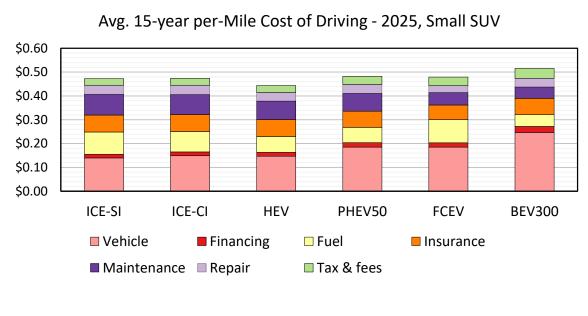
Increase adoption of fuel-efficient vehicles, especially among low-income households, could improve energy equity



Comprehensive Vehicle Total Cost of Ownership Framework to Compare Different Vehicle Powertrain

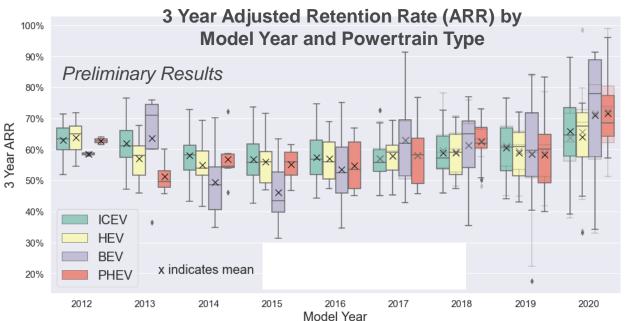
- 8 important cost components for quantifying levelized cost (\$/mil) for light-duty and heavy vehicles, and compare different vehicle powertrain in an internally consistent way
- Vehicle cost includes purchase and depreciation





Plug-in Electric Vehicles Increasingly Retain Value, Better Than ICEVs And HEVs In Recent Model Years

- Plug-in electric vehicle depreciation shows a broad range across brands
- Mature powertrain technologies (ICEV and HEV) have more consistent 3-year ARRs over time
- MY19/20 are estimated values using an exponential function



Adjusted retention rate at year *I* (ARRi) = True Market Values (TMV)

MSRP (new) – Federal Incentive



Spreading Chargers More Widely Improves Charging Success at Public Locations

Even with 20% home charging availability (heavy reliance on public charging), >90% of drivers can charge on their first attempt

