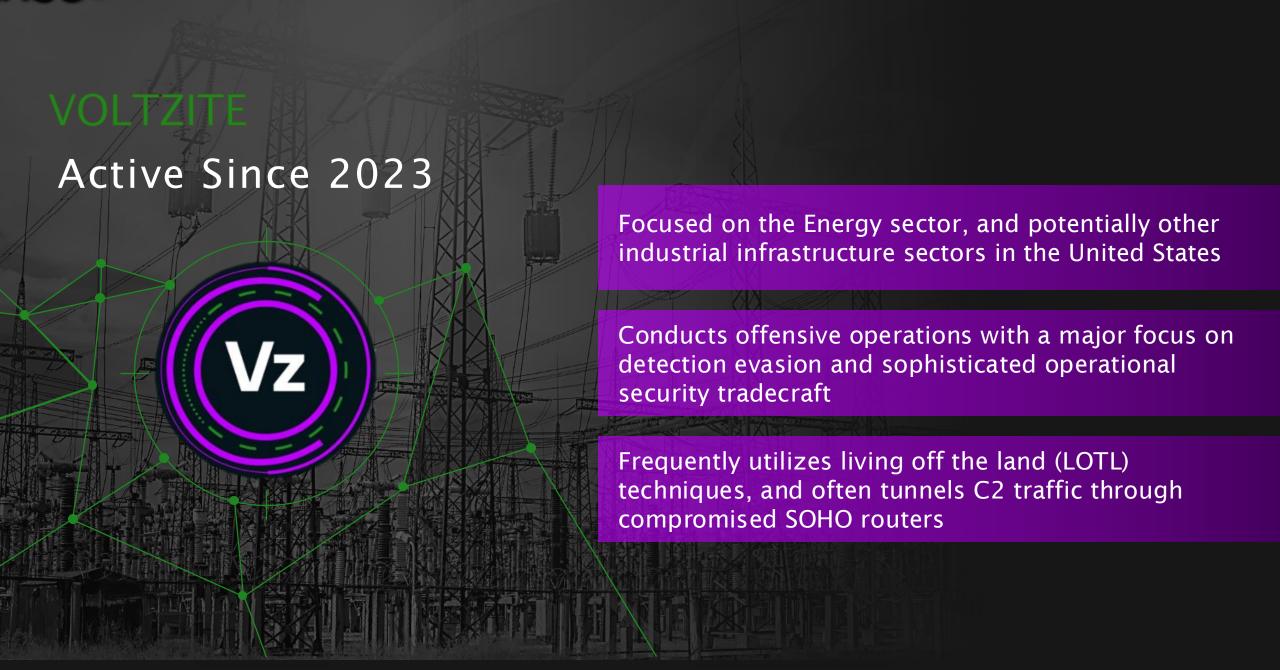


Operational Technology Cybersecurity

An Industry Perspective

Chuck Weissenborn Public Sector CTO







KOSTOVITE

Active Since 2021



Targets renewable energy operations in North America and Australia



+ Commercial Ivanti VPN appliances

+ Intrusion into OT networks and devices

ICS IMPACT:

+ Stage 2 of ICS Kill Chain

STAGE 02 Develop

STAGE 02 Test

STAGE 02 Deliver

STAGE 02 Install / Modify

STAGE 02 Execute ICS Attack

Reached Stage 2 of ICS
Kill Chain capabilities
with a confirmed intrusion
into an operations and
maintenance (O&M) firm's
OT networks and devices



Commercial Industry Perspectives

What Do Our Commercial Customers Ask Dragos?

- Is my environment compromised by a threat actor?
- What are the dependencies of my critical functions and assets?
- Are things operating as expected?
- Should I care about {vulnerability} that is present in my environment?
- Is my OT cybersecurity program effective?



Are these the right questions?

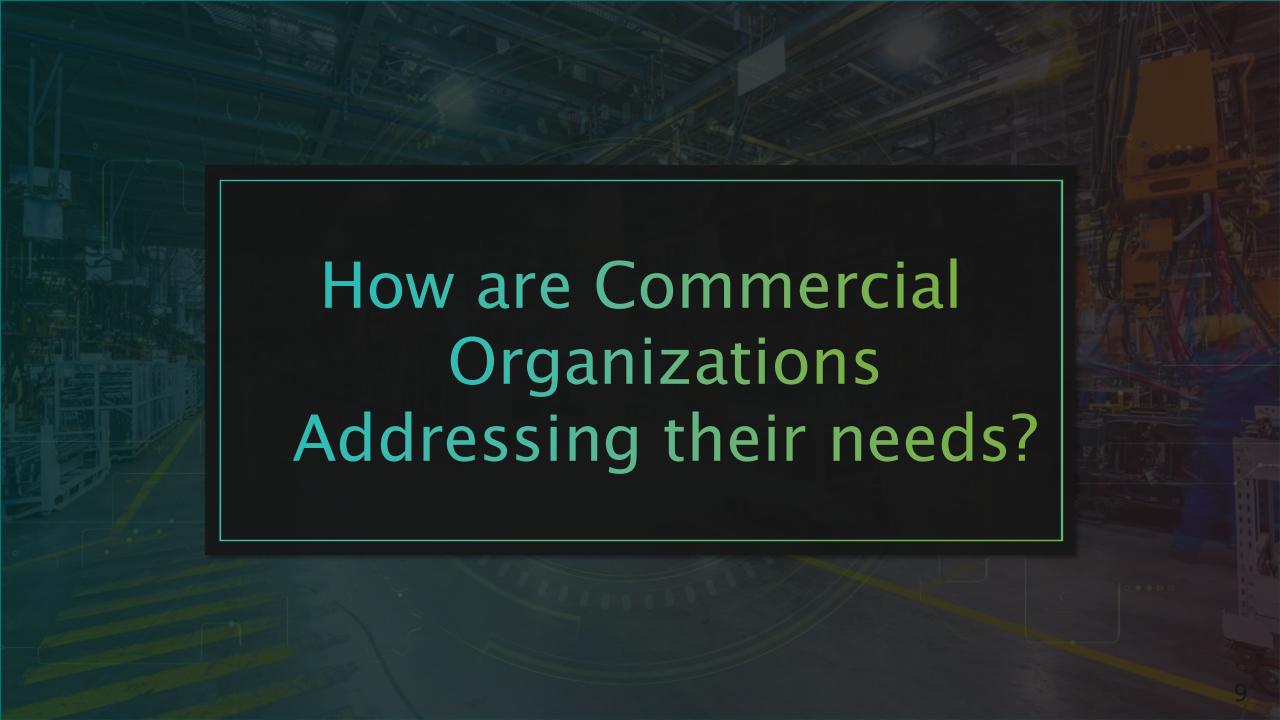
- Must understand what commercial companies are focused on:
 - Safety
 - Reliability (Availability)
 - Productivity
- THEN
 - Confidentiality
 - Integrity



Additional Commercial Drivers

- Insurance requirements
- Government regulations
- Government contracts
- Profit





BASELINE
ASSESS, PLAN, & ORGANIZE

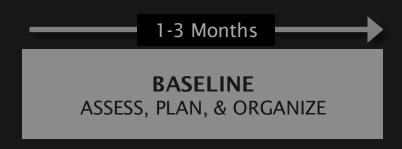
OPERATIONALIZE
OT-SPECIFIC
RISK CONTROLS

OPTIMIZE

MATURE OT RISK

REDUCTION PROGRAM





Establish Baseline

Create an Incident Response Plan

- Assess Your OT Cyber Security Architecture
- Organize your assets inventory & collection management framework

Implement MFA

Global organizations with multiple sites struggle with this phase more so than any other.

Organizations MUST acknowledge they cannot centralize all functions, and that each site must have its own people, plans, and procedures nested underneath higher echelon guidance.



3-12 Months 1-3 Months **OPERATIONALIZE BASELINE** OT-SPECIFIC ASSESS, PLAN, & ORGANIZE **RISK CONTROLS Operate Dragos Platform** Monitor OT assets & network traffic in Crown Jewel sites Identify & manage key OT vulnerabilities Detect & respond to OT incidents

The actions during this phase are similar in nature to that of mission analysis during the military decision making process.

Global organizations may have many interconnected sites; establishing visibility and having *people* who understand how processes work across boundaries is key to success in this phase.



3-12 Months

1-3 Months

OPERATIONALIZE
OT-SPECIFIC
RISK CONTROLS

OPTIMIZE
MATURE OT RISK
REDUCTION PROGRAM

Once crown jewels and key interdependencies are monitored, continue to expand efforts at scale.

For the Public Sector, structured programs are often in place to help manage these prioritization actions.

Expand & Mature

- Expand deployment to medium& low impact OT sites
- Integrate OT incidents & intelligence with IT SOC
- Validate defensive controls



1-3 Months

BASELINE

ASSESS, PLAN, & ORGANIZE

OPERATIONALIZE
OT-SPECIFIC
RISK CONTROLS

3-12 Months

OPTIMIZE MATURE OT RISK REDUCTION PROGRAM

12-24 Months (+ongoing) **–**

Establish Baseline

- Create an Incident Response Plan
- Assess Your OT Cyber Security Architecture
- Organize your assets inventory & collection management framework

Operate Dragos Platform

- Monitor OT assets & network traffic in Crown Jewel sites
- Identify & manage key OT vulnerabilities
- Detect & respond to OT incidents

Expand & Mature

- Expand deployment to medium & low impact OT sites
- Integrate OT incidents & intelligence with IT SOC
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HAVING PARTNERS THAT UNDERSTAND OT HELPS ORGANIZATIONS SCALE QUICKER

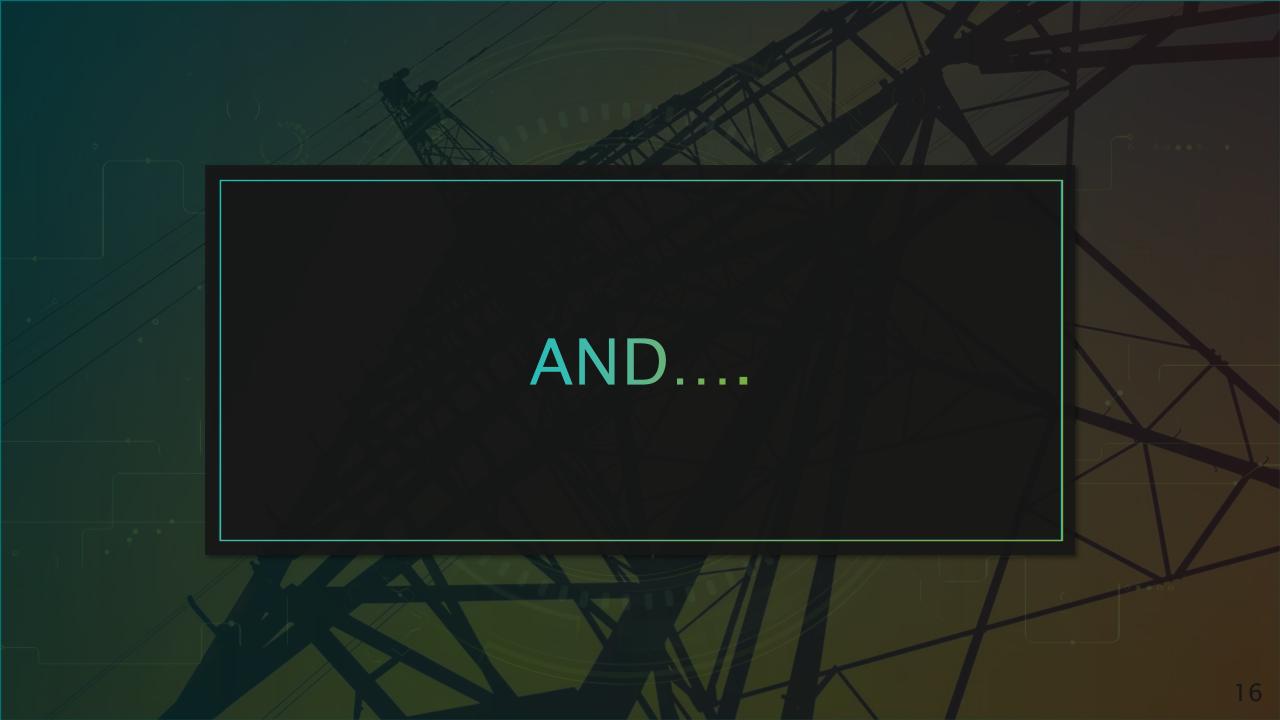


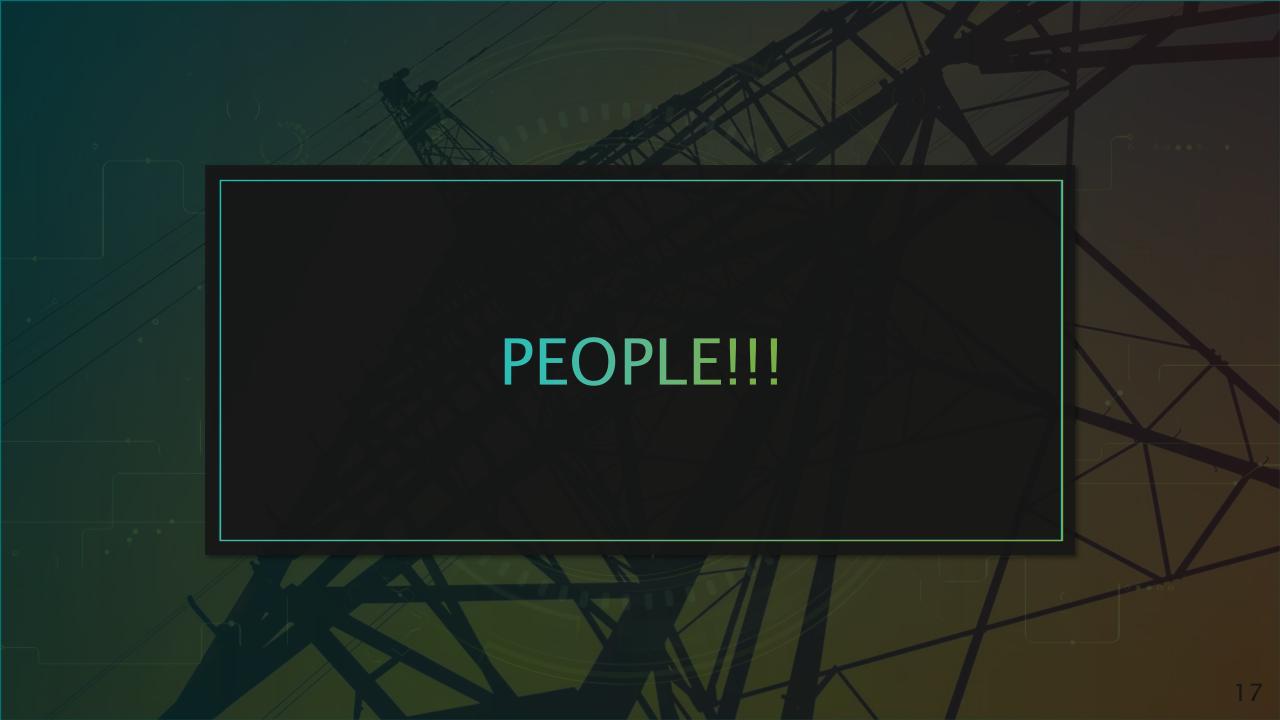


Key Capabilities/Resources Used by Industry

- OT-specific cyber threat intelligence
- Threat Detection
- Asset Management
- Vulnerability Management
- SIEM
- Data Historians
- Configuration Change Detection
- Endpoint Security







People are our #1 challenge

- OT cybersecurity requires at least fundamental knowledge in:
 - Sector-specific engineering (how things work)
 - Networking (how things communicate to work)
 - IT Systems (yes, they're within or are part of OT, too)
 - Cybersecurity (thing Purple not just red or blue)

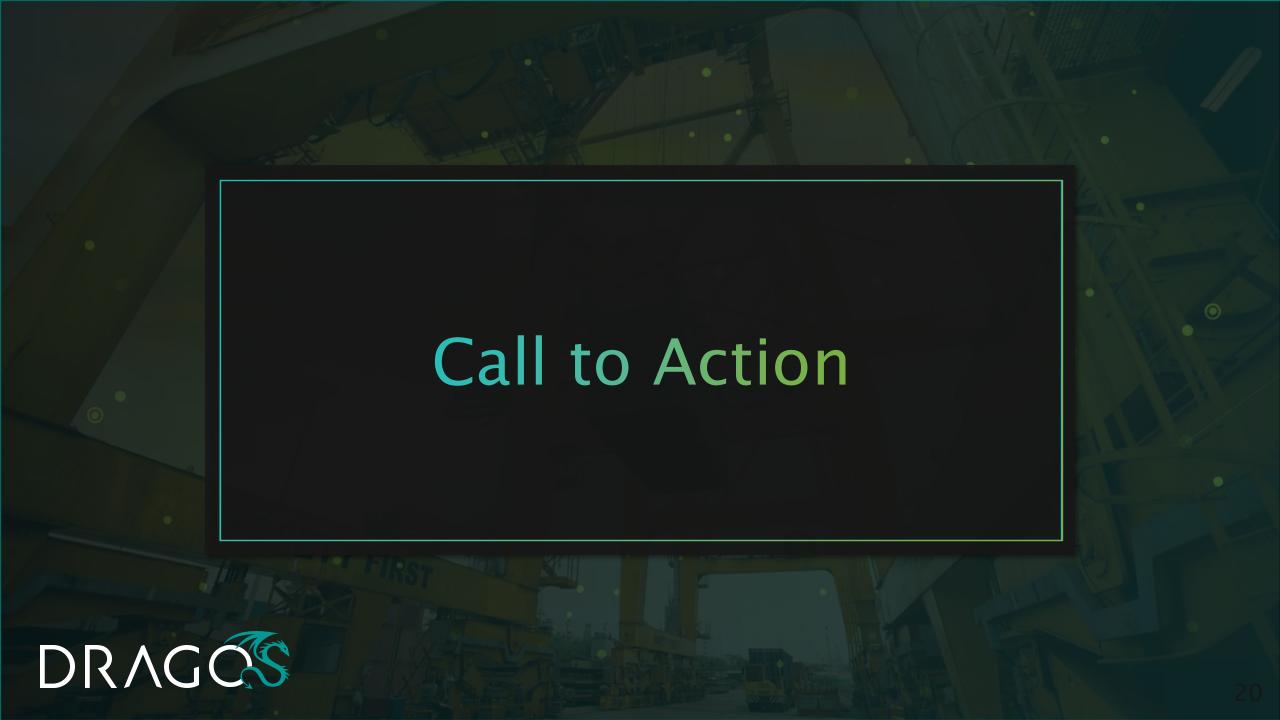


People are needed at all levels and locations

(Not all inclusive)

- Local to Site
 - Protect, Defend, Hunt, Initial Response
 - Cyber commissioning
- Enterprise
 - Centralized understanding of operational risk
 - Cybersecurity Service-provider functions (SOC, etc.)
 - IT-in-OT infrastructure support (IDaM, transport, etc.)
 - Security control validation
- Strategic
 - Resourcing
 - Translation of OT cyber/engineering to senior leaders
 - OT cyber governance





FIVE CRITICAL CONTROLS



A Journey to safety, reliability, and productivity: Enabled through OT Cybersecurity

01

An ICS-specific incident response plan

02

A defensible architecture

03

OT Visibility: asset inventory, vulnerability mapping, & monitoring

04

Vulnerability management program

05

Multi-factor authentication (MFA)





Dragos Community Defense Program (CDP)

Free OT cybersecurity software technology

Dragos Platform & other key resources such as Dragos Academy

For small water, electric, and natural gas providers

<\$100 million revenues

To help reduce risk of cyber events

- Inventory assets
- Detect & hunt threats
- Manage vulnerabilities
- Respond to incidents

Register at:

Dragos.com/community-defense-program

Email us at:

CDPinfo@dragos.com



A Call to Action: Protecting Small Utilities is ALL our jobs



Thank You



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