### What Is Known About the Cost-Effectiveness of Nonpharmacological and Nonsurgical Treatments for Pain?

Role of Nonpharmacologic Approaches to Pain Management: A National Academies Workshop

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### Overview

- Basics of cost-effectiveness analysis, including the tricky bits
- What the studies of individual interventions for different types of pain show
- What we can learn from modeling
- Summary and next steps

### **Cost-Effectiveness Decision Matrix**

| Increased Costs | Definitely Reject<br>Alternative<br>(Usual Care Dominates) | Decision: Are<br>benefits worth the<br>costs?              |
|-----------------|--|--|
| Cost Savings    | Decision: Is health<br>loss worth the<br>savings?          | Definitely Adopt<br>Alternative<br>(Alternative Dominates) |
|                 | Worse Health   | Improved Health  |

### Quality-Adjusted Life-Years (QALYs)



### **Components of Healthcare Costs**



### Perspective: Costs to Whom?

- Individual or Patient: what the patient pays out of pocket
- Third-party payer: reimbursed healthcare costs
- Hospital or provider group: salary of provider, facility space, equipment
- Employer: productivity loss
- Society: all costs, no matter who pays







## Transferability

- Economic outcomes are NOT generalizable across settings
  - Cannot do a meta-analysis and make broad statements about cost-effectiveness
- Human physiology and psychology more consistent and replicable across settings than are organizational structures and relative prices
- Goal of transferability: provide enough information that study results can be adapted to other settings – usually through modeling

| First<br>Author    | Inter-<br>vention          | Pain Condition          | Per-<br>spective | Results     | Time  |
|--------------------|----------------------------|-------------------------|------------------|-------------|-------|
| Brown              | Musculoskel<br>physician   | Outpatient orthopedic   | CUA-H            | Cost saving | 1 yr  |
| Ratcliffe          | Acupuncture                | Low back pain           | CUA-S            | Cost saving | 2 yrs |
| Korthols<br>de Bos | Manual<br>therapy          | Back pain               | CUA-S            | Cost saving | 1 yr  |
| Herman             | Naturopathic care          | Chronic low back pain   | CUA-S            | Cost saving | 6mo   |
| Herman             | Naturopathic care          | Chronic low back pain   | CUA-E            | Cost saving | 6mo   |
| Kim                | Acupuncture                | Acute low back pain 60y | CUA-S            | \$3k/QALY   | 5 yrs |
| Witt               | Acupuncture                | Dysmenorrhea            | CUA-S            | \$5k/QALY   | 3mo   |
| UK<br>BEAM         | Manipulation<br>+ exercise | Back pain               | CUA-P            | \$8k/QALY   | 1 yr  |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year. Herman et al. *BMJ Open*. 2012.

| First<br>Author   | Inter-<br>vention       | Pain Condition                    | Per-<br>spective | Results    | Time  |
|-------------------|-------------------------|-----------------------------------|------------------|------------|-------|
| Ratcliffe         | Acupuncture             | Low back pain                     | CUA-P            | \$9k/QALY  | 2 yrs |
| Williams          | Osteopathy              | Subacute back pain                | CUA-P            | \$9k/QALY  | 6mo   |
| UK<br>BEAM        | Manipulation            | Back pain                         | CUA-P            | \$11k/QALY | 1 yr  |
| Holling-<br>hurst | Massage +<br>Exercise   | Chronic or recurrent<br>back pain | CUA-P            | \$12k/QALY | 1 yr  |
| Holling-<br>hurst | Alexander<br>technique  | Chronic or recurrent<br>back pain | CUA-P            | \$12k/QALY | 1 yr  |
| Holling-<br>hurst | Alexander +<br>Exercise | Chronic or recurrent<br>back pain | CUA-P            | \$13k/QALY | 1 yr  |
| Witt              | Acupuncture             | Chronic low back pain             | CUA-S            | \$16k/QALY | 3mo   |
| Witt              | Acupuncture             | Headache                          | CUA-S            | \$18k/QALY | 3mo   |

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| First<br>Author   | Inter-<br>vention | Pain Condition                    | Per-<br>spective | Results         | Time |
|-------------------|-------------------|-----------------------------------|------------------|-----------------|------|
| UK<br>BEAM        | Exercise          | Back pain                         | CUA-P            | \$19k/QALY      | 1 yr |
| Witt              | Acupuncture       | Chronic neck pain                 | CUA-S            | \$19k/QALY      | 3mo  |
| Vickers           | Acupuncture       | Chronic headache                  | CUA-S            | \$20k/QALY      | 1 yr |
| Vickers           | Acupuncture       | Chronic headache                  | CUA-P            | \$21k/QALY      | 1 yr |
| Reinhold          | Acupuncture       | Chronic hip or knee OA            | CUA-S            | \$28k/QALY      | 3mo  |
| Black             | Glucosamine       | Knee osteoarthritis               | CUA-P            | \$59k/QALY      | 23yr |
| Haas*             | Chiropractic      | Acute low back pain               | CEA-P            | \$21/pain<br>mm | 1 yr |
| Haas*             | Chiropractic      | Chronic low back pain             | CEA-P            | \$1/pain mm     | 1 yr |
| Holling-<br>hurst | Massage           | Chronic or recurrent<br>back pain | CUA-P            | Dominated       | 1 yr |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year. Herman et al. *BMJ Open*. 2012. \*US-based.

| First<br>Author   | Inter-<br>vention | Pain ConditionPer-<br>spective    |       | Results         | Time |
|-------------------|-------------------|-----------------------------------|-------|-----------------|------|
| UK<br>BEAM        | Exercise          | Back pain                         | CUA-P | \$19k/QALY      | 1 yr |
| Witt              | Acupuncture       | Chronic neck pain                 | CUA-S | \$19k/QALY      | 3mo  |
| Vickers           | Acupuncture       | Chronic headache                  | CUA-S | \$20k/QALY      | 1 yr |
| Vickers           | Acupuncture       | Chronic headache                  | CUA-P | \$21k/QALY      | 1 yr |
| Reinhold          | Acupuncture       | Chronic hip or knee OA            | CUA-S | \$28k/QALY      | 3mo  |
| Black             | Glucosamine       | Knee osteoarthritis               | CUA-P | \$59k/QALY      | 23yr |
| Haas*             | Chiropractic      | Acute low back pain               | CEA-P | \$21/pain<br>mm | 1 yr |
| Haas*             | Chiropractic      | Chronic low back pain             | CEA-P | \$1/pain mm     | 1 yr |
| Holling-<br>hurst | Massage           | Chronic or recurrent<br>back pain | CUA-P | Dominated       | 1 yr |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year. Herman et al. *BMJ Open*. 2012. \*US-based.

#### What We Can Learn From These Studies

- Nonpharmacologic interventions can be costeffective or even cost saving for pain
- Most lowest cost interventions used the societal perspective – i.e., included reductions in productivity loss
- Some studies' costs would be lower if healthcare cost reductions captured over a longer period
- Only one US-based study (2 results)

## **Additional Studies Found**

| First<br>Author    | Inter-<br>vention | Pain Condition        | Per-<br>spective | Results     | Time  |
|--------------------|-------------------|-----------------------|------------------|-------------|-------|
| Aboagye            | Medical yoga      | Low back pain         | CUA-S            | Cost saving | 1 yr  |
| Aboagye            | Exercise          | Low back pain         | CUA-S            | Cost saving | 1 yr  |
| Chuang             | Yoga              | Chronic low back pain | CUA-S            | Cost saving | 1 yr  |
| Herman*            | MBSR              | Chronic low back pain | CUA-S            | Cost saving | 1 yr  |
| Korthals<br>de Bos | Manual<br>therapy | Neck pain             | CUA-S            | Cost saving | 1 yr  |
| Lewis              | Manual<br>therapy | Neck pain             | CUA-S            | Cost saving | 1 yr  |
| Richard-<br>son    | Exercise class    | Knee osteoarthritis   | CUA-S            | Cost saving | 1.5yr |
| Aboagye            | Medical yoga      | Low back pain         | CUA-P            | Cost saving | 1 yr  |
| Aboagye            | Exercise          | Low back pain         | CUA-P            | Cost saving | 1 yr  |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year.; MBSR = Mindfulness-based stress reduction. \*US-based.

## **Additional Studies Found**

| First<br>Author    | Inter-<br>vention | Pain Condition                         | Per-<br>spective | Results     | Time  |
|--------------------|-------------------|--|------------------|-------------|-------|
| Cochrane           | Water therapy     | Knee osteoarthritis                    | CUA-P            | Cost saving | 23y   |
| Critchley          | Pain mangmt       | Chronic low back pain                  | CUA-P            | Cost saving | 1.5yr |
| Herman*            | MBSR              | Chronic low back pain                  | CUA-P            | Cost saving | 1 yr  |
| Herman*            | Any CIH           | Chronic musculo-<br>skeletal pain (VA) | CUA-P            | Cost saving | 1 yr  |
| Jessep             | Exercise vs PT    | Chronic knee pain                      | CUA-P            | Cost saving | 1 yr  |
| Mahrer*            | Integrative       | Pediatric pain clinic                  | Costs-H          | Cost saving | 1 yr  |
| Mahrer*            | Integrative       | Pediatric pain clinic                  | Costs-P          | Cost saving | 1 yr  |
| Herman*            | Group CBT-P       | Chronic low back pain                  | CUA-S            | \$3k/QALY   | 1 yr  |
| Korthals<br>de Bos | PT + Exercise     | Neck pain                              | CUA-S            | \$4k/QALY   | 1 yr  |
| Lamb               | Group CBT-P       | Subacute/chronic LBP                   | CUA-P            | \$4k/QALY   | 1 yr  |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year.; CIH = Complementary and integrative health. \*US-based.

### **Additional Studies Found**

| First<br>Author | Inter-<br>vention | Pain Condition Per-<br>spectiv |       | Results         | Time  |
|-----------------|-------------------|--------------------------------|-------|-----------------|-------|
| Lewis           | Manual<br>therapy | Neck pain                      | CUA-P | \$6k/QALY       | 6mo   |
| White-<br>hurst | Acupuncture       | Knee osteoarthritis            | CUA-P | \$10k/QALY      | 1 yr  |
| Stamuli         | Acupuncture       | Severe irritable bowel         | CUA-P | \$11k/QALY      | 1 yr  |
| Johnson         | Exercise+CBT      | Chronic low back pain          | CUA-P | \$12k/QALY      | 1.3yr |
| Herman*         | Group CBT-P       | Chronic low back pain          | CUA-P | \$12k/QALY      | 1 yr  |
| Lewis           | Diathermy         | Neck pain                      | CUA-S | \$14k/QALY      | 6mo   |
| Chuang          | Yoga              | Chronic low back pain          | CUA-P | \$29k/QALY      | 1 yr  |
| Lewis           | Diathermy         | Neck pain                      | CUA-P | \$33k/QALY      | 6mo   |
| Stamuli         | Acupuncture       | Irritable bowel                | CUA-P | \$106k/<br>QALY | 1 yr  |

Perspective: E=Employer; H=Hospital; P=Payer; S=Societal; CUA=Cost-Utility Analysis; QALY = Quality-Adjusted Life-Year.; CBT-P = Cognitive behavioral therapy for pain. \*US-based.

#### What We Can Learn From These Studies

- Nonpharmacologic interventions can be costeffective and even more are cost saving for pain
- Many lowest cost interventions used the societal perspective – i.e., included reductions in productivity loss
- Only three US-based studies (7 results)
- Can't generalize beyond these broad statements
  - Can say more with modeling

# Results from Two Models Built for Chronic Low Back Pain

#### Institute for Clinical and Economic Review

- Cognitive and Mind-Body Therapies for CLBP
- Markov model (6-month cycles over 5 years)
  - Health states = Chronic pain & Pain improved
  - Perspective of the healthcare system

| Results     | Incr. Costs | Incr. QALY | \$/QALY  | Decisions           |
|-------------|-------------|------------|----------|---------------------|
| Acupuncture | \$891       | 0.0165     | \$53,933 | Intermediate value* |
| CBT         | \$1549      | 0.0165     | \$93,799 | Intermediate value* |
| MBSR        | \$330       | 0.0165     | \$19,975 | High-value*         |
| Yoga        | \$65        | 0.0165     | \$3,929  | High-value*         |
| Tai chi     | \$225       | 0.0061     | \$36,759 | Not enough evidence |

\*"[S]trength of evidence appears adequate to support coverage..." 2016US\$

#### Markov Model for Chronic Low-Back Pain



## Cost and Utility Estimates

per 6-week cycle by health state, M (SE)

| Health states                   | Back-related<br>healthcare costs | Productivity<br>loss<br>(absenteeism) | Utilities<br>(health-related<br>quality of life) |
|---------------------------------|----------------------------------|---------------------------------------|--|
| No pain (No/low<br>disability)  | \$                               | \$3 (\$3)                             | <b>0.806</b><br>(0.004)                          |
| Low-impact<br>chronic pain      | \$265 (\$38)                     | \$31 (\$10)                           | <b>0.763</b><br>(0.003)                          |
| Moderate-impact<br>chronic pain | \$496 (\$56)                     | \$48 (\$6)                            | <b>0.704</b> (0.006)                             |
| High-impact<br>chronic pain     | \$690 (\$54)                     | <b>\$291</b> (\$34)                   | <b>0.610</b><br>(0.007)                          |







(Typical Chronic Low Back Pain Population; Payer Costs) \$50,000/QALY







(High-Impact Chronic Low Back Pain Population; Societal)



## Summary

- Individual studies show therapies can be costeffective and even cost saving in specific settings
- Modeling has shown that nonpharmacologic therapies are likely cost-effective and even cost saving in the US, especially:
  - From the societal perspective
  - Over a year
  - For those with high-impact chronic pain
- Effectiveness and cost-effectiveness of many nonpharmacologic interventions are similar
- Modeling can help us understand cost-effectiveness of interventions and to target future studies

# Thank you!

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