### Securing Health and Wealth in Later Life

Exploring Relevant Policy Domains – Tax Policy and Population Health

**September 29, 2025** 

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Washington State Health Care Authority

# Origin

## Policy challenge: LTC is a predictable, universal risk that compromises health and wealth in later life



70% of us

will need long-term care\*

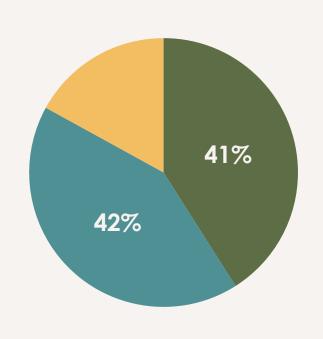
#### Not covered

by health insurance or Medicare

**\$23,400/six months** of 20 hours of home care per week<sup>†</sup>

Only covered by Medicaid once savings are spent down to \$2,000

#### Most of us aren't prepared for this risk

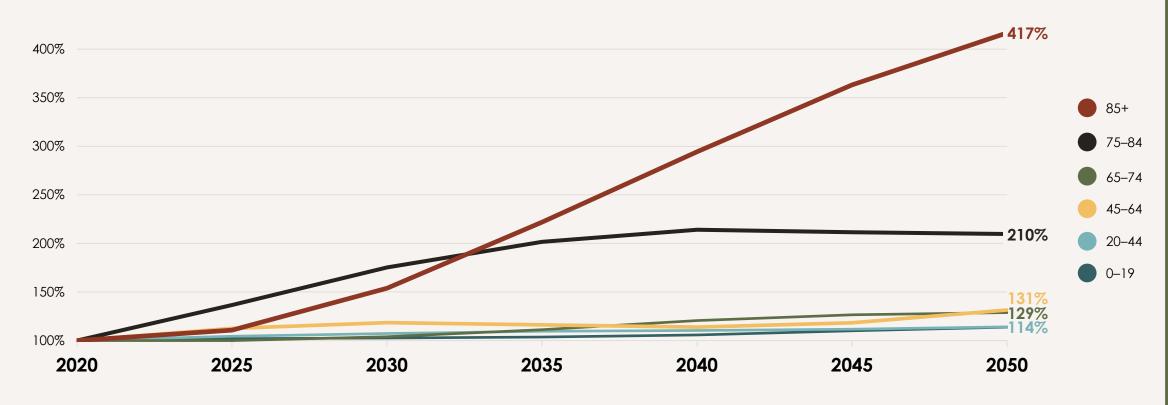


### In Washington, 83% won't be able to afford to pay for LTC in retirement

- ← 41% have no pension or 401(k)/IRA savings.
- 42% have no pension and only enough 401 (k)/IRA savings to replace <10% of their pre-retirement income.†</p>

## The population of Washingtonians age 85+ will quadruple from 2025 to 2050\*

Growth in Washington state population by age range relative to 2020 population



#### Families can't meet the need

Number of potential family caregivers for each person likely to need care

2010

2030

2050







4:1

3:1

## Intent

#### Families need a better way to pay for care

- WA Cares moves cost to years when your income is higher
- Public insurance model covering all workers keeps contribution rate low



Contribute at a low rate during working years

Contributions end after retirement

Access benefits when you need care

#### Affordable contributions across your career

\$40,000 annual salary	
Per month	\$19
Over 30 years	\$6,960

TYPICAL WA WORKER		
\$59,000 annual salary*		
Per month	\$29	
Over 30 years	\$10,260	

\$80,000 annual salary		
Per month	\$39	
Over 30 years	\$13,920	

To earn benefits that start at \$36,500 and grow over time

## **Effects**

### Leveraging WA Cares to create a more affordable supplemental private LTCI market

- Statutory framework for supplemental private LTC insurance enacted in 2025
- Public-private partnership like Medicare + Medicare Supplemental
- Policies kick in seamlessly after WA Cares benefits exhausted
- Likely more affordable than current private LTC insurance
- Additional consumer protections

#### May 2026

Office of the Insurance Commissioner finalizes rules

#### **Early 2027**

Policies could become available

## Leveraging WA Cares to create a more affordable supplemental private LTC insurance market

WA Cares with prospective PLTCI\* exemptions

WA Cares with grandfathered PLTCI exemptions

WA Cares with supplemental PLTCI

Prospective exemptions

(permanent adverse selection)

Mandatory public insurance

Original state

Grandfathered exemptions

(temporary adverse selection)

Mandatory public insurance

Current state

Mandatory public insurance

(no adverse selection)

Supplemental PLTCI

Future state

## Universal coverage mitigates profound inequities of long-term care system

- For those needing care
- For family caregivers
- For care workforce

## Universal coverage paves way for quantum leap in the quality of the care infrastructure

- Paves way for upstream interventions that support aging in place, reduce LTSS utilization
- Reduces challenges with post-acute care
- Can be leveraged to achieve system-wide investments in housing, social care, etc.
  - Budgetarily, easier to justify investments because savings captured
  - Politically, builds broad constituency for stronger LTC system

