# Livongo<sup>®</sup>

EXPLORING VIRTUAL CLINICAL TRIALS: Lessons from Clinical Care

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AT ANY CALL MART

MPress.

National Academies of Sciences, Engineering, Medicine Virtual Clinical Trials: Challenges and Opportunities November 28, 2018

#### Overview

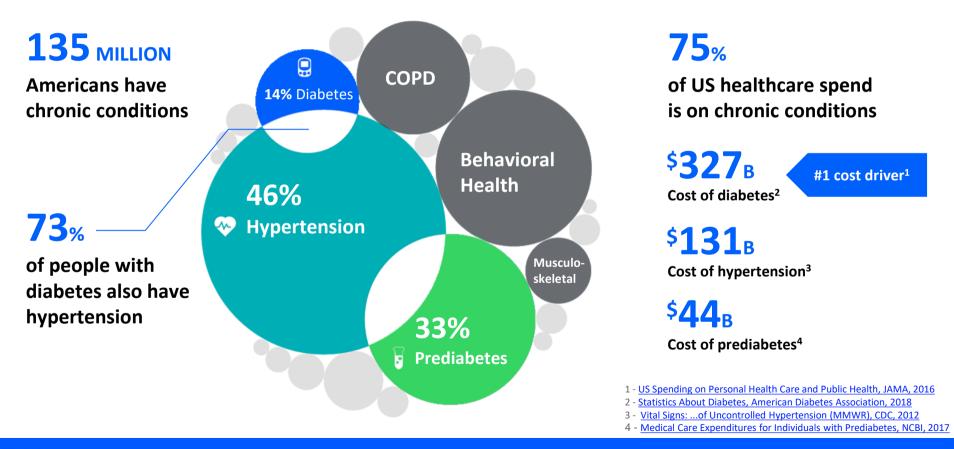
- What is Livongo?
- Challenges of remote chronic condition management
- Real-world Evidence research partnerships
- Use of digital tools for clinical research and medical product development



### What is Livongo?



#### The Health and Cost Impact of Chronic Conditions Is Overwhelming



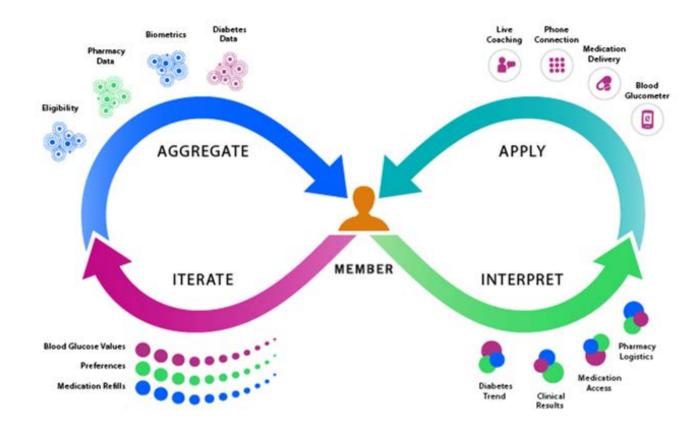


For many Americans living with chronic conditions the **confusion**, **complexity**, **and cost** of the healthcare system is overwhelming and has resulted in them ignoring their health and conditions.

This is Noisy Healthcare.



### Applied Health Signals: AI + AI



#### Livongo Health Programs & Devices



**Livongo for Diabetes** 

2015



Livongo DPP Powered by Retrofit

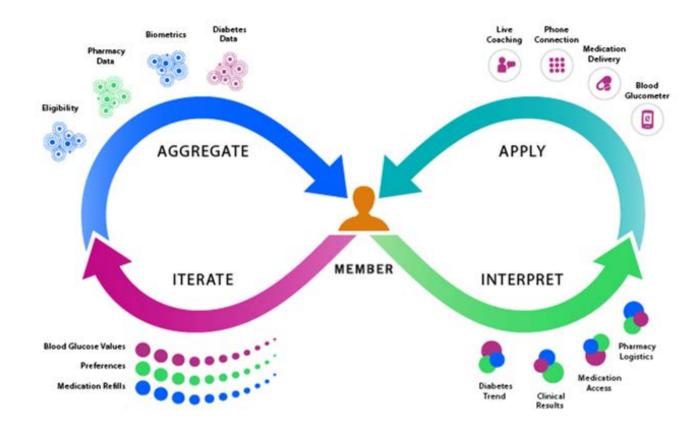
2018



**Livongo for Hypertension** 

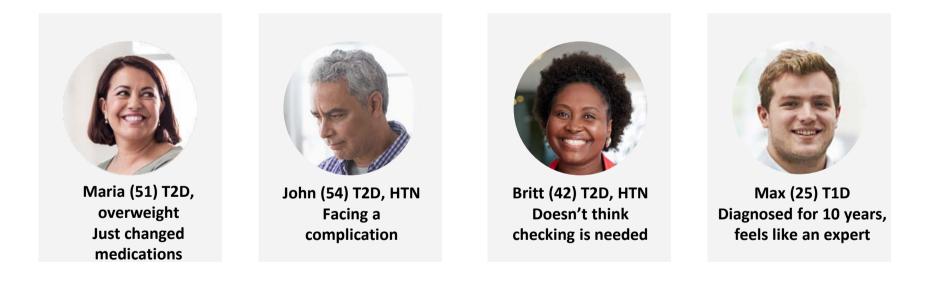
2019

### Applied Health Signals: AI + AI



#### We Support All People with Chronic Conditions

People with chronic conditions are very diverse and their needs evolve over time



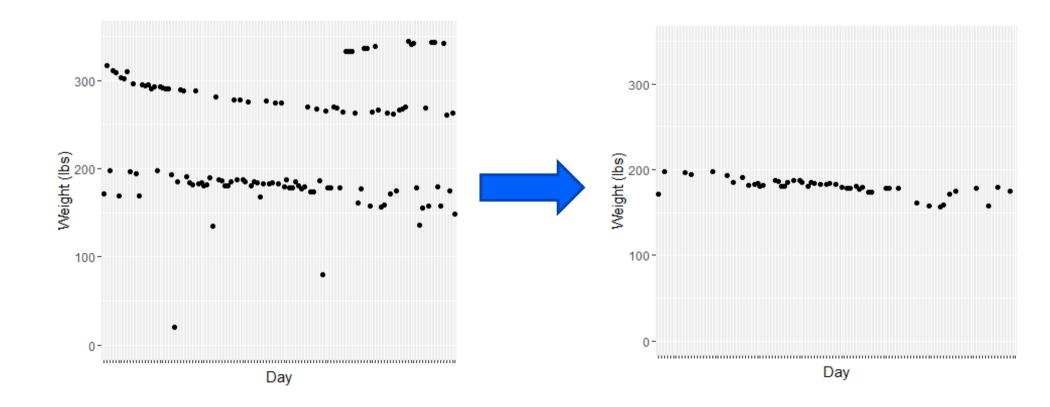
#### Over 400+ Organizations Provide Livongo for their Employees/Members



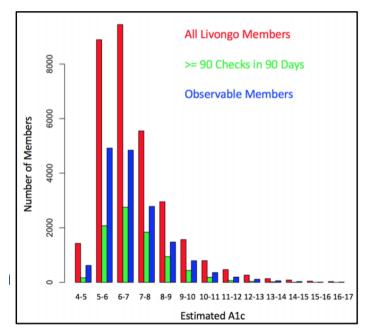
### Challenges of Remote Chronic Condition Management



#### Are We Observing the Right Person?



#### How Do We Create Meaningful Health Signals?

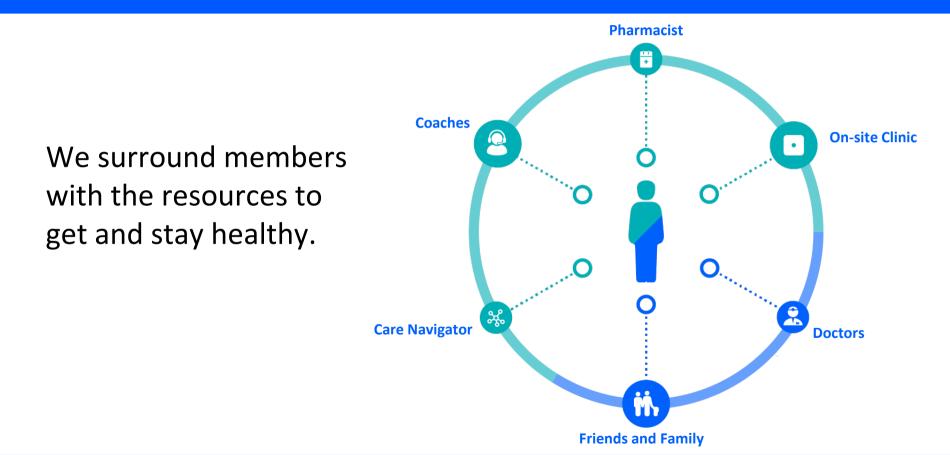


Estimated A1c for Livongo population. Mean BG converted to A1c using ADAG model.

- HbA1c is gold standard lab test for assessing diabetes health status and risk stratification
- Livongo measures individual blood glucose values
- Created concept of "Observability"
- Increased our ability to observe health status of 25% -> 53% of our members

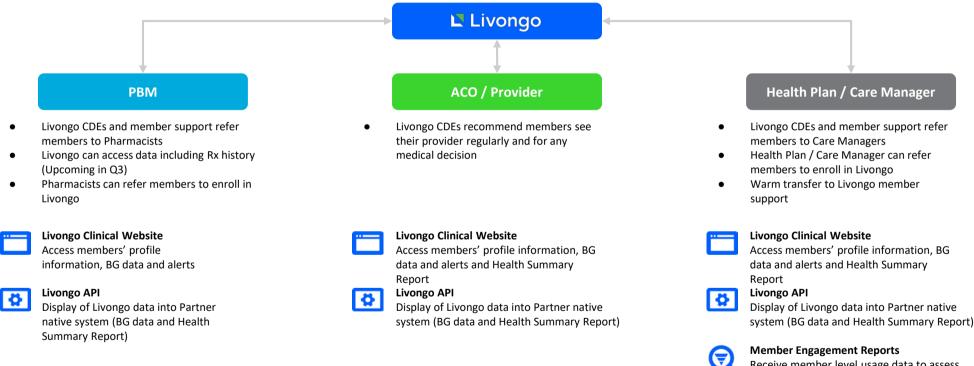
Data Science Approach to Monitoring Health Status for a Diabetes Population, Oral Presentation, American Medical Informatics Association Summit, San Francisco, CA - March 15, 2018

### How do we best coordinate care for members?





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Receive member level usage data to assess enrollment, activation, and usage to support incentives and coordination

Real-World Evidence Research Partnerships



### What is Real-World Evidence?

The NEW ENGLAND JOURNAL of MEDICINE

#### SOUNDING BOARD

#### Real-World Evidence — What Is It and What Can It Tell Us?

Rachel E. Sherman, M.D., M.P.H., Steven A. Anderson, Ph.D., M.P.P., Gerald J. Dal Pan, M.D., M.H.S., Gerry W. Gray, Ph.D., Thomas Gross, M.D., M.P.H., Nina L. Hunter, Ph.D., Lisa LaVange, Ph.D., Danica Marinac-Dabic, M.D., Ph.D., Peter W. Marks, M.D., Ph.D., Melissa A. Robb, B.S.N., M.S., Jeffrey Shuren, M.D., J.D., Robert Temple, M.D., Janet Woodcock, M.D., Lilly O. Yue, Ph.D., and Robert M. Califf, M.D.

The term "real-world evidence" is widely used by shortage of researchers with adequate methodothose who develop medical products or who logic savvy could result in poorly conceived study study, deliver, or pay for health care, but its spe- and analytic designs that generate incorrect or cific meaning is elusive. We believe it refers to unreliable conclusions. Accordingly, if we are information on health care that is derived from to realize the full promise of such evidence, we multiple sources outside typical clinical research must be clear about what it is and how it can settings, including electronic health records be used most effectively, and we must have ap-(EHRs), claims and billing data, product and dis-propriate expectations about what it can tell us. ease registries, and data gathered through per- It is important to distinguish two key dimensions sonal devices and health applications.<sup>1,2</sup> Key to of real-world evidence. The first is the setting in understanding the usefulness of real-world evi- which evidence is generated, which includes the dence is an appreciation of its potential for population defined by the data source as well as complementing the knowledge gained from tra- the specific methods used to collect and curate

"We believe it refers to information on health care that is derived from multiple sources outside typical clinical research settings, including electronic health records (EHRs), claims and billing data, product and disease registries, and data gathered through personal devices and health applications."

NEJM 375;23, December 8, 2016

What is the financial impact of a remote diabetes digital management program offering a connected blood glucose meter, digital and in-person CDE coaching at one year?









### Other Examples of RWE Research

- Evaluation of Diabetes Patient Empowerment and Diabetes Distress With Real-World Patient Outcomes using the Livongo for Diabetes Platform
- Exploration of Blood Glucose Variability and Medication Use in a Real-World setting for Livongo members with Type 2 Diabetes
- Retrospective *In Silico* Evaluation of Glycemic Pattern Recognition System in the Livongo population Using Insulin



Use of digital tools for clinical research and medical product development



### Remote Collection of Health Device Data for Research

- More convenient for research participants
- Less expensive for researchers
- Allows for more frequent assessments
- Consider impact of Hawthorne Effect the alteration of behavior by study participants due to their awareness of being observed
  - BG checking patterns are different for some of our members when they are in "airplane mode"
  - Sharing BG values with friends, family, healthcare providers yields improved and sustained outcomes



## Thank you!

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